
Item 7
Information

Quarterly Lobbying Summary

Executive Summary: This item presents a summary of activities reported to the Ethics Commission by lobbying entities for the second quarter of 2018.

Recommended Action: This item is for informational purposes only.

Authors: Heather Holt, Executive Director
Mark Low, Lobbying Program Manager

Presenter: Mark Low, Lobbying Program Manager

Lobbying Summary: 2nd Quarter 2018

A. Introduction

The Municipal Lobbying Ordinance (MLO) regulates persons who receive compensation to lobby City officials. Los Angeles Municipal Code (LAMC) §§ 48.01, *et seq.* In LAMC § 48.01(B), the MLO makes several findings regarding lobbying activity, including the following:

1. Citizens have a right to know the identities of those who attempt to influence City decisions;
2. Public disclosure by lobbyists and their clients regarding their lobbying activities is essential to citizen confidence in the integrity of local government;
3. It is in the public interest to ensure that lobbyists do not misrepresent facts or their positions;
4. It is in the public interest to ensure that lobbyists do not place City officials under personal obligation to themselves or their clients.

To help ensure adequate and effective disclosure regarding efforts to lobby City government, lobbying entities are required to file quarterly disclosure reports. *See* LAMC §§ 48.01(B)(6), 48.08. This item summarizes information disclosed on the lobbying reports filed for the second quarter of 2018.

B. Legal Background

1. Definitions

The MLO defines lobbying activity generally as compensated conduct related to communications with City officials that are designed to influence municipal matters. LAMC § 48.02. The lobbying entities that are regulated by the MLO include lobbyists, lobbying firms, and lobbyist employers.

A lobbyist is an individual, regardless of title, who is compensated to spend 30 or more hours in a three-month period to engage in lobbying activities that include at least one direct communication with a City official or employee that is designed to influence a City matter on behalf of another person. *Id.* A lobbying firm is an entity that is entitled to receive \$1,000 in compensation for engaging in lobbying activities on behalf of another person during a three-month period, if a partner, owner, shareholder, or employee of the entity qualifies as a lobbyist. *Id.* A lobbying firm may be an individual lobbyist. Finally, a lobbyist employer is an entity that employs a lobbyist in-house to lobby on the entity's behalf. *Id.*

Certain persons are exempt from the lobbying regulations. These include individuals acting in an official government capacity, newspapers and other media outlets that publish editorials or paid advertising, persons whose only activity is bidding on a City contract, and 501(c)(3) organizations that receive government funding and are created to provide direct services to indigent persons. LAMC § 48.03.

2. Registration and Reporting

Lobbyists and lobbying firms are required to register with the Ethics Commission on an annual basis. LAMC §§ 48.07(A)-(B). Registration is required within 10 days after the end of the month in which the qualification threshold is met. LAMC § 48.07(A). The fees for each year's registration are \$450 per lobbyist plus \$75 for each client from whom the lobbyist is entitled to receive \$250 or more in a calendar quarter. LAMC § 48.07(C).

Each lobbying entity is required to file a disclosure report for every calendar quarter in which it qualifies as a lobbying entity. LAMC § 48.08(A)(1). Lobbying entities must continue to submit quarterly reports until registration is terminated, either voluntarily or automatically by virtue of the end of the calendar year. The disclosure reports must contain specific information, including the following:

- a. Each City agency that a lobbyist attempted to influence. LAMC §§ 48.08(B)(12), 48.08(C)(14).
- b. Each municipal matter that a lobbyist employer attempted to influence. LAMC § 48.08(D)(6).
- c. Total payments from clients to lobbying firms. LAMC § 48.08(C)(4).
- d. Total payments to lobbyists by lobbying firms and lobbyist employers. LAMC §§ 48.08(C)(7)(a), 48.08(D)(3).
- e. The elected City officials, candidates, and committees for which a lobbyist engaged in fundraising activity, as well as the dates of the activity and the amount of money raised. LAMC §§ 48.08(B)(7), 48.08(C)(9), 48.08(D)(10).
- f. Services provided by a lobbyist to a City candidate or ballot measure campaign or to the City under contract, including the amount of compensation received for those services. LAMC §§ 48.08(B)(10)-(11), 48.08(C)(12)-(13).

3. Prohibited Activities

Lobbying entities are prohibited from engaging in certain types of activity. They may not attempt to deceive City officials. LAMC §§ 48.04(B), (D). They may not place City officials under personal obligation to them. LAMC § 48.04(A). They may not create a municipal matter for the purpose of being retained to lobby on that matter. LAMC § 48.04(C).

Lobbyists and lobbying firms are also limited in certain financial activities. They may engage in fundraising, but they may not make campaign contributions to elected City officials, candidates, or their committees if they are required to be registered to lobby the office the official or candidate holds or seeks. Los Angeles City Charter § 470(c)(11). And they may not make or act as an intermediary in the making of a gift to a City official. LAMC §§ 48.04(E), 49.5.8(A)-(C).

C. Second Quarter Compliance

In the second quarter of 2018, there were 434 registered lobbyists and 127 registered lobbying firms, including 46 sole proprietorships. In addition, there were 79 lobbyist employers.

These 640 lobbying entities were required to file 594 disclosure reports for the second quarter (the 46 sole-proprietor lobbyists were required to file a lobbying firm report but not a lobbyist report). A total of 591 reports (99.5 percent) were filed on time. Penalties totaling \$75 were collected in connection with reports filed past the July 31, 2018 deadline. The tables in this report detail and summarize information that was disclosed through all reports filed for the quarter.

D. Top 10 Highest Paid Lobbying Firms

Lobbying firms are required to report the total amount of payments they receive each quarter from the clients they represent. A total of \$15,907,472 in payments from clients was reported by all lobbying firms for the second quarter of 2018.

The ten firms that reported the highest total payments from clients are identified in the table on the following pages. Each of the top ten firms reported receiving at least \$380,000 from clients in the second quarter. Together, the ten firms reported receiving a total of \$7,764,897, which represents 48.8 percent of all payments from clients reported by all lobbying firms for the second quarter of 2018.

TOP 10 HIGHEST PAID LOBBYING FIRMS

Based on Client Payments Reported as Received In 2018 Q2

Rank & Payments	Firm & Clients
1. \$1,185,834	<p>DLA Piper LLP (US)</p> <p>Arc Capital Partners LLC Harridge Development Providence Holy Cross Medical Atlas Capital Group, LLC Group, LLC Center Barlow Respiratory Hayato Restaurant Realm Group LLC Hospital Hudson Pacific Rehrig Pacific Company Bastion Development Jade Enterprises, LLC Relevant Group LLC Corporation Jamison Properties, LP RWBP Highland, LP Boulevard Nightlife Joseph's Cafe Ryda Ventures LLC Capital Foresight Ladder Capital Finance LLC Shappell Liberty Investment Career Lofts - LA, LLC Lawn School LLC Properties, LLC Champion Real Estate Los Angeles Streetcar, Inc. Skid Row Housing Trust Company Lowe Enterprises Real Estate Summer Land Partners Group, CityView Group, Inc. Inc. Crescent Heights Maguire Properties - 755 S. Tailor Lofts, LLC Crossroads Associates Figueroa, LLC TF Broadway Partnership LLC Manufactory LA LLC TF Shatto Partnership CV 1800 Beverly, LLC Meltzer, Lippe, Goldstein & Tierra Nostra Trust Deep Green Housing & Breitstone, LLP Urban Offerings Community Meta Housing Corporation Valley Canoga Properties LTD Development Metspresso LLC Vivian, Marcos Forest City Residential MREC HD Blake Street Watermark Westwood Village West, Inc. Nationwide RP Corporation LLC Gerald W. - Vic Inn- Oxford Capital Group WP West Development Ternational Paramount Coffee Project, Enterprises Greenland LA Metropolis Inc. Development II LLC Prime/CRDF Mission Hills, Harridge - 5825 W LLC Sunset, LLC (The Met)</p>

TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)

Based on Client Payments Reported as Received In 2018 Q2

Rank & Payments	Firm & Clients		
2. \$1,162,810	Englander Knabe and Allen		
	202 Main, LLC 9712 Oak Pass Road, LLC Accela, Inc. Airport Terminal Services, Inc. Alternative Medicine Group, Inc. American Golf Corporation American Wood Council Anthem, Inc. AT&T Enterprise Services (AT & T and its affiliates) Avaya, Inc. Avisare Corporation Bel Air Cliff Property Holding Inc. BLH Construction Co. BNSF Railway Company Boingo Wireless, Inc. BYD CA, Inc. California Trucking Association Calmet Corp. CHA Health Systems, Inc. Cheung, Rose Chronicpractor Caregiver, Inc. dba Exhale Med Center CJM Investments, Inc. Clark Construction Group - California, LP Clay Lacy Aviation Coca Cola Bottling USA Colman, Robert CONRAC Cornerstone Research Collective	Crews of California, Inc. Cruz Verde, Inc. dba Green Cross of Torrance DC Collective Deloitte Consulting LLP Delta 9 THC Enterprise Rent-A-Car Company of Los Angeles Gaon, Steven Gilmore Associates Granada Hills Discount Pharmacy Green Earth Vitality dba Green Earth Collective GSW Creative Corporation dba dosist Hillcrest Beverly Oil Corporation Holistic Pain Relief IMPEX Technologies, Inc. IPL, Inc. Katchko, Vitiello, Karikomi, PC on behalf of their client Boo-Ku CC Katchko, Vitiello, Karikomi, PC on behalf of their client Canary - Little Cottage Katchko, Vitiello, Karikomi, PC on behalf of their client Gourmet Green Room Katchko, Vitiello, Karikomi, PC on behalf of their client LA Wellness Center Katchko, Vitiello, Karikomi, PC on behalf of their client Patient's Corp. Katchko, Vitiello, Karikomi, PC on behalf of their client Purple Heart Compassion	Katchko, Vitiello, Karikomi, PC on behalf of their client Resource Referral Svc. dba GVC Katchko, Vitiello, Karikomi, PC on behalf of their client Southern California Collective Katchko, Vitiello, Karikomi, PC on behalf of their client Universal Collective Katchko, Vitiello, Karikomi, PC on behalf of their client Wellness Earth Energy La Terra Development LLC Levy Affiliated Holdings Library Street Collective Living Earth Wellness Center Medical Caregiver Co-op Melrose Herbal Collective Mobilitie Management LLC Motorola, Inc. Muskrat, LLC Nike Official Police Garage Assn of LA OFO US Limited One Concern, Inc. Onni Contracting (CA) Inc. Organic Green Treatment Center, Inc. Pacific Peak Investment Real Estate Group, Inc. Pattern Energy Group Inc ("Patten Energy") and Pattern Energy Group 2 LP ("Pattern Development") Poppy Properties, Inc. Private Line Service, Inc. Quick Silver Towing, Inc. Roobik Khanlari Rose Cafe and Market, Inc.

TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)

Based on Client Payments Reported as Received In 2018 Q2

Rank & Payments	Firm & Clients																														
	<p>Englander Knabe and Allen <i>(continued from previous page)</i></p> <table border="0"> <tr> <td>SAS Institute Inc.</td> <td>SMG</td> <td>Total Transportation Services, Inc. - TTSI</td> </tr> <tr> <td>Seaview Investors, LLC</td> <td>SproutLA</td> <td>TRC Solutions, Inc.</td> </tr> <tr> <td>Sentry Centers Holdings</td> <td>Starbucks Coffee Company</td> <td>UCBA Trade Association</td> </tr> <tr> <td>Shen Nung Corporation</td> <td>The Kind Center</td> <td>Universal Technical Institute, Inc.</td> </tr> <tr> <td>Smart Weed</td> <td>The Relief Collective</td> <td>Waste Management Inc.</td> </tr> <tr> <td>SAS Institute Inc.</td> <td>The Ruth Group</td> <td>Westfield Airports, LLC</td> </tr> <tr> <td>Seaview Investors, LLC</td> <td>Timberlane Partners IV LLC</td> <td>Xerox Corporation</td> </tr> <tr> <td>Sentry Centers Holdings</td> <td>Timothy Leary Memorial Dispensary</td> <td></td> </tr> <tr> <td>Shen Nung Corporation</td> <td></td> <td></td> </tr> <tr> <td>Smart Weed</td> <td>Tony A and Christine R. Rose Revocable Family Trust</td> <td></td> </tr> </table>	SAS Institute Inc.	SMG	Total Transportation Services, Inc. - TTSI	Seaview Investors, LLC	SproutLA	TRC Solutions, Inc.	Sentry Centers Holdings	Starbucks Coffee Company	UCBA Trade Association	Shen Nung Corporation	The Kind Center	Universal Technical Institute, Inc.	Smart Weed	The Relief Collective	Waste Management Inc.	SAS Institute Inc.	The Ruth Group	Westfield Airports, LLC	Seaview Investors, LLC	Timberlane Partners IV LLC	Xerox Corporation	Sentry Centers Holdings	Timothy Leary Memorial Dispensary		Shen Nung Corporation			Smart Weed	Tony A and Christine R. Rose Revocable Family Trust	
SAS Institute Inc.	SMG	Total Transportation Services, Inc. - TTSI																													
Seaview Investors, LLC	SproutLA	TRC Solutions, Inc.																													
Sentry Centers Holdings	Starbucks Coffee Company	UCBA Trade Association																													
Shen Nung Corporation	The Kind Center	Universal Technical Institute, Inc.																													
Smart Weed	The Relief Collective	Waste Management Inc.																													
SAS Institute Inc.	The Ruth Group	Westfield Airports, LLC																													
Seaview Investors, LLC	Timberlane Partners IV LLC	Xerox Corporation																													
Sentry Centers Holdings	Timothy Leary Memorial Dispensary																														
Shen Nung Corporation																															
Smart Weed	Tony A and Christine R. Rose Revocable Family Trust																														
<p>3. \$1,048,535</p>	<p>Sheppard, Mullin, Richter & Hampton LLP</p> <table border="0"> <tr> <td>1600 Hudson, LLC</td> <td>Hollywood Forever Cemetery</td> <td>MOB Hotels & Compagnie LLC</td> </tr> <tr> <td>3 Steel LLC</td> <td>Hollywood International</td> <td>Peebles Corporation, The</td> </tr> <tr> <td>Azure Development, Inc.</td> <td>Regional Center</td> <td>Pluto Partners, LLC</td> </tr> <tr> <td>Geoula, Joe</td> <td>Hudson Pacific Properties, Inc.</td> <td>Primestor Development, Inc.</td> </tr> <tr> <td>Habita Arts District, LLC</td> <td>Lightstone DTLA, LLC</td> <td>Samatas</td> </tr> <tr> <td>Hammer Museum</td> <td>LLJ Adler Warner</td> <td>Thornton Aircraft Company</td> </tr> <tr> <td>Hollywood Center Studios</td> <td>McCadden Plaza, LP</td> <td>Venus Over Manhattan</td> </tr> </table>	1600 Hudson, LLC	Hollywood Forever Cemetery	MOB Hotels & Compagnie LLC	3 Steel LLC	Hollywood International	Peebles Corporation, The	Azure Development, Inc.	Regional Center	Pluto Partners, LLC	Geoula, Joe	Hudson Pacific Properties, Inc.	Primestor Development, Inc.	Habita Arts District, LLC	Lightstone DTLA, LLC	Samatas	Hammer Museum	LLJ Adler Warner	Thornton Aircraft Company	Hollywood Center Studios	McCadden Plaza, LP	Venus Over Manhattan									
1600 Hudson, LLC	Hollywood Forever Cemetery	MOB Hotels & Compagnie LLC																													
3 Steel LLC	Hollywood International	Peebles Corporation, The																													
Azure Development, Inc.	Regional Center	Pluto Partners, LLC																													
Geoula, Joe	Hudson Pacific Properties, Inc.	Primestor Development, Inc.																													
Habita Arts District, LLC	Lightstone DTLA, LLC	Samatas																													
Hammer Museum	LLJ Adler Warner	Thornton Aircraft Company																													
Hollywood Center Studios	McCadden Plaza, LP	Venus Over Manhattan																													
<p>4. \$1,032,776</p>	<p>Ek, Sunkin, Klink & Bai</p> <table border="0"> <tr> <td>AECOM</td> <td>FEDEX</td> <td>Public Storage</td> </tr> <tr> <td>American Beverage Association</td> <td>Jamison Proeprties</td> <td>Republic Services</td> </tr> <tr> <td>Bird</td> <td>Jia Long Real Estate Development</td> <td>Souther California Gas Company</td> </tr> <tr> <td>BMG Money</td> <td>Johnson Development</td> <td>Spectrum Group Real Estate</td> </tr> <tr> <td>Boos Devolpment</td> <td>LA Mart</td> <td>Sugarfish</td> </tr> <tr> <td>Capri Urban Development</td> <td>McCourt Global</td> <td>Valero</td> </tr> <tr> <td>CBS Group</td> <td>Microsoft Corportation</td> <td>VHDG Koreatown LLC</td> </tr> <tr> <td>City Century</td> <td>Motion Picture Association of America</td> <td>Walter J Company</td> </tr> <tr> <td>Clear Channel</td> <td></td> <td>Westside Campus Owner, LLC</td> </tr> <tr> <td>Competitor Group</td> <td>NFI Industries, Inc.</td> <td></td> </tr> </table>	AECOM	FEDEX	Public Storage	American Beverage Association	Jamison Proeprties	Republic Services	Bird	Jia Long Real Estate Development	Souther California Gas Company	BMG Money	Johnson Development	Spectrum Group Real Estate	Boos Devolpment	LA Mart	Sugarfish	Capri Urban Development	McCourt Global	Valero	CBS Group	Microsoft Corportation	VHDG Koreatown LLC	City Century	Motion Picture Association of America	Walter J Company	Clear Channel		Westside Campus Owner, LLC	Competitor Group	NFI Industries, Inc.	
AECOM	FEDEX	Public Storage																													
American Beverage Association	Jamison Proeprties	Republic Services																													
Bird	Jia Long Real Estate Development	Souther California Gas Company																													
BMG Money	Johnson Development	Spectrum Group Real Estate																													
Boos Devolpment	LA Mart	Sugarfish																													
Capri Urban Development	McCourt Global	Valero																													
CBS Group	Microsoft Corportation	VHDG Koreatown LLC																													
City Century	Motion Picture Association of America	Walter J Company																													
Clear Channel		Westside Campus Owner, LLC																													
Competitor Group	NFI Industries, Inc.																														

TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)

Based on Client Payments Reported as Received In 2018 Q2

Rank & Payments	Firm & Clients																																																									
5. \$766,778	<p>Craig Lawson & Co., LLC</p> <table border="0"> <tr> <td>28th Church</td> <td>Dynamic Development Co.</td> <td>National Real Estate Development LLC</td> </tr> <tr> <td>3800 West Sixth Street LLC</td> <td>Equity Residential</td> <td>Palisades Capital Partners LLC</td> </tr> <tr> <td>401 E. Second St., LLC</td> <td>Fashion District Residences LLC</td> <td>Petersen Automotive Museum</td> </tr> <tr> <td>611 W. 6th St. Assoc. LLC</td> <td>Greenland US Holding Co.</td> <td>R.D. Olson Development</td> </tr> <tr> <td>A Community of Friends</td> <td>Grocery Outlet Inc.</td> <td>Rodeo Properties LLC</td> </tr> <tr> <td>Abode Communities</td> <td>Harry's Auto Body Inc</td> <td>Samko LLC</td> </tr> <tr> <td>Alameda & Fourth LLC</td> <td>Holland Partners</td> <td>Sandstone Properties</td> </tr> <tr> <td>Amidi Group</td> <td>Jamison Properties LP</td> <td>Shoreham Capital LP</td> </tr> <tr> <td>Augustson Family Trust</td> <td>Kaiser Foundation Health Plan Inc.</td> <td>Skid Row Housing Trust</td> </tr> <tr> <td>B & F Associates</td> <td>LB Property Management</td> <td>The City Market of Los Angeles</td> </tr> <tr> <td>BLVD Partners</td> <td>Lifan Tower LLC</td> <td>The Condor LLC</td> </tr> <tr> <td>Carmel Partners Inc.</td> <td>Linear City LLC</td> <td>The Hanover Company</td> </tr> <tr> <td>Chelsea Investment Corp.</td> <td>Maguire Properties</td> <td>Thomas Safran & Associates</td> </tr> <tr> <td>CIM Group</td> <td>Mercy Housing</td> <td>Topa Management Co.</td> </tr> <tr> <td>CityView</td> <td>Meta Housing</td> <td>Universal Villas LLC</td> </tr> <tr> <td>Combined Properties</td> <td>Mitsui Fudosan America</td> <td>USC Caruso Catholic Center & Our Savior Parish Church</td> </tr> <tr> <td>Darden Corp.</td> <td>Monteverdi LLC c/o Paratus Group</td> <td>Walter N Marks Inc</td> </tr> <tr> <td>Decro Corporation</td> <td>Museum Associates</td> <td>Wolf Rifkin Shapiro Schulman & Rabkin LLP</td> </tr> <tr> <td>Detroit Ventures LLC</td> <td>Museum of Contemporary Art</td> <td>Yavneh Hebrew Academy</td> </tr> </table>	28th Church	Dynamic Development Co.	National Real Estate Development LLC	3800 West Sixth Street LLC	Equity Residential	Palisades Capital Partners LLC	401 E. Second St., LLC	Fashion District Residences LLC	Petersen Automotive Museum	611 W. 6th St. Assoc. LLC	Greenland US Holding Co.	R.D. Olson Development	A Community of Friends	Grocery Outlet Inc.	Rodeo Properties LLC	Abode Communities	Harry's Auto Body Inc	Samko LLC	Alameda & Fourth LLC	Holland Partners	Sandstone Properties	Amidi Group	Jamison Properties LP	Shoreham Capital LP	Augustson Family Trust	Kaiser Foundation Health Plan Inc.	Skid Row Housing Trust	B & F Associates	LB Property Management	The City Market of Los Angeles	BLVD Partners	Lifan Tower LLC	The Condor LLC	Carmel Partners Inc.	Linear City LLC	The Hanover Company	Chelsea Investment Corp.	Maguire Properties	Thomas Safran & Associates	CIM Group	Mercy Housing	Topa Management Co.	CityView	Meta Housing	Universal Villas LLC	Combined Properties	Mitsui Fudosan America	USC Caruso Catholic Center & Our Savior Parish Church	Darden Corp.	Monteverdi LLC c/o Paratus Group	Walter N Marks Inc	Decro Corporation	Museum Associates	Wolf Rifkin Shapiro Schulman & Rabkin LLP	Detroit Ventures LLC	Museum of Contemporary Art	Yavneh Hebrew Academy
28th Church	Dynamic Development Co.	National Real Estate Development LLC																																																								
3800 West Sixth Street LLC	Equity Residential	Palisades Capital Partners LLC																																																								
401 E. Second St., LLC	Fashion District Residences LLC	Petersen Automotive Museum																																																								
611 W. 6th St. Assoc. LLC	Greenland US Holding Co.	R.D. Olson Development																																																								
A Community of Friends	Grocery Outlet Inc.	Rodeo Properties LLC																																																								
Abode Communities	Harry's Auto Body Inc	Samko LLC																																																								
Alameda & Fourth LLC	Holland Partners	Sandstone Properties																																																								
Amidi Group	Jamison Properties LP	Shoreham Capital LP																																																								
Augustson Family Trust	Kaiser Foundation Health Plan Inc.	Skid Row Housing Trust																																																								
B & F Associates	LB Property Management	The City Market of Los Angeles																																																								
BLVD Partners	Lifan Tower LLC	The Condor LLC																																																								
Carmel Partners Inc.	Linear City LLC	The Hanover Company																																																								
Chelsea Investment Corp.	Maguire Properties	Thomas Safran & Associates																																																								
CIM Group	Mercy Housing	Topa Management Co.																																																								
CityView	Meta Housing	Universal Villas LLC																																																								
Combined Properties	Mitsui Fudosan America	USC Caruso Catholic Center & Our Savior Parish Church																																																								
Darden Corp.	Monteverdi LLC c/o Paratus Group	Walter N Marks Inc																																																								
Decro Corporation	Museum Associates	Wolf Rifkin Shapiro Schulman & Rabkin LLP																																																								
Detroit Ventures LLC	Museum of Contemporary Art	Yavneh Hebrew Academy																																																								

TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)

Based on Client Payments Reported as Received In 2018 Q2

Rank & Payments	Firm & Clients		
6. \$737,043	Armbruster Goldsmith & Delvac LLP		
	11933 Wilshire Investors, LLC	Crest Real Estate Devenney Group, Ltd.	Oakmont Capital Oceanwide Plaza LLC
	2800 Casitas LLC	District Square LLC	ONNI Group Contracting (California) Inc.
	4454 Van Nuys, LLC	Elm Tree Investments	OSIB LA Downtown Properties, LLC
	6104 Hollywood, LLC	Encino Group	Pacific Storage
	7006 Van Nuys, LLC	Encino Investors, LLC	Palisades Capital Partners
	8008 Third Street Investments	Equity Office	Precision Development Company
	Academy of Motion Picture Arts & Sciences	Equity Residential	PSS West L.A., LLC
	ACC OP Development LLC	Erickson Living	RAR2-Villa Marina Center CA, LLC
	AEG	Faring Capital, LLC	Regalian, LLC
	American Commercial Equities	FF Realty IV LLC	Related California
	Amoroso Company	Frost/Chaddock Developers, LLC	Sandstone Properties
	Aragon (Sunset/Everett) Properties Corp.	Frymer Construction	Seaview Investors, LLC
	AutoNation	G.H. Palmer	SeaZen-AHC 1375, LLC
	Bel Air Cliff Holdings Inc.	Glassell Park, LLC	Spectrum Group Real Estate
	Belmont Village Senior Living	Glencoe Avenue Associates LLC	SunCal
	Black Equities	Griffin Opportunities, LLC	Terra River LLC
	BLT Enterprises	Holland Partner Group	The Buckley School
	Bolour	IMT Capital LLC	The Hanover Company
	Brentwood School	Intelligent Design Real Estate	The Icon at Panorama, LLC
	Caladan Investments LLC	Jade Enterprises	The Mirman School
	California Landmark	Jamison Properties, LP	Tishman Speyer
	Camden USA, Inc.	Johnson Development	Trammell Crow
	Campbell Hall School	Karma Company, LLC	TriCal Construction
	Canfield Development, Inc.	Karney Management Company	TriStar Realty Group, LLC
	Chapman Court, LLC	LA Hollywood Properties LLC	Uncommon Development
	Chernoff Family Trust	Land Sea Air Leasing, Corp.	United Technologies Corporation
	CIM Group	LeFrak	University of Southern California
	City Market of Los Angeles	Lenmar Beverly Glen LLC	West Coast Properties LLC
	Clearwater Communities	Lincoln Property Company	Westmark School
	CoreSite	Lizard Capital LLC	Westwood3, LLC
		Low Enterprises Real Estate Group	Wilshire Skyline, Inc.
		Markwood Enterprises	Windward School
		MCRT Investments LLC	WNMS Properties, Inc
		MGA North LLC	
		Next Century Associates, LLC	

TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)

Based on Client Payments Reported as Received In 2018 Q2

Rank & Payments	Firm & Clients
7. \$559,213	<p>Jeffer Mangels Butler & Mitchell LLP</p> <p>1315 Flower LLC Case Study Properties, LLC Overall Murals 1410 Tanager, LLC Daryoush, 400southlabrea Palisades Drive LP 4309 Adams LLC LLC, Dayan Investments, Pashaie, Michael 5430 Carlton LLC; Leeor Dayan Perenchio, Margaret Maciborski Diamond Cove Investments Pizzulli Associates, Inc. 6533 LEX, LLC; Jeff Forestar Real Estate Group, Revello, LLC Thomas Inc. Ridgeley 744 LLC; Kamyar 811 Ocean Front Walk Gottlieb; Tobias Miller, Lashgari LLC and 815 Ocean Richard Rimini LP Front Walk LLC H&F Development; David Ronald A. Simms Commercial 888 Devon LLC Colin Phillips Development and Montel 900 Hilgard LLC, Eraj Hanasab, Robert Associates LP Basseri, Theodore Hermosa Funding LLC SB Hotel LA, LLC Khalili Hunziker, Robert Seibel, Barry and Rhonda ASB Watermarke Owner, Jha, Akhilesh and Janet Stockdale Capital LLC Jia Yuan USA Co., Inc. Tag Front Bazon, Ayelet Joseph, Alycia Lane, Jeremy Thomas, Jeff Benetatos, Nick and Jack Kellal Israel Synagogue Tower Lane Properties, Inc. Blum, Joseph Kohanoff, Saeed and Siamak TPS Parking Management, LLC Bordan Shoe Company, Kornblum, David dba The Parking Spot and Inc. Legado Companies TPS Parking Century, LLC Bright, Lilly and Evan ME Development, Inc., Ron Urban Commons Cole Harel Western Lux LLC Burdorf, Gary Michael Swischuk, Stephanie Whitley Apartments LLC Capital Stone Savage and William E. Keenan Living Trust; Management, Inc.; Mobile Park Investment William Keenan 1999 Sycamore, LLC Ossadon, Avraham York Avenue 64 LLC Yorkin, Cynthia</p>

TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)

Based on Client Payments Reported as Received In 2018 Q2

Rank & Payments	Firm & Clients
8. \$472,955	<p>Kindel Gagan</p> <p>2222 S. Figueroa St., LLC</p> <p>Center BMW DWP Mgmt Employees Assn. ESP Co., Ltd.</p> <p>Manhole Adjusting Inc. Markwood Enterprises Metabolic Studios</p> <p>Adobe Alchemy Media Amazon American Chemistry Council American Hotel & Lodging Association AT&T INC. AND ITS AFFILIATES Aviation Safeguards Beverly Hills C Property LLC Birdi & Associates, Inc. Brookfield Property Partners Caladan Investments LLC California Sign Association Cedars-Sinai Medical Center</p> <p>Exelon Corporation on behalf of Constellation Energy Fashion District Residences, LLC c/o Realm Group Fluor Enterprises, Inc. Greater LA New Car Dealers Assn Hamlin Cody on behalf of JC Decaux Honeywell International Inc. Hudson Group Ketter Construction Kilroy Realty Corp LA Auto Show LA Housing Partnership LimeBike London & Gonzalez Advocacy on behalf of the Recording Industry Assoc. of America</p> <p>Oracle America, Inc. Praxair, Inc. - Danbury, CT Smarte Carte Space Exploration Technologies Corp. STV Group Inc. Super Shuttle Los Angeles Swissport USA, Inc. Ten Thirty Eight, Inc. The Robert Mayer Corporation Transdev North America, Inc. United Airlines Universal Villas, LLC Victory Unlimited Construction, LLC Wiseman Residential World Class Capital Group LLC</p>

TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)

Based on Client Payments Reported as Received In 2018 Q2

Rank & Payments	Firm & Clients																																																																								
9. \$418,272	<p>MAX DEVELOPMENT LLC dba three6ixty</p> <table border="0"> <tr> <td>Alliance Residential Company</td> <td>Foxpoint Media</td> <td>Rahbar, Keyvan</td> </tr> <tr> <td>Angelini Alimentari</td> <td>Geneva Street Partners</td> <td>RBM of California</td> </tr> <tr> <td>Aragon Properties, Ltd</td> <td>Giannotta, Steven</td> <td>Reavis, Eric</td> </tr> <tr> <td>Areas</td> <td>Gordon, D, Chernoff Family Trust</td> <td>Redcar Properties</td> </tr> <tr> <td>Aronson, Daniel</td> <td>GTM Holdings LLC</td> <td>RKR Partners LLC</td> </tr> <tr> <td>BCG Lodi Homes LLC</td> <td>Hollywood IRC/Relevant Group</td> <td>Seazen AHC 1375LLC</td> </tr> <tr> <td>Ben Leeds Properties</td> <td>Hudson Loft</td> <td>Silverstein, Ali</td> </tr> <tr> <td>Beverly Hills Suite, LLC</td> <td>Intelligent Design Real Estate</td> <td>Sklar-Kirsh</td> </tr> <tr> <td>Black Equities Group</td> <td>Jewish Federation of Greater LA</td> <td>Stark Enterprises</td> </tr> <tr> <td>Bolour Associates</td> <td>Johns, Stephens</td> <td>The Hanover Company</td> </tr> <tr> <td>Bronson Holdings, LLC</td> <td>La Terra Development LLC</td> <td>The Waterford Group</td> </tr> <tr> <td>CalBay Development, LLC</td> <td>Lion Boylston LLC</td> <td>Timberlane Partners</td> </tr> <tr> <td>CGI Strategies</td> <td>Location Based Entertainment</td> <td>Tishman Speyer</td> </tr> <tr> <td>CIM Group</td> <td>MDK Angelo Holdings, LLC</td> <td>Tom Safran & Associates</td> </tr> <tr> <td>Colony Capital</td> <td>Meta Housing</td> <td>TriCal Contruccion, Inc</td> </tr> <tr> <td>Crescent Capital Partners LLC</td> <td>Millenium Settlement Consulting</td> <td>Urban Blox</td> </tr> <tr> <td>DiBartolomeo, Dominick</td> <td>Moss & Company</td> <td>Viewstone Capital</td> </tr> <tr> <td>East LA Community Corp</td> <td>Olson Urban Housing LLC</td> <td>Viramontes, Enrique</td> </tr> <tr> <td>Echo Park Green Haus LLC</td> <td>Oxford Capital Group LLC</td> <td>West Hollywood Community Housing</td> </tr> <tr> <td>Elevado Group</td> <td>Pan Am Equities</td> <td>Wilorna Enterprises</td> </tr> <tr> <td>Englander Knabe & Allan</td> <td>Parkview Mgmt Group Inc</td> <td>Wilshire Skyline</td> </tr> <tr> <td>Fluent, Mark</td> <td>PRG Investment & Management</td> <td>Windsor Capital Group</td> </tr> <tr> <td></td> <td></td> <td>Wynkoop Properties LLC</td> </tr> <tr> <td></td> <td></td> <td>Xenon Development Company</td> </tr> </table>	Alliance Residential Company	Foxpoint Media	Rahbar, Keyvan	Angelini Alimentari	Geneva Street Partners	RBM of California	Aragon Properties, Ltd	Giannotta, Steven	Reavis, Eric	Areas	Gordon, D, Chernoff Family Trust	Redcar Properties	Aronson, Daniel	GTM Holdings LLC	RKR Partners LLC	BCG Lodi Homes LLC	Hollywood IRC/Relevant Group	Seazen AHC 1375LLC	Ben Leeds Properties	Hudson Loft	Silverstein, Ali	Beverly Hills Suite, LLC	Intelligent Design Real Estate	Sklar-Kirsh	Black Equities Group	Jewish Federation of Greater LA	Stark Enterprises	Bolour Associates	Johns, Stephens	The Hanover Company	Bronson Holdings, LLC	La Terra Development LLC	The Waterford Group	CalBay Development, LLC	Lion Boylston LLC	Timberlane Partners	CGI Strategies	Location Based Entertainment	Tishman Speyer	CIM Group	MDK Angelo Holdings, LLC	Tom Safran & Associates	Colony Capital	Meta Housing	TriCal Contruccion, Inc	Crescent Capital Partners LLC	Millenium Settlement Consulting	Urban Blox	DiBartolomeo, Dominick	Moss & Company	Viewstone Capital	East LA Community Corp	Olson Urban Housing LLC	Viramontes, Enrique	Echo Park Green Haus LLC	Oxford Capital Group LLC	West Hollywood Community Housing	Elevado Group	Pan Am Equities	Wilorna Enterprises	Englander Knabe & Allan	Parkview Mgmt Group Inc	Wilshire Skyline	Fluent, Mark	PRG Investment & Management	Windsor Capital Group			Wynkoop Properties LLC			Xenon Development Company
Alliance Residential Company	Foxpoint Media	Rahbar, Keyvan																																																																							
Angelini Alimentari	Geneva Street Partners	RBM of California																																																																							
Aragon Properties, Ltd	Giannotta, Steven	Reavis, Eric																																																																							
Areas	Gordon, D, Chernoff Family Trust	Redcar Properties																																																																							
Aronson, Daniel	GTM Holdings LLC	RKR Partners LLC																																																																							
BCG Lodi Homes LLC	Hollywood IRC/Relevant Group	Seazen AHC 1375LLC																																																																							
Ben Leeds Properties	Hudson Loft	Silverstein, Ali																																																																							
Beverly Hills Suite, LLC	Intelligent Design Real Estate	Sklar-Kirsh																																																																							
Black Equities Group	Jewish Federation of Greater LA	Stark Enterprises																																																																							
Bolour Associates	Johns, Stephens	The Hanover Company																																																																							
Bronson Holdings, LLC	La Terra Development LLC	The Waterford Group																																																																							
CalBay Development, LLC	Lion Boylston LLC	Timberlane Partners																																																																							
CGI Strategies	Location Based Entertainment	Tishman Speyer																																																																							
CIM Group	MDK Angelo Holdings, LLC	Tom Safran & Associates																																																																							
Colony Capital	Meta Housing	TriCal Contruccion, Inc																																																																							
Crescent Capital Partners LLC	Millenium Settlement Consulting	Urban Blox																																																																							
DiBartolomeo, Dominick	Moss & Company	Viewstone Capital																																																																							
East LA Community Corp	Olson Urban Housing LLC	Viramontes, Enrique																																																																							
Echo Park Green Haus LLC	Oxford Capital Group LLC	West Hollywood Community Housing																																																																							
Elevado Group	Pan Am Equities	Wilorna Enterprises																																																																							
Englander Knabe & Allan	Parkview Mgmt Group Inc	Wilshire Skyline																																																																							
Fluent, Mark	PRG Investment & Management	Windsor Capital Group																																																																							
		Wynkoop Properties LLC																																																																							
		Xenon Development Company																																																																							

TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)

Based on Client Payments Reported as Received In 2018 Q2

Rank & Payments	Firm & Clients		
10. \$380,681	Glaser, Weil, Fink, Howard, Avchen & Shapiro, LLP		
	3568 Motor LLC	Economic Resources	Orangedale LLC
	4141 Santa Monica	Corporation	Paramount Contractors &
	TPIV LLC	Enwave Energy Corporation	Developers
	6161 Mulholland Hwy	Expo Line Owner, LLC	Park View Management Group
	LLC	Fidelity National Title	Inc.
	AK Lofts 5 LLC	Insurance Company	Peter & Sarah Mandell
	AltaSea at the Port of	Fogel Real Estate	Shaaya, Sammi
	Los Angeles	IKE Smart City	Shapiro, Joel and Lori
	Andrew Walter &	Kermath, Karen	Skyhigh Murals – Colossal Media
	Carmen Carpenter	KG Capital Holdings Inc	Inc.
	Blatteis & Schnur	Linear City Development,	The Taubman Company
	BLDG Partners LLC	LLC	University of Southern California
	California Hotel and	Lion Boylston, LLC	Van Ness Partners I, LLC
	Lodging Association	Los Angeles Police Protective	Vermont/Hollywood Associates,
	Chen, Kevin	League	LP
	Decro Corporation	Marina Pacific Hotel and	Westwood Property Owner,
	Dragonlaine Holdings,	Suites, Inc.	LLC/Westwood Senior
	LLC	Merlone Geier Partners	Housing, LLC
		NSB/Richlar Partnership	Wynkoop Properties, LLC

E. Top 10 Highest Paying Clients

In the second quarter of 2018, there were 1,568 registered clients of lobbying entities. Lobbying firms are required to disclose the payments they receive from their clients and the City matters associated with those payments. The clients that lobbying firms reported as having paid the most for lobbying services in the second quarter are identified in the table that begins on the next page. Payments from clients with similar names and projects are aggregated.

Each of the top ten highest paying clients spent at least \$142,000 during the quarter. Combined, their payments totaled \$1,889,239 or 11.9 percent of the \$15,907,472 total reported payments from clients.

TOP 10 HIGHEST PAYING CLIENTS (Cont'd)

Based on Aggregated Client Payments Reported for 2018 Q2

Client	Total Payments Reported From Client	Detail of Total Payments			Agencies Lobbied
		Lobbying Firm	Payment	City Matter	
1. Lightstone DTLA LLC (and Lightstone and Lightstone Group)	\$251,191	Sheppard, Mullin, Richter & Hampton LLP	\$200,000	Fiigueroa Convention Center Hotel	City Council, CLA, Planning
		Urban Solutions, LLC	\$30,306	Proposed Hotel /Pico & Figueroa [CF 16-0073]	City Council
		Arnie Berghoff & Associates	\$20,247	Development projects in the City of Los Angeles	City Council, CLA, CTD, Planning
		Psomas	\$638	Subdivision Map/601 W. Pico Blvd and 1248-1260 S. Figueroa Ave	Planning
2. Hollywood International Regional Center	\$248,824	Sheppard, Mullin, Richter & Hampton LLP	\$146,982	6421 West Selma Avenue [ZA-2015-2671-CUB]	City Council, Building and Safety, CLA, Planning, Engineering, Rec & Parks
			\$41,061	Morrison Hotel/1220 S. Hope St., Los Angeles, CA [ZA-2018-2293-MCUP-CUX-DD-SPR, ENV-2018-2294-EIR, VTT-82183]	City Council, Building and Safety, CLA, Planning, Engineering, Rec & Parks
			\$28,351	Citizen News/1545 W. Wilcox, Hollywood, CA [ZA-2017-755-MCUP]	City Council, Building and Safety, CLA, Planning, Engineering, Rec & Parks
			\$20,574	Tommie Hotel/6516 Selma Avenue [CPC-2016-270-VZC-HD-CUB-SPR]	City Council, Building and Safety, CLA, Planning, Engineering, Rec & Parks
			\$11,856	Dream Hotel/6415 W. Selma Avenue, Hollywood, CA [CPC-2007-3931-ZC-HD-CUB-CU-ZB-SPR]	City Council, Building and Safety, CLA, Planning, Engineering, Rec & Parks
3. Crossroads Associates LLC	\$222,288	DLA Piper LLP (US)	\$222,288	Crossroads	City Council, Planning
4. Venus Over Manhattan	\$211,205	Sheppard, Mullin, Richter & Hampton LLP	\$211,205	641-653 Imperial St, Los Angeles, CA [CPC-2017-739-GPAJ-VZCJ-HD-SPR; VTT-74930]	City Council, Planning
5. Harridge Development Group, LLC	\$181,331	DLA Piper LLP (US)	\$118,862	Ponte Vista 15	City Council, Planning, LADOT
			\$62,469	Koreatown	City Attorney, City Council, HCIDLA, Planning

TOP 10 HIGHEST PAYING CLIENTS (cont'd)

Based on Aggregated Client Payments Reported for 2018 Q2

Client	Total Payments Reported From Client	Detail of Total Payments			Agencies Lobbied
		Lobbying Firm	Payment	City Matter	
6. CIM Group (and 5929 Sunset (Hollywood), LLC and CIM Group, LP)	\$175,946	Gonzales Law Group, APC	\$18,411	Western	City Council, Planning
			\$16,870	5170 Adams Hotel	City Council, Planning
			\$12,759	Marketplace	City Council, Planning
			\$12,205	Hollywood Community Plan Advocacy	City Council, Planning
			\$11,249	Sightglass Coffee [ZA2017-1968-CU]	City Council, Planning
			\$8,956	West LA project/11800 Santa Monica [DIR2014-2297-DB-SPR]	City Council, Planning
			\$5,545	953 Sycamore	City Council, Planning
			\$4,680	5135 Adams CUP	City Council, Planning
			\$3,500	911 Sycamore	City Council, Planning
			\$3,187	5103 Adams [DIR2017-2835-DV-SPR]	City Council, Planning
			\$2,363	904 La Brea CUP	City Council, Planning
			\$1,304	4121 Santa Monica Blvd.	City Council, Planning
			\$507	7029 Willoughby	City Council, Planning
		\$22	Buerge East	City Council, Planning	
		Latham & Watkins LLP	\$27,082	Land Use & Transportation Matters re: Sunset and Gordon Mixed-Use Project/5929-5945 W. Sunset Boulevard [EIRSCH 2006111135]	City Attorney, City Council, Neighborhood Councils, Rec & Parks
		Armbruster Goldsmith & Delvac LLP	\$22,366	Farmers Insurance Campus/Farmers Insurance Campus	City Council, Planning
		Craig Lawson & Co., LLC	\$12,996	Sunset & Gordon/Hollywood	City Attorney, City Council, Building and Safety, Planning
MAX DEVELOPMENT LLC dba three6ixty	\$7,839	Sunset/3921 Sunset Blvd LA 90027	City Council, Neighborhood Councils, Planning		
	\$3,461	Buerge/11800 Santa Monica Blvd	City Council, Neighborhood Councils, Planning		
	\$644	5300 W Adams/5300 W Adams Blvd LA 90016	Planning		
7. Forest City Residential West, Inc.	\$157,967	DLA Piper LLP (US)	\$157,967	The Met/949 S. Hope St.	Mayor, City Council, Building and Safety, LAFD. Planning, Engineering, Rec & Parks

TOP 10 HIGHEST PAYING CLIENTS (cont'd)

Based on Aggregated Client Payments Reported for 2018 Q2

Client	Total Payments Reported From Client	Detail of Total Payments			Agencies Lobbied
		Lobbying Firm	Payment	City Matter	
8. Watermark Westwood Village LLC	\$150,238	DLA Piper LLP (US)	\$150,238	Westwood	City Council, Building and Safety, LAFD, HCIDLA, Planning, LADWP
9. Jamison Properties (and Jamison Properties LP and Jamison Properties, LP)	\$148,103	Ek, Sunkin, Klink & Bai	\$80,000	Issues related to land use	City Council, Planning
		Craig Lawson & Co., LLC	\$28,502	Mixed Use Project/Figueroa & 4th	Building and Safety, Planning
			\$7,779	Mixed Use Project/Westwood	City Council, Neighborhood Councils, Planning
			\$6,628	Mixed Use Project/Los Angeles/J.M. Wood Blvd	Building and Safety, Planning
			\$6,164	Mixed Use Project/4055 Wilshire Bl (at Norton)	Building and Safety, Planning
			\$1,989	Mixed Use Project /Western Plaza (Western & 8 th)	Planning
			\$1,640	Mixed Use Project/Wilshire/St. Andrews	Planning
			\$1,262	Mixed Use Project/200 N. Vermont	Planning
			\$1,117	Mixed Use Project/Leeward	Planning
			\$366	Mixed Use Project/8 th & Berendo	Planning
			Armbruster Goldsmith & Delvac LLP	\$5,650	3700 Wilshire Blvd./3700 Wilshire Blvd.
		\$860		3600 Wilshire Blvd./3600 Wilshire Blvd.	Planning
		Mayer Brown LLP	\$2,531	Western Plaza Capitol Holding, LLC	City Council, Building and Safety, Planning, Public Works Board, Contract Administration, Engineering, , Sanitation, Street Lighting, Street Services

TOP 10 HIGHEST PAYING CLIENTS (cont'd)

Based on Aggregated Client Payments Reported for 2018 Q2

Client	Total Payments Reported From Client	Detail of Total Payments			Agencies Lobbied
		Lobbying Firm	Payment	City Matter	
Jamison Properties (and Jamison Properties LP and Jamison Properties, LP)	(cont'd from previous page)	Mayer Brown LLP	\$972	Central Plaza, LLC	City Council, Building and Safety, Planning, Public Works Board, Contract Administration, Engineering, Sanitation, Street Lighting, Street Services
			\$0	Assist client with City entitlements.	City Council, Building and Safety, Planning, Public Works Board, Contract Administration, Engineering, , Sanitation, Street Lighting, Street Services
		DLA Piper LLP (US)	\$2,643	668 Coronado	City Council, Planning
10. Chick-Fil-A	\$142,146	TChoi and Associates	\$39,895	20101 Ventura Blvd	City Council, Planning
			\$27,315	18521 Devonshire	No City agencies lobbied.
			\$16,924	7 th and Figueroa	No City agencies lobbied.
			\$16,066	17660 Ventura Blvd	No City agencies lobbied.
			\$15,975	2207 Lincoln	No City agencies lobbied.
			\$7,300	221 Central	No City agencies lobbied.
			\$6,545	6750 Sunset Blvd	No City agencies lobbied.
			\$4,339	I-10/La Cienaga	No City agencies lobbied.
			\$2,450	680 Figueroa	No City agencies lobbied.
			\$2,400	1011 Western Avenue	City Council
			\$1,800	22741 Victory Blvd	No City agencies lobbied.
			\$1,137	La Cienaga Triangle	No City agencies lobbied.

F. Fundraising

Lobbying entities are required to disclose the fundraising they engage in on behalf of elected City officials, candidates, and committees. Of the 640 second-quarter lobbying entities, 11 (1.7 percent) reported fundraising activity totaling \$55,249. A breakdown of the second-quarter fundraising activity as reported by these six lobbying firms and five lobbyists is provided in the table on the following page. Entities that reported identical amounts for the same candidate or officeholder may have served as co-hosts for the same fundraising event.

FUNDRAISING 2018 Q2			
Rank & Total Raised	Name of Lobbying Entity	Type of Entity	Recipients
1. \$9,500	Glaser, Weil, Fink, Howard, Avchen & Shapiro, LLP	Firm	<i>Krekorian for City Council 2009 - Officeholder... \$9,500</i>
2. \$9,500	Veronica Perez and Associates	Firm	<i>Krekorian for City Council 2009 - Officeholder... \$9,500</i>
3. \$9,450	Afriat Consulting Group Inc	Firm	<i>Wesson Officeholder Account..... \$4,000</i> <i>Councilmember O'Farrell Officeholder Account 2013..... \$3,950</i> <i>Paul Koretz Officeholder..... \$1,500</i>
4. \$9,000	Englander Knabe and Allen	Firm	<i>Councilmember Monica Rodriguez 2017 – Officeholder Account..... \$4,000</i> <i>Monica Rodriguez for City Council 2017..... \$3,500</i> <i>Harris-Dawson for City Council 2015 Officeholder..... \$800</i> <i>Cedillo for City Council General 2017..... \$700</i>
5. \$7,299	Arnie Berghoff and Associates	Firm	<i>Councilmember O'Farrell Officeholder Account 2013..... \$4,000</i> <i>Councilmember Monica Rodriguez 2017 – Officeholder Account..... \$3,299</i>
6. \$3,900	Jeffrey S. McConnell	Lobbyist	<i>Councilmember Monica Rodriguez 2017 – Officeholder Account..... \$2,400</i> <i>Harris-Dawson for City Council 2015 Officeholder..... \$800</i> <i>Monica Rodriguez for City Council 2017..... \$700</i>
7. \$2,300	Eric W. Rose	Lobbyist	<i>Councilmember Monica Rodriguez 2017 – Officeholder Account..... \$1,600</i> <i>Monica Rodriguez for City Council 2017..... \$700</i>
8. \$2,100	Harvey A. Englander	Lobbyist	<i>Monica Rodriguez for City Council 2017..... \$1,400</i> <i>Cedillo for City Council General 2017..... \$700</i>
9. \$800	Strategic Government Affairs	Firm*	<i>Mike Bonin for City Council 2013 Officeholder Account..... \$800</i>
10. \$700	Beverly Kenworthy	Lobbyist	<i>Monica Rodriguez for City Council..... \$700</i>
11. \$700	Marcus A. Allen	Lobbyist	<i>Monica Rodriguez for City Council 2017 – General..... \$700</i>

*Sole proprietor

G. Contributions

Lobbying entities must report on a quarterly basis the contributions they make or deliver or for which they act as intermediaries.

A lobbying entity delivers a contribution for another person when the lobbying entity causes the contribution to be mailed or physically conveyed to the recipient. A lobbying entity is an intermediary for a contribution when the lobbying entity makes the contribution, itself, on behalf of another party who then reimburses the lobbying entity. The identity of a person for whom a lobbying entity acts as an intermediary must be disclosed.

Certain contributions are prohibited. Lobbyists and lobbying firms may not make contributions to elected City officials, candidates, or their City-controlled committees if they are required to be registered to lobby the City office the official or candidate holds or seeks. This ban does not extend to lobbyist employers.

In the second quarter, four lobbyist employers reported making a combined \$9,500 in contributions. These contributions are detailed in the following table.

MADE CONTRIBUTIONS 2018 Q2			
Total Made	Name of Lobbying Entity	Type of Entity	Recipients
1. \$4,000	Building Industry Association – Los Angeles/Ventura Chapter	Employer	<i>Councilmember Cedillo Officeholder Account 2013</i> \$800 <i>Councilmember Monica Rodriguez 2017 – Officeholder Account</i> \$800 <i>Mitch Englander Officeholder</i> \$800 <i>Nury Martinez for City Council 2013 Officeholder Account</i> \$800 <i>Wesson Officeholder Account</i> \$800
2. \$2,400	Airbnb	Employer	<i>Councilmember O'Farrell Officeholder Account 2013</i> \$800 <i>Joe Buscaino for City Council, 2011, Officeholder</i> \$800 <i>Nury Martinez for City Council 2013 Officeholder Account</i> \$800
3. \$1,600	Laborers Local 300	Employer	<i>Councilmember Monica Rodriguez 2017 – Officeholder Account</i> \$800 <i>David Ryu for City Council 2015 Officeholder</i> \$800
4. \$1,500	BNSF Railway Company	Employer	<i>Councilmember Monica Rodriguez 2017 – Officeholder Account</i> \$800 <i>Monica Rodriguez for City Council 2017</i> \$700

Also during the reporting period, five lobbyists, five lobbying firms, and one lobbyist employer reported delivering \$49,050 in contributions to the committees of nine City Councilmembers. More detail is provided in the table on the following page.

DELIVERED CONTRIBUTIONS 2018 Q2

Total Delivered	Name of Lobbying Entity	Type of Entity	Recipients
1. \$20,600	Kindel Gagan	Firm	Wesson Officeholder Account.....\$7,200 Councilmember Monica Rodriguez 2017 – Officeholder Account.....\$4,800 Krekorian for City Council 2009 - Officeholder....\$3,000 Councilmember O'Farrell Officeholder Account 2013.....\$2,600 Monica Rodriguez for City Council 2017 – General.....\$1,400 Mitch Englander Officeholder..... \$800 Nury Martinez for City Council 2013 Officeholder Account..... \$800
2. \$11,050	Afriat Consulting Group	Firm	Paul Koretz Officeholder.....\$5,550 Wesson Officeholder Account.....\$4,000 Councilmember O'Farrell Officeholder Account 2013.....\$1,000 Councilmember Monica Rodriguez 2017 – Officeholder Account..... \$250 Nury Martinez for City Council 2013 Officeholder Account..... \$250
3. \$6,700	Englander Knabe and Allen	Firm	Councilmember Monica Rodriguez 2017 – Officeholder Account.....\$3,200 Monica Rodriguez for City Council 2017.....\$2,100 Cedillo for City Council General 2017..... \$700 Monica Rodriguez for City Council 2017 – General..... \$700
4. \$2,300	Eric W. Rose	Lobbyist	Councilmember Monica Rodriguez 2017 – Officeholder Account.....\$1,600 Monica Rodriguez for City Council 2017..... \$700
5. \$2,100	Harvey A. Englander	Lobbyist	Monica Rodriguez for City Council 2017.....\$1,400 Cedillo for City Council General 2017..... \$700
6. \$1,600	Central City Association of Los Angeles	Employer	Councilmember O'Farrell Officeholder Account 2013..... \$800 Krekorian for City Council 2009 - Officeholder..... \$800
7. \$1,600	Jeffrey S. McConnell	Lobbyist	Councilmember Monica Rodriguez 2017 – Officeholder Account.....\$1,600
8. \$800	Ken Spiker and Assoc Inc	Firm	Councilmember Monica Rodriguez 2017 – Officeholder Account..... \$800
9. \$800	Gregory J. Spiker	Lobbyist	Councilmember Monica Rodriguez 2017 – Officeholder Account..... \$800
10. \$800	Urban Solutions, LLC	Firm*	Councilmember Monica Rodriguez 2017 – Officeholder Account..... \$800
11. \$700	Marcus A. Allen	Lobbyist	Monica Rodriguez for City Council 2017 – General..... \$700

*Sole proprietor

In addition, lobbyist employer Palisades Capital Partners, LLC disclosed serving as an intermediary for contributions to two City officeholders during the second quarter.

INTERMEDIARY CONTRIBUTIONS 2018 Q2			
Total of Intermediary Contributions	Name of Lobbying Entity	Type of Entity	Recipients
1. \$1,500	Palisades Capital Partners, LLC	Employer	<i>Wesson Officeholder Account..... \$800</i> <i>(for contributor 1112 Sunset Blvd. LLC)</i> <i>Monica Rodriguez for City Council..... \$700</i> <i>(for contributor 1111 Sunset Blvd LLC)</i>

H. Activity Expenses

Lobbying entities are required to report the payments they make to benefit City officials and their immediate family members. LAMC §§ 48.08(B)(4)–(5), 48.08(C)(5)–(6), 48.08(D)(7)–(8). Activity expenses include gifts, which must be itemized if they are valued at \$25 or more. *Id.*; LAMC § 48.02.

Just as lobbyists and lobbying firms cannot make certain campaign contributions, they also cannot make gifts to City officials. Gifts from lobbyist employers are not prohibited, but they may not exceed \$100 per City official per year. As noted in the table on the following pages, three lobbyist employers reported itemized activity expenses totaling \$2,603 in the second quarter of 2018.

ACTIVITY EXPENSES 2018 Q2					
Total	Lobbying Entity	Type of Entity	Recipient	Description	Value
1. \$2,158	Hollywood Chamber of Commerce	Employer	Craig Bullock <i>Planning Director</i> Council District 13	Hollywood Chamber of Commerce Annual Board Planning Session	\$327
			David Giron <i>Legislative Director</i> Council District 13	Hollywood Chamber of Commerce Annual Board Planning Session	\$327
			Mitchell O'Farrell <i>Council Member</i> Council District 13	Hollywood Chamber of Commerce Annual Board Planning Session	\$327
			Craig Bullock <i>Planning Director</i> Council District 13	Hollywood Chamber Annual Board Planning Session - Dinner	\$79

ACTIVITY EXPENSES 2018 Q2 (cont'd)

Total	Lobbying Entity	Type of Entity	Recipient	Description	Value
	Hollywood Chamber of Commerce		David Giron <i>Legislative Director</i> Council District 13	Hollywood Chamber Annual Board Planning Session - Dinner	\$79
	(continued from previous page)		Mitchell O'Farrell <i>Council Member</i> Council District 13	Hollywood Chamber Annual Board Planning Session - Dinner	\$79
			Tony Arranaga <i>Communications Director</i> Council District 13	Hollywood Chamber of Commerce Heroes of Hollywood	\$55
			Eva Bitar <i>Motion Picture and Television Manager</i> Public Works Board	Hollywood Chamber of Commerce Heroes of Hollywood	\$55
			Rachel Fox <i>Field Deputy</i> Council District 4	Hollywood Chamber of Commerce Heroes of Hollywood	\$55
			Mitchell O'Farrell <i>Council Member</i> Council District 13	Hollywood Chamber of Commerce Heroes of Hollywood	\$55
			David Ryu <i>Council Member</i> Council District 4	Hollywood Chamber of Commerce Heroes of Hollywood	\$55
			Jeanne Min <i>Chief of Staff</i> Council District 13	Hollywood Chamber of Commerce Heroes of Hollywood	\$55
			Nicole Carcel <i>Admin Coordinator II</i> City Office of the City Attorney	Hollywood Chamber of Commerce 97th Annual Installation Awards	\$51
			Rachel Fox <i>Field Deputy</i> Council District 4	Hollywood Chamber of Commerce 97th Annual Installation Awards	\$51
			Beatrice Girmala <i>Assistant Chief</i> LAPD	Hollywood Chamber of Commerce 97th Annual Installation Awards	\$51

ACTIVITY EXPENSES 2018 Q2 (cont'd)

Total	Lobbying Entity	Type of Entity	Recipient	Description	Value
	Hollywood Chamber of Commerce (continued from previous page)		Daniel Halden <i>Field Deputy</i> Council District 13	Hollywood Chamber of Commerce 97th Annual Installation Awards	\$51
			Estevan Montemayor <i>Deputy</i> Council District 4	Hollywood Chamber of Commerce 97th Annual Installation Awards	\$51
			Max Reyes <i>Deputy</i> Office of the Mayor	Hollywood Chamber of Commerce 97th Annual Installation Awards	\$51
			Mitch O'Farrell <i>Council Member</i> Council District 13	Hollywood Chamber of Commerce 97th Annual Installation Awards	\$51
			John Pinto <i>Police Captain</i> LAPD	Hollywood Chamber of Commerce 97th Annual Installation Awards	\$51
			Cory Palka <i>Police Captain</i> LAPD	Hollywood Chamber of Commerce 97th Annual Installation Awards	\$51
			David Ryu <i>Council Member</i> Council District 4	Hollywood Chamber of Commerce 97th Annual Installation Awards	\$51
			Daniel Halden <i>Field Deputy</i> Council District 13	Hollywood Chamber Economic Development Summit	\$50
			Mitch O'Farrell <i>Council Member</i> Council District 13	Hollywood Chamber Economic Development Summit	\$50
2. \$270	University of Southern California	Employer	Gilbert Cedillo <i>Councilmember</i> Council District 1	Lunch with President C.L. Nikias, Senior Vice President Tom Sayles and Vice President Martha Escutia	\$100
			Helmi Hisserich <i>Director of Housing Strategies & Services</i> HCID	USC Homelessness Summit	\$55

ACTIVITY EXPENSES 2018 Q2 (cont'd)					
Total	Lobbying Entity	Type of Entity	Recipient	Description	Value
	University of Southern California (continued from previous page)		Curtis Watts <i>Director, Program Operations</i> HCID	USC Homelessness Summit	\$55
			Mike Castillo <i>Executive Director, Business Resource Center</i> Council District 9	USC Economic Development Summit	\$30
			Alex Lakshtanov <i>Small Business Loan Program Officer</i> Economic Workforce Development	USC Economic Development Summit	\$30
3. \$175	NIKE, Inc	Employer	Eric Garcetti Mayor Office of the Mayor	Getty House Foundation Title IX Event; shoes and shirt provided. *Product returned on 7-23-18.	\$175

I. Major Filers

A major filer is a person who makes or incurs expenses totaling \$5,000 or more in a calendar quarter to influence one or more City matters but does not directly communicate with a City decision maker. Lobbyists, lobbying firms, and lobbyist employers are not major filers, and the payments and expenses they report do not count toward the threshold. However, a lobbying client can qualify as a major filer. LAMC § 48.02.

Major filers must file a disclosure report for every quarter in which they meet the \$5,000 threshold. Among other things, they must report the money spent on public or media relations, advertising, public outreach, research, reports, and similar activities. LAMC § 48.08(E).

For the second quarter of 2018, California Hotel and Lodging Association was the only entity to file a major filer report. The association disclosed spending over \$50,000 to influence City action, as detailed below.

Major Filer Activity 2018 Q2				
Filer	Total Expenses	City Matter	City Reference Number	Expenses
California Hotel and Lodging	\$53,909	Home-Sharing Ordinance	CF 14-1635-S2	\$53,909

J. Public Access

This and other quarterly summaries are available on the Ethics Commission's web site. Detailed information about lobbying entities and their clients is also available. Registration statements and quarterly reports may be viewed online, and specific information may be searched through the Public Data Portal.