Item 7 Information

Quarterly Lobbying Report

Executive Summary: This item presents a summary of activities reported to the Ethics Commission by lobbying entities for the first quarter of 2018.

Recommended Action: This item is for informational purposes only.

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Lobbying Report: 1st Quarter 2018

A. Introduction

The Municipal Lobbying Ordinance (MLO) regulates persons who receive compensation to lobby City officials. Los Angeles Municipal Code (LAMC) §§ 48.01, *et seq.* In LAMC § 48.01(B), the MLO makes several findings regarding lobbying activity, including the following:

- 1. Citizens have a right to know the identities of those who attempt to influence City decisions;
- 2. Public disclosure by lobbyists and their clients regarding their lobbying activities is essential to citizen confidence in the integrity of local government;
- 3. It is in the public interest to ensure that lobbyists do not misrepresent facts or their positions;
- 4. It is in the public interest to ensure that lobbyists do not place City officials under personal obligation to themselves or their clients.

To help ensure adequate and effective disclosure regarding efforts to lobby City government, lobbying entities are required to file quarterly disclosure reports. *See* LAMC §§ 48.01(B)(6), 48.08. This item summarizes information disclosed on the lobbying reports filed for the first quarter of 2018.

B. Legal Background

1. Definitions

The MLO defines lobbying activity generally as compensated conduct related to communications with City officials that are designed to influence municipal matters. LAMC § 48.02. The lobbying entities that are regulated by the MLO include lobbyists, lobbying firms, and lobbyist employers.

A lobbyist is an individual, regardless of title, who is compensated to spend 30 or more hours in a three-month period to engage in lobbying activities that include at least one direct communication with a City official or employee that is designed to influence a City matter on behalf of another person. *Id.* A lobbying firm is an entity that is entitled to receive \$1,000 in compensation for engaging in lobbying activities on behalf of another person during a three-month period, if a partner, owner, shareholder, or employee of the entity qualifies as a lobbyist. *Id.* A lobbying firm may be an individual lobbyist. Finally, a lobbyist employer is an entity that employs a lobbyist in-house to lobby on the entity's behalf. *Id.*

Certain persons are exempt from the lobbying regulations. These include individuals acting in an official government capacity, newspapers and other media outlets that publish editorials or paid advertising, persons whose only activity is bidding on a City contract, and 501(c)(3) organizations that receive government funding and are created to provide direct services to indigent persons. LAMC § 48.03.

2. Registration and Reporting

Lobbyists and lobbying firms are required to register with the Ethics Commission on an annual basis. LAMC §§ 48.07(A)-(B). Registration is required within 10 days after the end of the month in which the qualification threshold is met. LAMC § 48.07(A). The fees for each year's registration are \$450 per lobbyist plus \$75 for each client from whom the lobbyist is entitled to receive \$250 or more in a calendar quarter. LAMC § 48.07(C).

Each lobbying entity is required to file a disclosure report for every calendar quarter in which it qualifies as a lobbying entity. LAMC § 48.08(A)(1). Lobbying entities must continue to submit quarterly reports until registration is terminated, either voluntarily or automatically by virtue of the end of the calendar year. The disclosure reports must contain specific information, including the following:

- a. Each City agency that a lobbyist attempted to influence. LAMC §§ 48.08(B)(12), 48.08(C)(14).
- b. Each municipal matter that a lobbyist employer attempted to influence. LAMC § 48.08(D)(6).
- c. Total payments from clients to lobbying firms. LAMC § 48.08(C)(4).
- d. Total payments to lobbyists by lobbying firms and lobbyist employers. LAMC §§ 48.08(C)(7)(a), 48.08(D)(3).
- e. The elected City officials, candidates, and committees for which a lobbyist engaged in fundraising activity, as well as the dates of the activity and the amount of money raised. LAMC §§ 48.08(B)(7), 48.08(C)(9), 48.08(D)(10).
- f. Services provided by a lobbyist to a City candidate or ballot measure campaign or to the City under contract, including the amount of compensation received for those services. LAMC §§ 48.08(B)(10)-(11), 48.08(C)(12)-(13).

3. Prohibited Activities

Lobbying entities are prohibited from engaging in certain types of activity. They may not attempt to deceive City officials. LAMC §§ 48.04(B), (D). They may not place City officials under personal obligation to them. LAMC § 48.04(A). They may not create a municipal matter for the purpose of being retained to lobby on that matter. LAMC § 48.04(C).

Lobbyists and lobbying firms are also limited in certain financial activities. They may engage in fundraising, but they may not make campaign contributions to elected City officials, candidates, or their committees if they are required to be registered to lobby the office the official or candidate holds or seeks. Los Angeles City Charter § 470(c)(11). And they may not make or act as an intermediary in the making of a gift to a City official. LAMC §§ 48.04(E), 49.5.8(A)-(C).

C. First Quarter Compliance

In the first quarter of 2018, there were 400 registered lobbyists and 113 registered lobbying firms, including 38 sole proprietorships. In addition, there were 73 lobbyist employers.

These 586 lobbying entities were required to file 548 disclosure reports for the first quarter (the 38 sole-proprietor lobbyists were required to file a lobbying firm report but not a lobbyist report). A total of 540 reports (98.5 percent) were filed on time. Penalties totaling \$450 were collected in connection with reports filed past the April 30, 2018 deadline. The tables in this report detail and summarize information that was disclosed through all reports filed for the quarter.

D. Top 10 Highest Paid Lobbying Firms

Lobbying firms are required to report the total amount of payments they receive each quarter from the clients they represent. A total of \$15,219,515 in payments from clients was reported by all lobbying firms for the first quarter of 2018.

The ten firms that reported the highest total payments from clients are identified in the table on the following pages. Each of the top ten firms reported receiving at least \$436,000 from clients in the first quarter. Together, the ten firms reported receiving a total of \$7,464,805, which represents 49.04 percent of all payments from clients reported by all lobbying firms for the first quarter of 2018.

	TOP 10 HIGHEST PAID LOBBYING FIRMS Based on Client Payments Reported as Received In 2018 Q1						
Rank & Payments	Firm & Clients						
1. \$1,361,854	DLA Piper LLP (US)						
	Arc Capital Partners LLC Atlas Capital Group, LLC Barlow Respiratory Hospital Bastion Development Corporation Boulevard Nightlife Capital Foresight Career Lofts - LA, LLC Champion Real Estate Company CityView Crescent Heights Crossroads Associates LLC CV 1800 Beverly, LLC Forest City Residential West, Inc. Gerald W Vic Inn- Ternational	Greenland LA Metropolis Development II LLC Harridge - 5825 W Sunset, LLC (The Met) Harridge Development Group, LLC Hayato Restaurant Hudson Pacific Jade Enterprises, LLC Jamison Properties, LP Lawn School LLC Los Angeles Streetcar, Inc. Maguire Properties - 755 S. Figueroa, LLC Manufactory LA LLC Metspresso LLC MREC HD Blake Street Nationwide RP Corporation Oxford Capital Group Paramount Coffee Project, Inc. Prime/CRDF Mission Hills, LLC	Providence Holy Cross Medical Center Realm Group LLC Rehrig Pacific Company Relevant Group LLC RWBP Highland, LP Ryda Ventures LLC Shappell Liberty Investment Properties, LLC Summer Land Partners Group, Inc. Tailor Lofts, LLC TF Broadway Partnership TF Shatto Partnership Tierra Nostra Trust Urban Offerings Vivian, Marcos Watermark Westwood Village LLC WP West Development Enterprises				

TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd) Based on Client Payments Reported as Received In 2018 Q1						
Rank & Payments	Firm & Clients					
2. \$1,046,127	Englander Knabe and Allen					
	9712 Oak Pass Road, LLC Accela, Inc. Airport Terminal Services, Inc. Alternative Medicine Group, Inc. American Golf Corporation American Wood Council Anthem, Inc. AT&T Enterprise Services (AT & T and its affiliates) Avaya, Inc. Avisare Corporation Bel Air Cliff Property Holding Inc. BLH Construction Co. BNSF Railway Company Boingo Wireless, Inc. BYD CA, Inc. California Trucking Association Calmet Corp. Cheung, Rose Chronicpractor Caregiver, Inc. dba Exhale Med Center CJM Investments, Inc. Clark Construction Group California, LP Clay Lacy Aviation Coca Cola Bottling USA Colman, Robert CONRAC Cornerstone Research Collective	Crews of California, Inc. Cruz Verde, Inc. dba Green Cross of Torrance DC Collective Delta 9 THC Enterprise Rent-A-Car Company of Los Angeles Gaon, Steven Gilmore Associates Green Earth Vitality dba Green Earth Collective Hillcrest Beverly Oil Corporation Holistic Pain Relief IMPEX Technologies, Inc. IPL, Inc. Katchko, Vitiello, Karikomi, PC on behalf of their client Canary - Little Cottage Katchko, Vitiello, Karikomi, PC on behalf of their client Patient's Corp. Katchko, Vitiello, Karikomi, PC on behalf of their client Southern California Collective Katchko, Vitiello, Karikomi, PC on behalf of their client Southern California Collective Katchko, Vitiello, Karikomi, PC on behalf of their client Universal Collective La Terra Development LLC Levy Affiliated Holdings Library Street Collective Medical Caregiver Co-op Melrose Herbal Collective Mobilitie Management LLC Motorola, Inc. Nike	Tony A and Christine R. Rose Revocable Family Trust Total Transportation Services,			

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	TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd) Based on Client Payments Reported as Received In 2018 Q1					
Rank & Payments	Firm & Clients					
3. \$1,006,750	Ek, Sunkin, Klink & Bai AECOM American Beverage Association Bird BMG Money Boos Development Capri Urban Development CBS Group City Century Clear Channel	Competitor Group FEDEX Jamison Properties Jia Long Real Estate Development Johnson Development LA MarT McCourt Global Microsoft Corporation Motion Picture Association of America	Public Storage Republic Services Southern California Gas Company Spectrum Group Real Estate Sugarfish Valero Walter J Company Westside Campus Owner, LLC			
4. \$687,919	Sheppard, Mullin, Richte 1600 Hudson, LLC 3 Steel LLC Azure Development, Inc. Geoula, Joe Habita Arts District, LLC Hammer Museum Hollywood Center Studios	Hollywood Forever Cemetery Hollywood International Regional Center Hudson Pacific Properties, Inc. Lightstone DTLA, LLC LLJ Adler Warner	McCadden Plaza, LP MOB Hotels & Compagnie LLC Peebles Corporation, The Pluto Partners, LLC Primestor Development, Inc. Samatas Thornton Aircraft Company Venus Over Manhattan			
5. \$683,351	Craig Lawson & Co., LLC 28th Church 611 W. 6th St. Assoc. LLC A Community of Friends Abode Communities Alameda & Fourth LLC Amidi Group Augustson Family Trust B & F Associates BLVD Partners Carmel Partners Inc. Chelsea Investment Corp. CIM Group CityView Combined Properties Darden Corp. Decro Corporation Detroit Ventures LLC Dynamic Development Co.	Equity Residential Fashion District Residences LLC Greenland US Holding Co. Grocery Outlet Inc. Harry's Auto Body Inc Holland Partners Jamison Properties LP Kaiser Foundation Health Plan Inc. LB Property Management Lifan Tower LLC Linear City LLC Maguire Properties Mercy Housing Meta Housing Mitsui Fudosan America Monteverdi LLC c/o Paratus Group Museum Associates	Museum of Contemporary Art National Real Estate Development LLC Palisades Capital Partners LLC Petersen Automotive Museum R.D. Olson Development Rodeo Properties LLC Sandstone Properties Shoreham Capital LP Skid Row Housing Trust The City Market of Los Angeles The Condor LLC Thomas Safran & Associates Universal Villas LLC USC Caruso Catholic Center & Our Savior Parish Church Walter N Marks Inc Wolf Rifkin Shapiro Schulman & Rabkin LLP Yavneh Hebrew Academy			

TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd) Based on Client Payments Reported as Received In 2018 Q1						
Rank & Payments Firm & Clients						
6. \$681,142	Armbruster Goldsmith & Delvac LLP					
_		Delvac LLP Devenney Group, Ltd. District Square LLC Elm Tree Investments Encino Group Encino Investors, LLC Equity Office Equity Residential Erickson Living Faring Capital, LLC Frost/Chaddock Developers, LLC Frymer Construction Glassell Park, LLC Glencoe Avenue Associates LLC Griffin Opportunities, LLC Holland Partner Group IMT Capital LLC Intelligent Design Real Estate Jade Enterprises Jamison Properties, LP Johnson Development Karma Company, LLC Karney Management Company LA Hollywood Properties LLC Land Sea Air Leasing, Corp. LeFrak Lenmar Beverly Glen LLC Lincoln Property Company Lizard Capital LLC Lowe Enterprises Real Estate Group Markwood Enterprises	Oakmont Capital Oceanwide Plaza LLC ONNI Group Contracting (California) Inc. OSIB LA Downtown Properties, LLC Pacific Storage Palisades Capital Partners Precision Development Company PSS West L.A., LLC RAR2-Villa Marina Center CA, LLC Regalian, LLC Regalian, LLC Regalian, LLC SeaZen-AHC 1375, LLC Spectrum Group Real Estate SunCal Terra River LLC The Buckley School The Hanover Company The Icon at Panorama, LLC The Mirman School Tishman Speyer Trammell Crow TriCal Construction TriStar Realty Group, LLC UB RiverRow LLC United Technologies Corporation University of Southern California Westmark School			
	Angeles Clearwater Communities	MCRT Investments LLC MGA North LLC	Westwood3, LLC Wilshire Skyline, Inc.			
	CoreSite Crest Real Estate	Next Century Associates, LLC	_			

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	TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd) Based on Client Payments Reported as Received In 2018 Q1						
Rank & Payments	Firm & Clients						
7. \$540,400	Kindel Gagan 2222 S. Figueroa St., LLC Adobe Alchemy Media Amazon American Chemistry Council American Hotel & Lodging Association AT&T INC. AND ITS AFFILIATES Aviation Safeguards Beverly Hills C Property LLC Birdi & Associates, Inc. Brookfield Property Partners Caladan Investments LLC	California Sign Association Cedars-Sinai Medical Center Center BMW DWP Mgmt Employees Assn ESP Co., Ltd. Exelon Corporation on behalf of Constellation Energy Fashion District Residences, LLC c/o Realm Group Fluor Enterprises, Inc. Greater LA New Car Dealers Assn Honeywell International Inc. Hudson Group Ketter Construction Kilroy Realty Corp LA Auto Show LA Housing Partnership	London & Gonzalez Advocacy on behalf of the Recording Industry Assoc. of America Manhole Adjusting Inc. Markwood Enterprises Metabolic Studios Oracle America, Inc. Praxair, Inc Danbury, CT STV Group Inc. Super Shuttle Los Angeles Swissport USA, Inc. Ten Thirty Eight, Inc. The Robert Mayer Corporation Transdev North America, Inc. United Airlines Universal Villas, LLC Victory Unlimited Construction, LLC Wiseman Residential World Class Capital Group LLC				
8. \$530,977	Urban Solutions, LLC						
	4000 Chevy Chase LLC 6th & Alameda, LLC 9355 Culver Associates, LLC Anastasi Development Company Angels Landing Partners, LLC Carmel Partners, Inc.	Commonwealth Land Title Insurance Company Holland Partner Group iHeartMedia, Inc., Clear Channel Outdoor, and Affiliated Entities Lightstone Lizard Capital	Los Angeles Chinatown Business Council Los Angeles Professional Managers Association Mitsui Fudosan America, Inc. Palisades Capital Partners LLC PayLock The Related Companies United American Properties, Inc.				

	TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd) Based on Client Payments Reported as Received In 2018 Q1						
Ran Payı	k & ments	Firm & Clients					
9.	\$490,000	M Advisors LLC 1200 S. Figueroa Development, Inc 3568 Motor Ave AECOM Capital AEG AirBnb Blue Line Grid CA Resources Corporation Californians for Energy Independence Community Builders Group	Creed LA Dart Container Corporation HNTB Corporation Hudson Pacific Properties International Brotherhood of Electrical Workers, Local 11 International Brotherhood of Electrical Workers, Local 18 Ironworkers Local 416 Ironworkers Local 433 IUPAT District Council 36 LAFC Sports, LLC LEXRAY	Southern California Pipe Trades			
10.	\$436,285	Jeffer Mangels Butler & I 1410 Tanager, LLC 5430 Carlton LLC; Leeor Maciborski 6533 LEX, LLC; Jeff Thomas 811 Ocean Front Walk LLC and 815 Ocean Front Walk LLC 888 Devon LLC ASB Watermarke Owner, LLC Bazon, Ayelet Blum, Joseph Bordan Shoe Company, Inc. Bright, Lilly and Evan Cole Burdorf, Gary Capital Stone Management, Inc.; 1999 Sycamore, LLC	Daryoush, Dayan 400southlabrea LLC, Dayan Investments Diamond Cove Investments Forestar Real Estate Group, Inc. Gottlieb, Richard; Tobias Miller H&F Development; David Colin Phillips Hanasab, Robert Hunziker, Robert Jia Yuan USA Co., Inc.	Perenchio, Margaret Ridgeley 744 LLC; Kamyar Lashgari Rimini LP Ronald A. Simms Commercial Development and Montel Associates LP SB Hotel LA, LLC Seibel, Barry and Rhonda Tag Front Thomas, Jeff Tower Lane Properties, Inc. TPS Parking Management, LLC dba The Parking Spot and TPS Parking Century, LLC Urban Commons Western Lux LLC William E. Keenan Living Trust; William Keenan York Avenue 64 LLC			

E. Top 10 Highest Paying Clients

In the first quarter of 2018, there were 1,320 registered clients of lobbying entities. Lobbying firms are required to disclose the payments they receive from their clients and the City matters associated with those payments. The clients that lobbying firms reported as having paid the most for lobbying services in the first quarter are identified in the table that begins below. Payments from clients with similar names and projects are aggregated.

Each of the top ten highest paying clients spent at least \$118,000 during the quarter. Combined, their payments totaled \$1,869,420 or 12.3 percent of the \$15,219.515 total reported payments from clients.

	TOP 10 HIGHEST PAYING CLIENTS Based on Aggregated Client Payments Reported for 2018 Q1					
	Client	Total Payments Reported			rments	Agencies
	Olichi	From Client	Lobbying Firm	Payment	City Matter	Lobbied
1.	Champion Real Estate Company	\$326,822	DLA Piper LLP (US)	\$197,768	Yucca Argyle	City Council, HCIDLA, Neighborhood Councils, Planning
				\$102,288	General Real Estate	Council, Planning
				\$26,766	1501 Sunset	Building and Safety, Planning, Engineering, LADOT
2.	Lightstone DTLA LLC (and Lightstone and Lightstone Group)	\$324,968	Sheppard, Mullin, Richter & Hampton LLP	\$269,114	Fiigueroa Convention Center Hotel	City Council, CLA, Planning
	g		Urban Solutions, LLC	\$30,144	Proposed Hotel /Pico & Figueroa [CF 16-0073]	City Council
			Arnie Berghoff & Associates	\$15,000	Development projects in the City of Los Angeles	City Council, CLA, CTD, Planning
			Psomas	\$10,710	Subdivision Map/601 W. Pico Blvd and 1248-1260 S. Figueroa Ave	Planning
3.	Jamison Properties (and Jamison Properties LP and Jamison Properties, LP)	\$216,474	Ek, Sunkin, Klink & Bai	\$100,000	Issues related to land use	City Council
	,		Craig Lawson & Co., LLC	\$28,896	Mixed Use Project/Los Angeles/J.M. Wood Blvd	City Council, Building and Safety, Planning
				\$13,600	Mixed Use Project/Wilshire/Wilton	Building and Safety, Planning
				\$9,883	Mixed Use Project/Figueroa & 4th	Building and Safety, Planning
				\$6,700	Mixed Use Project /Western/Wilshire	Planning
				\$5,970	Mixed Use Project/Westwood	City Council, Building and Safety, Neighborhood Councils, Planning
			DLA Piper LLP (US)	\$13,650	668 Coronado	City Council, Neighborhood Councils, Planning
				\$7,753	Olympic & Lake 04/1030 Lake/2140 Olympic	City Council, Planning, LADOT

TOP 10 HIGHEST PAYING CLIENTS (cont'd) Based on Aggregated Client Payments Reported for 2018 Q1					
Total Payments Client Reported		Detail o	Detail of Total Payments		
	From Client	Lobbying Firm	Payment	City Matter	Lobbied
Jamison Properties (and Jamison Properties LP and Jamison Properties, LP)	(cont'd from previous page)	Mayer Brown LLP	\$19,986	Western Plaza Capitol Holding, LLC	(City Council, Building and Safety, Planning, Board of Public Works, Contract Administration, Engineering, Sanitation, Street Lighting, Street Services
			\$1,017	Central Plaza, LLC	City Council, Building and Safety, Planning, Board of Public Works, Contract Administration, Engineering, Sanitation, Street Lighting, Street Services
			\$0	Assist client with City entitlements.	City Council, Building and Safety, Public Works Board, Contract Administration, Engineering, Sanitation, Street Lighting, Street Services
		Armbruster Goldsmith & Delvac LLP	\$7,285	3700 Wilshire Blvd./3700 Wilshire Blvd.	Planning
			\$1,732	3600 Wilshire Blvd./3600 Wilshire Blvd.	No City agencies lobbied.
Atlas Capital Group, LLC	\$195,198	DLA Piper LLP (US)	\$195,198	Chinatown/120-129 W. College Street	City Attorney, City Council, Building and Safety, Neighborhood Councils, Planning, LADOT
5. AvalonBay Communities, Inc.	\$149,197	Mayer Brown LLP	\$114,672	Assist client with City entitlements.	City Council, Building and Safety, Planning, Board of Public Works, Contract Administration, Engineering, Sanitation, Street Lighting, Street Services.
		Marathon Communications Inc	\$34,525	Arts District Due Diligence/668 S. Alameda Street Los Angeles, CA 90021	Mayor, City Council, Neighborhood Councils, Planning
6. Millennium Partners	\$138,850	Marathon Communications Inc	\$138,850	Millennium Hollywood Development/1750 Vine Street, Hollywood, CA	Mayor, City Council, Neighborhood Councils, Planning

	TOP 10 HIGHEST PAYING CLIENTS (cont'd) Based on Aggregated Client Payments Reported for 2018 Q1					
Client	Total Payments Reported	Detail o	of Total Pay	rments	Agencies Lobbied	
	From Client	Lobbying Firm	Payment	City Matter	Lobbled	
7. CIM Group (and 5929 Sunset (Hollywood), LLC and CIM Group, LP)	\$137,174	Gonzales Law Group, APC	\$16,453	Western	City Council, Planning	
Li)			\$8,936	Marketplace	City Council, Planning	
			\$7,835	5103 Adams [DIR2017-2835-DV- SPR]	City Council, Planning	
			\$7,796	7029 Willoughby	City Council, Planning	
			\$5,975	911 Sycamore	City Council, Planning	
			\$5,908	Buerge East	City Council, Planning	
			\$4,446	4327 Adams CUP	City Council, Planning	
			\$4,405	7007 Romaine/7007 Romaine [ZA-2016- 2266-ZAA]	City Council, Planning	
			\$1,868	4121 Santa Monica Blvd.	City Council, Planning	
			\$1,845	953 Sycamore	City Council, Planning	
			\$883	Sightglass Coffee [ZA2017-1968-CU]	City Council, Planning	
			\$182	West LA project/11800 Santa Monica [DIR2014-2297-DB- SPR]	City Council, Planning	
		Latham & Watkins LLP	\$42,836	Land Use & Transportation Matters re: Sunset and Gordon Mixed-Use Project/5929-5945 W. Sunset Boulevard [EIRSCH 2006111135]	City Attorney, City Council, Planning	
		MAX DEVELOPMENT LLC dba three6ixty	\$9,194	Hollywood Marketplace/5601- 5667 W Santa Monica Blvd LA 90038	Neighborhood Councils Planning	
			\$6,381	Buerge/11800 Santa MonIca Blvd	Neighborhood Councils Planning	
			\$3,850	Sunset/3921 Sunset Blvd LA 90027	Planning	
			\$1,394	5300 W Adams/5300 W Adams Blvd LA 90016	City Council, Planning	
			\$1,275	5359 W Adams/5359 W Adams	Planning	
			\$944	5301-35 Adams/5301- 5335 W Adams Blvd LA 90016	Planning	

	TOP 10 HIGHEST PAYING CLIENTS (cont'd) Based on Aggregated Client Payments Reported for 2018 Q1					
	Client	Total Payments Reported	Detail of Total Payments		Agencies	
		From Client	Lobbying Firm	Payment	City Matter	Lobbied
	CIM Group (and 5929 Sunset (Hollywood), LLC and CIM Group, LP)	(cont'd from previous page)	Armbruster Goldsmith & Delvac LLP	\$3,052	Farmers Insurance Campus/Farmers Insurance Campus	City Council, Planning
	ŕ		Craig Lawson & Co., LLC	\$1,716	Sunset & Gordon/Hollywood	City Attorney, Neighborhood Councils, Planning
8.	Crossroads Associates LLC	\$136,631	DLA Piper LLP (US)	\$136,631	Crossroads	City Council, Planning
9.	Sunrise Senior Living	\$125,191	Greenberg Traurig LLP	\$125,191	Senior living communities - various locations	No City agencies lobbied.
10.	Relevant Group LLC (and Hollywood IRC/Relevant Group)	\$118,916	DLA Piper LLP (US)	\$117,104	Morrison Hotel	City Council, Building and Safety, Planning, Rec & Parks, LADOT, LADWP
	• ,		MAX DEVELOPMENT LLC dba three6ixty	\$1,812	Selma-Wilcox Hotel/Selma & Wilcox	Planning

F. Fundraising

Lobbying entities are required to disclose the fundraising they engage in on behalf of elected City officials, candidates, and committees. Of the 586 first-quarter lobbying entities, 11 (1.9 percent) reported fundraising activity totaling \$224,100. A breakdown of the first-quarter fundraising activity as reported by these seven lobbying firms and four lobbyists is provided in the table below and the following page. Entities that reported identical amounts for the same candidate or officeholder may have served as co-hosts for the same fundraising event.

	FUNDRAISING 2018 Q1				
F	Rank & Total Raised	Name of Lobbying Entity	Type of Entity	Recipients	
1.	\$149,014	Cerrell Assoc Inc	Firm	Mitch Englander Officeholder	

		FUNDRA	AISING 20	18 Q1 (cont'd)
R	ank & Total Raised	Name of Lobbying Entity	Type of Entity	Recipients
2.	\$18,400	Englander Knabe and Allen	Firm	Harris-Dawson for City Council 2015 Officeholder
3.	\$14,900	Afriat Consulting Group Inc	Firm	Paul Koretz Officeholder \$10,650 Councilmember Curren Price Officeholder Account \$3,200 Nury Martinez for City Council 2013 Officeholder Account \$1,050
4.	\$11,200	Arnie Berghoff & Associates	Firm	Harris-Dawson for City Council 2015 Officeholder
5.	\$8,000	Urban Solutions, LLC	Firm*	Councilmember Curren Price Officeholder Account\$8,000
6.	\$7,900	Harvey A. Englander	Lobbyist	Harris-Dawson for City Council 2015 Officeholder
7.	\$4,700	Jeffrey S. McConnell	Lobbyist	Harris-Dawson for City Council 2015 Officeholder
8.	\$4,500	Eric W. Rose	Lobbyist	Harris-Dawson for City Council 2015 Officeholder\$2,400 Joe Buscaino for City Council, 2011, Officeholder\$1,300 Mitch Englander Officeholder\$800
9.	\$2,100	Glaser, Weil, Fink, Howard, Avchen & Shapiro, LLP	Firm	Mitch Englander Officeholder\$1,600 Joe Buscaino for City Council, 2011, Officeholder\$500
10.	\$2,100	TChoi and Associates	Firm*	Cedillo for City Council General 2017\$2,100
11.	\$1,300	Marcus A. Allen	Lobbyist	Nury Martinez for City Council 2013 Officeholder Account

*Sole proprietor

G. Contributions

Lobbying entities must also report on a quarterly basis the contributions they make or deliver or for which they act as intermediaries.

A lobbying entity delivers a contribution for another person when the lobbying entity causes the contribution to be mailed or physically conveyed to the recipient. A lobbying entity is an intermediary for a contribution when the lobbying entity makes the contribution, itself, on behalf of another party who then reimburses the lobbying entity. The identity of a person for whom a lobbying entity acts as an intermediary must be disclosed.

Certain contributions are prohibited. Lobbyists and lobbying firms may not make contributions to elected City officials, candidates, or their City-controlled committees if they are required to be registered to lobby the City office the official or candidate holds or seeks. This ban does not extend to lobbyist employers.

In the first quarter, four lobbyist employers reported making a combined \$5,600 in contributions. These contributions are detailed in the following table.

	MADE CONTRIBUTIONS 2018 Q1								
Rank & Total Delivered		Name of Lobbying Entity	Type of Entity	Recipients					
1.	\$1,600	Building Owners & Managers Assn	Employer	Mitch Englander Officeholder\$800 Nury Martinez for City Council 2013 Officeholder Account\$800					
2.	\$1,600	BNSF Railway Company	Employer	Harris-Dawson for City Council 2015 Officeholder\$800 Nury Martinez for City Council 2013\$800					
3.	\$1,600	Laborers Local 300	Employer	Mitch Englander Officeholder\$800 Nury Martinez for City Council 2013 Officeholder Account\$800					
4.	\$800	Pacific Merchant Shipping Association	Employer	Joe Buscaino for City Council, 2011, Officeholder\$800					

Also during the reporting period, five lobbyists, five lobbying firms, and one lobbyist employer reported delivering \$54,100 in contributions to the committees of eight City Councilmembers. More detail is provided in the table, which begins on the following page.

	DELIVERED CONTRIBUTIONS 2018 Q1							
	Total Made	Name of Lobbying Entity	Type of Entity	Recipients				
1.	\$13,600	Kindel Gagan	Firm	Nury Martinez for City Council 2013 Officeholder Account				
2.	\$12,300	Englander Knabe and Allen	Firm	Harris-Dawson for City Council 2015 Officeholder\$4,500 Joe Buscaino for City Council, 2011, Officeholder\$3,300 Nury Martinez for City Council 2013 Officeholder Account\$3,200 Mitch Englander Officeholder\$1,300				
3.	\$5,600	Afriat Consulting Group Inc	Firm	Councilmember Curren Price Officeholder Account\$3,200 Mitch Englander Officeholder\$800 Nury Martinez for City Council 2013 Officeholder Account\$800 Paul Koretz Officeholder\$800				
4.	\$4,700	Jeffrey S. McConnell	Lobbyist	Harris-Dawson for City Council 2015 Officeholder \$1,600 Nury Martinez for City Council 2013 Officeholder Account \$1,600 Joe Buscaino for City Council, 2011, Officeholder \$1,000 Mitch Englander Officeholder \$500				
5.	\$4,000	Ken Spiker and Assoc Inc	Firm	Joe Buscaino for City Council, 2011, Officeholder\$1,600 Mitch Englander Officeholder\$1,600 Nury Martinez for City Council 2013 Officeholder Account\$800				
6.	\$3,700	Eric W. Rose	Lobbyist	Harris-Dawson for City Council 2015 Officeholder				

	DELIVERED CONTRIBUTIONS 2018 Q1 (cont'd)							
	Total Made	Name of Lobbying Entity	Type of Entity	Recipients				
7.	\$3,100	Central City Association of Los Angeles	Employer	Councilmember Cedillo Officeholder Account 2013\$800 Joe Buscaino for City Council, 2011, Officeholder\$800 Nury Martinez for City Council 2013 Officeholder Account\$800 Cedillo for City Council General 2017\$700				
8.	\$2,600	Harvey A. Englander	Lobbyist	Harris-Dawson for City Council 2015 Officeholder\$1,300 Nury Martinez for City Council 2013 Officeholder Account\$800 Joe Buscaino for City Council, 2011, Officeholder\$500				
9.	\$2,400	Urban Solutions, LLC	Firm*	Joe Buscaino for City Council, 2011, Officeholder				
10.	\$1,300	Marcus A. Allen	Lobbyist	Nury Martinez for City Council 2013 Officeholder Account\$800 Joe Buscaino for City Council, 2011, Officeholder\$500				
11.	\$800	Beverly Kenworthy	Lobbyist	Mitch Englander Officeholder\$800				

^{*}Sole proprietor

H. Activity Expenses

Lobbying entities are required to report the payments they make to benefit City officials and their immediate family members. LAMC §§ 48.08(B)(4)–(5), 48.08(C)(5)–(6), 48.08(D)(7)–(8). Activity expenses include gifts, and they must be itemized if they are valued at \$25 or more. *Id.*; LAMC § 48.02.

Just as lobbyists and lobbying firms cannot make certain campaign contributions, they also cannot make gifts to City officials. Gifts from lobbyist employers are not prohibited, but they may not exceed \$100 per City official per year. As noted in the table on the following pages, five lobbyist employers reported itemized activity expenses totaling \$2,151 in the first quarter of 2018.

	ACTIVITY EXPENSES 2018 Q1								
Total	Lobbying Entity	Type of Entity	Recipient	Description	Value				
1. \$1,650	LA Chamber of Commerce	Employer	Bob Blumenfield Council Member Council District 3	Event Ticket	\$100				
			Joe Buscaino Council Member Council District 15	Event Ticket	\$100				
			Jim Dantona Chief of Staff Council District 6	Event Ticket	\$100				
			Mitch Englander Council Member Council District 12	Event Ticket	\$100				
			Mike Feuer City Attorney General Manager	Event Ticket	\$100				
			Ron Galperin City Controller Office of the Controller	Event Ticket	\$100				
			Jose Huizar Council Member Council District 14	Event Ticket	\$100				
			Paul Krekorian Council Member Office of the Mayor	Event Ticket	\$100				
			Nury Martinez Council Member Council District 6	Event Ticket	\$100				
				Mitchell O'Farrell Council Member Council District 13	Event Ticket	\$100			
			Marisol Rodriguez District Director Council District 13	Event Ticket	\$100				
			Monica Rodriguez Council Member Council District 7	Event Ticket	\$100				
			Doug Tripp Chief of Staff Council District 7	Event Ticket	\$100				
			Matthew Vallecilla Council Deputy Council District 12	Event Ticket	\$100				

	ACTIVITY EXPENSES 2018 Q1 (cont'd)							
Total	Total Lobbying Type of Entity		Recipient	Description	Value			
	Los Angeles Chamber of Commerce		Jay Cortez Social Media Manager Council District 1	Event Ticket	\$50			
	(continued from previous page)		Gil Cedillo Council Member Council District 1	Event Ticket	\$50			
			Nicholas Greif Director of Policy & Legislation Council District 4	Event Ticket	\$50			
			Tony Ricasa Assistant Chief of Staff Council District 1	Event Ticket	\$50			
			David Ryu Council Member Council District 4	Event Ticket	\$50			
2. \$234	University of Southern California	Employer	Belinda Jackson Executive Director, Expo Park Complex Rec and Parks	Coliseum Restoration Groundbreaking Luncheon	\$100			
			Sonnie Martinez East Area Representative Office of the Mayor	East Area Community Collaborative Breakfast Meeting	\$36			
			Maximiliano Reyes West Valley Area Representative Office of the Mayor	East Area Community Collaborative Breakfast Meeting	\$36			
			Gwendolyn Williams Asst. General Manager and Director LADWP	Lunch meeting	\$38			
			Curren Price Council Member Council District Nine	USC Basketball game	\$25			
3. \$112	Hollywood Chamber of Commerce	Employer	Eva Bitar Motion Picture and Television Manager Public Works Board	Hollywood Chamber State of Hollywood Event	\$56			
			Max Reyes Community Business Manager Office of the Mayor	Hollywood Chamber State of Hollywood Event	\$56			

	ACTIVITY EXPENSES 2018 Q1 (cont'd)							
	Total	Lobbying Entity	Type of Entity	Recipient	Description	Value		
4.	\$87	Central City Association of Los Angeles	Employer	Daniel Jayanthi Executive Officer to the Chief of Staff Office of the Mayor	Executive Committee Meeting (City Club Los Angeles)	\$46		
				Paola Bassignana Planning Deputy Council District 7	Executive Committee Meeting (Fashion Institute of Design & Merchandising)	\$41		
5.	\$68	Pacific Merchant Marine Shipping Association	Employer	Gene Seroka Executive Director POLA	Lunch at State of the Port of Los Angeles (Doubletree)	\$34		
				Joe Buscaino Council Member Council District 15	Lunch at State of the Port of Los Angeles (Doubletree)	\$34		

I. Major Filers

A major filer is a person who makes or incurs expenses totaling \$5,000 or more in a calendar quarter to influence one or more City matters but does not directly communicate with a City decision maker. Lobbyists, lobbying firms, and lobbyist employers are not major filers, and the payments and expenses they report do not count toward the threshold. However, a lobbying client can qualify as a major filer. LAMC § 48.02.

Major filers must file a disclosure report for every quarter in which they meet the \$5,000 threshold. Among other things, they must report the money spent on public or media relations, advertising, public outreach, research, reports, and similar activities. LAMC § 48.08(E).

In the first quarter of 2018, two major filer reports were filed by California Hotel and Lodging and UNITE HERE Local 11. Together, these entities disclosed spending \$63,262 to influence action on the City matters indicated in the table below and on the next page.

Major Filer Activity 2018 Q1 (cont'd)								
Filer	Total Expenses	City Matter	City Reference Number	Expenses				
California Hotel and Lodging	\$49,800	Home-Sharing Ordinance	CF 14-1635-S2	\$49,800				

	Major Filer Activity 2018 Q1 (cont'd)							
Filer	Total Expenses	City Matter	City Reference Number	Expenses				
UNITE HERE Local 11	\$13,462	Short Term Rentals	CF 14-6385-S2, CF 14-0593, CF 14-0600-S89, CPC 2016-1243-CA, ENV-2016-1277-ND	\$11,798				
		Hotel Development	CPC-2016-4814-VZC-SPR-CU-ZAA, ENV-2016-4815-EAF 2005, CPC-2017-172-GPA-VZC-HD-VCU-SPR, ENV-2016-4752-CE, CPC-2016-3134-DA, CPC-2016-3142-GPA-ZC-VCU-CUB-DB-SPR, VTT-7429, ENV-2016-3144-MND, ENV-2017-1874-MND, ZA-2017-1873-ZA-SPR, DIR-2017-3934-SPR, ENV-2017-3447-EAF, 3447-CEE, ZA-2017-3446-VCUCUBZAA-SPR, ENV-2015-2356-EIR, ZA-2015-2355-TDR-ZV-MCUP-SPR, CPC-2016-3655-GPA-ZC-HD-CUB-ZAA-SPR, VTT-74581, ENV-2016-3656-MND, CPC-2016-2595-DA-CU-MCUP-CUX-SPR, ENV-2016-3656-MND, CPC-2016-3064-ZC-SPR-CU-CUB, ENV-2015-4703-VZC-ZV-SPR-ZAA-CU-CUB, VTT-74406, CPC-2016-2601-VZC-MCUP-ZV-SPR, ENV-2016-2602-MND, CPC-2016-3841-CU-CUB-ZV-SPR, ENV-2016-3841-CU-CUB-ZV-SPR, ENV-2015-3167-MND-REC1	\$1,618				
		Immigration	CF 17-0002-S14-1635-S2	\$46				

J. Public Access

This and other quarterly summaries are available on the Ethics Commission's web site. Detailed information about lobbying entities and their clients is also available. Registration statements and quarterly reports may be viewed online, and specific information may be searched through the Public Data Portal.