# *Item 11* Information

### Quarterly Lobbying Report

**Executive Summary:** This item presents a summary of activities reported to the Ethics Commission by lobbying entities for the third quarter of 2017.

**Recommended Action:** This item is for informational purposes only.

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## Lobbying Report: 3rd Quarter 2017

#### A. Introduction

The Municipal Lobbying Ordinance (MLO) regulates persons who receive compensation to lobby City officials. Los Angeles Municipal Code (LAMC) §§ 48.01, *et seq.* In LAMC § 48.01(B), the MLO makes several findings regarding lobbying activity, including the following:

- 1. Citizens have a right to know the identities of those who attempt to influence City decisions;
- 2. Public disclosure by lobbyists and their clients regarding their lobbying activities is essential to citizen confidence in the integrity of local government;
- 3. It is in the public interest to ensure that lobbyists do not misrepresent facts or their positions;
- 4. It is in the public interest to ensure that lobbyists do not place City officials under personal obligation to themselves or their clients.

To help ensure adequate and effective disclosure regarding efforts to lobby City government, lobbying entities are required to file quarterly disclosure reports. *See* LAMC §§ 48.01(B)(6), 48.08. This item summarizes information disclosed on the lobbying reports filed for the third quarter of 2017.

#### B. Legal Background

#### 1. <u>Definitions</u>

The MLO defines lobbying activity generally as compensated conduct related to communications with City officials that are designed to influence municipal matters. LAMC § 48.02. The lobbying entities that are regulated by the MLO include lobbyists, lobbying firms, and lobbyist employers.

A lobbyist is an individual, regardless of title, who is compensated to spend 30 or more hours in a three-month period to engage in lobbying activities that include at least one direct communication with a City official or employee that is designed to influence a City matter on behalf of another person. *Id.* A lobbying firm is an entity that is entitled to receive \$1,000 in compensation for engaging in lobbying activities on behalf of another person during a threemonth period, if a partner, owner, shareholder, owner, or employee of the entity qualifies as a lobbyist. *Id.* A lobbying firm may be an individual lobbyist. Finally, a lobbyist employer is an entity that employs a lobbyist in-house to lobby on the entity's behalf. *Id.*  Certain persons are exempt from the lobbying regulations. These include individuals acting in an official government capacity, newspapers and other media outlets that publish editorials or paid advertising, persons whose only activity is bidding on a City contract, and 501(c)(3) organizations that receive government funding and are created to provide direct services to indigent persons. LAMC § 48.03.

#### 2. <u>Registration and Reporting</u>

Lobbyists and lobbying firms are required to register with the Ethics Commission on an annual basis. LAMC §§ 48.07(A)-(B). Registration is required within 10 days after the end of the month in which the qualification threshold is met. LAMC § 48.07(A). The fees for each year's registration are \$450 per lobbyist plus \$75 for each client from whom the lobbyist is entitled to receive \$250 or more in a calendar quarter. LAMC § 48.07(C).

Each lobbying entity is required to file a disclosure report for every calendar quarter in which it qualifies as a lobbying entity. LAMC § 48.08(A)(1). Lobbying entities must continue to submit quarterly reports until registration is terminated, either voluntarily or automatically by virtue of the end of the calendar year. The disclosure reports must contain specific information, including the following:

- a. Each City agency that a lobbyist attempted to influence. LAMC §§ 48.08(B)(12), 48.08(C)(14).
- b. Each municipal matter that a lobbyist employer attempted to influence. LAMC § 48.08(D)(6).
- c. Total payments from clients to lobbying firms. LAMC § 48.08(C)(4).
- d. Total payments to lobbyists by lobbying firms and lobbyist employers. LAMC §§ 48.08(C)(7)(a), 48.08(D)(3).
- e. The elected City officials, candidates, and committees for which a lobbyist engaged in fundraising activity, as well as the dates of the activity and the amount of money raised. LAMC §§ 48.08(B)(7), 48.08(C)(9), 48.08(D)(10).
- f. Services provided by a lobbyist to a City candidate or ballot measure campaign or to the City under contract, including the amount of compensation received for those services. LAMC §§ 48.08(B)(10)-(11), 48.08(C)(12)-(13).

#### 3. <u>Prohibited Activities</u>

Lobbying entities are prohibited from engaging in certain types of activity. They may not attempt to deceive City officials. LAMC §§ 48.04(B), (D). They may not place City officials under personal obligation to them. LAMC § 48.04(A). They may not create a municipal matter for the purpose of being retained to lobby on that matter. LAMC § 48.04(C).

Lobbyists and lobbying firms are also limited in certain financial activities. They may engage in fundraising, but they may not make campaign contributions to elected City officials, candidates, or their committees if they are required to be registered to lobby the office the official or candidate holds or seeks. Los Angeles City Charter § 470(c)(11). And they may not make or act as an intermediary in the making of a gift to a City official. LAMC §§ 48.04(E), 49.5.8(A)-(C).

#### C. Third Quarter Compliance

In the third quarter of 2017, there were 431 registered lobbyists and 128 registered lobbying firms, including 43 sole proprietorships. In addition, there were 75 lobbyist employers.

These 634 lobbying entities were required to file 591 disclosure reports for the third quarter (the 43 sole-proprietor lobbyists were required to file a lobbying firm report but not a lobbyist report). A total of 585 reports (99 percent) were filed on time. Penalties totaling \$150 were paid in connection with reports filed past the October 31 deadline. The tables in this report detail and summarize information that was disclosed through all reports filed for the quarter.

#### D. Top 10 Highest Paid Lobbying Firms

Lobbying firms are required to report the total amount of payments they receive each quarter from the clients they represent. A total of \$16,201,860 in payments from clients was reported by all lobbying firms for the third quarter of 2017.

The ten firms that reported the highest total payments from clients are identified in the table on the following pages. Each of the top ten firms reported receiving at least \$390,000 from clients in the third quarter. Together, the ten firms reported receiving a total of \$8,361,733 which represents 51.6 percent of all payments from clients reported by all lobbying firms for the third quarter of 2017.

<b>TOP 10 HIGHEST PAID LOBBYING FIRMS</b> Based on Client Payments Reported as Received In 2017 Q3					
Rank & Payments	Firm & Clients				
1. \$1,782,135	Liner LLP				
	Arc Capital Partners LLC	Greenland LA Metropolis Development II LLC Harley Neuman (Tierra Nostra Trust) Harridge Development Group, LLC Hayato Restaurant Jade Enterprises, LLC Jamison Properties, LP Jia Yuan USA Co., Inc. Ladder Capital Finance Larchmont Village Partners One LLC Laurus Corporation Lawn School LLC Leap of Faith Partners Local Construct Los Angeles Streetcar, Inc. LOWE Enterprises Inc. LQ Management Maguire Properties - 755 S. Figueroa, LLC Manufactory LA LLC Manufactory LA LLC MREC HD Blake Street MREC HD Blake Street MREC HD Elysian Park, LLC National Electrical Contractors Association	Nationwide RP Corporation Nike, Inc. Oxford Capital Group Prime/CRDF Mission Hills, LLC Providence Holy Cross Medical Center Realm Group LLC Relevant Group LLC RWBP Highland, LP Ryda Ventures LLC Shappell Liberty Investment Properties, LLC Sietsema, Paul Skid Row Housing Trust Southern California Ambulance Statewide Acquisitions Stiletto Flats, Inc. Trammell Crow Residential United Downtown LA LLC Urban Offerings Watermark Westwood Village LLC Westland Partners Inc WP West Development Enterprises		

TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd) Based on Client Payments Reported as Received In 2017 Q3					
Rank & Payments	Firm & Clients				
2. \$1,228,597	Englander Knabe and Al	len			
	<ul> <li>5959 LLC</li> <li>9712 Oak Pass Road, LLC</li> <li>Accela, Inc.</li> <li>American Golf     Corporation</li> <li>Anthem, Inc.</li> <li>AT&amp;T Enterprise Services     (AT &amp; T and its     affiliates)</li> <li>Avaya, Inc.</li> <li>Avisare Corporation</li> <li>Bay Village Investments,     LLC</li> <li>Bel Air Cliff Property     Holding Inc.</li> <li>Beverly Hills Greater Los     Angeles Association     of Realtors</li> <li>BLH Construction Co.</li> <li>BNSF Railway Company     Boingo Wireless, Inc.</li> <li>Burke, Williams &amp;     Sorensen, LLP For     City of Alhambra</li> <li>California Trucking     Association</li> <li>Calmet Corp.</li> <li>CALTROP</li> <li>Cheung, Rose</li> </ul>	City of Alhambra Clark Construction Group - California, LP Clay Lacy Aviation Coca Cola Bottling USA CONRAC Crews of California, Inc. Dedicated Building Services, LLC Downtown Alameda Partners Enterprise Rent-A-Car Company of Los Angeles Gavin de Becker & Associates, Inc. Gilmore Associates Hillcrest Beverly Oil Corporation HNTB Corporation IMPEX Technologies, Inc. Itron, Inc. JetBlue Airways Corporation Katten Muchin Rosenman LLP KB Collective for Compassion Care Inc. La Terra Development LLC Library Street Collective Los Angeles City Attorneys Association Mobilitie Management LLC Motorola, Inc.	Official Police Garage Assn of LA OFO US Limited One Concern, Inc. Onni Contracting (CA) Inc. Ozone Clean Technologies, Inc. Poppy Properties, Inc. proyectosLA LLC Quick Silver Towing, Inc. Renovate America, Inc. Rose Cafe and Market, Inc. SAS Institute Inc. Seaview Investors, LLC Skanska USA Civil Inc. Southland News Distribution Co., LLC SproutLA The Ruth Group Timberlane Partners IV LLC Total Transportation Services, Inc TTSI TRC Solutions, Inc. UCBA Trade Association Universal Technical Institute, Inc. Waste Management Inc. Westfield Airports, LLC Westfield, LLC		

		PAID LOBBYING FIRMS ments Reported as Received In 20	
Rank & Payments	Firm & Clients		
3. \$903,083	Armbruster Goldsmith & I	Delvac LLP	
	11460 Gateway LLC 2800 Casitas LLC 6104 Hollywood, LLC 646 South Broadway LLC 649 South Olive LLC 7107 KWLF Developers, LLC 740 South Broadway LLC Academy of Motion Picture Arts & Sciences AEG Alliance Development American Commercial Equities Amoroso Company Aragon AutoNation Bel Air Cliff Holdings Inc. Belmont Village Senior Living Biergarten, LLC Black Equities BLT Enterprises Bolour Brentwood School California Landmark Camden USA, Inc. Carfield Development, Inc. Caruso Affiliated CDC Mar Panama, LLC Chapman Court, LLC Chernoff Family Trust CIM Group City Market of Los Angeles Clearwater Communities CoreSite Crest Real Estate Crown Acquisitions, Inc. Decron Properties Devenney Group, Ltd. District Square LLC Douglas Emmett Elm Tree Investments Encino Group Equity Office Equity Residential Faring Capital, LLC	Halavi Family Trust/La Brea 9 LLC Hollywood Sycamore LLC IMT Capital LLC Intelligent Design Real Estate Irvine Riverside W, LLC Jade Enterprises Jamison Properties, LP Joan's on Third Johnson Development Karma Company, LLC Karney Management Company LA Hollywood Properties LLC Labi, Adrien Land Sea Air Leasing, Corp. Laurus Corporation LeFrak Lenmar Beverly Glen LLC Lincoln Property Company Lizard Capital LLC	RAR2-Villa Marina Center CA, LLC Regalian, LLC Seaview Investors, LLC SeaZen-AHC 1375, LLC Spectrum Group Real Estate SunCal Terra River LLC The Buckley School The Hanover Company The Icon at Panorama, LLC The Macerich Company The Mirman School The Walt Disney Company Tishman Speyer Trammell Crow TriCal Construction TriStar Realty Group, LLC UB RiverRow LLC UDR United Technologies Corporation University of Southern California Urban View Investments, LLC US Longton, Inc. Vista Investment Weddington Living LLC Westmark School Westwood Marketplace

	TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd) Based on Client Payments Reported as Received In 2017 Q3					
Rank & Payments	Firm & Clients					
4. \$836,180	Ek, Sunkin, Klink & Bai					
	3K Property Management AECOM American Beverage Association Arrow Technology BMG Money Boos Development BreitBurn Management Company Capri Urban Development CBS Group CGI Strategies Cha Health Systems City Century Clear Channel	Competitor Group Freeport-McMoRan Oil & Gas Hankook Property Management Company, Inc. Harvard Westlake School Hilton Hotels Jamison Properties Jia Long Real Estate Development Kalnel Gardens Knights of Columbus LA Mart Los Angeles Wholesale Produce Mart	McCourt Global Meruelo Group Microsoft Corporation Motion Picture Association of America Pacific Maritime Association Republic Services Revive Restoration Southern California Gas Company Spectrum Group Real Estate Sugarfish Valero Walter J Company Westside Campus Owner, LLC			
5. \$823,626	Craig Lawson & Co., LLC					
	1045 Olive LLC 1200 S. Figueroa LLC 28th Church A Community of Friends Abode Communities AEG Desmond LLC Amidi Group Career Lofts - LA Carmel Partners Inc. Carson Corner LLC Caruso Affiliated Holdings Chabad of Greater Los Feliz Chelsea Investment Corp. CIM Group CityView Clifford Beers Housing Combined Properties Continuum Partners Crespi Carmelite High School Darden Corp. Detroit Ventures LLC Dynamic Development Co. Eiden Inc. Equity Residential	Fashion District Residences LLC Fay Avenue Art District Dwellings LLC GI TC One Wilshire LLC Greenland US Holding Co. Grocery Outlet Inc. Harry's Auto Body Inc Holland Partners Hollywood Forever Inc. Intelligent Design Real Estate Jade Enterprises Jamison Properties LP Johnson Fain Architects Kaiser Foundation Health Plan Inc. LA Urban Homes LB Property Management Lifan Tower LLC Lincoln Property Co. Maguire Properties Maple Multi-Family Land CA Marina Business Center LLC Markwood Enterprises McCadden Plaza L.P. McCormack Baron Salazar Mercy Housing Mitsui Fudosan America	Monteverdi LLC c/o Paratus Group Museum Associates Palisades Capital Partners LLC PATH Ventures R.D. Olson Development Redcar Properties Rodeo Properties LLC Sandstone Properties Seritage SRC Finance LLC Shammas Realty LLC Shoreham Capital LP Skid Row Housing Trust SRG Properties SRO Housing Corp. Sumitomo Realty The City Market of Los Angeles The Condor LLC Thomas Safran & Associates Tooley Interests Tujunga Village LLC Universal Villas LLC USC Caruso Catholic Center & Our Savior Parish Church Verbukh, Isaac Walter N Marks Inc Wolf Rifkin Shapiro Schulman & Rabkin LLP			

	TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd) Based on Client Payments Reported as Received In 2017 Q3				
Rank & Payments	Firm & Clients				
6. \$780,709	Sheppard, Mullin, Richter	& Hampton LLP			
Azure Development, Inc.Hollywood InternationBeaux Arts DevelopmentRegional CenterCo.Hudson Pacific ProperGeoula, JoeInc.Habita Arts District, LLCLightstone DTLA, LLC		Hollywood Forever Cemetery Hollywood International Regional Center Hudson Pacific Properties,	McCadden Plaza, LP Millennium Partners LA Pacific Clinics Primestor Development, Inc. Samatas Thornton Aircraft Company Venus Over Manhattan		
7. \$616,157	Jeffer Mangels Butler & Mi	tchell LLP			
	<ul> <li>1410 Tanager, LLC</li> <li>15 Rose LLC; Doug Bruce; Glen Luchford</li> <li>2026 Bentley LLC and Michael Cohanzad</li> <li>811 Ocean Front Walk LLC and 815 Ocean Front Walk LLC</li> <li>888 Devon LLC</li> <li>Amalgamated Bank</li> <li>Arneson, David</li> <li>ASB Watermarke Owner, LLC</li> <li>Bay Village</li> <li>Bay-Shuck, Aaron</li> <li>Bazon, Ayelet</li> <li>Boardwalk Sunset LLC</li> <li>Bordan Shoe Company</li> <li>Boys and Girls Club of San Fernando Valley</li> <li>Bright, Lilly and Evan Cole</li> <li>Burdorf, Gary</li> <li>Capital Stone Management, Inc.; 1999 Sycamore, LLC</li> <li>Chapman Court, LLC</li> </ul>	Chenault Terrace, LLC Crestlloyd LLC Crimson EHOF 12444 Venice Blvd Investors LP Cummins, Philip Drai, Victor Empire USA, Inc. Essex Property Trust Feldman, Todd Fisch Properties LP Forestar Real Estate Group, Inc. GBI-CMB LP Glendower, LLC Golden Bee Investments Gottlieb, Richard, Tobias Miller Gregorchuk; Manasseh Building Group, Inc., Stephen Grueter, Nina and Andreas Hanasab, Robert and Soraiya Jia Yuan USA Co., Inc. Judaken, Len Kellal Israel Synagogue Kohanoff, Saeed and Siamak Kornblum, David Kottler, Don and Marlene	William E. Keenan Living Trust; William Keenan York Avenue 54 LLC		

	TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd) Based on Client Payments Reported as Received In 2017 Q3					
Rank & Payments	Firm & Clients					
8. \$506,353	Glaser, Weil, Fink, Howard	d, Avchen & Shapiro, LLP				
AltaSea at the Port of LosAngelesBlatteis & SchnurBLDG Partners LLCCalifornia Hotel andLodging AssociationCasden West LLCCoastline Real EstateAdvisors, IncCompton and SimpsonLLCDolores Hope TrustDragonlaine Holdings, LLCEAH Housing		Economic Resources Corporation Expo Line Owner, LLC Fairfield Investment Company Fogel Real Estate Franklin, Jeff General Barricade LLC H77LA, LLC Hanna Collins & Adam Richards Harris Corporation iStar KG Capital Holdings Inc Linear City Development, LLC Lion Boylston, LLC Los Angeles Police Protective League	Paramount Contractors & Developers Shaaya, Sammi Shapiro, Joel and Lori SP Plus Municipal Services TGC Management The Taubman Company Urban Blox Van Ness Partners I, LLC			
9. \$492,036	Kindel Gagan A Community of Friends Adobe American Chemistry Council American Hotel & Lodging Association Arts District Development, LLC AT&T INC. AND ITS AFFILIATES Aviation Safeguards Birdi & Associates, Inc. Cafe on Location Caladan Investments LLC California Apartment Association California Sign Association Cedars-Sinai Medical Center Century BMW CLEAR	Effkay Enterprises Exelon Corporation on behalf of Constellation Energy Fashion District Residences, LLC c/o Realm Group Fluor Enterprises, Inc. Frontier Holdings East, LLC FSP - South Flower Street Associates, LLC Greater LA New Car Dealers Assn Griffith Heights LLC Hanjin International Corp Honeywell International Inc. Hudson Group Insite Wireless Group, LLC Kilroy Realty Corp LA Auto Show London & Gonzalez Advocacy on behalf of the Recording Industry Assoc. of America	National Promotions & Advertising, Inc. Praxair, Inc Danbury, CT Santa Fe Lofts, LLC Shammas Group Downtown LA Motors Porsche Shammas Group Downtown LA Motors Toyota Smarte Carte, Inc. Star Industries STV Group Inc. Suffolk Construction Super Shuttle Los Angeles Swissport USA, Inc. TDA Consultants Trammell Crow Residential Transdev North America, Inc. United Airlines Universal Villas, LLC Urban Commons, LLC Victory Unlimited Construction,			
	Dayan Investments, Inc. DWP Mgmt Employees Assn	Manhole Adjusting Inc. Markwood Enterprises Metabolic Studios	LLC World Class Capital Group LLC Wyandotte Apartments LLC			

TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd) Based on Client Payments Reported as Received In 2017 Q3					
Rank & Payments	Firm & Clients				
10. \$392,857	Mayer Brown LLP				
	2222 South Figueroa Street, LLC AG SCH 8150 Sunset Boulevard Owner LP Avalonbay Communities, Inc. Celebrity Realty Holdings LLC Central Plaza, LLC	CGI Strategies In Real Estate Clay Lacy Aviation Colossal Media Goldstein Planting Wagman, LLC Harvard-Westlake School Jamison Properties, LP LIG – 900, 910 and 926 E. 4th St., 405-411 S. Hewitt St., LLC	Maxxam Enterprises PH LA Mart LLC Rescore Hollywood LLC Rescore Koreatown LLC Summit Media LLC Sun Hill Properties, Inc. Western Plaza Capital Holding, LLC		

#### E. Top 10 Highest Paying Clients

In the third quarter of 2017, there were 1,624 registered clients of lobbying entities. Lobbying firms are required to disclose the payments they receive from their clients and the projects associated with those payments. The clients that lobbying firms reported as having paid the most for lobbying services in the third quarter are identified in the table on the following pages. Payments from clients with similar names and projects are aggregated.

Each of the top ten highest paying clients spent at least \$116,000 during the quarter. Combined, their payments totaled \$2,300,749 or 14.2 percent of the \$16,201,860 total reported payments from clients.

	TOP 10 HIGHEST PAYING CLIENTS Based on Aggregated Client Payments Reported for 2017 Q3				
Client	Total Payments Reported			Agencies	
	From Client	Lobbying Firm	Payment	Project	Lobbied
1. Atlas Capital Group, LLC	\$663,161	Liner LLP	\$286,697 \$224,858	Chinatown/120-129 W. College Street Alameda Square/777 Alameda St	and Safety, LAFD, Neighborhood Councils, Planning, LAPD, Engineering, LADWP Mayor, City Council, Building and Safety, LAFD, Planning, LAPD,
			\$151,576	Pickle Works/220 Center St.	Engineering, LADOT City Council
			\$30	712 S. Olive	City Council, Building and Safety, Fire (LAFD), Planning, City, Water & Power (DWP

	TOP 10 HIGHEST PAYING CLIENTS (cont'd) Based on Aggregated Client Payments Reported for 2017 Q3					
	Client	Total Payments Reported	Detail o	f Total Pay	rments	Agencies
		From Client	Lobbying Firm	Payment	Project	Lobbied
2.	Lightstone DTLA LLC (and Lightstone and Lighstone Group)	\$246,324	Sheppard, Mullin, Richter & Hampton LLP	204,420	Figueroa Convention Center Hotel	City Council, CLA, Planning
	0 17		Urban Solutions, LLC	\$22,529	Proposed Hotel /Pico & Figueroa [CF 16-0073]	City Council, CLA
			Arnie Berghoff & Associates	\$15,000	Development projects in the city of Los Angeles	City Council, Planning
			Psomas	\$4,375	Subdivision Map/601 W. Pico Blvd and 1248-1260 S. Figueroa Ave	Planning
3.	Watermark Westwood Village LLC	\$240,350	Liner LLP	\$240,350	Westwood	Mayor, City Attorney, City Council, Building and Safety, CLA, Finance, LAFD, Housing and Community Investment, Planning, Engineering, LADOT, LADWP
4.	La Terra Development LLC	\$216,937	Englander Knabe and Allen	\$82,300	Pinnacle 360 Hoover LLC/235 N. Hoover Street, Los Angeles, CA	No City agencies reported.
				\$66,100	1350 Deluxe Hollywood Investors, LLC/1350 N. Western Ave., Los Angeles, CA	No City agencies reported.
				\$42,900	Development/4850 Hollywood Blvd.	No City agencies reported.
				\$23,000	Development/1100 West Temple	No City agencies reported.
			MAX DEVELOPMENT LLC dba three6ixty	\$2,637	Barnsdall/4850 Hollywood Blvd 90027	Planning

	TOP 10 HIGHEST PAYING CLIENTS (cont'd) Based on Aggregated Client Payments Reported for 2017 Q3					
	Client	Total Payments Reported	Detail o	f Total Payr	nents	Agencies
	Client	From Client	Lobbying Firm	Payment	Project	Lobbied
5.	Jamison Properties LLP	\$201,535	Craig Lawson & Co., LLC	\$26,903	Mixed Use Project/Wilshire/St. Andrews	City Council, Building and Safety, Neighborhood Councils, Planning, Engineering
				\$23,809	Mixed Use Project/Westwood	City Council, Building and Safety, Neighborhood Councils, Planning
				\$3,999	Mixed Use Project /Wilshire/Ardmore	Building and Safety, Planning
				\$3,554	Museum Project /6th & Vermont	Planning, Engineering
				\$1,499	Mixed Use Project /Wilshire/Hoover	Planning
				\$315	Mixed Use Project /Los Angeles/J.M. Wood Blvd	No City agencies reported.
			Liner LLP	\$72,442	1030 Lake	Building and Safety, Planning
				\$9,715	668 Coronado	City Council, Building and Safety, LAFD, Planning, LAPD
			Ek, Sunkin, Klink & Bai	\$40,000	issues related to land use	City Council
			Armbruster Goldsmith & Delvac LLP	\$11,577	3700 Wilshire Blvd./3700 Wilshire Blvd.	Planning
			Mayer Brown LLP	\$7,722	Assist client with entitlements.	City Council, Building and Safety, Planning, Board of Public Works, Contract Administration, Engineering, Sanitation, Street Lighting, Street Services
6.	Harvard Westlake School	\$171,516	Mayer Brown LLP	\$156,516	Assist client with City entitlements.	City Council, Building and Safety, Planning, Board of Public Works, Contract Administration, Engineering, Sanitation, Street Lighting, Street Services.
			Ek, Sunkin, Klink & Bai	\$15,000	Issues dealing with drilling in the City of Los Angeles/City Council.	City Council, Planning
7.	Crossroads Associates LLC	\$167,558	Liner LLP	\$167,558	Crossroads	City Council, Building and Safety, Planning

	TOP 10 HIGHEST PAYING CLIENTS (cont'd) Based on Aggregated Client Payments Reported for 2017 Q3					
	Client	Total Payments Reported	Detail o	f Total Payr	nents	Agencies
	Chent	From Client	Lobbying Firm	Payment	Project	Lobbied
8.	AvalonBay Communities, Inc.	\$142,219	Mayer Brown LLP	\$76,384	Assist client with City entitlements.	City Council, Building and Safety, Planning, Board of Public Works, Contract Administration, Engineering, Sanitation, Street Lighting, Street Services
			Marathon Communications Inc	\$62,835	Arts District Due Diligence/668 S. Alameda Street Los Angeles, CA 90021	Mayor, City Attorney, City Council, LAFD, Neighborhood Councils, Planning, LAPD,LADOT
			Sharon Douglas	\$3,000	Ava Hollywood	No City agencies reported.
9.	Englander Knabe & Allen on behalf of LaTerra Properties	\$134,969	TChoi and Associates	\$45,173	1350 N. Western/ 1350 N. Western, Los Angeles	City Council, Building and Safety
				\$40,120	Pinnacle 360 Hoover/235 N. Hoover, Los Angeles	City Council, Building and Safety, Planning, LAPD
				\$32,329	4850 Hollywood Blvd./4850 Hollywood Blvd.	City Council, Building and Safety
				\$17,347	1100 W. Temple/ 1100 W. Temple	City Council, Building and Safety, Planning
10.	Hudson Pacific Properties, Inc	\$116,180	Sheppard, Mullin, Richter & Hampton LLP	\$63,065	Sunset Bronson Studios [CPC2010- 1767-CU-SPR-GB]	Planning
				\$53,115	Sunset - Gower	Planning

#### F. Fundraising

Lobbying entities are required to disclose the fundraising they engage in on behalf of elected City officials, candidates, and committees. Of the 634 third-quarter lobbying entities, 14 (2.2 percent) reported fundraising activity totaling \$51,850. A breakdown of the third-quarter fundraising activity as reported by these seven lobbying firms and seven lobbyists is provided in the table below. Entities that reported identical amounts for the same candidate or officeholder may have served as co-hosts for the same fundraising event.

	FUNDRAISING 2017 Q3						
R	ank & Total Raised	Name of Lobbying Entity	Type of Entity	Recipients			
1.	\$12,450	Glaser, Weil, Fink, Howard, Avchen & Shapiro, LLP	Firm	Re-Elect Mike Feuer City Attorney 2017			
2.	\$7,500	M Advisors LLC	Firm	Harris-Dawson for City Council 2015 Officeholder\$7,500			
3.	\$6,600	Veronica Perez & Associates	Firm	Councilmember Monica Rodriguez 2017 – Officeholder Account\$3,300 Monica Rodriguez for City Council\$3,300			
4.	\$6,500	Afriat Consulting Group Inc	Firm	Huizar Officeholder Account			
5.	\$4,000	Englander Knabe and Allen	Firm	Huizar Officeholder Account\$3,200 Wesson Officeholder Account\$800			
6.	\$2,400	James Santa Maria	Lobbyist	Harris-Dawson for City Council 2015 Officeholder\$2,400			
7.	\$2,400	The Santa Maria Group	Firm	Harris-Dawson for City Council 2015 Officeholder\$2,400			
8.	\$1,600	Jeffrey S. McConnell	Lobbyist	Huizar Officeholder Account \$800 Wesson Officeholder Account \$800			
9.	\$1,600	Eric W. Rose	Lobbyist	Huizar Officeholder Account\$1,600			
10.	\$1,500	Arnie Berghoff & Associates	Firm	Huizar Officeholder Account\$800 Monica Rodriguez for City Council 2017 – General\$700			
11.	\$1,500	Arnie S. Berghoff	Lobbyist	Huizar Officeholder Account			
12.	\$1,500	John Howland	Lobbyist	Huizar Officeholder Account			
13.	\$1,500	Deane Leavenworth	Lobbyist	Huizar Officeholder Account			
14.	\$800	Harvey A. Englander	Lobbyist	Huizar Officeholder Account\$800			

#### G. Contributions

Lobbying entities must also report on a quarterly basis the contributions they make or deliver or for which they act as intermediaries.

A lobbying entity delivers a contribution for another person when the lobbying entity causes the contribution to be mailed or physically conveyed to the recipient. A lobbying entity is an intermediary for a contribution when the lobbying entity makes the contribution, itself, on behalf of another party who then reimburses the lobbying entity. The identity of a person for whom a lobbying entity acts as an intermediary must be disclosed.

Certain contributions are prohibited. Lobbyists and lobbying firms may not make contributions to elected City officials, candidates, or their City-controlled committees if they are required to be registered to lobby the City office the official or candidate holds or seeks. This ban does not extend to lobbyist employers.

In the third quarter, two lobbyist employers reported making a combined \$6,300 in contributions. These contributions are detailed in the following table.

	MADE CONTRIBUTIONS 2017 Q3						
	Rank & Total Name of Delivered Lobbying Entity		Type of Entity	Recipients			
1.	\$4,000	Laborers Local 300	Employer	Councilmember Cedillo Officeholder Account 2013			
2.	\$2,300	Building Industry Association – Los Angeles/Ventura Chapter	Employer	Councilmember Monica Rodriguez 2017 – Officeholder Account\$800 Huizar Officeholder Account\$800 Cedillo for City Council General 2017\$700			

Also during the reporting period, five lobbying firms, four lobbyists, and one lobbyist employer reported delivering \$29,300 in contributions to the committees of four City officeholders and one candidate for City office.

	DELIVERED CONTRIBUTIONS 2017 Q3					
TotalName ofMadeLobbying Entity		Type of Entity	Recipients			
1.	\$8,100	Afriat Consulting Group Inc	Firm	Huizar Officeholder Account\$3,200 Councilmember Monica Rodriguez 2017 – Officeholder Account\$2,100 Monica Rodriguez for City Council 2017 – General\$1,900 Councilmember O'Farrell Officeholder Account 2013\$900		

	DELIVERED CONTRIBUTIONS 2017 Q3 (cont'd)							
	Total Made	Name of Lobbying Entity	Type of Entity	Recipients				
2.	\$7,100	Kindel Gagan	Firm	Huizar Officeholder Account\$4,800 Wesson Officeholder Account\$1,600 Karo Torossian for Council 2017-General\$700				
3.	\$4,000	Englander Knabe and Allen	Firm	Huizar Officeholder Account\$3,200 Wesson Officeholder Account\$800				
4.	\$1,600	Central City Association	Employer	Councilmember Monica Rodriguez 2017 – Officeholder Account\$800 Huizar Officeholder Account\$800				
5.	\$1,600	Jeffrey S. McConnell	Lobbyist	Huizar Officeholder Account				
6.	\$1,600	Eric W. Rose	Lobbyist	Huizar Officeholder Account\$1,600				
7.	\$1,600	Urban Solutions, LLC	Firm*	Wesson Officeholder Account\$1,600				
8.	\$1,500	Beverly Kenworthy	Lobbyist	Councilmember Monica Rodriguez 2017 – Officeholder Account \$800 Monica Rodriguez for City Council 2017 – General				
9.	\$1,400	Ken Spiker and Assoc	Firm	Monica Rodriguez for City Council\$1,400				
10.	\$800	Harvey A. Englander	Lobbyist	Huizar Officeholder Account \$800				

\*Sole proprietor

#### H. Activity Expenses

Lobbying entities are required to report the payments they make to benefit City officials and their immediate family members. LAMC §§ 48.08(B)(4)-(5), 48.08(C)(5)-(6), 48.08(D)(7)-(8). Activity expenses include gifts, and they must be itemized if they are valued at \$25 or more. *Id.*; LAMC § 48.02.

Just as lobbyists and lobbying firms cannot make certain campaign contributions, they also cannot make gifts to City officials. Gifts from lobbyist employers are not prohibited, but they may not exceed \$100 per City official per year. As noted in the table on the following pages, five lobbyist employers reported itemized activity expenses totaling \$1,292 in the third quarter of 2017.

	ACTIVITY EXPENSES 2017 Q3						
	Total	Lobbying Entity	Type of Entity	Recipient	Description	Value	
1.	\$1,055	Hollywood Chamber of Commerce	Employer	Eva Bitar <i>Citywide Film Liaison</i> Public Works Board	Hollywood Chamber of Commerce Breakfast with the Mayor event	\$75	

	ACTIVITY EXPENSES 2017 Q3 (cont'd)						
Total	Lobbying Entity	Type of Entity	Recipient	Description	Value		
	Hollywood Chamber of Commerce		Kevin James <i>President</i> Public Works Board	Hollywood Chamber of Commerce Breakfast with the Mayor event	\$75		
	(continued from previous page)		Erica Liepmann <i>Staff</i> Office of the Mayor	Hollywood Chamber of Commerce Breakfast with the Mayor event	\$75		
			Pooham Narewatt <i>Staff</i> Office of the Mayor	Hollywood Chamber of Commerce Breakfast with the Mayor event	\$75		
			Sumi Parekh <i>Staff</i> Office of the Mayor	Hollywood Chamber of Commerce Breakfast with the Mayor event	\$75		
			Robert Park <i>President</i> Office of the Mayor	Hollywood Chamber of Commerce Breakfast with the Mayor event	\$75		
			Nicole Carcel <i>City Attorney Admin Coordinator II</i> Office of the City Attorney	Hollywood Chamber Anniversary Party	\$55		
			Paul Koretz <i>Council Member</i> Council District 4	Hollywood Chamber Anniversary Party	\$55		
			Catherine Landers <i>Field Deputy</i> Council District 14	Hollywood Chamber Anniversary Party	\$55		
			Greg Martayan <i>Staff</i> Council District 5	Hollywood Chamber Anniversary Party	\$55		
			Robert Park <i>Staff</i> Office of the Mayor	Hollywood Chamber Anniversary Party	\$55		
			Marisol Rodriguez <i>District Director</i> Council District 13	Hollywood Chamber Anniversary Party	\$55		
			Eva Bitar <i>Citywide Film Liaison</i> Public Works Board	Hollywood Chamber State of the State with Kevin DeLeon event	\$55		

ACTIVITY EXPENSES 2017 Q3 (cont'd)						
Total	Lobbying Entity	Type of Entity	Recipient	Description	Value	
	Hollywood Chamber of Commerce (continued from previous page)		Julia Duncan <i>Staff</i> Council District 4	Hollywood Chamber of the State with Kevin Deleon event	\$55	
	p.o		George Hakopiants Staff Council District 13	Hollywood Chamber of the State with Kevin Deleon event	\$55	
			Kevin James <i>President</i> Public Works Board	Hollywood Chamber of the State with Kevin Deleon event	\$55	
			Marisol Rodriguez District Director Council District 13	Hollywood Chamber of the State with Kevin Deleon event	\$55	
2. \$13	5 University of Southern California	Employer	Kevin James <i>President</i> Public Works Board	Football party tickets	\$100	
			Paul Krekorian <i>Council Member</i> Council District 2	Football party tickets	\$35	
3. \$3	7 So Cal Gas Co (a Sempra Energy Utility)	Employer	Marisol Rodriguez <i>District Director</i> Council District 13	Lunch (Sugarfish)	\$37	
4. \$3	5 Building Industry Association - Los Angeles/Ventura Chapter	Employer	Gil Cedillo <i>Council Member</i> Council District 1	Housing CA Families Lunch	\$35	
5. \$3	D Pacific Merchant Shipping Association	Employer	David Reich Deputy Director of International Trade Office of the Mayor	Lunch (Bar Ama)	\$30	

#### I. Public Access

Detailed information about lobbying entities and their clients is available on the lobbying page of the Ethics Commission's web site. Our electronic filing system is instantly updated when a registration occurs or a quarterly report is filed. Registration statements and quarterly reports may be viewed online, and the public can also conduct queries to retrieve specific information about lobbying entities and their activities.

This and other quarterly summaries are available on the Ethics Commission's lobbying page.