
Item 17

Information

Quarterly Lobbying Summary

Executive Summary: This item presents a summary of activities reported to the Ethics Commission by lobbying entities for the second quarter of 2023.

Recommended Action: This item is for informational purposes only.

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Lobbying Summary: Q2 2023

A. Introduction

The Municipal Lobbying Ordinance (MLO) regulates persons who receive compensation to lobby City agencies. Los Angeles Municipal Code (LAMC) §§ 48.01, *et seq.* When lobbyists, lobbying firms, and lobbyist employers meet certain qualification thresholds, they are required to register with the Ethics Commission and file quarterly disclosure reports about their activities. This item summarizes information disclosed for the second quarter of 2023.

The payments and activities indicated in this report may change if filers submit amendments to their quarterly reports. The most recent figures may be accessed online. Registration statements and quarterly reports can be found on the Public Data Portal at ethics.lacity.org/data/lobbying/registrations. The Lobbying Dashboard also provides an interactive historical summary of lobbying data and is available at ethics.lacity.org/lobbying/lobbying-dashboard.

B. 2nd Quarter Lobbying Entities

The table below identifies the number of registrations as of the second quarter of 2023.

	Lobbyists	Clients	Lobbying Firms	Lobbyist Employers
Q2 2023 Total	619	2,202	129	102

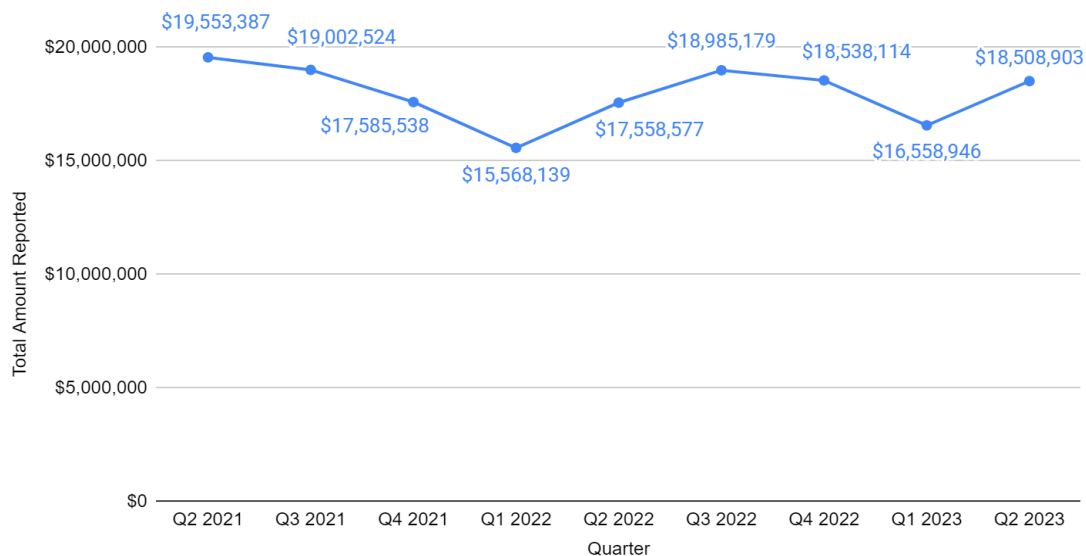
Lobbyists, lobbying firms, and lobbyist employers were required to file disclosure reports for the second quarter by July 31, 2023. Of all 850 required disclosure reports, 97 percent were filed on time. Late fees totaling \$5,875 were assessed for reports filed after the deadline.

C. Highest Paid Lobbying Firms

For the second quarter of 2023, lobbying firms reported total payments from clients in the amount of \$18,508,903. This marks a 12-percent increase in total payments compared to the previous quarter. The graph at the top of the next page shows total payments from clients reported over the past two years.

Lobbying Payments from Clients to Firms

Q2 2021 to Q2 2023



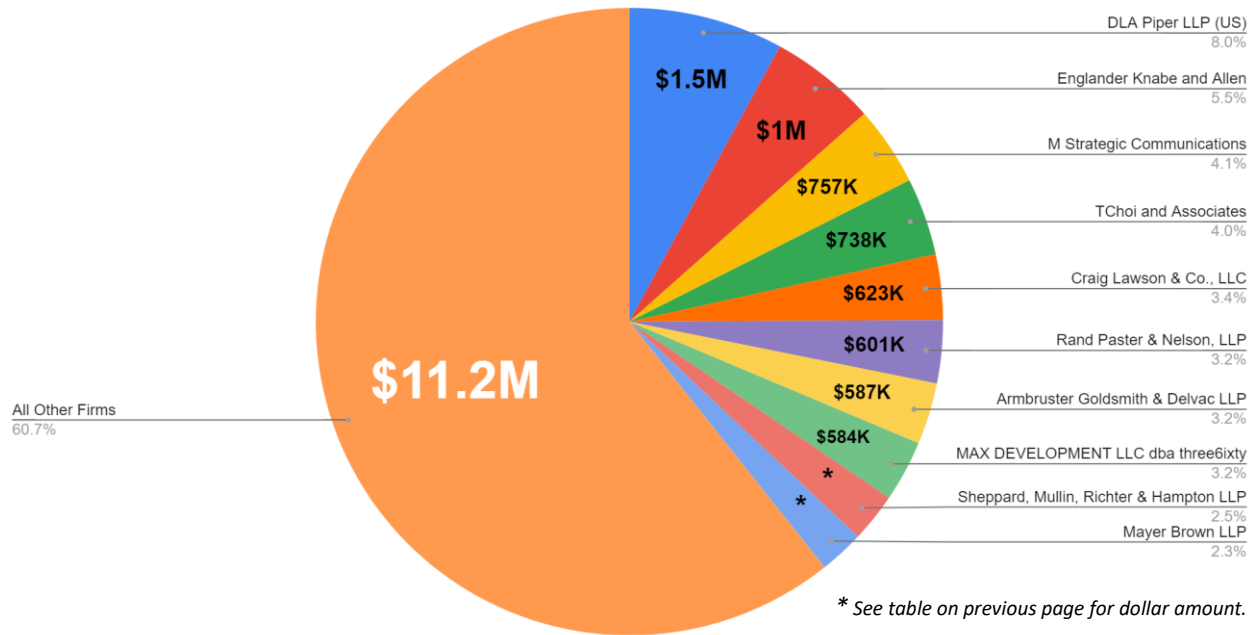
The ten lobbying firms that reported the highest total client payments for the second quarter of 2023 are identified in the table below and the pie chart on the next page. Together, these firms reported receiving a total of \$7,275,228, which represents about 39 percent of all reported payments. For comparison, the table also indicates the payments received by these same firms in the previous quarter and in the same quarter last year. Firms that were not among the top 10 for the relevant reporting period have a rank indicated as “n/a”. More details regarding the ten highest paid lobbying firms are provided in Attachment A.

Highest Paid Lobbying Firms

Based on client payments reported as received in Q2 2023.

Rank	Lobbying Firm	Q2 2023 Payments	Q1 2023 Payments (& Rank)	Q2 2022 Payments (& Rank)
1	DLA Piper LLP (US)	\$1,474,642	\$997,057 (2)	\$1,378,943 (1)
2	Englander Knabe and Allen	\$1,018,824	\$1,058,587 (1)	\$1,173,709 (2)
3	M Strategic Communications	\$757,000	\$536,500 (6)	\$473,500 (10)
4	TChoi and Associates	\$737,561	\$540,285 (5)	\$707,185 (4)
5	Craig Lawson & Co., LLC	\$623,153	\$604,210 (10)	\$619,200 (6)
6	Rand Paster & Nelson, LLP	\$601,314	\$795,261 (3)	\$435,000 (54)
7	Armbruster Goldsmith & Delvac LLP	\$586,780	\$484,928 (8)	\$622,152 (5)
8	MAX DEVELOPMENT LLC dba three6ixty	\$583,704	\$493,201 (7)	\$569,538 (7)
9	Sheppard, Mullin, Richter & Hampton LLP	\$467,102	\$263,649 (16)	\$711,879 (3)
10	Mayer Brown LLP	\$425,148	\$373,937 (10)	\$493,833 (8)
Total Top 10 Firms		\$7,275,228	--	--
Total Other Firms		\$11,233,675	--	--
Total All Firms		\$18,508,903	\$16,558,946	\$17,558,577

Q2 2023 Overview: Payments to Lobbying Firms



D. Highest Paying Clients

In the second quarter of 2023, there were 2,202 registered lobbying clients. Lobbying firms are required to disclose the payments they receive from each client for their representation on City matters. The table at the top of the next page identifies the ten lobbying clients that made the highest payments to lobbying firms in the second quarter of 2023.

Combined, these clients paid \$2,761,750, or approximately 15 percent of the total \$18,508,903 payments reported by lobbying firms. For comparison, the table at the top of the next page also indicates the payments made by the top ten clients in the previous quarter and in the same quarter last year. Clients that were not among the top ten clients for the relevant reporting period have a rank indicated as “n/a”. More details regarding the ten highest paying clients in the second quarter of 2023 are provided in Attachment B.

Highest Paying Clients				
Based on aggregate client payments reported for Q2 2023.				
Rank	Client	Q2 2023 Payments	Q1 2023 Payments (& Rank)	Q2 2022 Payments (& Rank)
1	Chick-Fil-A	\$572,707	\$288,478 (3)	\$358,199 (3)
2	BARDAS Investment Group	\$380,222	\$344,353 (1)	\$381,095 (2)
3	Douglas Emmett	\$301,643	\$12,493 (n/a)	\$52,825 (n/a)
4	Englander Knabe & Allen*	\$298,082	\$318,506 (2)	\$412,515 (1)
5	Fox Corporation / Fox Studio Lot LLC / Foxcorp Holdings LLC**	\$255,072	\$117,206 (9)	\$15,000 (n/a)
6	Hackman Capital / Television City Studios, LLC**	\$209,260	\$199,143 (n/a)	\$96,958 (n/a)
7	9712 Oak Pass Road / 9712 Oak Pass Road LLC c/o Gary Safady	\$193,522	\$82,635 (n/a)	\$46,270 (n/a)
8	MR Real Estate	\$186,631	\$238,392 (4)	\$209,229 (6)
9	11973 San Vicente	\$183,770	\$98,212 (n/a)	\$7,958 (n/a)
10	National Real Estate Development	\$180,842	\$91,962 (n/a)	\$98,151 (n/a)
Total Top 10 Clients		\$2,761,750	--	--
Total Other Clients		\$15,747,153	--	--
Total All Clients		\$18,508,903	\$16,558,946	\$17,558,577

* This client made payments to lobbying firms on behalf of other clients, and those payments were aggregated to calculate the payment amount.

** Entities with a known parent-subsidiary relationship have been aggregated.

E. Fundraising and Contributions

1. Fundraising

Lobbying entities reported fundraising activity for City officeholders and candidates totaling \$166,766 in the second quarter of 2023. Fundraising includes activities such as soliciting a contribution or inviting attendees to a fundraising event. Reported fundraising activity is highlighted in the next table. When similar amounts are reported by different entities for the same candidate or officeholder, the entities may have participated in the same fundraising event, or the fundraising may have been reported by both a lobbyist and that lobbyist's firm or employer.

Fundraising by Lobbying Entities Q2 2023				
Total	Name	Type of Entity	Recipient	Amount
1. \$22,500	Veronica Perez & Associates	Firm	MIGUEL SANTIAGO FOR CITY COUNCIL 2024	\$8,900
			Councilmember Tim McOsker Officeholder 2022	\$6,200
			Harris-Dawson for City Council 2024	\$3,950
			Imelda Padilla for LA City Council 2023-General	\$2,050
			Adrin Nazarian for City Council 2024	\$900
			John Lee for City Council 2024	\$500

Fundraising by Lobbying Entities Q2 2023

Total	Name	Type of Entity	Recipient	Amount
2. \$19,500	Kindel Gagan	Firm	Harris-Dawson for City Council 2024	\$12,200
			Councilmember Tim McOsker Officeholder 2022	\$1,400
			MIGUEL SANTIAGO FOR CITY COUNCIL 2024	\$1,400
			Bob Blumenfield for City Council 2013 - Officeholder Account	\$900
			Councilmember Monica Rodriguez 2017 - Officeholder Account	\$900
			John Lee for City Council 2024	\$900
			Krekorian for City Council 2009 - Officeholder	\$900
			Traci Park for City Council 2022- General	\$900
3. \$18,316	Leon & Walsh Public Affairs	Firm	Imelda Padilla for LA City Council 2023- General	\$4,787
			Harris-Dawson for City Council 2024	\$4,000
			Adrin Nazarian for City Council 2024	\$3,800
			Councilmember Tim McOsker Officeholder 2022	\$3,150
			MIGUEL SANTIAGO FOR CITY COUNCIL 2024	\$2,179
			Marisa Alcaraz for City Council 2023 General	\$250
			Imelda Padilla for LA City Council 2023	\$150
4. \$16,050	Svorinich Government Affairs	Firm	John Lee for City Council 2024	\$16,050
5. \$16,050	Rudy Svorinich, Svorinich Government Affairs	Lobbyist	John Lee for City Council 2024	\$16,050
6. \$15,000	Ballard Partners	Firm	John Lee for City Council 2024	\$15,000
7. \$14,900	Englander Knabe and Allen	Firm	Harris-Dawson for City Council 2024	\$3,600
			Marisa Alcaraz for City Council 2023 General	\$3,200
			Heather Hutt for City Council 2024	\$2,700
			Jones-Sawyer for City Council 2024	\$2,700
			MIGUEL SANTIAGO FOR CITY COUNCIL 2024	\$1,800
			Imelda Padilla for LA City Council 2023- General	\$900
8. \$11,300	Ronald Stone, Strategic Government Affairs	Lobbyist	Karen Bass for Mayor 2022 Officeholder	\$6,100
			Harris-Dawson for City Council 2024	\$1,800
			Imelda Padilla for LA City Council 2023- General	\$1,800
			Councilmember Tim McOsker Officeholder 2022	\$800
			Traci Park for City Council 2022	\$800
9. \$7,200	Jeffrey McConnell, Englander Knabe and Allen	Lobbyist	Harris-Dawson for City Council 2024	\$1,800
			Marisa Alcaraz for City Council 2023 General	\$1,800
			Heather Hutt for City Council 2024	\$900
			Imelda Padilla for LA City Council 2023- General	\$900
			Jones-Sawyer for City Council 2024	\$900

Fundraising by Lobbying Entities Q2 2023				
Total	Name	Type of Entity	Recipient	Amount
			MIGUEL SANTIAGO FOR CITY COUNCIL 2024	\$900
10. \$6,000	Afriat Consulting Group Inc	Firm	MIGUEL SANTIAGO FOR CITY COUNCIL 2024	\$3,200
			Harris-Dawson for City Council 2024	\$900
			Marisa Alcaraz for City Council 2023 General	\$900
			Heather Hutt for City Council 2024	\$500
			John Lee for City Council 2024	\$500
11. \$5,850	Courtney Chesla Torres	Firm*	Adrin Nazarian for City Council 2024	\$1,800
			MIGUEL SANTIAGO FOR CITY COUNCIL 2024	\$1,800
			Harris-Dawson for City Council 2024	\$750
			Councilmember Tim McOsker Officeholder 2022	\$500
			Imelda Padilla for LA City Council 2023	\$500
			Krekorian for City Council 2009 - Officeholder	\$500
12. \$3,700	TChoi and Associates	Firm*	Harris-Dawson for City Council 2024	\$1,800
			Jones-Sawyer for City Council 2024	\$1,000
			MIGUEL SANTIAGO FOR CITY COUNCIL 2024	\$900
13. \$2,700	Adam Englander, Englander Knabe and Allen	Lobbyist	Heather Hutt for City Council 2024	\$900
			Marisa Alcaraz for City Council 2023 General	\$900
			MIGUEL SANTIAGO FOR CITY COUNCIL 2024	\$900
14. \$1,800	Eric Rose, Eric Englander Knabe and Allen	Lobbyist	Harris-Dawson for City Council 2024	\$900
			Jones-Sawyer for City Council 2024	\$900
15. \$1,800	Kellie Hawkins, Englander Knabe and Allen	Lobbyist	Harris-Dawson for City Council 2024	\$900
			Heather Hutt for City Council 2024	\$900
16. \$1,400	Marcus Allen, Englander Knabe and Allen	Lobbyist	Jones-Sawyer for City Council 2024	\$900
			Marisa Alcaraz for City Council 2023 General	\$500
17. \$900	Aristos Strategy, LLC	Firm	Heather Hutt for City Council 2024	\$900
18. \$900	David Herbst, Vectis Strategies, LLC	Lobbyist	Councilmember Tim McOsker Officeholder 2022	\$900
19. \$900	Gustavo Valdivia, Aristos Strategy, LLC	Lobbyist	Heather Hutt for City Council 2024	\$900
20. \$0	Somos Law Group LLP	Firm	Nithya Raman for City Council 2024	\$0
21. \$0	Derek Galey, Somos Law Group LLP	Lobbyist	Nithya Raman for City Council 2024	\$0

*Sole proprietor

2. Contributions

Lobbying entities must also disclose when they make, deliver, or act as an intermediary for a contribution to a City officeholder or candidate. Four lobbying entities reported making a total of \$8,800 in such contributions in the second quarter of 2023, as outlined in the table at the top of the next page. Negative amounts may indicate contributions that were returned by the candidate or committee.

Contributions Made by Lobbying Entities Q2 2023

Total	Name	Type of Entity	Recipient	Amount
1. \$4,400	Southwest Mountain States Regional Council of Carpenters	Employer	Councilmember Tim McOsker Officeholder 2022	\$900
			Harris-Dawson for City Council 2024	\$900
			Katy Yaroslavsky City Council 2022 Officeholder	\$900
			Nithya Raman for City Council 2024	\$900
			Marisa Alcaraz for City Council 2023 General	\$800
			Traci Park for City Council 2022-General	\$800
			Paul Koretz Officeholder	(\$800)
2. \$2,700	California Apartment Association Los Angeles	Employer	Councilmember Tim McOsker Officeholder 2022	\$900
			John Lee for City Council 2024	\$900
			Traci Park for City Council 2022-Officeholder Account	\$900
3. \$900	LA Area Chamber of Commerce	Employer	Imelda Padilla for LA City Council 2023-General	\$900
4. \$800	Laborers Local 300	Employer	Bob Blumenfield for City Council 2013 - Officeholder Account	\$800

Lobbying entities also reported delivering to City officeholders and candidates \$61,500 in contributions from third parties during the second quarter of 2023, as detailed in the following table. When similar amounts are reported by different entities for the same committee, the delivery may have been reported by both a lobbyist and that lobbyist's firm or employer.

Contributions Delivered by Lobbying Entities Q2 2023

Total	Name	Type of Entity	Recipient	Amount
1. \$20,050	Arnie Berghoff & Associates	Firm	Adrin Nazarian for City Council 2024	\$5,400
			Harris-Dawson for City Council 2024	\$3,600
			MIGUEL SANTIAGO FOR CITY COUNCIL 2024	\$3,600
			Traci Park for City Council 2022-Officeholder Account	\$2,700
			Councilmember Tim McOsker Officeholder 2022	\$1,800
			Imelda Padilla for LA City Council 2024	\$1,800
			John Lee for City Council 2024	\$1,150
2. \$14,900	Englander Knabe and Allen	Firm	Harris-Dawson for City Council 2024	\$3,600
			Marisa Alcaraz for City Council 2023 General	\$3,200
			Heather Hutt for City Council 2024	\$2,700
			Jones-Sawyer for City Council 2024	\$2,700
			MIGUEL SANTIAGO FOR CITY COUNCIL 2024	\$1,800
			Imelda Padilla for LA City Council 2023-General	\$900
3. \$7,200	Jeffrey McConnell, Englander Knabe and Allen	Lobbyist	Harris-Dawson for City Council 2024	\$1,800
			Marisa Alcaraz for City Council 2023 General	\$1,800
			Heather Hutt for City Council 2024	\$900
			Imelda Padilla for LA City Council 2023-General	\$900
			Jones-Sawyer for City Council 2024	\$900
4. \$3,700	TChoi and Associates	Firm*	MIGUEL SANTIAGO FOR CITY COUNCIL 2024	\$900
			Harris-Dawson for City Council 2024	\$1,800

Contributions Delivered by Lobbying Entities Q2 2023

Total	Name	Type of Entity	Recipient	Amount
			Jones-Sawyer for City Council 2024	\$1,000
			MIGUEL SANTIAGO FOR CITY COUNCIL 2024	\$900
5. \$3,500	Central City Association of Los Angeles	Employer	Councilmember Tim McOsker Officeholder 2022	\$900
			Harris-Dawson for City Council 2024	\$900
			John Lee for City Council 2024	\$900
			Krekorian for City Council 2009 - Officeholder	\$800
6. \$3,300	Afriat Consulting Group Inc	Firm	Harris-Dawson for City Council 2024	\$900
			Marisa Alcaraz for City Council 2023 General	\$900
			Heather Hutt for City Council 2024	\$500
			John Lee for City Council 2024	\$500
			MIGUEL SANTIAGO FOR CITY COUNCIL 2024	\$500
7. \$2,700	Adam Englander, Englander Knabe and Allen	Lobbyist	Heather Hutt for City Council 2024	\$900
			Marisa Alcaraz for City Council 2023 General	\$900
			MIGUEL SANTIAGO FOR CITY COUNCIL 2024	\$900
8. \$1,800	Kellie Hawkins, Englander Knabe and Allen	Lobbyist	Harris-Dawson for City Council 2024	\$900
			Heather Hutt for City Council 2024	\$900
9. \$1,800	Eric Rose, Englander Knabe and Allen	Lobbyist	Harris-Dawson for City Council 2024	\$900
			Jones-Sawyer for City Council 2024	\$900
10. \$1,400	Marcus Allen, Englander Knabe and Allen	Lobbyist	Jones-Sawyer for City Council 2024	\$900
			Marisa Alcaraz for City Council 2023 General	\$500
11. \$1,150	Ballard Partners	Firm	John Lee for City Council 2024	\$900

*Sole proprietor

3. Funds Received by Candidates and Officeholders

Lobbying entities reported a total of \$237,066 in funds raised, contributions made, and contributions delivered to 17 City officeholders and candidates in the second quarter of 2023. The following table identifies the committees that received those funds. Negative amounts may indicate contributions that were returned by the candidate or committee.

Funds Received by City Committees Q2 2023

Officeholder/Candidate	Total Amount	Recipient Committee	Amount
1. John Lee	\$53,600	John Lee for City Council 2024	\$53,600
2. Marqueece Harris-Dawson	\$47,900	Harris-Dawson for City Council 2024	\$47,900
3. Miguel Santiago	\$30,579	MIGUEL SANTIAGO FOR CITY COUNCIL 2024	\$30,579
4. Tim McOsker	\$17,450	Councilmember Tim McOsker Officeholder 2022	\$17,450
5. Marisa Alcaraz	\$15,650	Marisa Alcaraz for City Council 2023 General	\$15,650
6. Imelda Padilla	\$15,587	Imelda Padilla for LA City Council 2023-General	\$13,137
		Imelda Padilla for LA City Council 2024	\$1,800
		Imelda Padilla for LA City Council 2023	\$650
7. Heather Hutt	\$13,600	Heather Hutt for City Council 2024	\$13,600
8. Reginald Jones-Sawyer	\$12,800	Jones-Sawyer for City Council 2024	\$12,800
9. Adrin Nazarian	\$11,900	Adrin Nazarian for City Council 2024	\$11,900
10. Karen Bass	\$6,100	Karen Bass for Mayor 2022 Officeholder	\$6,100
11. Traci Park	\$6,100	Traci Park for City Council 2022-Officeholder Account	\$3,600
		Traci Park for City Council 2022-General	\$1,700

Funds Received by City Committees Q2 2023			
Officeholder / Candidate	Total Amount	Recipient Committee	Amount
		Traci Park for City Council 2022	\$800
12. Paul Krekorian	\$2,200	Krekorian for City Council 2009 - Officeholder	\$2,200
13. Bob Blumenfield	\$1,700	Bob Blumenfield for City Council 2013 - Officeholder Account	\$1,700
14. Katy Yaroslavsky	\$900	Katy Yaroslavsky City Council 2022 Officeholder	\$900
15. Monica Rodriguez	\$900	Councilmember Monica Rodriguez 2017 - Officeholder Account	\$900
16. Nithya Raman	\$900	Nithya Raman for City Council 2024	\$900
17. Paul Koretz	(\$800)	Paul Koretz Officeholder	(\$800)

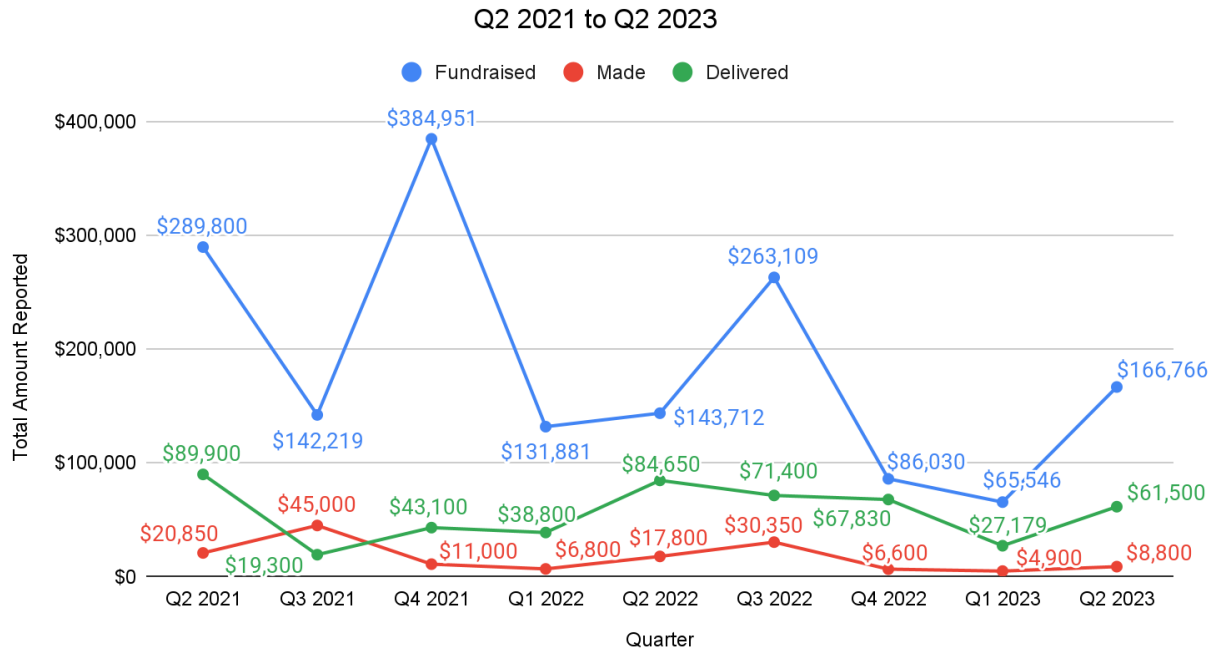
4. Year-To-Date Fundraising and Contributions

Through the end of the second quarter, lobbying entities reported a total of \$232,312 in fundraising activity and \$103,929 in contributions made or delivered. The following table identifies the top ten fundraisers and contributors for the first two quarters of 2023.

2023 TOP TEN FUNDRAISERS AND CONTRIBUTORS (YEAR-TO-DATE)					
Fundraisers			Contributors (Made/Delivered)		
Rank	Name	2023 Total	Rank	Name	2023 Total
1	Veronica Perez & Associates	\$35,900	1	Arnie Berghoff & Associates	\$31,450
2	Kindel Gagan	\$34,196	2	Englander Knabe and Allen	\$17,900
3	Leon & Walsh Public Affairs	\$27,516	3	Southwest Mountain States Regional Council of Carpenters	\$9,100
4	Englander Knabe and Allen	\$17,900	4	Jeffrey McConnell, Englander Knabe and Allen	\$8,700
5	Ronald Stone, Strategic Government Affairs	\$16,800	5	Central City Association of Los Angeles	\$6,200
6	Svorinich Government Affairs	\$16,050	6	Afriat Consulting Group Inc	\$5,100
7	Rudy Svorinich, Svorinich Government Affairs	\$16,050	7	TChoi and Associates	\$4,600
8	Ballard Partners	\$15,000	8	Adam Englander, Englander Knabe and Allen	\$2,700
9	Afriat Consulting Group Inc	\$14,300	9	California Apartment Association Los Angeles	\$2,700
10	Courtney Chesla Torres	\$11,350	10	Eric W. Rose, Englander Knabe and Allen	\$2,550

The graph on the next page shows contribution and fundraising activity by lobbying entities over the last two years.

Fundraised, Made, and Delivered Contributions



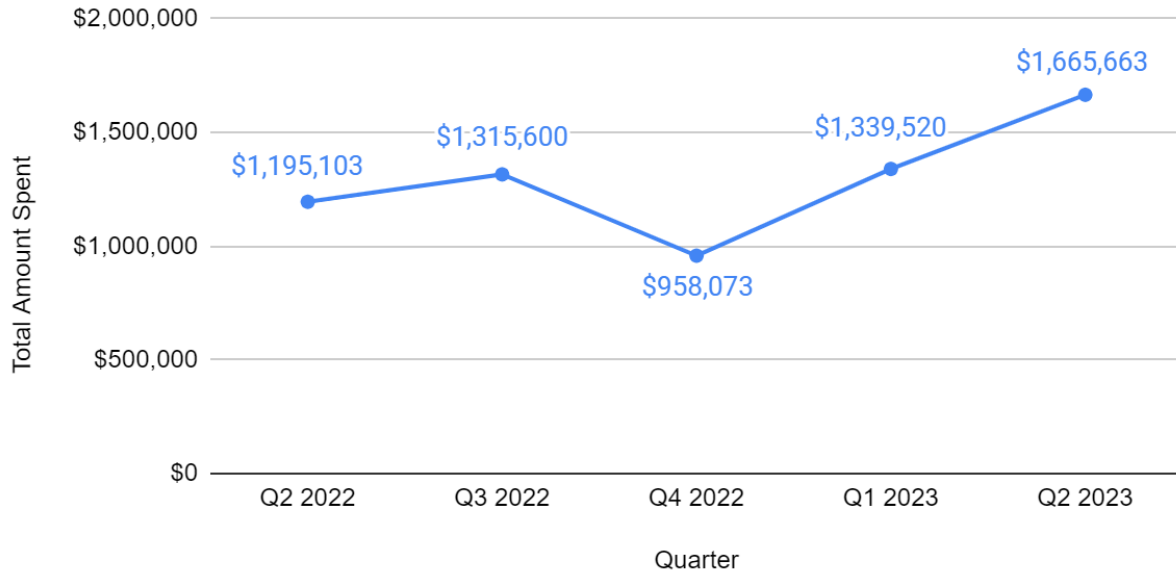
F. Other Expenditures

Lobbying firms and lobbyist employers are required to report expenses that they would not have incurred but for their attempts to influence City matters. These “other” expenditures may be related to community outreach efforts, advertising, consulting fees, and lobbying. They do not include payments made to lobbyists or non-lobbyist employees. These expenditures may include payments made to other lobbying firms, which may also be reported by those lobbying firms as payments from their clients.

A total of \$1,665,663 in “other” expenditures was reported for the second quarter of 2023. Of the reported expenditures, 93 percent were itemized (because they were valued at \$5,000 or more), and seven percent were not. The “other” expenditures reported in the second quarter of 2023 mark a 24-percent increase from last quarter. The graph on the next page shows “other” expenditures reported by lobbying firms and lobbyist employers over the last year.

Other Expenditures

Q2 2022 to Q2 2023



G. Lobbyist Employers

A lobbyist employer is an entity that lobbies for itself through an in-house lobbyist. Lobbyist employers who were registered as of the second quarter of 2023 are identified in Attachment C. The City matters that lobbyist employers attempted to influence during the quarter are also identified, along with the descriptions that were provided by the lobbyist employers. Of the 108 lobbyist employers, 40 reported no lobbying activity for the quarter.

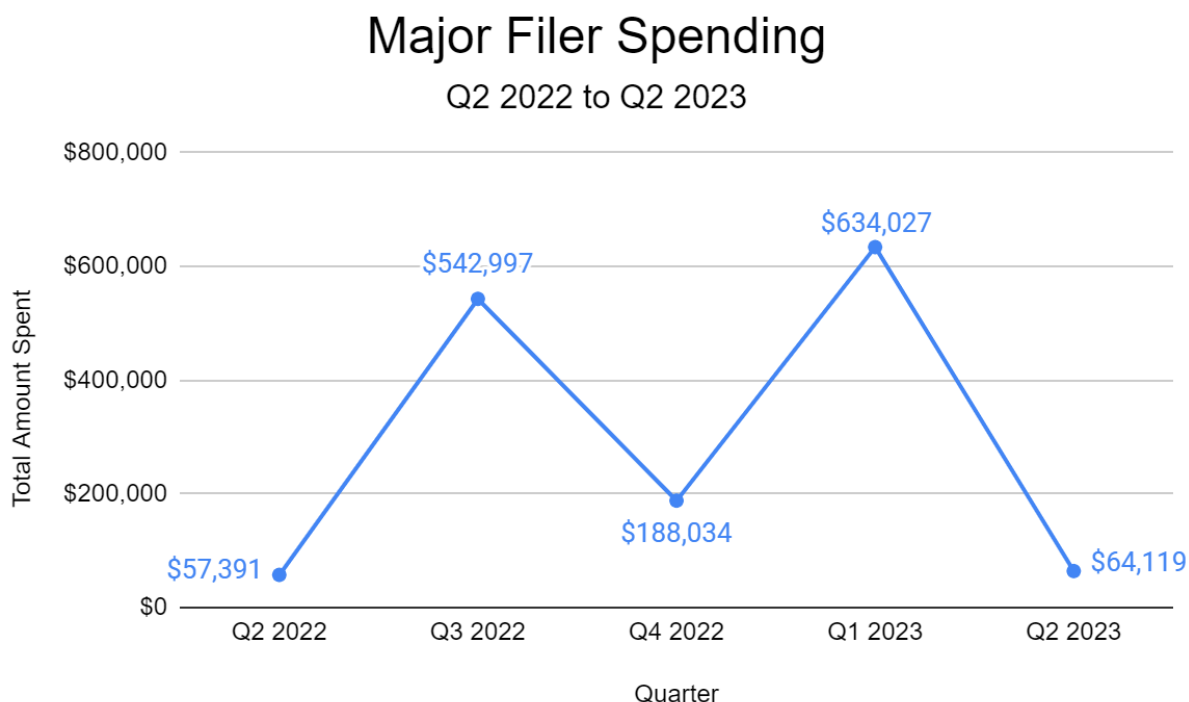
H. Major Filers

A major filer is an entity or individual who makes or incurs expenses totaling \$5,000 or more in a calendar quarter to influence one or more City matters but does not qualify as a lobbying entity. As detailed in the table that starts below, four major filers reported spending a total of \$96,160 in the second quarter of 2023. This is a decrease of 85 percent from the major filer spending reported last quarter.

MAJOR FILER ACTIVITY Q2 2023			
Total Spent	Major Filer	City Matter	Amount
1. \$32,041	AIDS Healthcare Foundation	April 9, 2023 LA Times ad "LA City Council \$100M Challenge on Housing"	\$32,041
2. \$31,388	Beverly Fairfax Community Alliance	TVC 2050 PROJECT - COMMUNITY OUTREACH, PUBLIC RELATIONS (City Reference Number: ENV-2021-4091-EIR)	\$31,388

MAJOR FILER ACTIVITY Q2 2023			
Total Spent	Major Filer	City Matter	Amount
3. \$20,000	308 N Oxford LLC	Outreach efforts for neighborhood support for the 101-unit residential development located at 308 N Oxford Ave, Los Angeles, CA 90004 (City Reference Number: CPC-2022-8155-CU-DB-SPR-PHP-VHC)	\$20,000
4. \$12,730	Ad Zero	Sign Ordinance Revisions (City Reference Number 20-1536)	\$12,730

The graph below shows major filer spending over the last year.



I. Looking Ahead

The deadline for filing quarterly reports regarding activity in the third quarter of 2023 was October 31, 2023. A report summarizing activity reported for the third quarter of 2023 will be presented at the next commission meeting. Registration statements and quarterly reports may be searched and viewed on the Public Data Portal at ethics.lacity.org/data/lobbying/registrations. Interactive historical data is available on the Lobbying Dashboard at ethics.lacity.org/lobbying/lobbying-dashboard.

Attachments:

- A Highest Paid Lobbying Firms (Q2 2023)
- B Highest Paying Clients (Q2 2023)
- C Lobbyist Employer Activity (Q2 2023)

TOP 10 HIGHEST PAID LOBBYING FIRMS

Based on Client Payments Reported as Received in Q2 2023

Firm	Total Amount Received	Client	Amount Paid to Firm	Client	Amount Paid to Firm
1. DLA Piper LLP (US)	\$1,474,642	5825 W. Sunset, LLC	\$27,446	HAAS Baldwin Hills	\$0
		966 Vermont, LLC	\$4,986	Harridge Development Group, LLC	\$28,835
		Alterra IO II, LLC	\$4,415	Korea Town LP	\$10,225
		Amplify Development Co.	\$0	Landmark Properties, Inc.	\$0
		Atlas Capital Group, LLC	\$113,184	Lowe Enterprises Real Estate Group, Inc.	\$6,747
		Aviation Facilities	\$26,192	LSA Capital, Inc.	\$20,097
		Baranoff Holdings	\$0	Merle Norman Cosmetics, Inc.	\$0
		BARDAS Investment Group	\$358,822	MPY, LLC	\$1,127
		Bastion Development Corporation	\$2,210	MR Real Estate, LLC	\$186,631
		Behrstock Properties LP	\$0	MREC HD Blake Street	\$0
		Champion Real Estate Company	\$132,949	O'Brien Machinery, Inc.	\$4,500
		CRE-HAR Crossroads SPV, LLC	\$94,909	Retail Branches	\$0
		Crossroads SPV II	\$0	RWBP Highland, LP	\$0
		Crossroads SPV III	\$931	Taylor Morrison of California, LLC	\$807
		Crossroads SPV IV	\$0	The General Investment and Development Co. (GID)	\$38,679
		Delta Airlines	\$40,648	The Panorama Group	\$0
		Douglas Emmett LLC	\$299,373	UOVO Art	\$18,734
		Estate Four	\$18,843	Valley Canoga Properties LTD	\$6,552
		GAW US Fund LP	\$26,803	Ventus Group	\$0
		Gerald W. - Vic Inn-Ternational	\$0		
2. Englander Knabe and Allen	\$1,018,824	1301 South Soto Street LLC	\$13,938	KBS Holdco, LLC dba Regency Outdoor Advertising	\$0
		349-351 N Fairfax, LLC	\$38,175	Klinedinst PC	\$6,410
		6434 Yucca Streets Associates, LP	\$10,350	KPMG LLP	\$12,000

TOP 10 HIGHEST PAID LOBBYING FIRMS <i>Based on Client Payments Reported as Received in Q2 2023</i>					
Firm	Total Amount Received	Client	Amount Paid to Firm	Client	Amount Paid to Firm
2. Englander Knabe and Allen (continued)	\$1,018,824	Accela, Inc.	\$7,500	La Fav Farms	\$0
		Acqua Ancien Bath, Inc.	\$6,000	La Terra Development LLC	\$140,138
		AECOM	\$15,000	Landify ECT Corporation	\$27,000
		Air Products and Chemicals, Inc.	\$15,000	Laurence School	\$1,700
		American Wood Council	\$30,000	LAZ Parking California LLC	\$3,750
		Anheuser-Busch Companies, LLC	\$60,000	Malibu Green	\$5,650
		AT&T Enterprise Services (AT & T and its affiliates)	\$7,333	Mason Equity Partners / 7366 Osage Owner LLC,	\$7,500
		Avaya, Inc.	\$11,250	N N N Productions	\$0
		Bardack, Steve	\$0	Neighbors for Hillside Safety	\$0
		Best Friends Animal Society	\$10,000	Nike	\$16,875
		BH Palms Investment, LLC	\$0	Official Police Garage Assn of LA	\$37,500
		BNSF Railway Company	\$6,000	Onni Contracting (CA) Inc.	\$0
		Boingo Wireless, Inc.	\$18,000	Osmose Utilities Services, Inc.	\$13,500
		Boomboxx Entertainment Companies, LLC	\$0	PCMC	\$24,000
		CHSP Los Angeles, LLC dba Hilton Checkers	\$0	Pottery, Inc.	\$5,625
		City of Paramount	\$0	Qualtrics Inc	\$9,000
		Clark Construction Group - California, LP	\$6,250	R.O.M. Investments, Inc.	\$39,050
		Coca Cola Bottling USA	\$0	Republique LLC	\$0
		Columbia Care, LLC	\$0	Saffy's	\$0
		Conduent	\$24,000	SAP Public Services, Inc.	\$5,400
		Crowdstrike, Inc.	\$4,000	Silverstein Properties LLC	\$4,725
		Cruz Verde, Inc. dba Green Cross of Torrance	\$1,275	Splunk Inc.	\$15,000
		Deloitte Consulting LLP	\$27,000	Sportsmen's Lodge Owner, LLC	\$22,500

TOP 10 HIGHEST PAID LOBBYING FIRMS <i>Based on Client Payments Reported as Received in Q2 2023</i>					
Firm	Total Amount Received	Client	Amount Paid to Firm	Client	Amount Paid to Firm
2. Englander Knabe and Allen (continued)	\$1,018,824	Elevance Health, Inc. (FNA Anthem, Inc.)	\$9,000	Superhero Contractors, Inc.	\$0
		Enterprise Rent-A-Car Company of Los Angeles	\$16,375	Terrace Restaurant and Lounge, Inc	\$0
		Everytable, PBC	\$14,625	Terry York Motor Cars, Ltd.	\$0
		Fenix Marine Services	\$16,000	The AG Living Trust U/A April 19th 2016	\$8,175
		Fox Studio Lot LLC	\$0	The Alliance	\$0
		Gemdale USA Corporation	\$0	Third Pulse, LLC	\$2,400
		Gohar Afifi	\$0	Thomas Johnston	\$10,000
		GreenQuest Energy Development, LLC	\$6,000	TLG Solutions, LLC	\$3,313
		Halo Collective Inc.	\$0	Total Transportation Services - TTSI	\$20,000
		Hays Holladay, Bradford	\$44,581	United Taxi	\$8,000
		HDR Engineering, Inc.	\$21,000	Universal Technical Institute, Inc.	\$15,000
		HealthRIGHT 360	\$0	URW Airports, LLC (f/k/a Westfield Airports, LLC)	\$30,000
		IKE Smart City, LLC	\$0	Waste Management Inc.	\$9,000
		Jess Chen	\$1,938	Welcome The Healing Touch, Inc.	\$1,602
		Katchko, Vitiello, Karikomi, PC on behalf of their client Southern California Collective	\$60	Westfield Property Management, LLC	\$50,000
		Katchko, Vitiello, Karikomi, PC on behalf of their client Universal Collective	\$4,613	World Wide Technology, LLC	\$18,750
3. M Strategic Communications	\$757,000	AERIAL RAPID TRANSIT TECHNOLOGIES LLC	\$15,000	IKE SMART CITY, LLC	\$30,000
		AIRBNB	\$45,000	JAMISON PROPERTIES	\$15,000
		ALLVISION	\$20,000	LAFC SPORTS, LLC	\$20,000
		AMAZON.COM SERVICES LLC	\$7,500	LONGROAD SOLAR	\$0

TOP 10 HIGHEST PAID LOBBYING FIRMS <i>Based on Client Payments Reported as Received in Q2 2023</i>					
Firm	Total Amount Received	Client	Amount Paid to Firm	Client	Amount Paid to Firm
3. M Strategic Communications (continued)	\$757,000	ANAERGIA SERVICES, LLC	\$60,000	LOS ANGELES COUNTRY CLUB	\$20,000
		BARON PROPERTY GROUP	\$50,000	LOS ANGELES DODGERS	\$30,000
		CALIFORNIANS FOR ENERGY INDEPENDENCE	\$30,000	NETFLIX	\$30,000
		CHARTER COMMUNICATIONS OPERATING, LLC	\$0	OAKPASS ROAD	\$30,000
		CITY STORAGE SYSTEMS, LLC	\$35,000	PASSPORT	\$22,500
		COHEN GOLDSEIN INVESTMENT (CGI) STRATEGIES	\$30,000	PLAINS MARKETING, L.P.	\$5,000
		DART CONTAINER CORPORATION	\$14,000	SHRYNE GROUP	\$30,000
		DIGITAL REALTY SERVICES	\$10,000	SOUTHERN CALIFORNIA GAS COMPANY	\$20,000
		EDF RENEWABLE ENERGY	\$35,000	TISHMAN SPEYER	\$10,000
		FOREST LAWN	\$0	UNIVERSAL CITY GUEST HOME, L.P., A CALIFORNIA LIMITED PARTNERSHIP	\$20,000
		GOLDRICH KEST	\$10,000	VELLA GROUP	\$50,000
		HNTB CORPORATION	\$5,000	WAYMO	\$18,000
		HUDSON PACIFIC PROPERTIES INC SUNSET LAS PALMAS	\$20,000	AERIAL RAPID TRANSIT TECHNOLOGIES LLC	\$20,000
4. TChoi and Associates	\$737,561	5128 Marathon	\$3,625	Englander Knabe & Allen on behalf of Gemdale USA	\$0
		Chick-Fil-A	\$482,350	Englander Knabe & Allen on behalf of LaTerra Properties	\$98,122
		Englander Knabe & Allen on behalf of 1301 South Soto	\$10,793	Englander Knabe & Allen on behalf of Laurence School	\$1,275

TOP 10 HIGHEST PAID LOBBYING FIRMS <i>Based on Client Payments Reported as Received in Q2 2023</i>					
Firm	Total Amount Received	Client	Amount Paid to Firm	Client	Amount Paid to Firm
4. TChoi and Associates (continued)	\$737,561	Englander Knabe & Allen on behalf of 349-351 North Fairfax LLC	\$31,128	Englander Knabe & Allen on behalf of Mason Equity	\$5,796
		Englander Knabe & Allen on behalf of 6434 Yucca Street	\$8,467	Englander Knabe & Allen on behalf of N.N.N. Productions	\$0
		Englander Knabe & Allen on behalf of Acqua Ancien Bath Inc	\$10,600	Englander Knabe & Allen on behalf of ROM investments	\$30,157
		Englander Knabe & Allen on behalf of AG Living Trust UA April 19, 2016	\$6,319	Englander Knabe & allen on behalf of Terrace Restaurant	\$0
		Englander Knabe & Allen on behalf of Bradford Hays Holladay	\$48,930	Englander Knabe & Allen on behalf of Terry York Motors	\$0
5. Craig Lawson & Co., LLC	\$623,153	1784 Holdings LLC	\$6,721	National Real Estate Development LLC	\$71,335
		A Community of Friends	\$0	Overton Moore Properties	\$0
		Abode Communities	\$1,662	Pacific Reach Properties	\$6,339
		AD Sharp US	\$11,153	Pacific Springs LLC	\$345
		Allies for Every Child, Inc.	\$11,663	Parish of St. Matthew	\$2,825
		Amidi Group	\$14,168	Pico Union Housing Corp.	\$5,932
		B & F Associates	\$23,435	Project Angel Food, Inc.	\$14,005
		Baldwin Hills Motor Inn, Inc.	\$6,290	Rexford Industrial Realty	\$55,421
		Carmel Partners Inc.	\$11,408	Somito Capital LP	\$6,136
		Century Housing Corp	\$0	SRO Housing Corp.	\$4,477
		Children's Hospital Los Angeles	\$46,033	Summit Western Limited, LLC	\$8,275
		Confluent Development LLC	\$17,033	The City Market of Los Angeles	\$1,248
		Eiden Inc.	\$84	Thrifty Oil Co.	\$6,106
		Greenbergs-Rosen, a Partnership	\$2,626	Triumph Management	\$15,789
		Hollywood Forever Inc.	\$6,948	Twenty Six Housing LLC	\$3,433

TOP 10 HIGHEST PAID LOBBYING FIRMS <i>Based on Client Payments Reported as Received in Q2 2023</i>					
Firm	Total Amount Received	Client	Amount Paid to Firm	Client	Amount Paid to Firm
5. Craig Lawson & Co., LLC (continued)	\$623,153	Ikar	\$27,804	Urbanspace	\$5,360
		Jacmar Partners	\$5,663	Value Schools	\$1,164
		Jamison Properties LP	\$92,658	Vermont Real Estate Properties LLC	\$0
		Jewish Family Service of L.A.	\$0	Volunteers of America	\$11,301
		Kirby Manor Corp	\$7,075	Walter N Marks Inc	\$10,067
		LINC Housing	\$44,171	Weingart Center	\$2,773
		Merlin Entertainments Ltd.	\$20,314	West Hollywood Community Housing Corp.	\$3,236
		Museum Associates	\$3,744	Yavneh Hebrew Academy	\$655
		National Community Renaissance of CA	\$26,278		
6. Rand Paster & Nelson, LLP	\$601,314	5 Star Discount Homes, LLC	\$0	Hawkwood Ventures, LLC	\$0
		6421 Selma Wilcox Hotel, LLC	\$12,509	Helio	\$1,629
		811 Ocean Front Walk, LLC	\$0	Impact Housing	\$0
		961 La Cienega, LLC	\$2,131	Jacobs Children Trust	\$0
		ABS Properties	\$0	JRMC Real Estate	\$1,234
		Affinity House, Inc.	\$0	LaTerra Development, LLC	\$28,986
		Allvision, LLC	\$0	Linc Housing	\$0
		Amoroso Companies	\$0	M&A Real Estate Partners	\$0
		Angel City Football Club	\$30,990	Manhattan West Real Estate	\$16,531
		Aragon Development Corp	\$1,920	Masis Holdings	\$6,034
		Artisan Ventures	\$42,603	Mirman School	\$8,250
		Bill, Tony	\$0	One San Pedro	\$36,782
		Binder, Frank	\$0	Orange Barrel Media	\$759
		Black Equities	\$0	Otis College of Art & Design	\$0
		Boething Treeland Farm	\$25,486	Relevant Living, LLC	\$0
		Bolour Associates	\$0	SafetyPark Corporation	\$2,892
		Borstein Enterprises	\$15,819	Skya Highland Park Partners II, LLC	\$14,440
		Broadway Management Group, LLC	\$0	SLG Partners, LLC	\$28,029

TOP 10 HIGHEST PAID LOBBYING FIRMS <i>Based on Client Payments Reported as Received in Q2 2023</i>					
Firm	Total Amount Received	Client	Amount Paid to Firm	Client	Amount Paid to Firm
6. Rand Paster & Nelson, LLP (continued)	\$601,314	Brookfield Properties Development, LLC	\$0	Spieker Senior Development Partners	\$4,715
		California Landmark	\$10,486	Sportsmens Lodge Owner, LLC c/o Midwood Investment & Development	\$41,999
		California Student Living (CASL)	\$44,949	SRM Development	\$2,945
		Carmel Partners	\$49,846	Stoic Vineland, LLC	\$410
		Chaminade College Preparatory	\$1,953	Sunrise Senior Living	\$11,994
		citizenM	\$1,239	The Taubman Company	\$8,873
		Cityview	\$7,501	Thomas Safran & Associates	\$3,878
		CPF District Owner, LLC	\$0	Tooley Interests	\$658
		CPIF 812 Main, LLC	\$30,858	TriStar Realty Group	\$5,565
		Cypress Equity Investments (CEI)	\$250	Uncommon Developers	\$38,467
		Daylight Community Development, LLC	\$12,789	Vitruvian Management, LLC	\$4,830
		Elysian Development, LLC	\$0	Voltera	\$3,202
		FAC Adams Blvd, LLC	\$0	W.O.R.K.S.	\$0
		Fairfield - FRH Realty, LLC	\$13,916	West 7th St Properties, LLC	\$0
		Farco Properties, LLC	\$1,491	Wildwood School	\$3,487
		Fidelity National Title Group	\$10,223	Wiseman Residential	\$3,573
		Grubb Properties	\$3,140	Wynkoop Properties, LLC	\$0
		Hampton Venice, LLC	\$1,058		
7. Armbruster Goldsmith & Delvac LLP	\$586,780	5420 Sunset Blvd. LP, LLC	\$905	Landmark Properties, Inc.	\$0
		6767 W Sunset Blvd LLC dba CMNTY Culture Campus	\$28,087	Lazer Properties, Inc.	\$12,319

TOP 10 HIGHEST PAID LOBBYING FIRMS <i>Based on Client Payments Reported as Received in Q2 2023</i>					
Firm	Total Amount Received	Client	Amount Paid to Firm	Client	Amount Paid to Firm
7. Armbruster Goldsmith & Delvac LLP (continued)	\$586,780	Abington Emerson	\$2,363	LDAR Cascades, LLC	\$27,161
		ABS Properties, Inc.	\$0	Leon Capital Group	\$3,244
		AEG	\$29,108	Milken Community Schools	\$28,862
		American Jewish University	\$19,127	Next Century Associates, LLC	\$7,358
		Amidi Group	\$538	Oklahoma Rock, LLC	\$31,404
		Belmont Village Senior Living	\$463	ONNI Group Contracting (California) Inc.	\$99,260
		Bolour	\$5,435	Playa Capital Company, LLC	\$0
		Brentwood School	\$3,024	PSS West L.A., LLC	\$425
		California Landmark	\$9,977	RAR2-Villa Marina Center CA, LLC	\$12,858
		Campbell Hall School	\$886	Sares Regis	\$16,518
		Carmel Partners	\$5,222	Schiller, Zack	\$732
		Century Investment LLC	\$9,376	Stephen Wise Temple	\$113
		CGI Strategies	\$25,244	The Buckley School	\$32,370
		City Market of Los Angeles	\$2,126	The Mirman School	\$31,204
		Culver Crossings Properties LLC	\$17,560	Tishman Speyer	\$4,982
		Devenney Group, Ltd.	\$0	Trammell Crow	\$69,530
		Douglas Emmett	\$995	United El Segundo, Inc.	\$124
		GPI Companies	\$13,591	University of Southern California	\$9,925
		Jade Enterprises	\$11,752	Vantage Property Investors	\$1,127
		Jamison Properties, LP	\$2,407	Westlake Apartment Development, LLC	\$0
		Japanese American Cultural and Community Center	\$3,503	Westmark School	\$1,761
		Kaplan Development Group	\$3,814		
8. MAX DEVELOPMENT LLC dba threeSixty	\$583,704	6606 Variel Ave., LLC	\$0	Klinedinst PC	\$0
		Alliance Property Group	\$0	KSLB Holding LLC	\$20,588

TOP 10 HIGHEST PAID LOBBYING FIRMS

Based on Client Payments Reported as Received in Q2 2023

Firm	Total Amount Received	Client	Amount Paid to Firm	Client	Amount Paid to Firm
8. MAX DEVELOPMENT LLC dba three6ixty (continued)	\$583,704	ALTA Senior Living (Welbrook)	\$3,041	LAT Investment	\$7,230
		Aragon Properties, Ltd	\$0	Legacy 21 LLC	\$22,338
		Aroma Cafe	\$8,656	Linc Housing Corp	\$0
		Art In Common	\$3,563	Mani Brothers Real Estate Group	\$2,336
		Atrio Venice LLC	\$0	Mark Juncosa	\$11,275
		Bacari LLC	\$0	Massachi Industries, LLC	\$5,789
		Beadel, Tommy	\$4,076	May Lindstrom	\$0
		Black Equities Group	\$7,708	MLJ Resources, LLC	\$0
		Bolour Associates	\$35,624	Nine Oak Investments	\$1,219
		Botanical Hospitality Group	\$0	Norman Family LP	\$11,510
		CGI Strategies	\$3,314	Oxford Capital Group LLC	\$0
		CIM Group	\$11,349	Paramount Capital Development	\$11,520
		Cityview LLC	\$12,409	Path Ventures	\$11,325
		CK Development	\$11,294	Praxis Development Group	\$686
		Colony Capital	\$9,588	Raising Canes	\$20,851
		Community Builders Group	\$7,175	RBM of California	\$10,074
		Comstock Homes	\$5,758	Relevant Group	\$7,358
		Cypress Equity	\$3,619	Seeds Croft LLC	\$0
		Daylight Community Development	\$8,241	Senior Housing Partners	\$2,083
		Domus Development LLC	\$26,674	Simple City Holdings	\$0
		Elevate Investment Partners	\$0	Skansa USA Community Development	\$4,019
		Englander Knabe & Allan	\$4,386	Sonder USA Inc.	\$0
		Equinox	\$0	Sportsman Lodge Owner LLC c/o Midwood Invst & Dev	\$0
		Fifteen Group	\$0	The Actor's Fund of America	\$3,850
		Gabi, Tzur	\$0	Third Place LLC	\$771
		Geneva Street Partners	\$18,384	Thomas James Homes	\$6,844
		GRUBB Properties	\$61,520	Tishman Speyer	\$4,265

TOP 10 HIGHEST PAID LOBBYING FIRMS <i>Based on Client Payments Reported as Received in Q2 2023</i>					
Firm	Total Amount Received	Client	Amount Paid to Firm	Client	Amount Paid to Firm
8. MAX DEVELOPMENT LLC dba three6ixty (continued)	\$583,704	GTM Holdings LLC	\$210	Toll Brothers Inc.	\$0
		GuzIsaac Enterprises, LLC	\$0	Tom Safran & Associates	\$22,526
		Haroni Investments Inc.	\$11,554	Trinity Investments LLC	\$11,840
		Hawkins Way Properties LLC	\$5,491	United Building Company	\$0
		Hollywood Community	\$4,125	West Hollywood Community Housing	\$43,408
		Hugo, Edith	\$6,256	West Modular	\$0
		In and Out Burger	\$20,933	WORKS	\$7,118
		Jewish Federation of Greater LA	\$0	Wynkoop Properties LLC	\$1,199
		Johnson Development Associates	\$13,846	Young S Kim	\$22,895
9. Sheppard, Mullin, Richter & Hampton LLP	\$467,102	1600 Hudson, LLC	\$0	Holland Partner Group	\$0
		6000 SV Holdings LLC	\$11,669	Hollywood Forever Cemetery	\$1,843
		606 N. Western LLC.	\$0	Hollywood International Regional Center	\$319
		9712 Oak Pass Road LLC	\$0	Hudson Pacific Properties, Inc.	\$0
		AIR Communities	\$0	Jonathan Rose Companies	\$29,376
		Alliance Ground International	\$612	Lightstone DTLA, LLC	\$50,296
		Angels Landing Partners, LLC (formerly Peebles Corporation, The)	\$0	LLJ Adler Warner	\$0
		Automobile Club of Southern California	\$0	MOB Hotels & Compagnie LLC	\$0
		Azure Development, Inc.	\$0	Our Lady of Mt. Lebanon	\$0
		Bridge Housing Corporation	\$0	Primestor Development, Inc.	\$154,133
		Brookfield Properties Development LLC	\$5,940	Sandstone Properties	\$0

TOP 10 HIGHEST PAID LOBBYING FIRMS <i>Based on Client Payments Reported as Received in Q2 2023</i>					
Firm	Total Amount Received	Client	Amount Paid to Firm	Client	Amount Paid to Firm
9. Sheppard, Mullin, Richter & Hampton LLP (continued)	\$467,102	Brookfield Properties Management (CA) Inc.	\$0	Silver-Seward/Hudson	\$0
		Capital Hall Partners	\$0	Storage Etc. LLC - KOAR Institutional Advisors, LLC	\$0
		Continuum Partners	\$7,599	TA Los Angeles 443 SSS LP	\$0
		Daylight Community Development	\$0	Tensley Wines, Inc.	\$0
		Elkwood LLC	\$0	The Related Companies	\$0
		Equitas Academy	\$0	The True Life Companies	\$0
		Extera Public Schools	\$0	Topa Equities	\$140,500
		Fox Investment Company, LLC dba Los Angeles Theatre	\$63,738	Venice Waldorf, LLC	\$0
		Girls Athletic Leadership School	\$0	Warner Center Gardens Limited	\$0
		Go For Broke National Education Center	\$0	Whitebird, Inc.	\$0
		Gopuff	\$1,078		
10. Mayer Brown LLP	\$425,148	6450 Sunset Owner, LLC	\$2,269	MCAF Vine LLC	\$0
		7577 Foothill, LLC	\$0	Mitsui Fudosan America, Inc.	\$52,309
		A.G.B.U. Manoogian-Demirdjian School	\$0	PHR LA Mart LLC	\$25,000
		AG-SCH 8150 Sunset Boulevard Owner, L.P.	\$0	PR2020, LLC	\$0
		Cahuenga Vine Properties II, LLC	\$0	Prologis, Inc.	\$12,599
		Clark Construction Group - California, LP	\$0	S&R Partners, LLC	\$45,679
		Community Builders Group, LLC	\$15,053	Summit Media LLC	\$0

TOP 10 HIGHEST PAID LOBBYING FIRMS

Based on Client Payments Reported as Received in Q2 2023

Firm	Total Amount Received	Client	Amount Paid to Firm	Client	Amount Paid to Firm
10. Mayer Brown LLP (continued)	\$425,148	CP LA Cold Storage Land, LLC	\$46,714	Sun Hill Properties, Inc.	\$46,529
		Epic Investments LLC	\$0	The Laurence School	\$0
		Five Points, LP	\$22,210	The Post Group, Inc.	\$55,927
		Harvard-Westlake School	\$23,360	The Star LLC	\$0
		Jamison Properties, LP	\$0	Thrifty Oil Company	\$0
		LIG – 900, 910 and 926 E. 4th St., 405-411 S. Hewitt St., LLC	\$19,498	Watt Investment Partners, LLC	\$0
		Maxxam Enterprises	\$18,251	West LA Commons, LLC	\$39,751

TOP 10 HIGHEST PAYING CLIENTS <i>Based on Aggregate Client Payments Reported as Made for Q2 2023</i>					
Client	Total Payment Reported	Firm	Payment Received	City Matter	Agencies Lobbied
1. Chick-Fil-A	\$572,707	TChoi and Associates	\$102,800	<u>8875 Tampa Avenue</u> Facilitate with City Agencies for Permitting, Land Use and Expediting [N/A]	Building and Safety; Public Works, Engineering
			\$88,400	<u>3758 South Figueroa Street</u> Facilitate with City Agencies for Permitting, Land Use and Expediting [N/A]	Fire (LAFD); Building and Safety
			\$66,038	<u>5043 Van Nuys</u> Facilitate with City Agencies for Permitting, Land Use and Expediting [N/A]	City Council; City Planning
			\$55,100	<u>5430 Century Blvd</u> Facilitate with City Agencies for Permitting, Land Use and Expediting [N/A]	City Council; Public Works, Engineering
			\$41,000	<u>2925 Los feliz</u> Facilitate with City Agencies for Permitting, Land Use and Expediting [N/A]	City Planning; City Council
			\$33,413	<u>Site Public Safety issues</u> Homeless encampment facilitation [N/A]	City Council
			\$31,300	<u>17660 Ventura Blvd</u> Community outreach [N/A]	City Planning; City Council
			\$30,700	<u>20101 Ventura Blvd</u> Facilitate with City Agencies for Permitting, Land Use and Expediting [N/A]	Public Works, Engineering; Building and Safety; City Council
			\$22,000	<u>9048 Balboa</u> Facilitate with City Agencies for Permitting, Land Use and Expediting [N/A]	City Council
			\$11,600	<u>3201 Wilshire Blvd</u> Facilitate with City Agencies for Permitting, Land Use and Expediting [N/A]	No agencies indicated

TOP 10 HIGHEST PAYING CLIENTS

Based on Aggregate Client Payments Reported as Made for Q2 2023

Client	Total Payment Reported	Firm	Payment Received	City Matter	Agencies Lobbied
1. Chick-Fil-A (continued)	\$572,707	Pacific Crest Consultants	\$17,921	<u>Commercial Property/2925 Los Feliz</u> SITE PLAN REVIEW, CONDITIONAL USE PERMIT AND PROJECT PERMIT COMPLIANCE TO PEDESTRIAN ORIENTED DISTRICT TO APPROVE CONSTRUCTION OF A NEW FAST-FOOD RESTAURANT TO REPLACE EXISTING SIT-DOWN RESTAURANT [ZA-2022-9039-CU-SPR-POD]	Building and Safety; City Planning; Dept of Neighborhood Empowerment (DONE)
			\$17,070	<u>Commercial Property/5043 Van Nuys/Hesby</u> SITE PLAN REVIEW AND CONDITIONAL USE PERMIT TO ALLOW REMODEL OF EXISTING SITE-DOWN RESTAURANT AND CHANGE OF USE TO A NEW FAST-FOOD RESTAURANT [ZA-2021-3341-CU-SPR]	Building and Safety; City Planning; Dept of Neighborhood Empowerment (DONE)
			\$12,881	<u>Commercial Property</u> SITE PLAN REVIEW TO APPROVE CONSTRUCTION OF A NEW FAST-FOOD RESTAURANT WITH DRIVE-THRU [DIR-2021-10592-SPR]	Building and Safety; City Planning; Dept of Neighborhood Empowerment (DONE)
			\$11,576	<u>Commercial property</u> PLAN APPROVAL TO CONFIRM CONDITION COMPLIANCE FOR EXISTING DRIVE-THRU FAST-FOOD RESTAURANT [ZA-2017-4754-CU-SPPA-SPP]	Building and Safety; City Planning; Dept of Neighborhood Empowerment (DONE)
			\$11,260	<u>Commercial Property/9048 Balboa</u> SITE PLAN REVIEW AND CONDITIONAL USE PERMIT TO ALLOW DEMO OF THE EXISTING VACANT RESTAURANT AND CONSTRUCTION OF A NEW DRIVE-THROUGH FAST FOOD RESTAURANT [ZA-2023-2866-CU-SPR]	Building and Safety; City Planning; Dept of Neighborhood Empowerment (DONE)

TOP 10 HIGHEST PAYING CLIENTS

Based on Aggregate Client Payments Reported as Made for Q2 2023

Client	Total Payment Reported	Firm	Payment Received	City Matter	Agencies Lobbied
1. Chick-Fil-A (continued)	\$572,707	Pacific Crest Consultants (continued)	\$7,650	<u>Commercial Property</u> PLANNING DEPARTMENT APPROVAL FOR NEW FAST-FOOD RESTAURANT. NO CASE NUMBER YET. [n/a]	Building and Safety; City Planning; Dept of Neighborhood Empowerment (DONE)
			\$5,940	<u>Commercial Property</u> PLANNING DEPARTMENT APPROVAL FOR NEW FAST-FOOD RESTAURANT. [N/A]	Building and Safety; City Planning; Dept of Neighborhood Empowerment (DONE)
			\$4,230	<u>Commercial Property</u> PLANNING DEPARTMENT APPROVAL FOR NEW FAST-FOOD RESTAURANT. [N/A]	Building and Safety; Dept of Neighborhood Empowerment (DONE); City Planning
			\$1,230	<u>Commercial Property</u> PLANNING DEPARTMENT APPROVAL FOR NEW FAST-FOOD RESTAURANT. [N/A]	Building and Safety; Dept of Neighborhood Empowerment (DONE); City Planning
			\$600	<u>Commercial Property - 6750 Sunset</u> Obtain entitlements and permits for modifications to existing Chick-fil-A restaurant. [N/A]	Building and Safety; City Planning; Dept of Neighborhood Empowerment (DONE)
			\$0	<u>Commercial Property</u> PLANNING DEPARTMENT APPROVAL FOR NEW FAST-FOOD RESTAURANT. [N/A]	No agencies indicated
2. BARDAS Investment Group	\$380,222	DLA Piper LLP (US)	\$112,926	<u>Sears (5601 Santa Monica Blvd)</u> creative office and studio campus development [N/A]	City Planning; City Council; Public Works, Sanitation
			\$112,784	<u>TVC</u> creative office and studio development [N/A]	City Council; City Planning
			\$79,097	<u>1200 Cahuenga</u> creative office development [N/A]	Public Works, Engineering; City Planning
			\$54,016	<u>1149 Las Palmas</u> creative office development [N/A]	City Planning

TOP 10 HIGHEST PAYING CLIENTS					
Based on Aggregate Client Payments Reported as Made for Q2 2023					
Client	Total Payment Reported	Firm	Payment Received	City Matter	Agencies Lobbied
2. BARDAS Investment Group (continued)	\$380,222	DLA Piper LLP (US) (continued)	\$0	<u>6101-6111 Melrose Ave</u> Land use advice [NA]	No agencies indicated
			\$0	<u>6344 Fountain</u> Land use advice [NA]	No agencies indicated
		Kindel Gagan	\$18,075	<u>Bardas Investment Group</u> Assistance with DWP for projects [N/A]	Water & Power (DWP); City Planning; Fire (LAFD); Building and Safety
		3D Networks Corp., Inc.	\$3,325	<u>City Approval</u> Seeking approval for creative office developments [CPC 2021-2908-ZC-HD-ZAD-WDI-SPR ENV-2021-2909-MND CPC 2021-10479-SPR-WDI]	City Attorney's Office; Library
		Kimberlina Whettam & Associates	\$0	<u>Fountain & Cahuenga</u> Request Public Works Committee Chair for information regarding scheduling Council adoption of AA-2019-4869-PMLA; Reach out to DOT management to support to approve WTCP required for the work under AA-20019-4869-PMLA [AA-2019-489-PMLA]	No agencies indicated
3. Douglas Emmett	\$301,643	DLA Piper LLP (US)	\$299,373	<u>Barrington Plaza</u> Land use counsel [NA]	Los Angeles Housing Department; City Attorney's Office; Mayor's Office
			\$1,275	<u>Barrington Plaza</u> Building Permit Coordination. [22016-10000-23286, 22016-10000-35480, 22016-10000-35481, DIR-2021-2141-CDO]	City Planning; Building and Safety
			\$0	<u>21300 Victory Blvd.</u> Proposed Adaptive Re-Use Project. Project requires Project Permit Compliance per the Warner Center Specific Plan. [n/a]	No agencies indicated

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Client	Total Payment Reported	Firm	Payment Received	City Matter	Agencies Lobbied
3. Douglas Emmett (continued)	\$301,643	Burns & Bouchard, Inc. (continued)	\$0	<u>Government Affairs Consulting</u> General Advice and Counsel re: On-Going Governmental Climate in City of L.A. [N/A]	No agencies indicated
		Armbruster Goldsmith & Delvac LLP	\$995	<u>Landmark Apartments Project</u> Application for Assignment/Assumption of Land Use Covenant and Assignment of DA to new owner [CPC-2015-2662-VZC-ZAD-CDO-SPR; VTT-73387-1A; ENV-2013-3747-EIR]	City Attorney's Office; Los Angeles Housing Department
		Neighborhood Forward, Inc.	\$0	<u>Barrington Plaza</u> n/a [CFI-20-0146]	No agencies indicated
			\$0	<u>Government Affairs Consulting</u> General Advice and Counsel re: On-Going Governmental Climate in City of L.A. [n/a]	No agencies indicated
4. Englander Knabe & Allen	\$298,082				
<i>on behalf of Bradford Hays Holladay</i>		TChoi and Associates	\$48,930	<u>2547 North Sundown</u> Facilitation with Permitting and inspection [N/A]	Public Works, Engineering; Building and Safety
<i>on behalf of LaTerra Properties</i>			\$47,476	<u>3871 Grand View</u> Facilitation with Community outreach [N/A]	City Council; City Planning
			\$40,911	<u>4112 Del Rey</u> Facilitation with community outreach [N/A]	City Council; City Planning
			\$9,734	<u>4850 Hollywood Blvd.</u> Facilitation with City Agencies for permit and inspections [N/A]	Building and Safety
			\$0	<u>12444 Venice / 12575 Venice</u> Facilitation with City Agencies for Inspection [N/A]	No agencies Indicated
			\$0	<u>4900 Hollywood Blvd.</u> Facilitation with agencies and permits and inspections [N/A]	No agencies Indicated

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Client	Total Payment Reported	Firm	Payment Received	City Matter	Agencies Lobbied
4. Englander Knabe & Allen (continued)	\$298,082				
<i>on behalf of LaTerra Properties (continued)</i>		TChoi and Associates (continued)	\$0	<u>Due Diligence</u> Profile of entitlements and permitting feasibility [N/A]	No agencies Indicated
<i>on behalf of 349-351 North Fairfax LLC</i>			\$31,128	<u>349-351 North Fairfax</u> Facilitation with land use, outreach, for discretionary approvals [N/A]	City Planning
<i>on behalf of ROM investments</i>			\$30,157	<u>553-559 North Mariposa</u> facilitation with permits and inspections [N/A]	City Planning; Building and Safety
<i>on behalf of 1301 South Soto</i>			\$10,793	<u>Traffic mitigation</u> Analysis of Traffic flow [N/A]	Transportation (LADOT, DOT)
<i>on behalf of Acqua Ancien Bath Inc</i>			\$10,600	<u>Permit requirements</u> assess LAPD and LADBS permit requirements [N/A]	Building and Safety; Police (LAPD)
<i>on behalf of 6434 Yucca Street</i>			\$8,467	<u>Code Compliance</u> Assessing Code compliance requirements [N/A]	Building and Safety
<i>on behalf of AG Living Trust UA April 19, 2016</i>			\$6,319	<u>Code Compliance</u> Code Compliance Requirement [N/A]	Building and Safety
<i>on behalf of Mason Equity</i>			\$5,796	<u>7366 Osage</u> facilitation with LADWP for permitting [N/A]	Water & Power (DWP)
<i>on behalf of Laurence School</i>			\$1,275	<u>13639 W Victory Blvd, Valley Glen, CA 91401</u> facilitation with agencies for inspections [N/A]	Public Works, Sanitation
<i>on behalf of Terry York Motors</i>			\$0	<u>22006 West Erwin</u> Facilitation with Permits and inspections [N/A]	Building and Safety
<i>on behalf of Terrace Restaurant</i>			\$0	<u>17239 Ventura Blvd</u> Facilitation with outreach and entitlements [N/A]	City Council
<i>on behalf of N.N.N. Productions</i>			\$0	<u>1509 Mateo St.</u> facilitation with Permits and inspections [N/A]	Public Works, Engineering
<i>on behalf of Gemdale USA</i>			\$0	<u>235 N. Hoover</u> facilitation with city agencies for electrical services and expediting [N/A]	No agencies indicated

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Client	Total Payment Reported	Firm	Payment Received	City Matter	Agencies Lobbied
4. Englander Knabe & Allen (continued)	\$298,082				
<i>on behalf of their client Deloitte Consulting LLP</i>		Kathy Jones Irish Consulting, LLC	\$14,250	<u>Cyber security and related complex technology solutions and services.</u> Lobbyist supports client business development objectives by providing strategic advisory services. Also, assists client with proposal development, including final editing. [N/A]	Water & Power (DWP)
<i>on behalf of their client World Wide Technology, LLC</i>			\$10,000	<u>Advanced and complex IT solution and service provider.</u> Client seeks opportunities to provide IT equipment, technical solutions and service to LADWP. Currently focused on marketing and business development. Lobbyist is supporting these objective by providing strategic advisory services and researching appropriate and potential DWP projects of interest to the client and scheduling meetings with Department staff. [N/A]	Water & Power (DWP)
<i>on behalf of Osmose Utilities Services, Inc.</i>			\$6,300	<u>Contract Execution</u> Provide advisory services to maximize client's ability to effectively engage with DWP staff and, properly deliver contracted services. [LADWP Contract No. 902, August 31, 2020 - Services for Overhead and Underground Facilities Inspections.]	Water & Power (DWP)

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Client	Total Payment Reported	Firm	Payment Received	City Matter	Agencies Lobbied
4. Englander Knabe & Allen (continued)	\$298,082				
<i>on behalf of their client Third Pulse LLC</i>		Kathy Jones Irish Consulting, LLC (continued)	\$1,560	333 S. Boylston St. Client requires complete rewiring of its property power vault. Lobbyist engaged to encourage advancement of work to be performed by LADWP project management and construction/installation team to meet performance venue opening schedule. [Project ID 311/222 - CS759]	Water & Power (DWP)
<i>on behalf of their client Enterprise</i>			\$0	<u>Fleet Services / EV Fleet Vehicles/Sustainability</u> Lobbyist supports client when the client identifies a fleet Services or EV Fleet Vehicle procurement opportunities advertised by DWP. [N/A]	Water & Power (DWP)
<i>on behalf of their client AECOM</i>			\$0	<u>None to report at this time.</u> Support implementation of client marketing and business development strategy to strengthen competitiveness when pursuing water engineering projects. [N/A]	Water & Power (DWP)
<i>on behalf of BH Palms Investment, LLC</i>			\$0	<u>Expediting BH Palms</u> Expedite re-installation of conduit connecting electrical infrastructure of project to DWP transmission pole [LADWP WO 1793027]	Water & Power (DWP)

TOP 10 HIGHEST PAYING CLIENTS

Based on Aggregate Client Payments Reported as Made for Q2 2023

Client	Total Payment Reported	Firm	Payment Received	City Matter	Agencies Lobbied
4. Englander Knabe & Allen (continued)	\$298,082				
<i>on behalf of City of Paramount</i>		Kathy Jones Irish Consulting, LLC (continued)	\$0	<u>DWP right of way access for bike path managed by the City of Paramount</u> Securing right of way access from LADWP to enable construction of PHASE II, a critical section of a new bike path, funded for regional bikeway programming, and managed by the City of Paramount. [LADWP File No. P-100034]	No agencies indicated
<i>on behalf of American Wood Council</i>		Dragonfly Public Affairs	\$10,000	<u>related to wood construction materials</u> Oppose continued restrictions on safe and effective building materials approved by the State of California for use in new constructions [CF# 19-0603]	City Council
<i>on behalf of The Alliance</i>		Arnie Berghoff & Associates	\$0	City of Los Angeles Wildlife Ordinance Oppose Wildlife Ordinance [N/A]	City Council
<i>Englander Knabe & Allen</i>		MAX DEVELOPMENT LLC dba three6ixty	\$4,386	<u>3003 Leeward LA 90005</u> change of use permit [APN 5077017021]	Building and Safety; City Planning
			\$0	<u>1731 Berendo LA 90027</u> Low Medium II residential [AIN 5589031022]	No agencies indicated
5. Fox Corporation / Fox Studio Lot LLC / Foxcorp Holdings LLC	\$255,072	Alston & Bird LLP	\$82,140	<u>10201 W. Pico Blvd.</u> 10201 W. Pico Blvd. [N/A] <i>Client registered as Fox Corporation</i>	City Planning; City Attorney's Office

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Client	Total Payment Reported	Firm	Payment Received	City Matter	Agencies Lobbied
5. Fox Corporation / Fox Studio Lot LLC / Foxcorp Holdings LLC (continued)	\$255,072	Urban Zoning and Development Concepts, Inc.	\$80,464	<u>Fox Future Master Plan</u> Community Plan Amendment, Specific Plan Amendment, Zone Change, Master Conditional Use Permit, Environmental Impact Report, Development Agreement, and Project Permit Compliance [CPC-2023-1817-GPA-SP-ZC-MCUP-SPP ENV-2023-1819-EIR CPC-2023-1818-DA] <i>Client registered as Fox Studio Lot LLC</i>	City Planning
		Advocacy	\$77,468	<u>Masterplan for Fox Studio Lot LLC</u> seeking support of Masterplan for Fox Studio Lot LLC [n/a] <i>Client registered as Fox Studio Lot LLC</i>	Neighborhood Councils; City Council; Mayor's Office
		Veronica Perez & Associates	\$15,000	<u>Fox Studio Lot LLC</u> Seeking approval of Masterplan for Fox Studio Lot LLC [CPC-2023-1817-GPA-SP-ZC-MCUP-SPP <i>Client registered as Fox Corporation</i>	City Planning; City Council; Mayor's Office
		Englander Knabe and Allen	\$0	<u>Fox Future</u> Seeking support of Masterplan for Fox Studio Lot LLC <i>Client registered as Fox Studio Lot LLC</i>	City Council; Mayor's Office
		Sunkin Group, LLC	\$0	<u>Fox Studios</u> A 1.6 million SF net new studio-related and general office uses [CPC-2023-1817-GPA-SP-ZC-MCUP-SPP; CPC-2023-1818-DA; ENV-2023-1819-EIR] <i>Client registered as Foxcorp Holdings LLC</i>	Mayor's Office; City Council; City Planning

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Client	Total Payment Reported	Firm	Payment Received	City Matter	Agencies Lobbied
6. Hackman Capital / Television City Studios, LLC	\$209,260	Dakota Communications	\$67,714	Television City Television City Studios Plan and Modernization Project [CPC-2021-4090-DA; CPC-2021-4089-AD-GPA-ZC-SN-SP] <i>Client registered as Hackman Capital Partners (Television City Studios, LLC)</i>	City Council
		Trifiletti Consulting, Inc.	\$48,365	Television City Television City Studios Plan and Modernization Project [CPC-2021-4089-AD-GPA-ZC-SN-SP; CPC-2021-4090-DA; ENV-2021-4091-EIR] <i>Client registered as Hackman Capital Partners</i>	City Council; Building and Safety; City Planning; Transportation (LADOT, DOT)
			\$5,825	Radford Studio Center Radford Studio Center Plan and Modernization Project [CPC-2023-1347-GPA-VZC-SP-SN; CPC 2023-1354-DA; ENV-2023-1348-EIR] <i>Client registered as Hackman Capital Partners</i>	Water & Power (DWP); Transportation (LADOT, DOT); City Planning; Building and Safety
		Burns & Bouchard, Inc.	\$20,000	Television City Television City Studios Plan and Modernization Project [CPC-2021-4089-AD-GPA-VZC-SP-SN, ENV-2021-4091-EIR, VTT-83387, CPC-2021-4090-DA.] <i>Client registered as Hackman Capital Partners</i>	City Planning; Water & Power (DWP); Public Works, Engineering
			\$10,160	Radford Studio Center Radford Studio Center Plan and Modernization Project [CPC-2023-1347-GPA-VZC-SP-SN, ENV-2023-1348-EIR, CPC 2023-1354-DA] <i>Client registered as Hackman Capital Partners</i>	Public Works, Engineering; City Planning

TOP 10 HIGHEST PAYING CLIENTS

Based on Aggregate Client Payments Reported as Made for Q2 2023

Client	Total Payment Reported	Firm	Payment Received	City Matter	Agencies Lobbied
6. Hackman Capital / Television City Studios, LLC (continued)	\$209,260	Vectis Strategies, LLC	\$18,970	<u>Television City</u> Television City Studios Plan and Modernization Project [CPC-2021-4089-AD-GPA-ZC-SN-SP; CPC-2021-4090-DA; ENV-2021-4091-EIR] <i>Client registered as Hackman Capital Partners (Television City Studios, LLC)</i>	City Council; Mayor's Office
			\$4,600	<u>Radford Studio Center</u> Radford Studio Center Plan and Modernization Project [CPC-2023-1347-GPA-VZC-SP-SN; CPC 2023-1354-DA; ENV-2023-1348-EIR] <i>Client registered as Hackman Capital Partners (Radford Studio Center)</i>	City Council; Mayor's Office
		Strategies 360	\$15,000	<u>Radford Studio Center</u> Radford Studio Center Plan and Modernization Project [ENV-2023-1348-EIR] <i>Client registered as Hackman Capital Partners</i>	No agencies indicated
		Sunkin Group, LLC	\$10,000	<u>Television City</u> Television City Studios Plan and Modernization Project [CPC-2021-4090-DA; CPC-2021-4089-AD-GPA-ZC-SN-SP] <i>Client registered as Hackman Capital Partners</i>	Mayor's Office; City Council; City Planning
		Advocacy	\$4,406	<u>Television City Studios</u> Masterplan [n/a] <i>Client registered as Television City Studios, LLC</i>	No agencies indicated
		Park & Velayos	\$4,219	<u>Radford Studio Center</u> Radford Studio Center Plan and Modernization Project [CPC-2023-1347-GPA-VZC-SP-SN; CPC 2023-1354-DA; ENV-2023-1348-EIR] <i>Client registered as Hackman Capital Partners</i>	Mayor's Office; City Planning

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Client	Total Payment Reported	Firm	Payment Received	City Matter	Agencies Lobbied
6. Hackman Capital / Television City Studios, LLC (continued)	\$209,260	Park & Velayos (continued)	\$0	<u>Television City</u> Television City Studios Plan and Modernization Project [CPC-2021-4089-AD-GPA-ZC-SN-SP; CPC-2021-4090-DA; ENV-2021-4091-EIR] <i>Client registered as Hackman Capital Partners</i>	City Council; Building and Safety; City Planning
7. 9712 Oak Pass Road/ 9712 Oak Pass Road LLC c/o Gary Safady	\$193,522	Somos Law Group LLP	\$79,017	<u>9712 Oak Pass Road, LLC</u> land use and environmental review for development of a resort and residences on 9712 Oak Pass Rd in Los Angeles, CA [CPC-2018-1506-GPA-VZC-SP-SPP-SPR, ENV-2018-1509-EIR, VTT-74908] <i>Client registered as 9712 Oak Pass Road, LLC</i>	Mayor's Office; City Planning; Fire (LAFD); Building and Safety; City Council
		Golden State Advocates LLC	\$30,000	<u>The Retreat Project</u> seeking Zoning Amendment including support and approval of entitlements for hotel and residences. [9712 Oak Pass Road/ known as the the Retreat Project] <i>Client registered as 9712 Oak Pass Road, LLC</i>	Transportation (LADOT, DOT); City Planning; Neighborhood Councils; City Council; Mayor's Office
		M Strategic Communications	\$30,000	<u>DEVELOPMENT OF BULGARI HOTEL</u> DEVELOPMENT OF BULGARI HOTEL [N/A] <i>Client registered as Oak Pass Road LLC</i>	Mayor's Office; City Council; City Planning
		The Santa Maria Group	\$25,000	<u>Development Consulting/Entitlement</u> Development Consulting/Entitlement [n/a] <i>Client registered as 9712 Oak Pass Road, LLC</i>	City Council; City Planning
		M2 Strategies	\$20,000	<u>REAL ESTATE DEVELOPMENT PROJECTS</u> REAL ESTATE DEVELOPMENT PROJECTS [N/A] <i>Client registered as OAK PASS ROAD, LLC</i>	City Council

TOP 10 HIGHEST PAYING CLIENTS <i>Based on Aggregate Client Payments Reported as Made for Q2 2023</i>					
Client	Total Payment Reported	Firm	Payment Received	City Matter	Agencies Lobbied
7. 9712 Oak Pass Road/ 9712 Oak Pass Road LLC c/o Gary Safady (continued)	\$193,522	Somos Group LLC	\$6,860	<u>9712 Oak Pass Road, LLC</u> land use and environmental review for development of a resort and residences on 9712 Oak Pass Rd in Los Angeles, CA [CPC-2018-1506-GPA-VZC-SP-SPP-SPR, ENV-2018-1509-EIR, CPC-2018-1507-DA] <i>Client registered as 9712 Oak Pass Road, LLC</i>	City Planning; Fire (LAFD); Building and Safety; City Council; Mayor's Office
		Craig Fry & Associates	\$2,645	<u>9712 Oak Pass</u> Seeking approval for the construction of a new rockwall protection system [Permit#22030-10000-04110] <i>Client registered as 9712 Oak Pass Road LLC c/o Gary Safady</i>	Fire (LAFD); Building and Safety; City Council
		Sheppard, Mullin, Richter & Hampton LLP	\$0	<u>The Retreat</u> Hotel and residential estates [CPC-2018-1506-GPA-VZC-SP-SPP-SPR] <i>Client registered as 9712 Oak Pass Road LLC</i>	No agencies indicated
8. MR Real Estate	\$186,631	DLA Piper LLP (US)	\$238,392	<u>Avenue 34 Entitlements</u> Land use advice [NA]	Building and Safety; City Attorney's Office; City Council; City Planning; Recreation & Parks
9. 11973 San Vicente	\$183,770	Alston & Bird LLP	\$137,613	<u>Barry Building</u> Demolition of an existing commercial building and no future development of the site is proposed and/or considered as part of the project. [ENV-2019-6645-EIR]	Building and Safety; Cultural Affairs; Neighborhood Councils; City Planning
		Afriat Consulting Group Inc	\$46,157	Permit for Demolition Assist client with political and community outreach in support of obtaining a building permit for demolition of a building. [ENV-2019-6445-EIR]	City Council

TOP 10 HIGHEST PAYING CLIENTS <i>Based on Aggregate Client Payments Reported as Made for Q2 2023</i>					
Client	Total Payment Reported	Firm	Payment Received	City Matter	Agencies Lobbied
10. National Real Estate Development	\$180,842	Loeb & Loeb LLP	\$109,507	<u>700 S. Flower Street</u> Proposed residential and parking development [CPC-2021-9958-TDR-ZV-SPR-HCA]	Transportation (LADOT, DOT); City Planning
		Craig Lawson & Co., LLC	\$52,068	<u>Mixed Use Development at The Bloc</u> Land use due diligence and entitlements for multifamily residential project [CPC-2021-9958-TDR-ZV-SPR-HCA]	Building and Safety; City Planning
			\$19,267	<u>Sign District</u> Entitlements for Sign District [CPC-2018-6388-SN, ENV-2021-9959-EIR]	City Planning; Building and Safety

Lobbyist Employer Activity Reported Q2 2023

Lobbyist Employer	City Matter	Description (including location and City reference numbers)
AIA Los Angeles	City Charter, Municipal Code, Building Code	All matters that pertain to the built and natural environment, the regional economy and the health, equity and resilience of the region. [LOCATION: N/A REF NUM: N/A]
Albourne America LLC	Investment Consulting	Albourne America LLC would seek to provide non-discretionary investment advice on alternative investments. [LOCATION: N/A REF NUM: N/A]
AllianceBernstein, LP	Public Pension Funds	Asset management and pub pension fund administration. [LOCATION: N/A REF NUM: N/A]
American Heart Association	Heart Health, Nutrition, Tobacco Control, General Budget.	Monitor issues related to Heart Health, Nutrition, Tobacco Control, and general Budget Issues. [LOCATION: 816 S. Figueroa Street. Los Angeles, CA 90017 REF NUM: N/A]
Apartment Association of Greater L.A.	None reported	None reported
Ares Management LLC	None reported	None reported
Ariel Investments, LLC	None reported	None reported
AT&T INC. AND ITS AFFILIATES	Various Telecommunication issues	5G, Fiber roll out [LOCATION: Citywide REF NUM: N/A]
Audax Management Company, LLC and its subsidiary Audax Management Company (NY), LLC	Audax First Lien Fund	Private equity investment [LOCATION: N/A REF NUM: N/A]
	Audax Mezzanine Fund III, L.P.	Private equity investment [LOCATION: N/A REF NUM: N/A]
	Audax Private Equity Junior Capital Fund II, L.P.	Private equity investment [LOCATION: N/A REF NUM: N/A]
	Audax Senior Loan Fund I	Private equity investment [LOCATION: N/A REF NUM: N/A]
	Audax Senior Loan Fund V, L.P.	Private equity investment [LOCATION: N/A REF NUM: N/A]
	Audax Senior Separate Account Fund	Private equity investment [LOCATION: N/A REF NUM: N/A]
Barclays Capital, Inc	None reported	None reported
Beach Point Capital Management LP	None reported	None reported
Bel-Air Association	Community services	(e.g., fallen trees, landslides, traffic conditions, infrastructure (including electrical), street maintenance, power outages, code enforcement and policing requests) [LOCATION: Bel-Air Area REF NUM: N/A]

Lobbyist Employer Activity Reported Q2 2023

Lobbyist Employer	City Matter	Description (including location and City reference numbers)
Bel-Air Association (continued)	General land use and permitting issues	N/A [LOCATION: Bel-Air Area (including 11100 Chalon, 1025 Somera) REF NUM: N/A]
	Wildlife Corridor Legislation	Create a "WLD" Wildlife supplemental use district. [LOCATION: N/A REF NUM: CPC-2022-3413-CA, CPC-2022-3712-ZC, ENV-2022-3414-CE]
BlackRock Financial Management Inc.	Pensions	Seeking investment from public pension plans. [LOCATION: N/A REF NUM: N/A]
BlackRock Institutional Trust Company, N.A.	None reported	None reported
Blackstone Administrative Services Partnership L.P.	None reported	None reported
BNSF Railway Company	SCIG project	SCIG project update [LOCATION: N/A REF NUM: N/A]
Building Owners & Managers Assn	41.18	Los Angeles Ordinance 41.18 Addressing Encampments [LOCATION: N/A REF NUM: 20-1376-S1]
California Apartment Association Los Angeles	Air Cooling mandates	Advocating concerns regarding motion 23-0453 [LOCATION: N/A REF NUM: 23-0453]
	Debt Thresholds	This matter is pending RAC regulations. Continued advocacy on appropriate guardrails. [LOCATION: N/A REF NUM: This matter is pending RAC regulations. Continued advocacy on appropriate guardrails.]
	Emergency COVID Housing Measures	General discussion on continued hardships resulting from COVID emergency measures. [LOCATION: N/A REF NUM: N/A]
	Eviction Defense Funding	Advocating on appropriate safeguards and guardrails on potential use of funds [LOCATION: N/A REF NUM: 18-0610-S3]
	General Housing Issues	General advocacy on supply issues [LOCATION: N/A REF NUM: N/A]
	Rent Stabilization Ordinance	General issues and policy concerns on RSO. Rent Freeze. [LOCATION: N/A REF NUM: N/A]
	Rental Housing Issues	General advocacy on private rental housing and over regulation, counterproductive laws. [LOCATION: N/A REF NUM: N/A]
	Rental Subsidy	Advocacy in support of permanent emergency rental subsidy program. [LOCATION: N/A REF NUM: N/A]
	Tenant Harassment Ordinance	Discussion of owner hardships resulting from THO. [LOCATION: N/A REF NUM: 14-0268-S13]
California Common Cause	Waste Hauling Franchise	Advocated concerns on waste Franchise system and increasing costs. [LOCATION: N/A REF NUM: 21-0034 21-1208]
	None reported	None reported

Lobbyist Employer Activity Reported Q2 2023

Lobbyist Employer	City Matter	Description (including location and City reference numbers)
California Hotel & Lodging Association	Double Minimum Wage Increase for Tourism Employees	Meeting to advocate in opposition to of the proposed tourism industry only wage hike. [LOCATION: N/A REF NUM: CF-14-1371-S13]
Carmel Partners	1050 La Cienega: 1050 La Cienega Blvd.	Real estate development [LOCATION: 1050 La Cienega, Los Angeles, CA 90035 REF NUM: N/A]
	Alloy: 525 Santa Fe Ave.	Real estate development approvals [LOCATION: 525 Santa Fe Avenue, Los Angeles, CA 90025 REF NUM: n/a]
	Bundy Blocks: 2217 S Bundy Dr., 2301 S Bundy Dr., 2201 S Bundy Dr.	Real estate development approvals [LOCATION: 2217 S Bundy Dr., Los Angeles, CA 90064 REF NUM: N/A]
	Cumulus	Real Estate Development [LOCATION: 3321 LA CIENEGA BLVD., LOS ANGELES CA, 90016 REF NUM: N/A]
	Processing Final Map/520 Mateo Street	Processing Final Map [LOCATION: 520 Mateo Street, Los Angeles, CA 90013 REF NUM: N/A]
Catalyst California	Make LA Whole	We are working with the Make LA Whole (MLAW) coalition to advocate for the creation of a Community Investment Fund (CIF) that would dedicate and protect funding for social services such as rent, food, and utility assistance. We are also advocating for the City to adopt an Equity Needs Index that would determine how ongoing resources are distributed. [LOCATION: N/A REF NUM: N/A]
	Office of Racial Equity	Continue engagement with the Civil + Human Rights and Equity Department to support and monitor the implementation of the Office of Racial Equity's five-year action plan. [LOCATION: N/A REF NUM: Council File No. 19-1470]
	OUR LA	We are working with a coalition of community-based organizations to develop structural reform policies to respond to the divisions revealed by the leaked city hall recordings in Fall of 2022 [LOCATION: N/A REF NUM: 22-1196-S1]
Central City Association of Los Angeles	670 Mesquit Street	Planning entitlements [LOCATION: 670 Mesquit Street, Los Angeles, CA 90021 REF NUM: n/a]
	Adaptive Reuse Ordinance	Regulations for reuse of existing buildings [LOCATION: n/a REF NUM: 11-1973-S1]
	Al Fresco Program	Outdoor dining permits [LOCATION: n/a REF NUM: 20-1074]
	Censure Support	Censure Support [LOCATION: n/a REF NUM: n/a]
	CIRCLE Program	CIRCLE Program [LOCATION: n/a REF NUM: n/a]
	City Budget	City Budget [LOCATION: n/a REF NUM: n/a]
	City Council Expansion	n/a [LOCATION: n/a REF NUM: n/a]
	City Governance Reform	City Governance Reform [LOCATION: n/a REF NUM: n/a]
	Citywide Inclusionary Housing	n/a [LOCATION: n/a REF NUM: n/a]

Lobbyist Employer Activity Reported Q2 2023

Lobbyist Employer	City Matter	Description (including location and City reference numbers)
Central City Association of Los Angeles (continued)	Civil Service Reform	n/a [LOCATION: n/a REF NUM: n/a]
	Convention Center Expansion	Convention Center Expansion [LOCATION: n/a REF NUM: n/a]
	Convention Center Hotel	Convention Center Hotel [LOCATION: n/a REF NUM: n/a]
	DTLA 2040	DTLA 2040 [LOCATION: n/a REF NUM: n/a]
	Early Childhood Education Permitting	Early Childhood Education Permitting [LOCATION: n/a REF NUM: n/a]
	Housing Element	Housing Element [LOCATION: n/a REF NUM: n/a]
	IKE Smart City Program	IKE Smart City Program [LOCATION: n/a REF NUM: n/a]
	Independent Planning Oversight	n/a [LOCATION: n/a REF NUM: n/a]
	Independent Redistricting Commission	n/a [LOCATION: n/a REF NUM: n/a]
	Inside Safe - Executive Dir. 1	n/a [LOCATION: n/a REF NUM: n/a]
	Jobs & Economic Development Strategy	n/a [LOCATION: n/a REF NUM: n/a]
	Mills Act Updates	Study of potential changes to the Mills Act Historic Tax Credit program [LOCATION: n/a REF NUM: 23-0331]
	Restaurant Beverage Program	Restaurant Beverage Program [LOCATION: n/a REF NUM: n/a]
	Rise DTLA	Reinvigorate public space, Incubate economic opportunities, strengthen public safety and wellness, envision Downtown's vibrant future. [LOCATION: n/a REF NUM: n/a]
	Site Plan Review	n/a [LOCATION: n/a REF NUM: n/a]
	Tourism Worker Minimum Wage Proposal	Proposal to increase minimum wage and benefits for tourism workers [LOCATION: n/a REF NUM: 14-1371-S13]
	USC Discovery Translational Hub	Medical and research facility; planning entitlements [LOCATION: n/a REF NUM: n/a]
Charter Communications, Inc.	Broadband	Discuss issues related to broadband adoption and contracts. [LOCATION: N/A REF NUM: N/A]
	Digital Inclusion	Discuss issues that impact digital equity. [LOCATION: N/A REF NUM: N/A]
	Telecommunications	Discuss issues that impact the telecommunications industry. [LOCATION: N/A REF NUM: N/A]
Charter Communications Operating, LLC	None reported	None reported
Clarion Partners, LLC	Investment Management	Investment Management [LOCATION: N/A REF NUM: N/A]

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Lobbyist Employer	City Matter	Description (including location and City reference numbers)
Communities for a Better Environment	Climate Emergency Mobilization--Climate Emergency Mobilization Office/Commission	n/a [LOCATION: n/a REF NUM: n/a]
	Oil Drilling Policy	Policy related to oil drilling [LOCATION: City of Los Angeles REF NUM: City of LA]
Community Partners	Bike and bus lanes, bus shelters	N/A [LOCATION: N/A REF NUM: N/A]
	City Budget	Budget requests include funding towards equity driven active transportation projects. Implementation of Measure ULA Conferral with partners re City of LA implementation of Measure ULA to produce affordable housing, prevent homelessness, including \$150 Million in the City Budget, Program Guidelines at COC. [LOCATION: N/A REF NUM: CF: 23-0038]
	Community Economic Resilience Fund (CERF)	N/A [LOCATION: N/A REF NUM: N/A]
	Go-Biz	N/A [LOCATION: N/A REF NUM: N/A]
	GRYD and Public Safety in South Bureau	N/A [LOCATION: N/A REF NUM: N/A]
	Jobs & Economic Development Initiative (JEDI) Zone	N/A [LOCATION: N/A REF NUM: N/A]
	LA County CERF project	N/A [LOCATION: N/A REF NUM: N/A]
	Measure ULA implementation	Move LA Conference public discussion on all our issues including implementation of Measures R, M, H, ULA and possible future activities. [LOCATION: N/A REF NUM: CF 23-0038, CF 23-0256]
	RAISE LA Fund on funding for shelters	N/A [LOCATION: N/A REF NUM: CF 20-1536-s3]
	Reseda Green and Accessible Medians and Shaded Routes Project	N/A [LOCATION: N/A REF NUM: N/A]
	Safe Street Dollars	N/A [LOCATION: N/A REF NUM: N/A]
	Safe Streets Roads For All	N/A [LOCATION: N/A REF NUM: N/A]
	South LA Eco-Lab TCC application	N/A [LOCATION: N/A REF NUM: N/A]
	South LA Promise Zone	N/A [LOCATION: N/A REF NUM: N/A]
	STAP Program	N/A [LOCATION: N/A REF NUM: CF 20-1536]

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Lobbyist Employer	City Matter	Description (including location and City reference numbers)
Community Partners (continued)	STEP UBM Pilot Project	N/A [LOCATION: N/A REF NUM: N/A]
	Vision Zero / Pedestrian and Bicycle Safety / Black, Indigenous, People of Color (BIPOC) Communities	N/A [LOCATION: N/A REF NUM: Council File 23-0256]
	Zero Emission Ports	N/A [LOCATION: N/A REF NUM: N/A]
Comvest Advisors, LLC	Comvest Credit Partners VII, L.P.	Private equity investment [LOCATION: N/A REF NUM: N/A]
Cornell Capital LLC	None reported	None reported
Crown Castle and its Affiliates	Communications Infrastructure	Issues relating to the deployment of communications infrastructure in the City's right-of-way. [LOCATION: N/A REF NUM: N/A]
Downtown Los Angeles Property Owners Association dba. LA Fashion District BID	Downtown Los Angeles Community Plan	n/a [LOCATION: n/a REF NUM: 22-0617]
DWS Investment Management Americas Inc.	Investment Management	Investment of public employee retirement funds. [LOCATION: N/A REF NUM: N/A]
EF Education First	15600 Mulholland Drive – Land Use and Transportation Matters	Project proposing re-use of existing AJU campus for an EF Education First campus with modifications and site enhancements to approximately 2.3 acres of a 21.7 acre site [LOCATION: 15600 Mulholland Drive, Los Angeles, CA 90077 REF NUM: CPC-2023-135-CU-DRB-SPP-MSP; ENV-2023-136-CE]
Elite Property Management, LLC	Reef Entitlement (PHR LA Mart)	Seeking support in implementing approved entitlements and tract map for a 2-block, multi-phase, mixed-use project to consist of approximately 1.6 million sf of new development. [LOCATION: 1933 S. Broadway, Los Angeles, CA 90007 REF NUM: CPC-2014-1771-GPA-VZC-SN-VCU-MCUP-CUX-SPR-MS; CPC-2014-1772-DA; VTT-72914; ENV-2014-1773-EIR; PMEX-2022-1218]
Emso Asset Management US LLC	None reported	None reported
EnCap Investments L.P.	None reported	None reported

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Lobbyist Employer	City Matter	Description (including location and City reference numbers)
Esperanza Community Housing Corporation	Los Angeles Justice Fund / Immigration / Legal Representation / California Community Foundation	Los Angeles Justice Fund / Immigration / Legal Representation / California Community Foundation [LOCATION: 3655 S. Grand Ave., Suite 280, Los Angeles, CA 90007 REF NUM: 17-0046]
	Homeslessness & Housing, ED 1 Implementation (Mayor Bass)	Executive Directive No. 1 (ED 1) / Expedition of Permits and Clearances / Temporary Shelters / Affordable Housing / Codification of Provisions [LOCATION: 3655 S. Grand Ave., #280, Los Angeles, CA 90007 REF NUM: 23-0623]
	LA Sanctuary City Motion	immigrant rights [LOCATION: 3655 S. Grand Ave., Suite 280, Los Angeles, CA 90007 REF NUM: Council File 23-0243]
	Land Use Codes / Oil and Gas Development / Impact on Resident Health and Safety / Code Change Proposals	Land Use Codes / Oil and Gas Development / Impact on Resident Health and Safety / Code Change Proposals [LOCATION: 3655 S. Grand Ave., Suite 280, Los Angeles, CA 90007 REF NUM: 17-0447]
	Represent LA/Immigrant Rights/LAJF	RepresentLA Program / Free Legal Representation / Removal Proceedings / Affirmative Immigration Relief / Detained and Non-Detained Deportation Defense / City Funds Allocation / Memorandum of Understanding / Amendment [LOCATION: 3655 S. Grand Ave., #280, Los Angeles, CA 90007 REF NUM: 17-0046-S3]
Eurazeo SE and its affiliates, Eurazeo NA, EURAZEO Investment Manager & Eurazeo Funds Management Luxembourg	Eurazeo Capital V	Private equity investment [LOCATION: N/A REF NUM: N/A]
	Eurazeo Growth Fund IV	Private equity investment [LOCATION: N/A REF NUM: N/A]
	Eurazeo Private Debt VI	Private equity investment [LOCATION: N/A REF NUM: N/A]
	Eurazeo Private Debt VII	Private equity investment [LOCATION: N/A REF NUM: N/A]
Foxcorp Holdings LLC	Development of studio-related and general office uses	Seeking approval for the development of a 1.6 million SF net new studio-related and general office uses on the Fox studio lot. [LOCATION: 10201 W. Pico Boulevard, Los Angeles, CA 90067 REF NUM: CPC-2023-1817-GPA-SP-ZC-MCUP-SPP, CPC-2023-1818-DA, ENV-2023-1819-EIR]
Graticule Asia Macro Advisors LLC	None reported	None reported
Green Hydrogen Coalition	None reported	None reported
Grosvenor Capital Management, L.P.	None reported	None reported

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Lobbyist Employer	City Matter	Description (including location and City reference numbers)
Hackman Capital Partners	Radford Studio Center	Radford Studio Center Plan and Modernization Project [LOCATION: 4200 and 4024-4064 N. Radford Avenue, Los Angeles, California 91604 REF NUM: [ENV-2023-1348-EIR; CPC-2023-1347-GPA-VZC-SP-SN; CPC 2023-1354-DA; ENV-2023-1348-EIR]
	Television City	Television City Studios Plan and Modernization Project [LOCATION: 7716-7860 West Beverly Boulevard, Los Angeles, California 90036 REF NUM: CPC-2021-4090-DA; CPC-2021-4089-AD-GPA-ZC-SN-SP; ENV-2021-4091-EIR; VTT-83387]
Harvard-Westlake School	New Athletic Facility	Seeking approval for development of new athletic and recreational facility for school and public uses. [LOCATION: 4047-4155 N. Whitsett Avenue, Studio City, CA 91604; 12506-12630 Valley Spring Lane, Studio City, CA REF NUM: CPC-2020-1511-VCU-SPR-WDI, ENV-2020-1512-EIR]
Hayfin Capital Management LLC	LA City Employees' Retirement System (LACERS)	Investment of public retirement system assets [LOCATION: N/A REF NUM: N/A]
Heal the Bay	Plastic reduction efforts	Making recommendations based on report from LASAN on recommended legislation to reduce plastic pollution in LA City. Support top recommendations to ban EPA foodware, lift exemptions to plastic bag ban, implement city department zero waste plans, and conduct programmatic EIR on comprehensive single use plastic reduction strategies. Make recommendations to shift order of recommendations and prioritize reuse. Three ordinances passed in Dec 2022 so we are now working with LASAN and eventually City Council on next priorities. [LOCATION: N/A REF NUM: N/A]
	Resolution to support State legislation AB 1572 on nonfunctional turf	Seeking introduction and support of a resolution for City Council to support State bill AB 1572 on banning potable water irrigation of non-functional turf; Heal the Bay is sponsoring this state bill [LOCATION: N/A REF NUM: Council File 23-0002-S68]
Henderson Park Capital and affiliated entities	Henderson Park Real Estate Fund II SCSp	Private equity investment [LOCATION: N/A REF NUM: N/A]
HNTB Corporation	Design, engineering, and construction of infrastructure projects	Design, engineering, and construction of infrastructure projects [LOCATION: N/A REF NUM: N/A]
Hospital Association of Southern California	Hospital Executive Compensation Initiative	Measure to limit hospital executive compensation. [LOCATION: N/A REF NUM: N/A]
Hotel Association of Los Angeles	Double Minimum Wage Increase for Tourism Employees	Meeting to advocate for modification and a fair and equitable solution to the proposed tourism industry only ordinance. [LOCATION: N/A REF NUM: CF-14-1371-S13]

Lobbyist Employer Activity Reported Q2 2023

Lobbyist Employer	City Matter	Description (including location and City reference numbers)
International Business Machines Corporation	Sales of IBM IT products and services	Sales of IBM IT products and services [LOCATION: N/A REF NUM: N/A]
J.P. Morgan Investment Management Inc.	Retirement Systems	Decisions by city agencies to enter into contracts to invest city public retirement system assets [LOCATION: City of Los Angeles REF NUM: N/A]
Jefferies Finance LLC	Potential procurement opportunities	Promotion of Jefferies Finance LLC products and services [LOCATION: n/a REF NUM: n/a]
JPMorgan Chase Bank, N.A.	Procurement opportunities for JPMorgan products and services	Matters pertaining to the procurement of JPMorgan Chase products and services [LOCATION: n/a REF NUM: n/a]
King Street Capital Management, L.P.	None reported	None reported
LA Area Chamber of Commerce	Tourism Motion	Concerns with the motion to increase wages dramatically. [LOCATION: 200 N. Spring Street, Los Angeles CA 90012 REF NUM: 14-1371-S13]
LA28	Olympic and Paralympic Games	Approvals necessary to serve as host city for the 2028 Olympic and Paralympic Games. Informing City on general operations updates in alignment with 2028 Games Agreement. [LOCATION: N/A REF NUM: 15-0989-S17]
	Youth Sports Programs	Engaging City on development of PlayLA programming in alignment with 2028 Games Agreement. [LOCATION: N/A REF NUM: 15-0989-S19]
Laborers Local 300	None reported	None reported
Liberty Hill Foundation	Oil & Gas	Implementation of the ordinance to prohibit new drilling and phase-out existing drilling, including monitoring of upcoming amortization studies to set the recommended phase-out period. [LOCATION: N/A REF NUM: CF 17-0447-S2]
Linc Housing	Linc Housing Project - 456 West	Affordable housing development [LOCATION: 456 W 9th St, San Pedro, CA 90731 REF NUM: N/A]
	Linc Housing Project - Victory Blvd	Affordable housing development [LOCATION: Victory Blvd, Encino REF NUM: N/A]
Lincoln Property Company	4204 Glencoe Avenue	Demolition and New Construction - Office/Retail/Parking [LOCATION: 4204 Glencoe Avenue REF NUM: Building Permit 19010-10000-05843]
	5870 – 5890 W. Jefferson Blvd.	Project proposing to replace existing surface parking with a 328,867-square foot, 5-story commercial building [LOCATION: 5870-5890 Jefferson Boulevard, Los Angeles, CA 90016 REF NUM: ZA-2021-1612-ZAD-SPR-WDI; ENV-2021-1613-EAF]
	959 BASE	Permitting of Exterior Courtyard Improvements [LOCATION: 959 N. Seward Street REF NUM: Building Permit #22016-10000-16988]

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Lobbyist Employer	City Matter	Description (including location and City reference numbers)
Lincoln Property Company (continued)	Buena Vista	Project proposing approximately 986 residential units, including 200 affordable units, 15,000 square feet of neighborhood retail, and 23,800 square feet of indoor and outdoor restaurant uses [LOCATION: 1251 North Spring St, 1030-1380 North Broadway, Los Angeles, CA 90012 REF NUM: CPC-2016-4063-GPA-ZC-HD-ZAD-SPR; ENV-2016-4064-EIR; VTT-74548]
Los Angeles Alliance for a New Economy	Home Sharing Ordinance	Support of amendments to improve enforcement. [LOCATION: N/A REF NUM: CF 14-1635-S12]
	Living Wage Policies	Proposed increase to the hotel & airport living wage policies [LOCATION: N/A REF NUM: 14-1371-S13]
	The Retreat at Benedict Canyon	Hotel and facilities development [LOCATION: 9704-9712 W. Oak Pass Road and other nearby addresses REF NUM: CPC-2018-1506-GPA-VZC-SP-SPP-SPR and VTT-74908 CF 21-0777-S1]
Madison International Realty Holdings, LLC	Real Estate Investments	Real Estate Investments [LOCATION: N/A REF NUM: N/A]
Maplebear Inc. dba Instacart	Matters affecting app based delivery services	Matters affecting app based delivery services [LOCATION: N/A REF NUM: N/A]
McCourt Partners, LLC	Aerial Transportation Project	Aerial Rapid Transit System between Union Station and Dodger Stadium property. [LOCATION: Multiple REF NUM: N/A]
	Caltrans Street Improvements	City support for Caltrans improvements near Figueroa Street and the 110 Freeway. [LOCATION: N/A REF NUM: N/A]
	Land use and transportation.	General land use and transportation matters associated with Dodger Stadium and nearby properties. [LOCATION: Dodger Stadium and nearby properties REF NUM: N/A]
Microsoft Corporation	Asset Management Review	Asset Management Review [LOCATION: N/A REF NUM: N/A]
	IT & Software Procurements	IT & Software Procurements [LOCATION: N/A REF NUM: N/A]
	Licensing and Product Education	Licensing and Product Education [LOCATION: N/A REF NUM: N/A]
Mitsui Fudosan America, Inc.	None reported	None reported
Montagu Private Equity LLP	None reported	None reported
MRIP, LLC dba Silver Valley Inland Port	None reported	None reported

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Lobbyist Employer	City Matter	Description (including location and City reference numbers)
Natural Resources Defense Council	Affordable Housing and Community Investment	Seeking to create social housing to develop inclusive communities/co-operative neighborhoods, for safe, healthy and affordable housing, while also identifying land the City can buy and turn into a land bank for future housing development. [LOCATION: N/A REF NUM: N/A]
	Building Decarbonization	Advocating for equitable existing building decarbonization policies and programs that specifically prioritize housing and utility affordability in policy crafting and implementation [LOCATION: N/A REF NUM: N/A]
	Clean Air Action Plan	Supports actions to hold Port of Los Angeles accountable for commitments to eliminate emissions and clean up other environmental impacts, advance environmental justice at the Port, and advance freight electrification. [LOCATION: N/A REF NUM: N/A]
	GHGRF Funding/Financing	Advocating for funding solutions and financing options that leverage federal dollars in partnership with existing local affordable housing lending institutions and developers, with the goal of facilitating more local decarbonized, healthy, and affordable housing. [LOCATION: N/A REF NUM: N/A]
NIKE, Inc	Event Permitting (Englander Knabe & Allen also representing Nike on this matter)	Seeking City Council approval for special events permits for running events. [LOCATION: Los Angeles REF NUM: N/A]
Northern Trust Investments, Inc.	None reported	None reported
Nuveen Services, LLC	None reported	None reported
OMI Management US LP	None reported	None reported
Onex Partners Advisor Inc.	None reported	None reported
Orion Capital Development, LLC	None reported	None reported
Pacific Investment Management Company LLC	Award of investment advisory services to PIMCO.	Award of investment advisory services to PIMCO. [LOCATION: N/A REF NUM: N/A]
Pacific Merchant Shipping Association	Air Quality Issues	Address maritime air quality issues that come before the City/Port. [LOCATION: N/A REF NUM: N/A]
	Clean Air Action Plan	Ensure that industry perspectives are considered in the ongoing development and implementation of the Clean Air Action Plan. [LOCATION: N/A REF NUM: N/A]
	General Industry Issues	Advocate on behalf of industry for issues that come before the City/Port. [LOCATION: N/A REF NUM: N/A]

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Lobbyist Employer	City Matter	Description (including location and City reference numbers)
Pacific Merchant Shipping Association (continued)	General Port Issues	Advocate on Port Issues that impact industry operations. [LOCATION: N/A REF NUM: N/A]
	General Rate Increase	Oppose port efforts to increase tariff rates. [LOCATION: N/A REF NUM: N/A]
	SCAQMD ISR/MOU	Oppose adoption of any indirect source rule or measure that imposes third-party liability for emissions. [LOCATION: N/A REF NUM: N/A]
	Stormwater	Actively engage with local agencies and stakeholders to oppose infeasible and unnecessary storm water measures and regulations. [LOCATION: N/A REF NUM: N/A]
Pallet PBC	None reported	None reported
Parsons Corporation	None reported	None reported
PCCP, LLC	None reported	None reported
Physicians for Social Responsibility-Los Angeles	Climate Emergency Mobilization Office	Support the Climate Emergency Mobilization Office [LOCATION: N/A REF NUM: 18-0054]
	Neighborhood oil drilling	Addressing human health and safety concerns related to oil drilling in residential neighborhoods [LOCATION: NA REF NUM: NA]
Pretium Partners, LLC	None reported	None reported
RBC Global Asset Management (U.S.) Inc.	None reported	None reported
San Antonio Winery, Inc. dba Riboli Family Wine Estates and its affiliate S&R Partners, LLC	130 W. College	Project proposing to develop a five story, 224,597 square feet commercial building, 4,095 square feet of ground floor restaurant use, and 4,110 square feet for retail use development that would combine 7 lots [LOCATION: 130 W. College, Los Angeles, CA 90012 REF NUM: CPC-2023-2306-GPA-VZC-HD-MCUP-SPR; VTT-84059; ENV-2023-2307-EIR]
	Buena Vista	Project proposing approximately 986 residential units, including 200 affordable units, 15,000 square feet of neighborhood retail, and 23,800 square feet of indoor and outdoor restaurant uses [LOCATION: 1251 North Spring St, 1030-1380 North Broadway, Los Angeles, CA 90012 REF NUM: CPC-2016-4063-GPA-ZC-HD-ZAD-SPR; ENV-2016-4064-EIR; VTT-74548]
Schroder Investment Management North America, Inc	None reported	None reported
Southern California Gas Company (So Cal Gas Co)	Clean Energy	Monitor any efforts by the City Council related to clean energy-hydrogen and renewable natural gas, as well as help inform the role of SoCalGas and pertinent initiatives [LOCATION: n/a REF NUM: n/a]

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Lobbyist Employer	City Matter	Description (including location and City reference numbers)
Southern California Gas Company (So Cal Gas Co) (continued)	Franchise Agreement	Meet and work with city staff on franchise agreements [LOCATION: n/a REF NUM: n/a]
	Utility Rules / Regulations	Monitor any items related to rules or regulations which would be applied to utilities and which would potentially impact operations of utilities, as well as help inform the role of SoCalGas as a utility in delivering energy to the city [LOCATION: n/a REF NUM: n/a]
Southwest Mountain States Regional Council of Carpenters	1050 La Cienega Boulevard Project	Support of construction of a new five-story mixed-use building [LOCATION: 1022-1066 S. La Cienega Blvd., Los Angeles, CA 90035 REF NUM: DIR-2022-2279-TOC-SPR-VHCA]
	2023-2024 Budget	Budget Proposal fiscal year 2023-2024 [LOCATION: N/A REF NUM: Council File 23-0600]
	Appointment of Ilissa Gold	Appointment of Ilissa Gold to the Los Angeles City Planning Commission [LOCATION: N/A REF NUM: Council File 23-1200-S122]
State Street Global Advisors Trust Company	Investment Management	Investment in public pension funds [LOCATION: n/a REF NUM: n/a]
Stripes	None reported	None reported
Summit Partners, LP and its affiliate, Summit Partners Credit Advisors, LP	None reported	None reported
TCW, LLC	Investment Management	Solicit the city agencies referenced above in order to provide investment management services on an ongoing basis. [LOCATION: N/A REF NUM: N/A]
The Gordian Group, Inc.	None reported	None reported
The Putnam Advisory Company, LLC	Investment Advisory Services	Procurement opportunities [LOCATION: n/a REF NUM: n/a]
Tiger Global Management, LLC	Investment Management	Investment of pension system funds. [LOCATION: N/A REF NUM: N/A]
TJC, L.P.	None reported	None reported
TOBAM North America	None reported	None reported
T-Mobile USA, Inc.	Contract procurement issues	Mobile worker program agreement. [LOCATION: N/A REF NUM: N/A]
	Wireless Development	Mobile worker program agreement. [LOCATION: N/A REF NUM: N/A]
Uber Technologies, Inc.	Transportation	Supporting expanded multimodal transportation options and access to rideshare. [LOCATION: N/A REF NUM: N/A]
UNITE HERE Local 11	Apple Office Project	Opposed the project, developer had not addressed comments on the Culver City portion of the project that were relevant to LA. [LOCATION: N/A REF NUM: CPC-2021-9506]

Lobbyist Employer Activity Reported Q2 2023

Lobbyist Employer	City Matter	Description (including location and City reference numbers)
UNITE HERE Local 11 (continued)	Bulgari Resort	Supportive of the Bulgari Resort Development [LOCATION: N/A REF NUM: CPC-2018-1507, VTT-74908]
	Curren Price's Suspension Proceedings	Opposed suspending Curren Price from City Council. [LOCATION: N/A REF NUM: CF-23-0630]
	Dream 1	Revised Parking/variances. Monitor, prepare comments. [LOCATION: 6415 W. Selma Ave. Los Angeles, CA 90028 REF NUM: ZA-2013-3504; Council File No. 21-1404]
	DT Community Plan	DT Community Plan [LOCATION: N/A REF NUM: DCP Case Nos. CPC-2017-432-CPU; CPC-2014-1582-CA, ENV-2017-433-EIR; Council File No. 22-0617]
	Flying Food Group Strike	Significant understaffing problem as well as the alleged lock in on February 2nd. [LOCATION: N/A REF NUM: N/A]
	Godfrey Hotel	Opposed changes to conditions of approval on alcohol use and live entertainment that were previously recommended by the LAPD. [LOCATION: 1400 Cahuenga Blvd, Los Angeles, CA 90028 REF NUM: CPC-2016-3841-VV-CU-SPR-PA1]
	Hollywood Community Plan	Modifications to improve chances of affordable housing development and community input in hotel development in the HCP. [LOCATION: N/A REF NUM: CF-21-0934]
	Home Sharing Ordinance	Support for private right of action in the Home-Sharing Ordinance. [LOCATION: N/A REF NUM: CF-14-1635-S2]
	Infinitely/Corner of Westlake Ave/James Wood Blvd	Opposed 100-room hotel. [LOCATION: Corner of Westlake Ave/James Wood Blvd REF NUM: Council File No. 18-1242]
	Issues Regarding Civil Disobedience Action	N/A [LOCATION: N/A REF NUM: N/A]
	LA City Street Trees Replacement/Citywide	City responses to Willits Settlement/Tree Replacement Program. Monitor, prepare and submitted comment letter to advocate additional tree mitigation. [LOCATION: N/A REF NUM: Council File No. 14-0163-S3]
	Labor Peace Ordinance	N/A [LOCATION: N/A REF NUM: LA Administrative Code, Section 7.200 et seq. ("Labor Peace Agreements for Hotels on City owned Property")]
	Living Wage Ordinance	Enforcement of the living wage ordinance and the airport/responsible contractor laws. [LOCATION: N/A REF NUM: N/A]
	Los Angeles Hotel Worker Minimum Wage and Hotel Worker Protection Ordinances	Filed complaints for violation of the Ordinance. [LOCATION: N/A REF NUM: N/A]
	Olympics Living Wage for Tourism Workers	Meeting to advocate in support of the Olympics Living Wage for Tourism Workers. [LOCATION: N/A REF NUM: CF-14-1371-S13]

Lobbyist Employer Activity Reported Q2 2023

Lobbyist Employer	City Matter	Description (including location and City reference numbers)
UNITE HERE Local 11 (continued)	Rendon	Opposed two inter-related projects including: (ii) one-story addition to an existing three-story hotel, and the construction of a new attached, 15-story hotel with 103 guest rooms (Rendon Hotel); and and the construction of a new attached, 15-story hotel with 103 guest rooms (Rendon Hotel); and and the construction of a new attached, (ii) rehabilitate an existing vacant building to provide 42 single-room occupancy (SRO) units (El Sol Hotel) [LOCATION: N/A REF NUM: DCP Case Nos. CPC-2017-4734, ENV-2017-4735, ZA-2021-9890; Council File Nos. 22-1162, -s1, -s2]
United Airlines, Inc.	Airline rates and charges.	Communication with LAWA in regards to Rate and Charges. [LOCATION: N/A REF NUM: N/A]
	Airport capital project work.	Communication with LAWA in regards to Capital Projects. [LOCATION: N/A REF NUM: N/A]
	Lease negotiations.	Lease negotiations with LAWA. [LOCATION: N/A REF NUM: N/A]
United Way of Greater Los Angeles	None reported	None reported
University of Southern California	Discovery and Translational Research Hub	Construction of a new seven story 134.5 (feet in height), approximately 201,292 square foot of floor area multi-disciplinary research facility dedicated to enhancing medical research and patient care on the USC Health Sciences Campus [LOCATION: 1590 N. Eastlake Avenue; 1425-1501 N. San Pablo Street, 1540-1580 E. Alcazar Street, 90033 REF NUM: PC-2022-9266-CU]
	USC Rawlinson Stadium	Renovate existing 20+ year stadium dedicated to the USC Women's Soccer and Lacrosse Team. Renovation would include a new LEED Certified Stadium and Pavilion within 27,714 square feet of floor area including additional seating, locker and training rooms, an upgraded field, and improved visitor experience. [LOCATION: 3000 S. Hoover Street, Los Angeles, CA 90037 REF NUM: CPC-2022-5429-CU-CUB-ZV]
	USC Specific Plan	Informing City Council of USC's current progress and responding to requests. [LOCATION: USC University Park Campus REF NUM: N/A]
Valley Industry and Commerce Association	None reported	None reported
Valor Management LLC and its subsidiaries	None reported	None reported
Vitruvian Partners Ltd	None reported	None reported
Warburg Pincus LLC	New Investment Opportunities	Private equity investments [LOCATION: N/A REF NUM: N/A]