
Item 8

Information

Quarterly Lobbying Summary

Executive Summary: This item presents a summary of activities reported to the Ethics Commission by lobbying entities for the first quarter of 2023.

Recommended Action: This item is for informational purposes only.

Authors: David Tristan, Executive Director
Heather Holt, Deputy Executive Director
Kiyana Asemanfar, Lobbying Program Manager
Ayojide Hospidales, Lobbying Program Analyst

Presenter: Kiyana Asemanfar, Lobbying Program Manager

Lobbying Summary: Q1 2023

A. Introduction

The Municipal Lobbying Ordinance (MLO) regulates persons who receive compensation to lobby City agencies. Los Angeles Municipal Code (LAMC) §§ 48.01, *et seq.* When lobbyists, lobbying firms, and lobbyist employers meet certain qualification thresholds, they are required to register with the Ethics Commission and file quarterly disclosure reports about their activities. This item summarizes information disclosed for the first quarter of 2023.

The payments and activities indicated in this report may change if filers submit amendments to their quarterly reports. The most recent figures may be accessed online. Registration statements and quarterly reports can be found on the Public Data Portal at ethics.lacity.org/data/lobbying/registrations. The Lobbying Dashboard also provides an interactive historical summary of lobbying data and is available at ethics.lacity.org/lobbying/lobbying-dashboard.

B. 1st Quarter Lobbying Entities

The table below identifies the number of registrations as of the first quarter of 2023.

	Lobbyists	Clients	Lobbying Firms	Lobbyist Employers
Q1 2023 Total	593	1,869	125	95

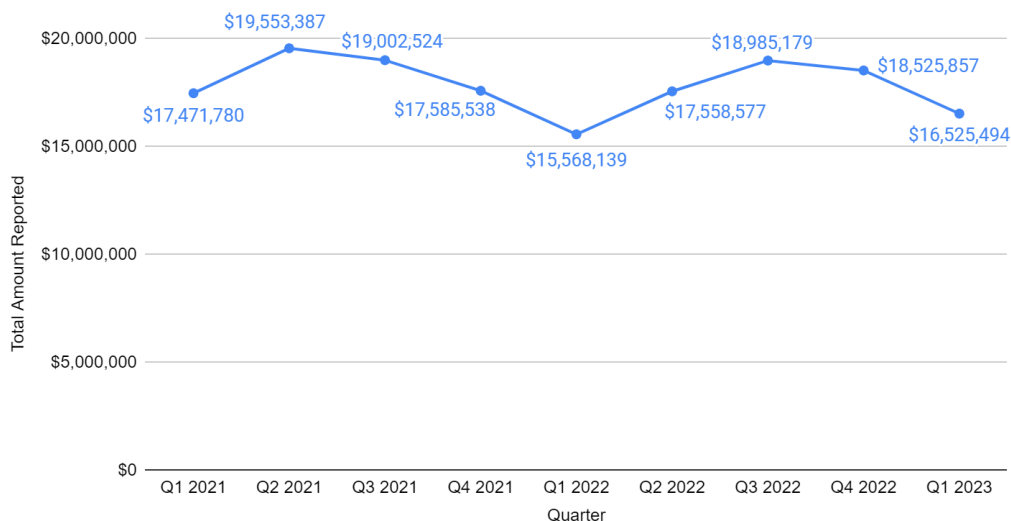
Lobbyists, lobbying firms, and lobbyist employers were required to file disclosure reports for the first quarter by May 1, 2023. Of all 813 required disclosure reports, 97 percent were filed on time. Late fees totaling \$4,800 were assessed for reports filed after the deadline.

C. Highest Paid Lobbying Firms

For the first quarter of 2023, lobbying firms reported total payments from clients in the amount of \$16,525,494. This marks an 11-percent decrease in total payments compared to the previous quarter. The graph at the top of the next page shows total payments from clients reported over the past two years.

Lobbying Payments from Clients to Firms

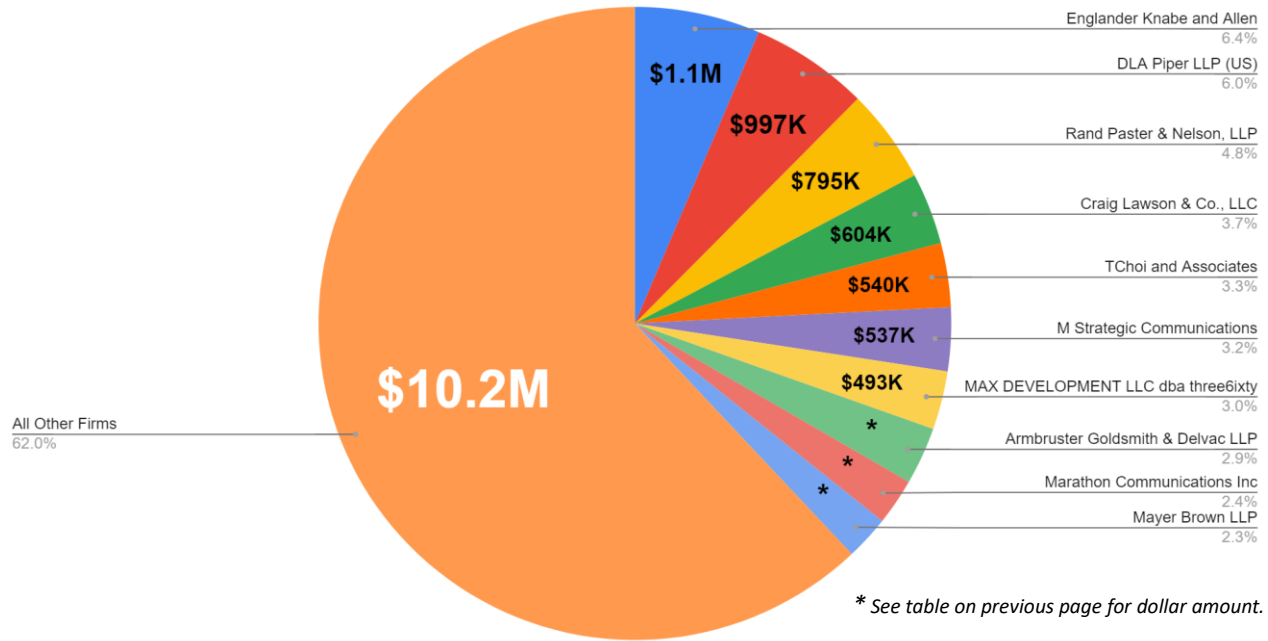
Q1 2021 to Q1 2023



The ten lobbying firms that reported the highest total client payments for the first quarter of 2023 are identified in the table below and the pie chart on the next page. Together, these firms reported receiving a total of \$6,276,778, which represents about 38 percent of all reported payments. For comparison, the table also indicates the payments received by these same firms in the previous quarter and in the same quarter last year. Firms that were not among the top 10 for the relevant reporting period have a rank indicated as “n/a”. More details regarding the ten highest paid lobbying firms are provided in Attachment A.

Highest Paid Lobbying Firms				
Based on client payments reported as received in Q1 2023.				
Rank	Lobbying Firm	Q1 2023 Payments	Q4 2022 Payments (& Rank)	Q1 2022 Payments (& Rank)
1	Englander Knabe and Allen	\$1,058,587	\$947,770 (2)	\$885,185 (1)
2	DLA Piper LLP (US)	\$997,057	\$1,313,445 (1)	\$862,047 (2)
3	Rand Paster & Nelson, LLP	\$795,261	\$625,444 (8)	\$0 (n/a)
4	Craig Lawson & Co., LLC	\$604,210	\$611,201 (9)	\$627,359 (5)
5	TChoi and Associates	\$540,285	\$519,645 (10)	\$368,379 (12)
6	M Strategic Communications	\$536,500	\$464,500 (11)	\$435,000 (8)
7	MAX DEVELOPMENT LLC dba three6ixty	\$493,201	\$650,252 (7)	\$626,774 (6)
8	Armbruster Goldsmith & Delvac LLP	\$484,928	\$929,739 (3)	\$787,792 (3)
9	Marathon Communications Inc	\$392,812	\$173,191 (27)	\$417,449 (9)
10	Mayer Brown LLP	\$373,937	\$902,534 (4)	\$441,648 (7)
Total Top 10 Firms		\$6,276,778	--	--
Total Other Firms		\$10,248,716	--	--
Total All Firms		\$16,525,494	\$18,525,857	\$15,568,139

Q1 2023 Overview: Payments to Lobbying Firms



D. Highest Paying Clients

In the first quarter of 2023, there were 1,869 registered lobbying clients. Lobbying firms are required to disclose the payments they receive from each client for their representation on City matters. The table at the top of the next page identifies the ten lobbying clients that made the highest payments to lobbying firms in the first quarter of 2023.

Combined, these clients paid \$2,208,022, or approximately 13 percent of the total \$16,525,494 payments reported by lobbying firms. For comparison, the table at the top of the next page also indicates the payments made by the top ten clients in the previous quarter and in the same quarter last year. Clients that were not among the top ten clients for the relevant reporting period have a rank indicated as “n/a”. More details regarding the ten highest paying clients in the first quarter of 2023 are provided in Attachment B.

Highest Paying Clients <i>Based on aggregate client payments reported for Q1 2023.</i>				
Rank	Lobbying Firm	Q1 2023 Payments	Q4 2022 Payments (& Rank)	Q1 2022 Payments (& Rank)
1	BARDAS Investment Group	\$344,353	\$653,129 (1)	\$194,985 (4)
2	Englander Knabe & Allen*	\$318,506	\$176,897 (6)	\$211,599 (2)
3	Chick-Fil-A	\$288,478	\$383,876 (4)	\$200,356 (3)
4	MR Real Estate	\$238,392	\$81,739 (n/a)	\$0 (n/a)
5	Hackman Capital Partners / Radford Studio Center, LLC / Television City Studio, LLC**	\$215,819	\$161,060 (9)	\$65,823 (n/a)
6	Carmel Partners	\$175,507	\$78,037 (n/a)	\$49,146 (n/a)
7	San Antonio Winery dba Riboli Family Wine Estates and its affiliate S&R Partners	\$172,300	\$118,412 (n/a)	\$97,013 (n/a)
8	Sportsmen's Lodge Owner, LLC	\$168,768	\$78,220 (n/a)	\$126,857 (n/a)
9	LaTerra Development LLC	\$166,700	\$63,061 (n/a)	\$75,268 (n/a)
10	Clear Channel Outdoor	\$119,200	\$130,948 (n/a)	\$63,575 (n/a)
Total Top 10 Firms		\$2,208,022	--	--
Total Other Firms		\$14,317,472	--	--
Total All Firms		\$16,525,494	\$18,525,857	\$15,568,139

* This client made payments to lobbying firms on behalf of other clients, and those payments were aggregated to calculate the payment amount.

** Radford Studio Center, LLC and Television City Studio, LLC are subsidiaries of Hackman Capital Partners.

E. Fundraising and Contributions

1. Fundraising

Lobbying entities reported fundraising activity for City officeholders and candidates totaling \$65,546 in the first quarter of 2023. Fundraising includes activities such as soliciting a contribution or inviting attendees to a fundraising event. Reported fundraising activity is highlighted in the next table. When similar amounts are reported by different entities for the same candidate or officeholder, the entities may have participated in the same fundraising event, or the fundraising may have been reported by both a lobbyist and that lobbyist's firm or employer.

Fundraising by Lobbying Entities Q1 2023				
Total	Name	Type of Entity	Recipient	Amount
1. \$14,696	Kindel Gagan	Firm	Traci Park for City Council 2022-Officeholder Account	\$6,400
			Councilmember Monica Rodriguez 2017 - Officeholder Account	\$2,200
			Bob Blumenfield for City Council 2013 - Officeholder Account	\$2,050
			Krekorian for City Council 2009 - Officeholder	\$2,050
			Imelda Padilla for LA City Council 2023	\$998
			Marisa Alcaraz for City Council 2023	\$998

Fundraising by Lobbying Entities Q1 2023				
Total	Name	Type of Entity	Recipient	Amount
2. \$13,400	Veronica Perez & Associates	Firm	HYDEE FELDSTEIN SOTO FOR CITY ATTORNEY 2022	\$6,800
			Curren Price, Jr. for City Council 2022	\$3,600
			Karen Bass for Mayor 2022	\$3,000
3. \$9,200	Leon & Walsh Public Affairs	Firm	Krekorian for City Council 2009 - Officeholder	\$5,600
			Traci Park for City Council 2022-Officeholder Account	\$3,600
4. \$8,300	Afriat Consulting Group Inc	Firm	Bob Blumenfield for City Council 2013 - Officeholder Account	\$3,400
			Krekorian for City Council 2009 - Officeholder	\$1,800
			Traci Park for City Council 2022	\$1,800
			Marisa Alcaraz for City Council 2023	\$1,300
5. \$5,500	Courtney Chesla Torres	Firm*	Traci Park for City Council 2022	\$5,500
6. \$5,500	Ronald Stone, Strategic Government Affairs	Lobbyist	Traci Park for City Council 2022-Officeholder Account	\$5,500
7. \$3,000	Englander Knabe and Allen	Firm	Krekorian for City Council 2009	\$1,500
			Krekorian for City Council 2009 - Officeholder	\$1,500
8. \$1,800	GSD22 Partners Corp	Firm*	Marisa Alcaraz for City Council 2023	\$1,800
9. \$1,500	Jeffrey McConnell, Englander Knabe and Allen	Lobbyist	Krekorian for City Council 2009	\$1,500
10. \$900	TChoi and Associates	Firm*	Traci Park for City Council 2022-General	\$900
11. \$750	Eric Rose, Englander Knabe and Allen	Lobbyist	Krekorian for City Council 2009	\$750
12. \$750	Marcus Allen, Englander Knabe and Allen	Lobbyist	Krekorian for City Council 2009	\$750
13. \$250	David Herbst, Vectis Strategies, LLC	Lobbyist	Councilmember Tim McOsker Officeholder 2022	\$250

*Sole proprietor

2. Contributions

Lobbying entities must also disclose when they make, deliver, or act as an intermediary for a contribution to a City officeholder or candidate. Lobbying entities reported making a total of \$4,900 in such contributions in the first quarter of 2023, as outlined in the following table. Negative amounts may indicate contributions that were returned by the candidate or committee.

Contributions Made by Lobbying Entities Q1 2023				
Total	Name	Type of Entity	Recipient	Amount
1. \$3,400	Southwest Mountain States Regional Council of Carpenters	Employer	Hydee Feldstein Soto For City Attorney 2022-General	\$1,500
			Hugo Soto-Martinez for City Council 2022-OH	\$900
			Marisa Alcaraz for City Council 2023	\$900
			Traci Park for City Council 2022	\$900

Contributions Made by Lobbying Entities Q1 2023				
Total	Name	Type of Entity	Recipient	Amount
			Eunisses Hernandez for City Council 2022-Officeholder Account	\$800
			Councilmember O'Farrell Officeholder Account 2013	(\$800)
			Nithya Raman for City Council 2020 - Officeholder Account	(\$800)
2. \$1,500	Laborers Local 300	Employer	Hydee Feldstein Soto For City Attorney 2022-General	\$1,500

As detailed in the following table, lobbying entities also reported delivering to City officeholders and candidates \$27,179 in contributions from third parties during the first quarter of 2023. When similar amounts are reported by different entities for the same committee, the delivery may have been reported by both a lobbyist and that lobbyist's firm or employer.

Contributions Delivered by Lobbying Entities Q1 2023				
Total	Name	Type of Entity	Recipient	Amount
1. \$11,400	Arnie Berghoff & Associates	Firm	Krekorian for City Council 2009 - Officeholder	\$4,100
			Councilmember Monica Rodriguez 2017 - Officeholder Account	\$3,200
			Bob Blumenfield for City Council 2013 - Officeholder Account	\$2,300
			Imelda Padilla for LA City Council 2023	\$900
			Marisa Alcaraz for City Council 2023	\$900
2. \$3,000	Englander Knabe and Allen	Firm	Krekorian for City Council 2009 - Officeholder	\$3,000
3. \$2,700	Central City Association of Los Angeles	Employer	Councilmember Monica Rodriguez 2017 - Officeholder Account	\$900
			Imelda Padilla for LA City Council 2023	\$900
			Traci Park for City Council 2022-Officeholder Account	\$900
4. \$1,800	Afriat Consulting Group Inc	Firm	Marisa Alcaraz for City Council 2023	\$900
			Traci Park for City Council 2022	\$900
5. \$1,500	Ken Spiker And Assoc Inc	Firm	Karen Bass for Mayor 2022 - General	\$1,500
6. \$1,500	Jeffrey S. McConnell, Englander Knabe and Allen	Lobbyist	Krekorian for City Council 2009	\$1,500
7. \$1,500	Gregory J. Spiker, Ken Spiker And Assoc Inc	Lobbyist	Karen Bass for Mayor 2022 - General	\$1,500
8. \$1,379	Leon & Walsh Public Affairs	Firm	Imelda Padilla for LA City Council 2023	\$1,129
			Marisa Alcaraz for City Council 2023	\$250
9. \$900	TChoi and Associates	Firm*	Traci Park for City Council 2022-General	\$900
10. \$750	Marcus A. Allen, Englander Knabe and Allen	Lobbyist	Krekorian for City Council 2009	\$750
11. \$750	Eric W. Rose, Englander Knabe and Allen	Lobbyist	Krekorian for City Council 2009	\$750

*Sole proprietor

Lobbying entities reported a total of \$97,625 in funds raised, contributions made, and contributions delivered to 14 City officeholders and candidates in the first quarter of 2023. The

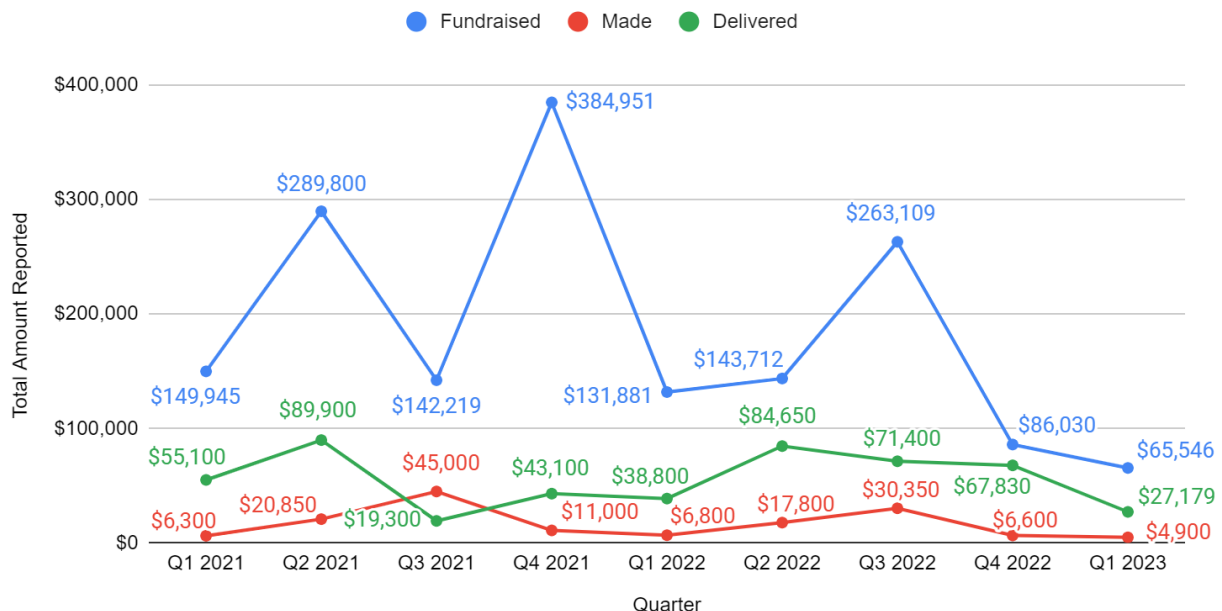
following table identifies the committees that received those funds. Negative amounts may indicate contributions that were returned by the candidate or committee.

Funds Received by City Committees Q1 2023			
Officeholder/ Candidate	Total Amount	Recipient Committee	Amount
1. Traci Park	\$27,300	Traci Park for City Council 2022-Officeholder Account	\$16,400
		Traci Park for City Council 2022	\$9,100
		Traci Park for City Council 2022-General	\$1,800
2. Paul Krekorian	\$25,550	Krekorian for City Council 2009 - Officeholder	\$18,050
		Krekorian for City Council 2009	\$7,500
3. Hydee Feldstein Soto	\$9,800	HYDEE FELDSTEIN SOTO FOR CITY ATTORNEY 2022	\$6,800
		Hydee Feldstein Soto For City Attorney 2022-General	\$3,000
4. Bob Blumenfield	\$7,750	Bob Blumenfield for City Council 2013 - Officeholder Account	\$7,750
5. Marisa Alcaraz	\$7,048	Marisa Alcaraz for City Council 2023	\$7,048
6. Monica Rodriguez	\$6,300	Councilmember Monica Rodriguez 2017 - Officeholder Account	\$6,300
7. Karen Bass	\$6,000	Karen Bass for Mayor 2022	\$3,000
		Karen Bass for Mayor 2022 - General	\$3,000
8. Imelda Padilla	\$3,927	Imelda Padilla for LA City Council 2023	\$3,927
9. Curren Price	\$3,600	Curren Price, Jr. for City Council 2022	\$3,600
10. Hugo Soto-Martinez	\$900	Hugo Soto-Martinez for City Council 2022-OH	\$900
11. Eunisses Hernandez	\$800	Eunisses Hernandez for City Council 2022-Officeholder Account	\$800
12. Tim McOsker	\$250	Councilmember Tim McOsker Officeholder 2022	\$250
13. Mitch O'Farrell	(\$800)	Councilmember O'Farrell Officeholder Account 2013	(\$800)
14. Nithya Raman	(\$800)	Nithya Raman for City Council 2020 - Officeholder Account	(\$800)

The following graph shows contribution and fundraising activity by lobbying entities over the last two years.

Fundraised, Made, and Delivered Contributions

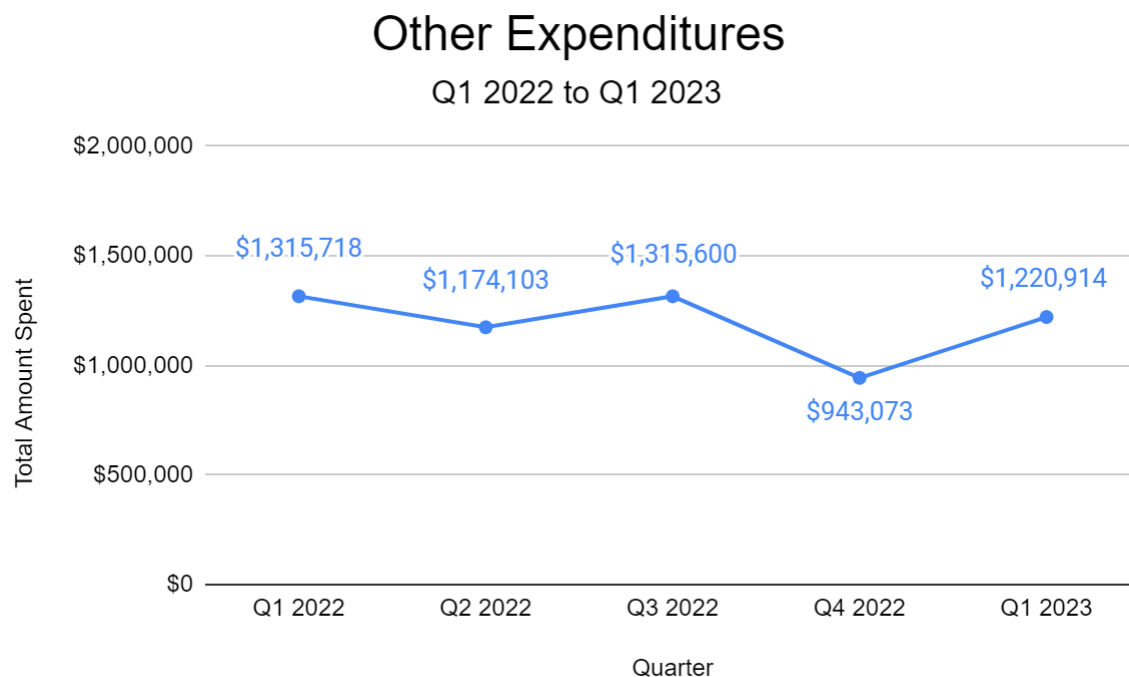
Q1 2021 to Q1 2023



F. Other Expenditures

Lobbying firms and lobbyist employers are required to report expenses that they would not have incurred but for their attempts to influence City matters. These “other” expenditures may be related to community outreach efforts, advertising, consulting fees, and lobbying. They do not include payments made to lobbyists or non-lobbyist employees. These expenditures may include payments made to other lobbying firms, which may also be reported by those lobbying firms as payments from their clients.

A total of \$1,220,914 in “other” expenditures was reported for the first quarter of 2023. Of the reported expenditures, 92 percent were itemized (because they were valued at \$5,000 or more), and 8 percent were not. The “other” expenditures reported in the first quarter of 2023 mark a 29-percent increase from last quarter. The graph below shows “other” expenditures reported by lobbying firms and lobbyist employers over the last year.



G. Lobbyist Employers

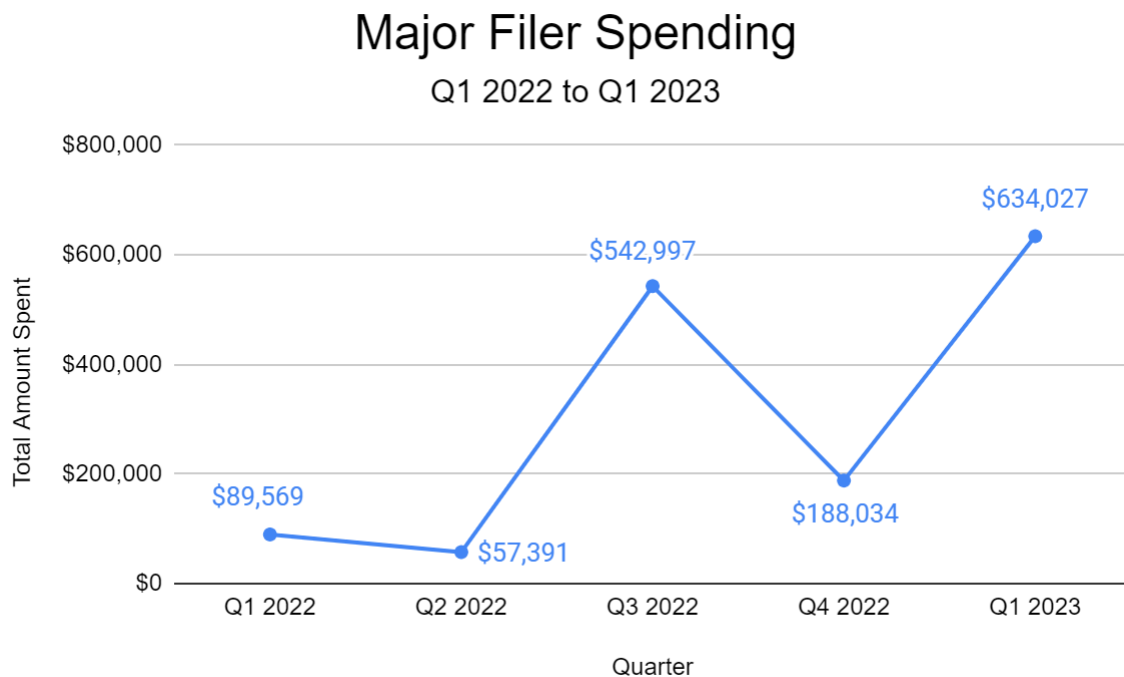
A lobbyist employer is an entity that lobbies for itself through an in-house lobbyist. Lobbyist employers who were registered as of the first quarter of 2023 are identified in Attachment C. The City matters that lobbyist employers attempted to influence during the quarter are also identified, along with the descriptions that were provided by the lobbyist employers. Of the 95 lobbyist employers, 38 reported no lobbying activity for the quarter.

H. Major Filers

A major filer is an entity or individual who makes or incurs expenses totaling \$5,000 or more in a calendar quarter to influence one or more City matters but does not qualify as a lobbying entity. As detailed in the table below, four major filers reported spending a total of \$634,027 in the first quarter of 2023. This is an increase of 237 percent from the major filer spending reported last quarter.

Major Filer Activity Q1 2023			
Total Spent	Major Filer	City Matter	Amount
1. \$543,270	Beverly Fairfax Community Alliance	TVC 2050 PROJECT - COMMUNITY OUTREACH, PUBLIC RELATIONS (City Reference Number: ENV-2021-4091-EIR)	\$543,270
2. \$64,082	AIDS Healthcare Foundation	Print ads, L.A. Times, urging L.A. City on housing 2 ads @\$32,041 pm adapting SROs as homeless	\$64,082
3. \$14,000	Professional Bull Riders, LLC	Draft ordinance would prohibit electric prods or shocking devices, flank or bucking straps, wire tiedowns, sharpened or fixed spurs or rowels, and lassos or lariats at all rodeo or rodeo-related events in the City of Los Angeles. (City Reference Number: 20-1575 Rodeo Events/City of Los Angeles)	\$14,000
4. \$12,675	Ad Zero	Sign Ordinance Revisions (City Reference Number: 20-1536)	\$12,675

The graph below shows major filer spending over the last year.



I. Looking Ahead

The deadline for filing quarterly reports regarding activity in the second quarter of 2023 is July 31, 2023. Registration statements and quarterly reports may be searched and viewed on the Public Data Portal at **ethics.lacity.org/data/lobbying/registrations**. Interactive historical data is available on the Lobbying Dashboard at **ethics.lacity.org/lobbying/lobbying-dashboard**.

Attachments:

- A Highest Paid Lobbying Firms (Q1 2023)*
- B Highest Paying Clients (Q1 2023)*
- C Lobbyist Employer Activity (Q1 2023)*

TOP 10 HIGHEST PAID LOBBYING FIRMS

Based on Client Payments Reported as Received in Q1 2023

Firm	Total Amount Received	Client	Amount Paid to Firm	Client	Amount Paid to Firm
1. Englander Knabe and Allen	\$1,058,587	349-351 N Fairfax, LLC	\$18,775	Katchko, Vitiello, Karikomi, PC on behalf of their client Universal Collective	\$2,625
		Accela, Inc.	\$10,000	KBS Holdco, LLC dba Regency Outdoor Advertising	\$0
		AECOM	\$22,500	Klinedinst PC	\$2,308
		Air Products and Chemicals, Inc.	\$22,500	KPMG LLP	\$15,000
		American Wood Council	\$18,000	La Terra Development LLC	\$125,379
		Anheuser-Busch Companies, LLC	\$22,500	Landify ECT Corporation	\$45,000
		AT&T Enterprise Services (AT & T and its affiliates)	\$6,000	Laurence School	\$6,375
		Avaya, Inc.	\$11,250	LAZ Parking California LLC	\$6,250
		Bardack, Steve	\$0	Malibu Green	\$3,100
		BH Palms Investment, LLC	\$0	Mason Equity Partners / 7366 Osage Owner LLC,	\$3,325
		BNSF Railway Company	\$12,000	N N N Productions	\$0
		Boingo Wireless, Inc.	\$24,000	Neighbors for Hillside Safety	\$14,500
		Boomboxx Entertainment Companies, LLC	\$5,000	Nike	\$18,000
		CHSP Los Angeles, LLC dba Hilton Checkers	\$37,138	Official Police Garage Assn of LA	\$37,500
		City of Paramount	\$0	Onni Contracting (CA) Inc.	\$0
		Clark Construction Group - California, LP	\$1,250	Osmose Utilities Services, Inc.	\$13,500
		Coca Cola Bottling USA	\$1,250	PCMC	\$24,000
		Columbia Care, LLC	\$7,000	Qualtrics Inc	\$5,000
		Conduent	\$24,000	R.O.M. Investments, Inc.	\$90,800
		Crowdstrike, Inc.	\$10,000	SAP Public Services, Inc.	\$7,200
		Cruz Verde, Inc. dba Green Cross of Torrance	\$0	Silverstein Properties LLC	\$2,500
		Deloitte Consulting LLP	\$27,000	Splunk Inc.	\$4,000
		Elevance Health, Inc. (FNA Anthem, Inc.)	\$6,000	Sportsmen's Lodge Owner, LLC	\$22,500
		Enterprise Rent-A-Car Company of Los Angeles	\$14,525	Superhero Contractors, Inc.	\$5,000

TOP 10 HIGHEST PAID LOBBYING FIRMS

Based on Client Payments Reported as Received in Q1 2023

Firm	Total Amount Received	Client	Amount Paid to Firm	Client	Amount Paid to Firm
1. Englander Knabe and Allen (continued)	\$1,058,587	Everytable, PBC	\$18,000	Terrace Restaurant and Lounge, Inc	\$4,363
		Fenix Marine Services	\$24,000	Terry York Motor Cars, Ltd.	\$28,675
		Gemdale USA Corporation	\$19,500	Third Pulse, LLC	\$1,800
		Gohar Afifi	\$3,675	Total Transportation Services - TTSI	\$30,000
		GreenQuest Energy Development, LLC	\$10,000	United Taxi	\$8,000
		Halo Collective Inc.	\$751	Universal Technical Institute, Inc.	\$15,000
		Hays Holladay, Bradford	\$25,725	URW Airports, LLC (f/k/a Westfield Airports, LLC)	\$20,000
		HDR Engineering, Inc.	\$21,000	Waste Management Inc.	\$9,000
		HealthRIGHT 360	\$7,500	Welcome The Healing Touch, Inc.	\$3,175
		Jess Chen	\$2,625	Westfield Property Management, LLC	\$20,000
		Katchko, Vitiello, Karikomi, PC on behalf of their client Southern California Collective	\$0	World Wide Technology, LLC	\$31,250
2. DLA Piper LLP (US)	\$997,057	5825 W. Sunset, LLC	\$22,143	Landmark Properties, Inc.	\$15,972
		966 Vermont, LLC	\$9,211	Lowe Enterprises Real Estate Group, Inc.	\$16,787
		Amplify Development Co.	\$0	LSA Capital, Inc.	\$29,239
		Atlas Capital Group, LLC	\$17,082	Merle Norman Cosmetics, Inc.	\$0
		Baranoff Holdings	\$0	MPY, LLC	\$0
		BARDAS Investment Group	\$331,516	MR Real Estate, LLC	\$238,392
		Bastion Development Corporation	\$18,955	MREC HD Blake Street	\$1,287
		Behrstock Properties LP	\$585	O'Brien Machinery, Inc.	\$3,000
		Champion Real Estate Company	\$51,111	Retail Branches	\$5,312
		CRE-HAR Crossroads SPV, LLC	\$50,542	RWBP Highland, LP	\$2,079
		Crossroads SPV II	\$0	Taylor Morrison of California, LLC	\$5,734
		Crossroads SPV IV	\$0	The General Investment and Development Co. (GID)	\$4,272
		Estate Four	\$13,739	The Panorama Group	\$5,600
		GAW US Fund LP	\$4,120	UOVO Art	\$31,353

TOP 10 HIGHEST PAID LOBBYING FIRMS

Based on Client Payments Reported as Received in Q1 2023

Firm	Total Amount Received	Client	Amount Paid to Firm	Client	Amount Paid to Firm
2. DLA Piper LLP (US) (continued)	\$997,057	Gerald W. - Vic Inn-Ternational	\$4,682	Valley Canoga Properties LTD	\$13,000
		HAAS Baldwin Hills	\$70,813	Ventus Group	\$17,578
		Harridge Development Group, LLC	\$12,957		
3. Rand Paster & Nelson, LLP	\$795,261	5 Star Discount Homes, LLC	\$3,046	Impact Housing	\$5,014
		6421 Selma Wilcox Hotel, LLC	\$6,558	Jacobs Children Trust	\$1,351
		961 La Cienega, LLC	\$25,094	JRMC Real Estate	\$2,785
		ABS Properties	\$1,218	LaTerra Development, LLC	\$41,321
		Affinity House, Inc.	\$0	Linc Housing	\$5,752
		Allvision, LLC	\$5,964	M&A Real Estate Partners	\$75
		Amoroso Companies	\$1,989	Manhattan West Real Estate	\$4,326
		Angel City Football Club	\$30,990	Masis Holdings	\$7,434
		Aragon Development Corp	\$199	Mirman School	\$18,305
		Artisan Ventures	\$37,326	One San Pedro	\$32,973
		AUX Architecture	\$2,999	Orange Barrel Media	\$3,843
		Black Equities	\$274	Otis College of Art & Design	\$11,840
		Boething Treeland Farm	\$0	Relevant Living, LLC	\$5,823
		Borstein Enterprises	\$9,110	SafetyPark Corporation	\$2,892
		Broadway Management Group, LLC	\$0	Skya Highland Park Partners II, LLC	\$40,579
		Brookfield Properties Development, LLC	\$2,569	SLG Partners, LLC	\$28,669
		California Landmark	\$6,995	Spieker Senior Development Partners	\$2,125
		California Student Living (CASL)	\$44,833	Sportsmens Lodge Owner, LLC c/o Midwood Investment & Development	\$109,601
		Carmel Partners	\$64,321	SRM Development	\$3,996
		Chaminade College Preparatory	\$7,018	Stoic Vineland, LLC	\$690
		citizenM	\$10,976	Sunrise Senior Living	\$15,766
		Cityview	\$13,014	The Taubman Company	\$50,287
		CPIF 812 Main, LLC	\$10,921	Thomas Safran & Associates	\$0
		Cypress Equity Investments (CEI)	\$236	Tooley Interests	\$4,226
		Daylight Community Development, LLC	\$0	TriStar Realty Group	\$13,494

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Based on Client Payments Reported as Received in Q1 2023

Firm	Total Amount Received	Client	Amount Paid to Firm	Client	Amount Paid to Firm
3. Rand Paster & Nelson, LLP (continued)	\$795,261	Elysian Development, LLC	\$0	Uncommon Developers	\$24,697
		Fairfield - FRH Realty, LLC	\$8,614	Vitruvian Management, LLC	\$5,911
		Farco Properties, LLC	\$3,663	Voltera	\$5,623
		Fidelity National Title Group	\$5,484	W.O.R.K.S.	\$574
		Grubb Properties	\$12,690	Wildwood School	\$156
		Hampton Venice, LLC	\$6,998	Wiseman Residential	\$18,080
		Helio	\$3,959	Wynkoop Properties, LLC	\$0
4. Craig Lawson & Co., LLC	\$604,210	1784 Holdings LLC	\$942	National Community Renaissance of CA	\$30,192
		A Community of Friends	\$0	National Real Estate Development LLC	\$65,682
		Abode Communities	\$10,675	Overton Moore Properties	\$0
		AD Sharp US	\$26,045	Pacific Reach Properties	\$5,780
		Allies for Every Child, Inc.	\$21,652	Pacific Springs LLC	\$3,972
		Amidi Group	\$10,867	Parish of St. Matthew	\$7,929
		B & F Associates	\$22,203	Pico Union Housing Corp.	\$2,551
		Baldwin Hills Motor Inn, Inc.	\$12,498	Project Angel Food, Inc.	\$10,577
		Carmel Partners Inc.	\$4,185	Rexford Industrial Realty	\$76,687
		Century Housing Corp	\$13,275	Somito Capital LP	\$9,552
		Children's Hospital Los Angeles	\$32,178	SRO Housing Corp.	\$12,702
		Confluent Development LLC	\$11,586	Summit Western Limited, LLC	\$2,885
		Eiden Inc.	\$892	The City Market of Los Angeles	\$2,754
		Greenbergs-Rosen, a Partnership	\$57	Thrifty Oil Co.	\$8,192
		Ikar	\$16,684	Triumph Management	\$5,152
		Jacmar Partners	\$6,110	Urbanspace	\$12,906
		Jamison Properties LP	\$31,275	Value Schools	\$6,293
		Jewish Family Service of L.A.	\$12,786	Vermont Real Estate Properties LLC	\$2,163
		Kirby Manor Corp	\$9,192	Volunteers of America	\$12,282
		LINC Housing	\$13,306	Walter N Marks Inc	\$21,364
		Merlin Entertainments Ltd.	\$21,382	Weingart Center	\$1,374
		Museum Associates	\$21,480	Yavneh Hebrew Academy	\$3,951
5. TChoi and Associates	\$540,285	5128 Marathon	\$21,503	Englander Knabe & Allen on behalf of Laurence School	\$4,921
		Chick-Fil-A	\$246,688	Englander Knabe & Allen on behalf of Mason Equity	\$2,519

TOP 10 HIGHEST PAID LOBBYING FIRMS

Based on Client Payments Reported as Received in Q1 2023

Firm	Total Amount Received	Client	Amount Paid to Firm	Client	Amount Paid to Firm
5. TChoi and Associates (continued)	\$540,285	Englander Knabe & Allen on behalf of 349-351 North Fairfax LLC	\$14,725	Englander Knabe & Allen on behalf of N.N.N. Productions	\$0
		Englander Knabe & Allen on behalf of Bradford Hays Holladay	\$5,306	Englander Knabe & Allen on behalf of ROM investments	\$69,479
		Englander Knabe & Allen on behalf of Gemdale USA	\$14,684	Englander Knabe & allen on behalf of Terrace Restaurant	\$3,468
		Englander Knabe & Allen on behalf of LaTerra Properties	\$123,645	Englander Knabe & Allen on behalf of Terry York Motors	\$33,347
6. M Strategic Communications	\$536,500	AERIAL RAPID TRANSIT TECHNOLOGIES LLC	\$20,000	JAMISON PROPERTIES	\$7,000
		AIRBNB	\$45,000	LAFC SPORTS, LLC	\$21,000
		ALLVISION	\$20,000	LONGROAD SOLAR	\$0
		AMAZON.COM SERVICES LLC	\$11,000	LOS ANGELES COUNTRY CLUB	\$20,000
		ANAERGIA SERVICES, LLC	\$20,000	LOS ANGELES DODGERS	\$0
		BARON PROPERTY GROUP	\$0	NETFLIX	\$30,000
		CALIFORNIANS FOR ENERGY INDEPENDENCE	\$30,000	OAKPASS ROAD	\$20,000
		CITY STORAGE SYSTEMS, LLC	\$7,500	PASSPORT	\$15,000
		COHEN GOLDSEIN INVESTMENT (CGI) STRATEGIES	\$30,000	PLAINS MARKETING, L.P.	\$10,000
		DART CONTAINER CORPORATION	\$5,000	SHRYNE GROUP	\$10,000
		DIGITAL REALTY SERVICES	\$10,000	SOUTHERN CALIFORNIA GAS COMPANY	\$0
		EDF RENEWABLE ENERGY	\$50,000	TISHMAN SPEYER	\$30,000
		GOLDRICH KEST	\$0	UNIVERSAL CITY GUEST HOME, L.P., A CALIFORNIA LIMITED PARTNERSHIP	\$0
		HNTB CORPORATION	\$5,000	VELLA GROUP	\$10,000
		HUDSON PACIFIC PROPERTIES INC	\$40,000	WAYMO	\$40,000
		SUNSET LAS PALMAS			
		IKE SMART CITY, LLC	\$30,000		

TOP 10 HIGHEST PAID LOBBYING FIRMS

Based on Client Payments Reported as Received in Q1 2023

Firm	Total Amount Received	Client	Amount Paid to Firm	Client	Amount Paid to Firm
7. MAX DEVELOPMENT LLC dba three6ixty	\$493,201	ALTA Senior Living (Welbrook)	\$11,893	Klinedinst PC	\$1,970
		Aragon Properties, Ltd	\$5,399	KSLB Holding LLC	\$7,245
		Aroma Cafe	\$0	Legacy 21 LLC	\$0
		Art In Common	\$0	Linc Housing Corp	\$0
		Atrio Venice LLC	\$0	Mani Brothers Real Estate Group	\$0
		Black Equities Group	\$29,900	Mark Juncosa	\$9,611
		Bolour Associates	\$23,633	Massachi Industries, LLC	\$0
		Botanical Hospitality Group	\$1,473	May Lindstrom	\$2,925
		CGI Strategies	\$6,500	Nine Oak Investments	\$4,319
		CIM Group	\$9,173	Norman Family LP	\$0
		Cityview LLC	\$773	Oxford Capital Group LLC	\$20,905
		CK Development	\$0	Paramount Capital Development	\$1,544
		Colony Capital	\$21,769	Path Ventures	\$2,764
		Comstock Homes	\$3,845	Praxis Development Group	\$1,975
		Cypress Equity	\$5,775	RBM of California	\$2,575
		Daylight Community Development	\$15,016	Relevant Group	\$7,120
		Domus Development LLC	\$5,393	Senior Housing Partners	\$9,193
		Elevate Investment Partners	\$18,855	Skansa USA Community Development	\$5,813
		Englander Knabe & Allan	\$3,392	Sonder USA Inc.	\$2,770
		Fifteen Group	\$0	Sportsman Lodge Owner LLC c/o Midwood Invst & Dev	\$5,048
		Gabi, Tzur	\$0	The Actor's Fund of America	\$9,006
		Geneva Street Partners	\$7,039	Thomas James Homes	\$0
		GRUBB Properties	\$45,690	Tishman Speyer	\$768
		GTM Holdings LLC	\$0	Toll Brothers Inc.	\$0
		GuzIsaac Enterprises, LLC	\$0	Tom Safran & Associates	\$11,418
		Haroni Investments Inc.	\$23,888	Trinity Investments LLC	\$18,679
		Hawkins Way Properties LLC	\$607	United Building Company	\$5,746
		Hollywood Community	\$500	West Hollywood Community Housing	\$25,372
		Hugo, Edith	\$2,175	West Modular	\$29,819
		In and Out Burger	\$33,891	WORKS	\$5,545
		Jewish Federation of Greater LA	\$0	Wynkoop Properties LLC	\$1,306
		Johnson Development Associates	\$4,465	Young S Kim	\$18,728

TOP 10 HIGHEST PAID LOBBYING FIRMS

Based on Client Payments Reported as Received in Q1 2023

Firm	Total Amount Received	Client	Amount Paid to Firm	Client	Amount Paid to Firm
8. Armbruster Goldsmith & Delvac LLP	\$484,928	5420 Sunset Venture, LLC	\$57,243	Lazer Properties, Inc.	\$3,359
		6767 W Sunset Blvd LLC dba CMNTY Culture Campus	\$11,474	LDAR Cascades, LLC	\$10,000
		Abington Emerson	\$2,706	Leon Capital Group	\$742
		ABS Properties, Inc.	\$0	Milken Community Schools	\$10,109
		AEG	\$17,196	Next Century Associates, LLC	\$1,021
		American Jewish University	\$18,408	Oklahoma Rock, LLC	\$11,617
		Amidi Group	\$24,561	ONNI Group Contracting (California) Inc.	\$29,814
		Belmont Village Senior Living	\$1,542	Playa Capital Company, LLC	\$39
		Bolour	\$3,074	PSS West L.A., LLC	\$10,224
		Brentwood School	\$3,693	RAR2-Villa Marina Center CA, LLC	\$6,334
		California Landmark	\$6,328	Sares Regis	\$2,369
		Campbell Hall School	\$8,284	Schiller, Zack	\$2,659
		Carmel Partners	\$8,664	Stephen Wise Temple	\$604
		Century Investment LLC	\$23,172	The Buckley School	\$23,425
		CGI Strategies	\$0	The Mirman School	\$6,720
		City Market of Los Angeles	\$3,558	Tishman Speyer	\$3,744
		Culver Crossings Properties LLC	\$46,664	Trammell Crow	\$72,654
		Devenney Group, Ltd.	\$39	Uncommon Development	\$7,341
		GPI Companies	\$7,456	United El Segundo, Inc.	\$717
		Jade Enterprises	\$0	University of Southern California	\$15,058
		Jamison Properties, LP	\$0	Vantage Property Investors	\$3,772
		Japanese American Cultural and Community Center	\$4,630	Westlake Apartment Development, LLC	\$0
		Kaplan Development Group	\$13,810	Westmark School	\$39
		Landmark Properties, Inc.	\$69		
9. Marathon Communications Inc	\$392,812	39 South LLC c/o Plus Development Group	\$5,915	Hilton Hotel & Resorts	\$2,999
		400 S. San Vicente LLC	\$12,077	Hines	\$27,365
		6767 W. Sunset Blvd. LLC dba CMNTY Culture Campus	\$16,000	Jesse Street LA Owner LLC	\$14,430
		Alameda Studio Owner, LLC	\$20,065	Kaiser Permanente	\$1,185

TOP 10 HIGHEST PAID LOBBYING FIRMS

Based on Client Payments Reported as Received in Q1 2023

Firm	Total Amount Received	Client	Amount Paid to Firm	Client	Amount Paid to Firm
9. Marathon Communications Inc (continued)	\$392,812	Artisan Realty Advisors	\$24,000	La Cienega Partners Limited Partnership	\$7,840
		AvalonBay Communities, Inc.	\$27,630	Millennium Partners	\$22,677
		Carmel Partners	\$88,337	Plus Development Group	\$724
		Charles Company	\$2,714	Prologis L.P.	\$0
		Continuum Partners	\$72,591	S&R Partners, LLC	\$9,529
		DFS North America	\$12,000	SCD 1811 Sacramento LLC	\$1,800
		Harvard-Westlake School	\$22,934		
10. Mayer Brown LLP	\$373,937	6450 Sunset Owner, LLC	\$18,891	MCAF Vine LLC	\$0
		7577 Foothill, LLC	\$0	Mitsui Fudosan America, Inc.	\$23,175
		A.G.B.U. Manoogian-Demirdjian School	\$0	PHR LA Mart LLC	\$1,742
		AG-SCH 8150 Sunset Boulevard Owner, L.P.	\$9,725	PR2020, LLC	\$0
		Cahuenga Vine Properties II, LLC	\$0	Prologis, Inc.	\$12,098
		Clark Construction Group - California, LP	\$0	S&R Partners, LLC	\$47,083
		Community Builders Group, LLC	\$581	Summit Media LLC	\$0
		CP LA Cold Storage Land, LLC	\$14,223	Sun Hill Properties, Inc.	\$21,487
		Epic Investments LLC	\$9,833	The Laurence School	\$0
		Five Points, LP	\$7,740	The Post Group, Inc.	\$38,518
		Harvard-Westlake School	\$54,542	The Star LLC	\$1,213
		Jamison Properties, LP	\$0	Thrifty Oil Company	\$0
		LIG - 900, 910 and 926 E. 4th St., 405-411 S. Hewitt St., LLC	\$32,531	Watt Investment Partners, LLC	\$0
		Maxxam Enterprises	\$2,903	West LA Commons, LLC	\$77,654

TOP 10 HIGHEST PAYING CLIENTS

Based on Aggregate Client Payments Reported as Made for Q1 2023

Client	Total Payment Reported	Firm	Payment Received	City Matter	Agencies Lobbied
1. BARDAS Investment Group	\$344,353	DLA Piper LLP (US)	\$166,570	<u>1149 Las Palmas</u> creative office development [N/A]	City Planning; City Council; Public Works, Engineering
			\$82,836	<u>6101-6111 Melrose Ave</u> Land use advice [NA]	Mayor's Office; City Council; Library; City Planning
			\$82,110	<u>1200 Cahuenga</u> creative office development [N/A]	Mayor's Office; City Planning
			\$0	<u>Sears (5601 Santa Monica Blvd)</u> creative office and studio campus development [N/A]	City Planning; Neighborhood Councils; Building and Safety; Mayor's Office
			\$0	<u>6344 Fountain</u> Land use advice [NA]	No agencies indicated
			\$0	<u>TVC</u> creative office and studio development [N/A]	No agencies indicated
		3D Networks Corp., Inc.	\$9,300	<u>City Approval</u> Seeking approval for creative office developments [CPC 2021-2908-ZC-HD-ZAD-WDI-SPR ENV-2021-2909-MND CPC 2021-10479-SPR-WDI]	City Attorney's Office; Library
		Kindel Gagan	\$3,000	<u>Bardas Investment Group</u> Assistance with DWP for projects [N/A]	Building and Safety; Fire (LAFD); City Planning; Water & Power (DWP)
		Kimberlina Whettam & Associates	\$538	<u>Fountain & Cahuenga</u> Request Public Works Committee Chair for information regarding scheduling Council adoption of AA-2019-4869-PMLA; Reach out to DOT management to support to approve WTCP required for the work under AA-20019-4869-PMLA [AA-2019-489-PMLA]	Board of Public Works; Transportation (LADOT, DOT)
		2. Englander Knabe & Allen	\$318,506		
<i>on behalf of ROM investments</i>		TChoi and Associates	\$69,479	<u>553-559 North Mariposa</u> facilitation with permits and inspections [N/A]	City Planning; Building and Safety
<i>on behalf of LaTerra Properties</i>			\$49,751	<u>3871 Grand View</u> Facilitation with Community outreach [N/A]	City Council; City Planning
			\$30,531	<u>4112 Del Rey</u> Facilitation with community outreach [N/A]	City Council

TOP 10 HIGHEST PAYING CLIENTS

Based on Aggregate Client Payments Reported as Made for Q1 2023

Client	Total Payment Reported	Firm	Payment Received	City Matter	Agencies Lobbied
2. Englander Knabe & Allen (continued)	\$318,506				
<i>on behalf of LaTerra Properties</i>		TChoi and Associates (continued)	\$20,754	<u>Due Diligence</u> Profile of entitlements and permitting feasibility [N/A]	City Council
			\$11,591	<u>4850 Hollywood Blvd.</u> Facilitation with City Agencies for permit and inspections [N/A]	Building and Safety
			\$10,119	<u>12444 Venice / 12575 Venice</u> Facilitation with City Agencies for Inspection [N/A]	Building and Safety
			\$900	<u>4900 Hollywood Blvd.</u> Facilitation with agencies and permits and inspections [N/A]	Building and Safety
<i>on behalf of Terry York Motors</i>			\$33,347	<u>22006 West Erwin</u> Facilitation with Permits and inspections [N/A]	Building and Safety
<i>on behalf of 349-351 North Fairfax LLC</i>			\$14,725	<u>349-351 North Fairfax</u> Facilitation with land use, outreach, for discretionary approvals [N/A]	Police (LAPD)
<i>on behalf of Gemdale USA</i>			\$14,684	<u>235 N. Hoover</u> facilitation with city agencies for electrical services and expediting [N/A]	Water & Power (DWP)
<i>on behalf of Bradford Hays Holladay</i>			\$5,306	<u>2547 North Sundown</u> Facilitation with Permitting and inspection [N/A]	Transportation (LADOT, DOT); Neighborhood Councils; City Council; Mayor's Office
<i>on behalf of Laurence School</i>			\$4,921	<u>13639 W Victory Bvd, Valley Glen, CA 91401</u> facilitation with agencies for inspections [N/A]	Building and Safety; Public Works, Sanitation
<i>on behalf of Terrace Restaurant</i>			\$3,468	<u>17239 Ventura Blvd</u> Facilitation with outreach and entitlements [N/A]	City Planning
<i>on behalf of Mason Equity</i>			\$2,519	<u>7366 Osage</u> facilitation with LADWP for permitting [N/A]	Water & Power (DWP)
<i>on behalf of N.N.N. Productions</i>			\$0	<u>1509 Mateo St.</u> facilitation with Permits and inspections [N/A]	Public Works, Engineering

TOP 10 HIGHEST PAYING CLIENTS

Based on Aggregate Client Payments Reported as Made for Q1 2023

Client	Total Payment Reported	Firm	Payment Received	City Matter	Agencies Lobbied
2. Englander Knabe & Allen (continued)	\$318,506				
<i>on behalf of their client Deloitte Consulting LLP</i>		Kathy Jones Irish Consulting, LLC	\$14,250	<u>Cyber security and related complex technology solutions and services.</u> Lobbyist supports client business development objectives by providing strategic advisory services. Also, assists client with proposal development, including final editing. [N/A]	Water & Power (DWP)
<i>on behalf of Osmose Utilities Services, Inc.</i>			\$9,450	<u>Contract Execution</u> Provide advisory services to maximize client's ability to effectively engage with DWP staff and, properly deliver contracted services. [LADWP Contract No. 902, August 31, 2020 - Services for Overhead and Underground Facilities Inspections.]	Water & Power (DWP)
<i>on behalf of their client World Wide Technology, LLC</i>			\$7,500	<u>Advanced and complex IT solution and service provider.</u> Client seeks opportunities to provide IT equipment, technical solutions and service to LADWP. Currently focused on marketing and business development. Lobbyist is supporting these objective by providing strategic advisory services and researching appropriate and potential DWP projects of interest to the client and scheduling meetings with Department staff. [N/A]	Water & Power (DWP)
<i>on behalf of their client Third Pulse LLC</i>			\$1,820	<u>333 S. Boylston St.</u> Client requires complete rewiring of its property power vault. Lobbyist engaged to encourage advancement of work to be performed by LADWP project management and construction/installation team to meet performance venue opening schedule. [Project ID 311/222 -CS759]	Water & Power (DWP)

TOP 10 HIGHEST PAYING CLIENTS

Based on Aggregate Client Payments Reported as Made for Q1 2023

Client	Total Payment Reported	Firm	Payment Received	City Matter	Agencies Lobbied
2. Englander Knabe & Allen (continued)	\$318,506				
<i>on behalf of City of Paramount</i>		Kathy Jones Irish Consulting, LLC (continued)	\$0	<u>DWP right of way access for bike path managed by the City of Paramount</u> Securing right of way access from LADWP to enable construction of PHASE II, a critical section of a new bike path, funded for regional bikeway programming, and managed by the City of Paramount. [LADWP File No. P-100034]	Water & Power (DWP)
<i>on behalf of their client Enterprise</i>			\$0	<u>Fleet Services / EV Fleet Vehicles/Sustainability</u> Lobbyist supports client when the client identifies a fleet Services or EV Fleet Vehicle procurement opportunities advertised by DWP. [N/A]	Water & Power (DWP)
<i>on behalf of their client AECOM</i>			\$0	<u>None to report at this time.</u> Support implementation of client marketing and business development strategy to strengthen competitiveness when pursuing water engineering projects. [N/A]	Water & Power (DWP)
<i>on behalf of BH Palms Investment, LLC</i>			\$0	<u>Expediting BH Palms</u> Expedite re-installation of conduit connecting electrical infrastructure of project to DWP transmission pole [LADWP WO 1793027]	Water & Power (DWP)
<i>on behalf of American Wood Council</i>		Dragonfly Public Affairs	\$10,000	<u>related to wood construction materials</u> Oppose continued restrictions on safe and effective building materials approved by the State of California for use in new constructions [CF# 19-0603]	City Council
<i>Englander Knabe & Allen</i>		MAX DEVELOPMENT LLC dba three6ixty	\$2,811	<u>1731 Berendo LA 90027</u> Low Medium II residential [AIN 5589031022]	Building and Safety; City Planning
			\$580	<u>3003 Leeward LA 90005</u> change of use permit [APN 5077017021]	City Planning

TOP 10 HIGHEST PAYING CLIENTS

Based on Aggregate Client Payments Reported as Made for Q1 2023

Client	Total Payment Reported	Firm	Payment Received	City Matter	Agencies Lobbied
3. Chick-Fil-A	\$288,478	TChoi and Associates	\$75,488	<u>5043 Van Nuys</u> Facilitate with City Agencies for Permitting , Land Use and Expediting [N/A]	City Council; City Planning
			\$60,800	<u>3758 South Figueroa Street</u> Facilitate with City Agencies for Permitting , Land Use and Expediting [N/A]	Building and Safety
			\$32,400	<u>5430 Century Blvd</u> Facilitate with City Agencies for Permitting , Land Use and Expediting [N/A]	City Council; Public Works, Engineering
			\$22,300	<u>2925 Los feliz</u> Facilitate with City Agencies for Permitting , Land Use and Expediting [N/A]	City Council
			\$18,500	<u>17660 Ventura Blvd</u> Community outreach [N/A]	City Council; Transportation (LADOT, DOT)
			\$14,100	<u>3201 Wilshire Blvd</u> Facilitate with City Agencies for Permitting , Land Use and Expediting [N/A]	City Council
			\$9,500	<u>9048 Balboa</u> Facilitate with City Agencies for Permitting , Land Use and Expediting [N/A]	City Council
			\$7,100	<u>20101 Ventura Blvd</u> Facilitate with City Agencies for Permitting , Land Use and Expediting [N/A]	Building and Safety
			\$6,500	<u>8875 Tampa Avenue</u> Facilitate with City Agencies for Permitting , Land Use and Expediting [N/A]	Building and Safety
		Pacific Crest Consultants	\$10,620	<u>Commercial Property</u> SITE PLAN REVIEW TO APPROVE CONSTRUCTION OF A NEW FAST-FOOD RESTAURANT WITH DRIVE-THRU [DIR-2021-10592-SPR]	Building and Safety; Dept of Neighborhood Empowerment (DONE); City Planning
			\$10,080	<u>Commercial Property/5043 Van Nuys/Hesby</u> SITE PLAN REVIEW AND CONDITIONAL USE PERMIT TO ALLOW REMODEL OF EXISTING SITE-DOWN RESTAURANT AND CHANGE OF USE TO A NEW FAST-FOOD RESTAURANT [ZA-2021-3341-CU-SPR]	City Planning; Dept of Neighborhood Empowerment (DONE); Building and Safety

TOP 10 HIGHEST PAYING CLIENTS

Based on Aggregate Client Payments Reported as Made for Q1 2023

Client	Total Payment Reported	Firm	Payment Received	City Matter	Agencies Lobbied
3. Chick-Fil-A (continued)	\$288,478	Pacific Crest Consultants (continued)	\$7,800	<u>Commercial Property/9048 Balboa</u> SITE PLAN REVIEW AND CONDITIONAL USE PERMIT TO ALLOW DEMO OF THE EXISTING VACANT RESTAURANT AND CONSTRUCTION OF A NEW DRIVE-THROUGH FAST FOOD RESTAURANT [ZA-2023-2866-CU-SPR]	Building and Safety; City Planning; Dept of Neighborhood Empowerment (DONE)
			\$5,820	<u>Commercial Property/2925 Los Feliz</u> SITE PLAN REVIEW, CONDITIONAL USE PERMIT AND PROJECT PERMIT COMPLIANCE TO PEDESTRIAN ORIENTED DISTRICT TO APPROVE CONSTRUCTION OF A NEW FAST-FOOD RESTAURANT TO REPLACE EXISTING SIT-DOWN RESTAURANT [ZA-2022-9039-CU-SPR-POD]	City Planning; Dept of Neighborhood Empowerment (DONE); Building and Safety
			\$4,890	<u>Commercial Property</u> PLANNING DEPARTMENT APPROVAL FOR NEW FAST-FOOD RESTAURANT. NO CASE NUMBER YET. [n/a]	Building and Safety; City Planning; Dept of Neighborhood Empowerment (DONE)
			\$1,980	<u>Commercial property</u> PLAN APPROVAL TO CONFIRM CONDITION COMPLIANCE FOR EXISTING DRIVE-THRU FAST-FOOD RESTAURANT [ZA-2017-4754-CU-SPPA-SPP]	Building and Safety; Dept of Neighborhood Empowerment (DONE); City Planning
			\$600	<u>Commercial Property - 6750 Sunset</u> Obtain entitlements and permits for modifications to existing Chick-fil-A restaurant. [N/A]	City Planning; Dept of Neighborhood Empowerment (DONE); Building and Safety
4. MR Real Estate	\$238,392	DLA Piper LLP (US)	\$238,392	<u>Avenue 34 Entitlements</u> Land use advice [NA]	Public Works, Street Lighting; Public Works, Street Services; Public Works, Sanitation; Public Works, Engineering; Public Works, Contract Administration; Board of Public Works; City Planning; Building and Safety; City Council

TOP 10 HIGHEST PAYING CLIENTS

Based on Aggregate Client Payments Reported as Made for Q1 2023

Client	Total Payment Reported	Firm	Payment Received	City Matter	Agencies Lobbied
5. Hackman Capital Partners / Radford Studio Center, LLC / Television City Studios, LLC	\$215,819	Advocacy	\$62,069	<u>Television City Studios Masterplan</u> [n/a] <i>Client registered as Television City Studios, LLC</i>	Mayor's Office; City Council; Recreation & Parks
		Trifiletti Consulting, Inc.	\$54,953	<u>Television City Television City Studios Plan and Modernization Project</u> [CPC-2021-4089-AD-GPA-ZC-SN-SP; CPC-2021-4090-DA; ENV-2021-4091-EIR] <i>Client registered as Hackman Capital Partners</i>	City Council; Building and Safety; City Planning; Transportation (LADOT, DOT)
			\$2,656	<u>Radford Studio Center Radford Studio Center Plan and Modernization Project</u> [CPC-2023-1347-GPA-VZC-SP-SN; CPC 2023-1354-DA; ENV-2023-1348-EIR] <i>Client registered as Hackman Capital Partners</i>	Water & Power (DWP); Transportation (LADOT, DOT); City Planning; Building and Safety; City Council
			\$0	<u>Television City Campus at 7800 Beverly Blvd.</u> Television City Campus at 7800 Beverly Blvd. [n/a] <i>Client registered as Television City Studios, LLC</i>	No agencies indicated
		Burns & Bouchard, Inc.	\$30,000	<u>Television City Television City Studios Plan and Modernization Project</u> [CPC-2021-4089-AD-GPA-VZC-SP-SN, ENV-2021-4091-EIR, VTT-83387, CPC-2021-4090-DA.] <i>Client registered as Television City Studios, LLC</i>	Building and Safety; Fire (LAFD); Neighborhood Councils; City Council; Water & Power (DWP); Transportation (LADOT, DOT); Public Works, Street Services; Public Works, Sanitation; Public Works, Engineering; City Planning
			\$16,677	<u>Radford Studio Center Radford Studio Center Plan and Modernization Project</u> [CPC-2023-1347-GPA-VZC-SP-SN, ENV-2023-1348-EIR, CPC 2023-1354-DA] <i>Client registered as Radford Studio Center, LLC</i>	City Council; Building and Safety; Fire (LAFD); Water & Power (DWP); Transportation (LADOT, DOT); Public Works, Street Services; Public Works, Sanitation; Public Works, Engineering; City Planning; Neighborhood Councils

TOP 10 HIGHEST PAYING CLIENTS

Based on Aggregate Client Payments Reported as Made for Q1 2023

Client	Total Payment Reported	Firm	Payment Received	City Matter	Agencies Lobbied
5. Hackman Capital Partners / Television City Studios, LLC / Radford Studio Center, LLC (continued)	\$215,819	Vectis Strategies, LLC	\$19,055	<u>Television City</u> Television City Studios Plan and Modernization Project [CPC-2021-4089-AD-GPA-ZC-SN-SP; CPC-2021-4090-DA; ENV-2021-4091-EIR] <i>Client registered as Television City Studios, LLC</i>	City Council; Mayor's Office
			\$4,600	<u>Radford Studio Center</u> Radford Studio Center Plan and Modernization Project [CPC-2023-1347-GPA-VZC-SP-SN; CPC 2023-1354-DA; ENV-2023-1348-EIR] <i>Client registered as Hackman Capital Partners</i>	Mayor's Office; Water & Power (DWP); City Planning
		Sunkin Group, LLC	\$10,000	<u>Television City</u> Television City Studios Plan and Modernization Project [CPC-2021-4090-DA; CPC-2021-4089-AD-GPA-ZC-SN-SP] <i>Client registered as Television City Studios, LLC</i>	Mayor's Office; City Council; City Planning
		Park & Velayos	\$8,192	<u>Television City</u> Television City Studios Plan and Modernization Project [CPC-2021-4089-AD-GPA-ZC-SN-SP; CPC-2021-4090-DA; ENV-2021-4091-EIR] <i>Client registered as Hackman Capital Partners</i>	Public Works, Engineering; City Planning; City Council
			\$7,618	<u>Radford Studio Center</u> Radford Studio Center Plan and Modernization Project [CPC-2023-1347-GPA-VZC-SP-SN; CPC 2023-1354-DA; ENV-2023-1348-EIR] <i>Client registered as Hackman Capital Partners</i>	Mayor's Office; Water & Power (DWP); City Planning
			\$0	<u>Television City matter</u> [N/A] <i>Client registered as Television City Studios, LLC</i>	No agencies indicated
		Dakota Communications	\$0	<u>Television City</u> Television City Studios Plan and Modernization Project [CPC-2021-4090-DA; CPC-2021-4089-AD-GPA-ZC-SN-SP] <i>Client registered as Television City Studios, LLC</i>	City Council

TOP 10 HIGHEST PAYING CLIENTS

Based on Aggregate Client Payments Reported as Made for Q1 2023

Client	Total Payment Reported	Firm	Payment Received	City Matter	Agencies Lobbied
5. Hackman Capital Partners / Television City Studios, LLC / Radford Studio Center, LLC (continued)	\$215,819	Strategies 360	\$0	<u>Radford Studio Center</u> Radford Studio Center Plan and Modernization Project [ENV-2023-1348-EIR] <i>Client registered as Hackman Capital Partners</i>	City Council
6. Carmel Partners	\$175,507	Marathon Communications Inc	\$88,337	<u>1050 La Cienega</u> Due diligence regarding project located at 1050 La Cienega, Los Angeles [N/A]	City Planning; City Council; Mayor's Office
		Rand Paster & Nelson, LLP	\$36,964	<u>1050 La Cienega</u> Multifamily development project [N/A]	City Council; City Planning
			\$27,358	<u>Bundy and Exposition</u> Multifamily development project [N/A]	City Planning; City Council
		Seawolf Enterprises, Inc.	\$10,000	<u>2200-2300 Bundy</u> Seeking approval of utility plans and construction of 620 units of MF rentals, including mixed affordable (11%); 68 units set aside for low-income, formerly homeless individuals at 30% AMI, including permanent services. [P295432]	Transportation (LADOT, DOT)
		Armbruster Goldsmith & Delvac LLP	\$6,464	Bundy & Amherst Entitlements for mixed use TOC project [DIR-2022-6488-TOC-VHCA; DIR-2021-10036-TOC-VHCA; ENV-2021-10037 EAF; ENV-2021-10048-SE; ENV-2013-622-EIR]	City Planning; Building and Safety; Los Angeles Housing Department
			\$2,200	<u>1096 La Cienega</u> Multi-family TOC project [N/A]	No agencies indicated
		Craig Lawson & Co., LLC	\$4,185	<u>Main Conditional Use Permit</u> Application for CUP to allow the sale and service of alcoholic beverages [N/A]	City Planning
7. San Antonio Winery, Inc. dba Riboli Family Wine Estates and its affiliate S&R Partners, LLC	\$172,300	Mayer Brown LLP	\$47,083	<u>130 College Project</u> Seeking approval of a creative office commercial project. [N/A] <i>Client registered as S&R Partners, LLC</i>	Public Works, Street Services; City Council; Building and Safety; City Planning; Board of Public Works; Public Works, Contract Administration; Public Works, Engineering; Public Works, Sanitation; Public Works, Street Lighting

TOP 10 HIGHEST PAYING CLIENTS

Based on Aggregate Client Payments Reported as Made for Q1 2023

Client	Total Payment Reported	Firm	Payment Received	City Matter	Agencies Lobbied
7. San Antonio Winery, Inc. dba Riboli Family Wine Estates and its affiliate S&R Partners, LLC (continued)	\$172,300	Sugerman Communications Group	\$45,500	<u>Buena Vista</u> Project proposing approximately 986 residential units, including 200 affordable units, 15,000 square feet of neighborhood retail, and 23,800 square feet of indoor and outdoor restaurant uses. [CPC-2016-4063-GPA-ZC-HD-ZAD-SPR; ENV-2016-4064-EIR; VTT-74548]	City Council; City Planning
		Ed P. Reyes & Associates	\$45,000	<u>Propose a mixed use residential/commercial facility at 1030-1380 N. Broadway</u> Seeking approval for development of a proposed estimated 986 units of housing including 200 affordable units with 1.6 acres of public open space. The site will feature commercial retail along with site lines to the adjacent State park . [CPC-2016-4063-GPA-ZC-HD-ZAD-SPR] <i>Client registered as S&R Partners, LLC</i>	City Council
		Calvin E. Hollis	\$21,694	<u>Buena Vista Development Project</u> Proposed 900 Unit residential project [none] <i>Client registered as S&R Partners, LLC</i>	City Planning; City Council
			\$3,494	<u>130 College Street Project</u> Proposed 200,000 s f office building CPC - 2023-2306-GPA-VZC-HD-MCUP-SPR VTT-84059 ENV-2023-2307-EIR [N /A] <i>Client registered as S&R Partners, LLC</i>	City Planning; City Council
		Marathon Communications Inc	\$9,529	<u>Approvals/entitlements for 130 West College St., Los Angeles</u> Provide communications and community outreach consulting services in support of approvals and prospective entitlements for property located at 130 West College St., Los Angeles [N?A] <i>Client registered as S&R Partners, LLC</i>	City Council; Neighborhood Councils; City Planning

TOP 10 HIGHEST PAYING CLIENTS

Based on Aggregate Client Payments Reported as Made for Q1 2023

Client	Total Payment Reported	Firm	Payment Received	City Matter	Agencies Lobbied
7. San Antonio Winery, Inc. dba Riboli Family Wine Estates and its affiliate S&R Partners, LLC (continued)	\$172,300	Park & Velayos	\$0	<u>Buena Vista</u> Project proposing approximately 986 residential units, including 200 affordable units, 15,000 square feet of neighborhood retail, and 23,800 square feet of indoor and outdoor restaurant uses [CPC-2016-4063-GPA-ZC-HD-ZAD-SPR; ENV-2016-4064-EIR; VTT-74548]	Water & Power (DWP); City Planning
8. Sportsmen's Lodge Owner, LLC	\$168,768	Rand Paster & Nelson, LLP	\$109,601	<u>Sportsmen's Lodge</u> Mixed-use development project [N/A]	City Planning; City Council
		Englander Knabe and Allen	\$22,500	<u>12833 Ventura Blvd.</u> Consulting services related to property [N/A]	City Planning; Mayor's Office; City Council
		Rosenheim & Associates, Inc.	\$16,620	<u>Sportsmen's Lodge Property - Ventura Boulevard, Studio City (RAA Ref. 21-1428)</u> Obtain Project Permit Compliance for Ventura-Cahuenga Boulevard Corridor Specific Plan and Density Bonus Approval With On-Menu Incentives and Waivers to Allow for Development of a Mixed Use Project [AA-2022-2512-PMEX, CPC-2021-7012-DB-MCUP-WDI-SPP-SPR-VHCA, ENV-2021-10723-CE]	City Planning; Neighborhood Councils; Building and Safety; City Council; Mayor's Office
		Handelman Consulting Inc	\$15,000	Sportsmen's Lodge Proposed mixed-use development [CPC-2021-7012-DB-MCUP-WDI-SPP-SPR-VHCA]	City Council; Neighborhood Councils; City Planning
		MAX DEVELOPMENT LLC dba three6ixty	\$5,048	<u>MID-001P</u> Land Use Consulting [APN#2375021029]	Building and Safety; Public Works, Engineering
9. LaTerra Development LLC	\$166,700	Englander Knabe and Allen	\$64,550	<u>Development - LT</u> Facilitation with Community Outreach [N/A]	No agencies indicated
			\$31,075	<u>Development - LT</u> Facilitation with Community Outreach [N/A]	No agencies indicated
			\$12,691	<u>Development - LT</u> Facilitation with City Agencies for permitting and inspections [N/A]	No agencies indicated
			\$12,450	<u>Development - LT</u> Facilitation with City Agencies for inspections [N/A]	No agencies indicated

TOP 10 HIGHEST PAYING CLIENTS

Based on Aggregate Client Payments Reported as Made for Q1 2023

Client	Total Payment Reported	Firm	Payment Received	City Matter	Agencies Lobbied
9. LaTerra Development LLC (continued)	\$166,700	Englander Knabe and Allen (continued)	\$3,713	<u>Due Diligence Projects</u> Profile of entitlements and permitting feasibility [N/A]	No agencies indicated
			\$700	<u>Development - LT</u> Facilitation with City Agencies for inspections [N/A]	No agencies indicated
			\$200	<u>Development - LT</u> Facilitation with City Agencies for permitting and inspections [N/A]	No agencies indicated
		Rand Paster & Nelson, LLP	\$34,641	<u>Del Rey</u> Land use due diligence [N/A]	City Planning; City Council
			\$5,679	<u>Grand View</u> Self-storage matter [N/A]	City Planning; City Council
			\$1,002	<u>Vineland</u> Land use due diligence [N/A]	City Planning
			\$0	<u>Alvarado</u> Self-storage matter [N/A]	City Planning
			\$0	<u>Raymer</u> Self-storage matter [N/A]	City Planning
10. Clear Channel Outdoor	\$119,200	Actum I, LLC	\$100,000	<u>Issue related to digital boards</u> Discussions regarding citywide sign ordinance [CF 11-1705]	City Council; Mayor's Office
		Afriat Consulting Group Inc	\$12,200	<u>Assist with securing permits and other issues regarding outdoor advertising</u> Assist client with securing permits and other issues regarding outdoor advertising [11-1705]	City Planning
		David Gershwin Consulting	\$7,000	<u>Outdoor Advertising Issues</u> Support modernized sign ordinance for City of Los Angeles [FILE 11-1705]	Neighborhood Councils
		Kirra, LLC	\$0	<u>Digital Advertising</u> Digital Advertising [N/A]	Mayor's Office; City Council; City Planning
		Latham & Watkins LLP	\$0	<u>Outdoor Advertising Issues</u> Assist client in connection with outdoor advertising issues. [N/A]	No agencies indicated

Lobbyist Employer Activity Reported Q1 2023

Lobbyist Employer	City Matter	Description (including location and City reference numbers)
AIA Los Angeles	City Charter, Municipal Code, Building Code	All matters that pertain to the built and natural environment, the regional economy and the health, equity and resilience of the region. [LOCATION: N/A; REF NUM: N/A]
Albourne America LLC	Investment Consulting	Albourne America LLC would seek to provide non-discretionary investment advice on alternative investments. [LOCATION: N/A; REF NUM: N/A]
AllianceBernstein, LP	Public Pension Funds	Asset management and pub pension fund administration. [LOCATION: N/A; REF NUM: N/A]
American Heart Association	Heart Health, Nutrition, Tobacco Control, General Budget.	Monitor issues related to Heart Health, Nutrition, Tobacco Control, and general Budget Issues. [LOCATION: 816 S. Figueroa Street. Los Angeles, CA 90017; REF NUM: N/A]
Ares Management LLC	None reported	None reported
Ariel Investments, LLC	None reported	None reported
AT&T INC. AND ITS AFFILIATES	Various Telecommunication issues	5G, Fiber roll out [LOCATION: Citywide; REF NUM: N/A]
Audax Management Company, LLC and its subsidiary Audax Management Company (NY), LLC	Proposed investment in Audax First Lien Fund	Private equity investment [LOCATION: N/A; REF NUM: N/A]
	Proposed investment in Audax Mezzanine III, L.P.	Private equity investment [LOCATION: N/A; REF NUM: N/A]
	Proposed Investment in Audax Private Equity Fund VII	Private equity investment [LOCATION: N/A; REF NUM: N/A]
Barclays Capital, Inc.	None reported	None reported
Beach Point Capital Management LP	None reported	None reported
Bel-Air Association	Community services	(e.g., fallen trees, traffic conditions, infrastructure, street maintenance, power outages, code enforcement and policing requests) [LOCATION: Bel-Air Area; REF NUM: N/A]
	General land use and permitting issues	N/A [LOCATION: Bel-Air Area (including 11100 Chalon, 1025 Somera); REF NUM: N/A]
	Wildlife Corridor Legislation	Create a "WLD" Wildlife supplemental use district. [LOCATION: N/A; REF NUM: CPC-2022-3413-CA, CPC-2022-3712-ZC, ENV-2022-3414-CE]
BlackRock Financial Management Inc.	Pensions	Seeking investment from public pension plans. [LOCATION: N/A; REF NUM: N/A]
BlackRock Institutional Trust Company, N.A.	None reported	None reported

Lobbyist Employer Activity Reported Q1 2023

Lobbyist Employer	City Matter	Description (including location and City reference numbers)
Blackstone Administrative Services Partnership L.P.	Investment Management	Investment of Pension Funds. [LOCATION: n/a; REF NUM: n/a]
BNSF Railway Company	None reported	None reported
California Apartment Association Los Angeles	Debt Thresholds	Debt Thresholds [LOCATION: N/A; REF NUM: N/A]
	Emergency COVID Housing Measures	Emergency COVID Housing [LOCATION: N/A; REF NUM: N/A]
	Emergency Eviction Moratorium	Emergency Eviction Moratorium [LOCATION: N/A; REF NUM: N/A]
	Eviction Defense Funding	Eviction Defense Funding [LOCATION: N/A; REF NUM: N/A]
	Expanded Just Cause	Expanded Just Cause [LOCATION: N/A; REF NUM: N/A]
	General Housing Issues	General Housing Issues [LOCATION: N/A; REF NUM: N/A]
	Relocation Rent Triggers	Relocation Rent Triggers [LOCATION: N/A; REF NUM: N/A]
	Rental Housing Issues	Rental Housing Issues [LOCATION: N/A; REF NUM: N/A]
	Rental Subsidy	Rental Subsidy [LOCATION: N/A; REF NUM: N/A]
Carmel Partners	Alloy: 525 Santa Fe Ave.	Real estate development approvals [LOCATION: 525 Santa Fe Avenue, Los Angeles, CA 90025; REF NUM: n/a]
	Bundy Blocks: 2217 S Bundy Dr., 2301 S Bundy Dr., 2201 S Bundy Dr.	Real estate development approvals [LOCATION: 2217 S Bundy Dr., Los Angeles, CA 90064; REF NUM: N/A]
	Cumulus	Real Estate Development [LOCATION: 3321 LA CIENEGA BLVD., LOS ANGELES CA, 90016; REF NUM: N/A]
Catalyst California	Office of Racial Equity	Continue engagement with the Civil + Human Rights and Equity Department to support and monitor the implementation of the Office of Racial Equity's five-year action plan. [LOCATION: N/A; REF NUM: Council File No. 19-1470]
Central City Association of Los Angeles	1st and Broadway Civic Center Park	1st and Broadway Civic Center Park [LOCATION: n/a; REF NUM: n/a]
	333 Lower Grand Ave.	n/a [LOCATION: 333 Lower Grand Ave.; REF NUM: n/a]
	655 Mesquit Development	655 Mesquit Development [LOCATION: n/a; REF NUM: n/a]
	7th Street Improvements	7th Street Improvements [LOCATION: n/a; REF NUM: n/a]
	Adaptive Reuse Ordinance	Adaptive Reuse Ordinance [LOCATION: n/a; REF NUM: n/a]
	AECOM 12th & Olive Hotel	AECOM 12th & Olive Hotel [LOCATION: n/a; REF NUM: n/a]

Lobbyist Employer Activity Reported Q1 2023

Lobbyist Employer	City Matter	Description (including location and City reference numbers)
Central City Association of Los Angeles (continued)	Affordable Housing Streamlining	Affordable Housing Streamlining [LOCATION: n/a; REF NUM: n/a]
	Al Fresco Program	Al Fresco Program [LOCATION: n/a; REF NUM: n/a]
	Arts District Metro Station	Arts District Metro Station [LOCATION: n/a; REF NUM: n/a]
	Charter Reform	Charter Reform [LOCATION: n/a; REF NUM: n/a]
	CIRCLE Program	CIRCLE Program [LOCATION: n/a; REF NUM: n/a]
	City Budget	City Budget [LOCATION: n/a; REF NUM: n/a]
	City Council Expansion	n/a [LOCATION: n/a; REF NUM: n/a]
	City Governance Reform	City Governance Reform [LOCATION: n/a; REF NUM: n/a]
	Citywide Inclusionary Housing	n/a [LOCATION: n/a; REF NUM: n/a]
	Civic Center Master Plan	n/a [LOCATION: n/a; REF NUM: n/a]
	Convention Center Expansion	Convention Center Expansion [LOCATION: n/a; REF NUM: n/a]
	Convention Center Hotel	Convention Center Hotel [LOCATION: n/a; REF NUM: n/a]
	Convention Center Modernization	n/a [LOCATION: n/a; REF NUM: n/a]
	Council File 21-0042-S3	n/a [LOCATION: n/a; REF NUM: Council File 21-0042-S3]
	COVID-19 Eviction Moratorium	COVID-19 Eviction Moratorium [LOCATION: n/a; REF NUM: n/a]
	Decarbonizing New Construction	Decarbonizing New Construction [LOCATION: n/a; REF NUM: n/a]
	Development Project Approval Process Reform	Development Project Approval Process Reform [LOCATION: n/a; REF NUM: n/a]
	Downtown Data	n/a [LOCATION: n/a; REF NUM: n/a]
	DTLA 2040	DTLA 2040 [LOCATION: n/a; REF NUM: n/a]
	DTLA Hotel Development	n/a [LOCATION: n/a; REF NUM: n/a]
	Executive Dir. 2 - Affordable and Interim Housing Acceleration	n/a [LOCATION: n/a; REF NUM: n/a]
	General Advocacy	n/a [LOCATION: n/a; REF NUM: n/a]
	Homelessness	Homelessness [LOCATION: n/a; REF NUM: n/a]
	Housing Element	Housing Element [LOCATION: n/a; REF NUM: n/a]
	Housing Issues / Policy	Housing Issues / Policy [LOCATION: n/a; REF NUM: n/a]
	IKE Smart City Program	IKE Smart City Program [LOCATION: n/a; REF NUM: n/a]

Lobbyist Employer Activity Reported Q1 2023

Lobbyist Employer	City Matter	Description (including location and City reference numbers)
Central City Association of Los Angeles (continued)	Increasing Foot Beat Police Officers	Increasing Foot Beat Police Officers [LOCATION: n/a; REF NUM: n/a]
	Independent Planning Oversight	n/a [LOCATION: n/a; REF NUM: n/a]
	Independent Redistricting Commission	n/a [LOCATION: n/a; REF NUM: n/a]
	Inside Safe - Executive Dir. 1	n/a [LOCATION: n/a; REF NUM: n/a]
	Just Cause Evictions	Just Cause Evictions [LOCATION: n/a; REF NUM: n/a]
	LAHSA Commission	LAHSA Commission [LOCATION: n/a; REF NUM: n/a]
	LAHSA Governance	LAHSA Governance [LOCATION: n/a; REF NUM: n/a]
	LAMC 41.18	LAMC 41.18 [LOCATION: n/a; REF NUM: n/a]
	Local Emergency Declaration for Homelessness	n/a [LOCATION: n/a; REF NUM: n/a]
	Main Street Park Project (11th and Main St.)	n/a [LOCATION: 11th and Main Street; REF NUM: n/a]
	Measure HHH Implementation	Measure HHH Implementation [LOCATION: n/a; REF NUM: n/a]
	Measure ULA	n/a [LOCATION: n/a; REF NUM: n/a]
	Park Terrace Project	n/a [LOCATION: n/a; REF NUM: n/a]
	Pershing Square Renew	Pershing Square Renew [LOCATION: n/a; REF NUM: n/a]
	Processes and Procedures Ordinance	Processes and Procedures Ordinance [LOCATION: n/a; REF NUM: n/a]
	Public Health Department	Public Health Department [LOCATION: n/a; REF NUM: n/a]
	Public Safety	Public Safety [LOCATION: n/a; REF NUM: n/a]
	Redistricting	n/a [LOCATION: n/a; REF NUM: n/a]
	Redistricting Commission Reform	Redistricting Commission Reform [LOCATION: n/a; REF NUM: n/a]
	Restaurant Beverage Program	Restaurant Beverage Program [LOCATION: n/a; REF NUM: n/a]
	Return to Work Policies	n/a [LOCATION: n/a; REF NUM: n/a]
	Scattergood Site	n/a [LOCATION: n/a; REF NUM: n/a]
	Senate Bill 4 - Resolution & Motion	Sen. Wiener Bill Resolution & Motion [LOCATION: n/a; REF NUM: n/a]
	Site Plan Review	n/a [LOCATION: n/a; REF NUM: n/a]
	STAP Program	STAP Program [LOCATION: n/a; REF NUM: n/a]
	Superbowl LVI Events	n/a [LOCATION: n/a; REF NUM: n/a]

Lobbyist Employer Activity Reported Q1 2023

Lobbyist Employer	City Matter	Description (including location and City reference numbers)
Central City Association of Los Angeles (continued)	Unarmed Crisis Response Model	n/a [LOCATION: n/a; REF NUM: n/a]
Charter Communications, Inc.	Broadband	Discuss issues related to broadband adoption and contracts. [LOCATION: N/A; REF NUM: N/A]
	Telecommunications	Discuss issues that impact the telecommunications industry. [LOCATION: N/A; REF NUM: N/A]
Clarion Partners, LLC	Investment Management	Investment Management [LOCATION: N/A; REF NUM: N/A]
Community Partners	Bike infrastructure	Bike infrastructure [LOCATION: N/A; REF NUM: N/A]
	Complete streets	Complete streets [LOCATION: N/A; REF NUM: N/A]
	Green Hydrogen, Scattergood modernization, and Hydrogen Hub	Green Hydrogen, Scattergood modernization, and Hydrogen Hub [LOCATION: N/A; REF NUM: CF 23-0039, 22-0932, 22-0255]
	Measure ULA implementation	Measure ULA implementation [LOCATION: N/A; REF NUM: CF 23-0038]
	STAP Program	STAP Program [LOCATION: N/A; REF NUM: N/A]
Comvest Advisors, LLC	Comvest Credit Partners VI, L.P.	Private equity investment [LOCATION: N/A; REF NUM: N/A]
	Comvest Investment Partners VI	Private equity investment [LOCATION: N/A; REF NUM: N/A]
Cornell Capital LLC	None reported	None reported
Crown Castle and its Affiliates	Communications Infrastructure	Issues relating to the deployment of communications infrastructure in the City's right-of-way. [LOCATION: N/A; REF NUM: N/A]
Downtown Los Angeles Property Owners Association dba. LA Fashion District BID	Al Fresco Program	n/a [LOCATION: n/a; REF NUM: 20-1074]
	Downtown Los Angeles Community Plan	n/a [LOCATION: n/a; REF NUM: 22-0617]
DWS Investment Management Americas Inc.	None reported	None reported
EF Education First	15600 Mulholland Drive – Land Use and Transportation Matters	Project proposing re-use of existing AJU campus for an EF Education First campus with modifications and site enhancements to approximately 2.3 acres of a 21.7 acre site [LOCATION: 15600 Mulholland Drive, Los Angeles, CA 90077; REF NUM: CPC-2023-135-CU-DRB-SPP-MSP; ENV-2023-136-CE]
	2587 N Casiano Road	Land Use and Transportation Matters [LOCATION: 2587 N Casiano Road, Los Angeles, CA 90077; REF NUM: N/A]
Emso Asset Management US LLC	None reported	None reported

Lobbyist Employer Activity Reported Q1 2023

Lobbyist Employer	City Matter	Description (including location and City reference numbers)
EnCap Investments L.P.	None reported	None reported
Esperanza Community Housing Corporation	Los Angeles Justice Fund / Immigration / Legal Representation / California Community Foundation	Los Angeles Justice Fund / Immigration / Legal Representation / California Community Foundation [LOCATION: 3655 S. Grand Ave., Suite 280, Los Angeles, CA 90007; REF NUM: 17-0046]
	Declaring CLA a Sanctuary City -- Council File 17-1040	immigrant rights [LOCATION: 3655 S. Grand Ave., Suite 280, Los Angeles, CA 90007; REF NUM: Council File 23-0243]
	Land Use Codes / Oil and Gas Development / Impact on Resident Health and Safety / Code Change Proposals	Land Use Codes / Oil and Gas Development / Impact on Resident Health and Safety / Code Change Proposals [LOCATION: 3655 S. Grand Ave., Suite 280, Los Angeles, CA 90007; REF NUM: 17-0447]
Eurazeo SE and its affiliates, Eurazeo NA, EURAZEO Investment Manager & Eurazeo Funds Management Luxembourg	Eurazeo Growth Fund IV	Private equity investment [LOCATION: N/A; REF NUM: N/A]
Graticule Asia Macro Advisors LLC	None reported	None reported
Green Hydrogen Coalition	Scattergood Generating Station - Units 1 and 2	Scattergood Green Hydrogen-Ready LA Modernization Project [LOCATION: N/A; REF NUM: Council File: 22-0932]
	Scattergood Generating Station Green Hydrogen Project	Seeking to support development of Scattergood Hydrogen LA Generating Station. [LOCATION: N/A; REF NUM: Council File: 23-0039]
Grosvenor Capital Management, L.P.	None reported	None reported
Hackman Capital Partners	Radford Studio Center	Radford Studio Center Plan and Modernization Project [LOCATION: 4200 and 4024-4064 N. Radford Avenue, Los Angeles, California 91604; REF NUM: ENV-2023-1348-EIR]
	Television City	Television City Studios Plan and Modernization Project [LOCATION: 7716-7860 West Beverly Boulevard, Los Angeles, California 90036; REF NUM: CPC-2021-4090-DA; CPC-2021-4089-AD-GPA-ZC-SN-SP]
Harvard-Westlake School	New Athletic Facility	Seeking approval for development of new athletic and recreational facility for school and public uses. [LOCATION: 4047-4155 N. Whitsett Avenue, Studio City, CA 91604; 12506-12630 Valley Spring Lane, Studio City, CA; REF NUM: CPC-2020-1511-VCU-SPR-WDI, ENV-2020-1512-EIR]

Lobbyist Employer Activity Reported Q1 2023

Lobbyist Employer	City Matter	Description (including location and City reference numbers)
Hayfin Capital Management LLC	LA City Employees' Retirement System (LACERS)	Investment of public retirement system assets [LOCATION: N/A; REF NUM: N/A]
Heal the Bay	Green Hydrogen	Heal the Bay is engaged on the transition from once-through-cooling power generating to green hydrogen production of power at the Scattergood Generating Station. We support the cessation of once-through-cooling but have concerns about green hydrogen related to air quality and use of water. [LOCATION: 685 W Grand Ave, El Segundo, CA 90245; REF NUM: Council File 22-0932]
	Plastic reduction efforts	Making recommendations based on report from LASAN on recommended legislation to reduce plastic pollution in LA City. Support top recommendations to ban EPA foodware, lift exemptions to plastic bag ban, implement city department zero waste plans, and conduct programmatic EIR on comprehensive single use plastic reduction strategies. Make recommendations to shift order of recommendations and prioritize reuse. Three ordinances passed in Dec 2022 so we are now working with LASAN and eventually City Council on next priorities. [LOCATION: N/A; REF NUM: N/A]
Henderson Park Capital and affiliated entities	None reported	None reported
HNTB Corporation	Design, engineering, and construction of infrastructure projects	Design, engineering, and construction of infrastructure projects [LOCATION: N/A; REF NUM: N/A]
Hospital Association of Southern California	Hospital Executive Compensation Initiative	Measure to limit hospital executive compensation. [LOCATION: N/A; REF NUM: N/A]
International Business Machines Corporation	Sales of IBM IT products and services	Sales of IBM IT products and services [LOCATION: N/A; REF NUM: N/A]
J.P. Morgan Investment Management Inc.	Retirement Systems	Decisions by city agencies to enter into contracts to invest city public retirement system assets [LOCATION: City of Los Angeles; REF NUM: N/A]
Jefferies Finance LLC	Potential procurement opportunities	Promotion of Jefferies Finance LLC products and services [LOCATION: n/a; REF NUM: n/a]
JPMorgan Chase Bank, N.A.	Procurement opportunities for JPMorgan products and services	Matters pertaining to the procurement of JPMorgan Chase products and services [LOCATION: n/a; REF NUM: n/a]
King Street Capital Management, L.P.	None reported	None reported

Lobbyist Employer Activity Reported Q1 2023

Lobbyist Employer	City Matter	Description (including location and City reference numbers)
LA28	Olympic and Paralympic Games	Approvals necessary to serve as host city for the 2028 Olympic and Paralympic Games. Informing City on general operations updates in alignment with 2028 Games Agreement. [LOCATION: N/A; REF NUM: 15-0989-S17]
	Youth Sports Programs	Engaging City on development of PlayLA programming in alignment with 2028 Games Agreement. [LOCATION: N/A; REF NUM: 15-0989-S19]
LA Area Chamber of Commerce	None reported	None reported
Laborers Local 300	Bulgari Resort Project	Proposed private real estate development project, a high end hotel and several bungalow units in Benedict Canyon [LOCATION: NA; REF NUM: NA]
	Prompt Payment Issue	We lobbied the Controller's Office, Board of Public Works and BOE to help resolve prompt payment issues for our ESR contractors. [LOCATION: N/A; REF NUM: N/A]
Liberty Hill Foundation	Oil & Gas	Implementation of the ordinance to prohibit new drilling and phase-out existing drilling, including monitoring of upcoming amortization studies with to set the recommended phase-out period. [LOCATION: N/A; REF NUM: CF 17-0447-S2]
Linc Housing	Linc Housing Project - 456 West	Affordable housing development [LOCATION: 456 W 9th St, San Pedro, CA 90731; REF NUM: N/A]
	Linc Housing Project - Cadence	Affordable housing development in Watts [LOCATION: 11408 S Central Ave, Los Angeles, CA 90059; REF NUM: N/A]
	Linc Housing Project - HiFi Collective	Affordable Housing Development [LOCATION: 3200 W Temple St, Los Angeles, CA 90026; REF NUM: N/A]
	Linc Housing Project - Sun Commons	Affordable housing project [LOCATION: 6329 N Clybourn Ave, Los Angeles, CA 91606; REF NUM: N/A]
Lincoln Property Company	4204 Glencoe Avenue	Demolition and New Construction - Office/Retail/Parking [LOCATION: 4204 Glencoe Avenue; REF NUM: Building Permit 19010-10000-05843]
	5870 – 5890 W. Jefferson Blvd.	Project proposing to replace existing surface parking with a 328,867-square foot, 5-story commercial building [LOCATION: 5870-5890 Jefferson Boulevard, Los Angeles, CA 90016; REF NUM: ZA-2021-1612-ZAD-SPR-WDI; ENV-2021-1613-EAF]
	959 BASE	Permitting of Exterior Courtyard Improvements [LOCATION: 959 N. Seward Street; REF NUM: Building Permit #22016-10000-16988]
	Buena Vista	Project proposing approximately 986 residential units, including 200 affordable units, 15,000 square feet of neighborhood retail, and 23,800 square feet of indoor and outdoor restaurant uses [LOCATION: 1251 North Spring St, 1030-1380 North Broadway, Los Angeles, CA 90012; REF NUM: CPC-2016-4063-GPA-ZC-HD-ZAD-SPR; ENV-2016-4064-EIR; VTT-74548]
	Entrada - 6181 Centinela Ave	Coordination with City of Los Angeles for off-site improvements for a constructed project located at 6181 Centinela Avenue in the City of Culver City [LOCATION: 6181 Centinela Avenue, Culver City, CA 90230; REF NUM: N/A]

Lobbyist Employer Activity Reported Q1 2023

Lobbyist Employer	City Matter	Description (including location and City reference numbers)
Los Angeles Alliance for a New Economy	Cruise Ship Shelter	Cruise ship as a possible temporary shelter for the houseless at the Port of Los Angeles [LOCATION: Port of Los Angeles; REF NUM: None yet, N/A]
	Home sharing ordinance (proposal)	Improving enforcement [LOCATION: N/A; REF NUM: None yet, N/A]
	Living Wage Policies	Proposed increase to the hotel & airport living wage policies [LOCATION: N/A; REF NUM: 14-1371-S13]
	The Retreat at Benedict Canyon	Hotel and facilities development [LOCATION: 9704-9712 W. Oak Pass Road and other nearby addresses; REF NUM: CPC-2018-1506-GPA-VZC-SP-SPP-SPR and VTT-74908]
Madison International Realty Holdings, LLC	Real Estate Investments	Real Estate Investments [LOCATION: N/A; REF NUM: N/A]
Maplebear Inc. dba Instacart	Matters affecting app based delivery services	Matters affecting app based delivery services [LOCATION: N/A; REF NUM: N/A]
McCourt Partners, LLC	Aerial Transportation Project	Aerial Rapid Transit System between Union Station and Dodger Stadium property. [LOCATION: Multiple; REF NUM: N/A]
	Land use and transportation.	General land use and transportation matters associated with Dodger Stadium. [LOCATION: Dodger Stadium; REF NUM: N/A]
Microsoft Corporation	Asset Management Review	Asset Management Review [LOCATION: N/A; REF NUM: N/A]
	IT & Software Procurements	IT & Software Procurements [LOCATION: N/A; REF NUM: N/A]
	Licensing and Product Education	Licensing and Product Education [LOCATION: N/A; REF NUM: N/A]
Montagu Private Equity LLP	None reported	None reported
Natural Resources Defense Council	Clean Air Action Plan	Supports actions to hold Port of Los Angeles accountable for commitments to eliminate emissions and clean up other environmental impacts, advance environmental justice at the Port, and advance freight electrification. [LOCATION: N/A; REF NUM: N/A]
NIKE, Inc	Mar Vista Gardens Installation (Englander Knabe & Allen also representing Nike on this matter)	Contact with the City of Los Angeles Housing Authority to discuss the donation and installation of a futsal surface at Mar Vista Gardens. [LOCATION: 2600 Wilshire Blvd. Los Angeles, CA 90075; REF NUM: N/A]
Northern Trust Investments, Inc.	None reported	None reported
Nuveen Services, LLC	None reported	None reported
OMI Management US LP	None reported	None reported
Onex Partners Advisor Inc.	None reported	None reported
Orion Capital Development, LLC	None reported	None reported

Lobbyist Employer Activity Reported Q1 2023

Lobbyist Employer	City Matter	Description (including location and City reference numbers)
Pacific Investment Management Company LLC	Award of investment advisory services to PIMCO.	Award of investment advisory services to PIMCO. [LOCATION: N/A; REF NUM: N/A]
Pacific Merchant Shipping Association	Air Quality Issues	Address maritime air quality issues that come before the City/Port. [LOCATION: N/A; REF NUM: N/A]
	Clean Air Action Plan	Ensure that industry perspectives are considered in the ongoing development and implementation of the Clean Air Action Plan. [LOCATION: N/A; REF NUM: N/A]
	General Industry Issues	Advocate on behalf of industry for issues that come before the City/Port. [LOCATION: N/A; REF NUM: N/A]
	General Port Issues	Advocate on Port Issues that impact industry operations. [LOCATION: N/A; REF NUM: N/A]
	General Rate Increase	Oppose port efforts to increase tariff rates. [LOCATION: N/A; REF NUM: N/A]
Pallet PBC	Temporary housing	Any tiny home village development and issues relating to interim shelter, services, housing and homelessness [LOCATION: Los Angeles; REF NUM: N/A]
Parsons Corporation	None reported	None reported
PCCP, LLC	None reported	None reported
Physicians for Social Responsibility-Los Angeles	Climate Emergency Mobilization Office	Support the Climate Emergency Mobilization Office [LOCATION: N/A; REF NUM: 18-0054]
	Neighborhood oil drilling	Addressing human health and safety concerns related to oil drilling in residential neighborhoods [LOCATION: NA; REF NUM: NA]
Pretium Partners, LLC	None reported	None reported
RBC Global Asset Management (U.S.) Inc.	None reported	None reported
San Antonio Winery, Inc. dba Riboli Family Wine Estates and its affiliate S&R Partners, LLC	130 W. College	Project proposing to develop a five story, 224,597 square feet commercial building, 4,095 square feet of ground floor restaurant use, and 4,110 square feet for retail use development that would combine 7 lots [LOCATION: 130 W. College, Los Angeles, CA 90012; REF NUM: CPC-2023-2306-GPA-VZC-HD-MCUP-SPR; VTT-84059; ENV-2023-2307-EIR]
	Buena Vista	Project proposing approximately 986 residential units, including 200 affordable units, 15,000 square feet of neighborhood retail, and 23,800 square feet of indoor and outdoor restaurant uses [LOCATION: 1251 North Spring St, 1030-1380 North Broadway, Los Angeles, CA 90012; REF NUM: CPC-2016-4063-GPA-ZC-HD-ZAD-SPR; ENV-2016-4064-EIR; VTT-74548]
Schroder Investment Management North America, Inc	None reported	None reported
Southern California Gas Company (So Cal Gas Co)	Franchise Agreement	Meet and work with city staff on franchise agreements [LOCATION: n/a; REF NUM: n/a]

Lobbyist Employer Activity Reported Q1 2023

Lobbyist Employer	City Matter	Description (including location and City reference numbers)
Southwest Mountain States Regional Council of Carpenters	None reported	None reported
State Street Global Advisors Trust Company	None reported	None reported
Stripes	None reported	None reported
Summit Partners, LP and its affiliate, Summit Partners Credit Advisors, LP	None reported	None reported
TCW, LLC	None reported	None reported
T-Mobile USA, Inc.	Contract procurement issues	Mobile worker program agreement. [LOCATION: N/A; REF NUM: N/A]
	Wireless Development	Mobile worker program agreement. [LOCATION: N/A; REF NUM: N/A]
The Putnam Advisory Company, LLC	None reported	None reported
Tiger Global Management, LLC	Investment Management	Investment of pension system funds. [LOCATION: N/A; REF NUM: N/A]
TJC, L.P.	None reported	None reported
TOBAM North America	None reported	None reported
Uber Technologies, Inc.	Transportation	Supporting expanded multimodal transportation options and access to rideshare. [LOCATION: N/A; REF NUM: N/A]
UNITE HERE Local 11	Responsible Hotels Ordinance	Advocated in support of the Responsible Hotels Ordinance and discussed implementation. [LOCATION: N/A; REF NUM: CF 22-08-22]
	Apple Office Project	Opposed the project, developer had not addressed comments on the Culver City portion of the project that were relevant to LA. [LOCATION: N/A; REF NUM: CPC-2021-9506]
	Appointments to Commissions	SM discussed potential candidates for various appointments to city commissions. [LOCATION: N/A; REF NUM: N/A]
	Bulgari Resort	Supportive of the Bulgari Resort Development [LOCATION: N/A; REF NUM: CPC-2018-1507, VTT-74908]
	DT Community Plan	DT Community Plan [LOCATION: N/A; REF NUM: DCP Case Nos. CPC-2017-432-CPU; CPC-2014-1582-CA, ENV-2017-433-EIR; Council File No. 22-0617]
	Flying Food Group	Significant understaffing problem as well as the alleged lock in on February 2nd. [LOCATION: N/A; REF NUM: N/A]
	Godfrey Hotel	Opposed changes to conditions of approval on alcohol use and live entertainment that were previously recommended by the LAPD. [LOCATION: 1400 Cahuenga Blvd, Los Angeles, CA 90028; REF NUM: CPC-2016-3841-VV-CU-SPR-PA1]

Lobbyist Employer Activity Reported Q1 2023

Lobbyist Employer	City Matter	Description (including location and City reference numbers)
UNITE HERE Local 11 (continued)	Los Angeles Hotel Worker Minimum Wage and Hotel Worker Protection Ordinances	Filed complaints for violation of the Ordinance. [LOCATION: N/A; REF NUM: N/A]
	Mesquit Project	OPPOSED NEW MIXED-USE DEVELOPMENT WITH 308 RESIDENTIAL UNITS (INCLUDING 50 AFFORDABLE UNITS), 236 HOTEL. GUEST ROOMS, AND COMMERCIAL OFFICE, RETAIL, AND RESTAURANT SPACE.. [LOCATION: N/A; REF NUM: DCP Case Nos. ENV-2017-249; CPC-2017-247, CPC-2017-248-DA, VTT-74765.]
	Municipal Lobbying Ordinance	Opposed some proposed updates, supported exemption for non-profits. Proposed updates to the Municipal Lobbying Ordinance. [LOCATION: N/A; REF NUM: CF-22-0560]
	NBK Hotel	Construction of a 7-story, 81 room hotel. [LOCATION: N/A; REF NUM: DCP Case Nos. ZA-2019-5239, ENV-2019-5240.]
	Olympics Living Wage for Tourism Workers	Meeting to advocate in support of the Olympics Living Wage for Tourism Workers. [LOCATION: N/A; REF NUM: CF-14-1371-S13]
	Planning Commission	Support of Helen Leung's re-appointment to Planning Commission. [LOCATION: N/A; REF NUM: N/A]
	Rendon	Opposed two inter-related projects including: (ii) one-story addition to an existing three-story hotel, and the construction of a new attached, 15-story hotel with 103 guest rooms (Rendon Hotel); and and the construction of a new attached, 15-story hotel with 103 guest rooms (Rendon Hotel); and and the construction of a new attached, (ii) rehabilitate an existing vacant building to provide 42 single-room occupancy (SRO) units (El Sol Hotel) [LOCATION: N/A; REF NUM: DCP Case Nos. CPC-2017-4734, ENV-2017-4735, ZA-2021-9890; Council File Nos. 22-1162, -s1, -s2]
	Sportsmen's Lodge	OPPOSED DEMOLITION OF (E) HOTEL FOR PROPOSED ~650,996 SQ FT MIXED USE PROJECT WITHIN 3 BLDGS WITH MAX HEIGHT OF 94 FT THAT INCLUDES 520 MULTIFAM UNITS (78 VLI) & ~45,945 SQ FT COMMERCIAL SPACE. 1385 PARKING SPACES. [LOCATION: N/A; REF NUM: DCP Case Nos. CPC-2021-7012, ENV-2021-7013]
	V Hotel	OPPOSED A CDP TO RE-ESTABLISH EXISTING RESTAURANT AND EXISTING BASEMENT THEATER. [LOCATION: N/A; REF NUM: DCP Case Nos. ZA-2021-7223, ENV-2021-7224.]
United Airlines, Inc.	Airline rates and charges.	Communication with LAWA in regards to Rate and Charges. [LOCATION: N/A; REF NUM: N/A]
	Airport capital project work.	Communication with LAWA in regards to Capital Projects. [LOCATION: N/A; REF NUM: N/A]
	Lease negotiations.	Lease negotiations with LAWA. [LOCATION: N/A; REF NUM: N/A]
United Way of Greater Los Angeles	None reported	None reported

Lobbyist Employer Activity Reported Q1 2023

Lobbyist Employer	City Matter	Description <i>(including location and City reference numbers)</i>
University of Southern California	Los Angeles Memorial Coliseum	Engaging City on land use issues, Centennial Anniversary and other public infrastructure needs. [LOCATION: 3911 S Figueroa St, Los Angeles, CA 90037; REF NUM: N/A]
	Urban Trees Initiative/Sustainability	Informing City Council and Mayor's office about the work USC researchers are doing to decrease "heat island" impacts in the Eastside. [LOCATION: N/A; REF NUM: N/A]
Valor Management LLC and its subsidiaries	None reported	None reported
Vitruvian Partners Ltd	None reported	None reported
Warburg Pincus LLC	None reported	None reported