
Item 9 **Information**

Quarterly Lobbying Summary

Executive Summary: This item presents a summary of activities reported to the Ethics Commission by lobbying entities for the first quarter of 2021.

Recommended Action: This item is for informational purposes only.

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Lobbying Summary: 1st Quarter 2021

A. Introduction

The Municipal Lobbying Ordinance (MLO) regulates persons who receive compensation to lobby City officials. Los Angeles Municipal Code (LAMC) §§ 48.01, *et seq.* In LAMC § 48.01(B), the MLO makes several findings regarding lobbying activity, including the following:

1. Citizens have a right to know the identities of those who attempt to influence City decisions;
2. Public disclosure by lobbyists and their clients regarding their lobbying activities is essential to citizen confidence in the integrity of local government;
3. It is in the public interest to ensure that lobbyists do not misrepresent facts or their positions;
4. It is in the public interest to ensure that lobbyists do not place City officials under personal obligation to themselves or their clients.

To help ensure adequate and effective disclosure regarding efforts to lobby City government, lobbying entities are required to file quarterly disclosure reports. *See* LAMC §§ 48.01(B)(6), 48.08. This item summarizes information disclosed on the lobbying reports filed for the first quarter of 2021.

B. Legal Background

1. Definitions

The MLO defines lobbying activity generally as compensated conduct related to communications with City officials that are designed to influence municipal matters. LAMC § 48.02. The lobbying entities that are regulated by the MLO include lobbyists, lobbying firms, and lobbyist employers.

A lobbyist is an individual, regardless of title, who is compensated to spend 30 or more hours in a three-month period to engage in lobbying activities that include at least one direct communication with a City official or employee that is designed to influence a City matter on behalf of another person. *Id.* A lobbying firm is an entity that is entitled to receive \$1,000 in compensation for engaging in lobbying activities on behalf of another person during a three-month period, if a partner, owner, shareholder, or employee of the entity qualifies as a lobbyist. *Id.* A lobbying firm may be an individual lobbyist. Finally, a lobbyist employer is an entity that employs a lobbyist in-house to lobby on the entity's behalf. *Id.*

Certain persons are exempt from the lobbying regulations. These include individuals acting in an official government capacity, newspapers and other media outlets that publish editorials or paid advertising, persons whose only activity is bidding on a City contract, and 501(c)(3) organizations that receive government funding and are created to provide direct services to indigent persons. LAMC § 48.03.

2. Registration and Reporting

Lobbyists and lobbying firms are required to register with the Ethics Commission on an annual basis. LAMC §§ 48.07(A)-(B). Registration is required within 10 days after the end of the month in which the qualification threshold is met. LAMC § 48.07(A). The fees for each year's registration are \$450 per lobbyist plus \$75 for each client from whom the lobbyist is entitled to receive \$250 or more in a calendar quarter. LAMC § 48.07(C).

Each lobbying entity is required to file a disclosure report for every calendar quarter in which it qualifies as a lobbying entity. LAMC § 48.08(A)(1). Lobbying entities must continue to submit quarterly reports until registration is terminated, either voluntarily or automatically by virtue of the end of the calendar year. The disclosure reports must contain specific information, including the following:

- a. Each City agency that a lobbyist attempted to influence. LAMC §§ 48.08(B)(12), 48.08(C)(14).
- b. Each municipal matter that a lobbyist employer attempted to influence. LAMC § 48.08(D)(6).
- c. Total payments from clients to lobbying firms. LAMC § 48.08(C)(4).
- d. Total payments to lobbyists by lobbying firms and lobbyist employers. LAMC §§ 48.08(C)(7)(a), 48.08(D)(3).
- e. The elected City officials, candidates, and committees for which a lobbyist engaged in fundraising activity, as well as the dates of the activity and the amount of money raised. LAMC §§ 48.08(B)(7), 48.08(C)(9), 48.08(D)(10).
- f. Services provided by a lobbyist to a City candidate or ballot measure campaign or to the City under contract, including the amount of compensation received for those services. LAMC §§ 48.08(B)(10)-(11), 48.08(C)(12)-(13).

3. Prohibited Activities

Lobbying entities are prohibited from engaging in certain types of activity. They may not attempt to deceive City officials. LAMC §§ 48.04(B), (D). They may not place City officials under personal obligation to them. LAMC § 48.04(A). They may not create a municipal matter for the purpose of being retained to lobby on that matter. LAMC § 48.04(C).

Lobbyists and lobbying firms are also limited in certain financial activities. They may engage in fundraising, but they may not make campaign contributions to elected City officials,

City candidates, or their committees if they are required to be registered to lobby the office the official or candidate holds or seeks. Los Angeles City Charter § 470(c)(11). And they may not make or act as an intermediary in the making of a gift to a City official. LAMC §§ 48.04(E), 49.5.8(A)-(C).

C. First Quarter Compliance

In the first quarter of 2021, there were 487 registered lobbyists and 144 registered lobbying firms, including 50 sole proprietorships. In addition, there were 84 lobbyist employers.

These 715 lobbying entities were required to file 667 disclosure reports for the first quarter (sole-proprietor lobbyists were required to file a lobbying firm report but not a lobbyist report). A total of 633 reports (95 percent) were filed on time. Penalties totaling \$6,175 were collected for reports filed past the April 30th deadline.

D. Top 10 Highest Paid Lobbying Firms

Lobbying firms are required to report the total amount of payments they receive each quarter from the clients they represent. All lobbying firms reported receiving a total of \$15,887,168 in payments from clients during the first quarter of 2021.

The ten firms that reported the highest total payments from clients are identified in the table that starts below and continues on the next several pages. Each of the top ten firms reported receiving at least \$400,300 from clients in the first quarter. Together, the top ten firms reported receiving a total of approximately \$6,753,594, which represents 42.5 percent of all payments from clients reported by all lobbying firms for the first quarter of 2021.

TOP 10 HIGHEST PAID LOBBYING FIRMS			
Based on Client Payments Reported as Received in 2021 Q1			
1. Psomas			
Payments	Clients		
\$1,018,963	1330 Pico Blvd. Partners, LLC Art District Los Angeles Regional Center, LLC Brookfield Properties BW America Development, LLC Carmel Partners ' Crown Group Holdings, PTY, Ltd. Cutting Edge Consultants Divco West Real Estate Investors DTLA South Park Properties Propco I, LLC	DTLA South Park Properties Propco II, LLC Granada Hills Partners, LLC Harridge Development Group, LLC Hermoyne Investments, Inc. *1 Kingdom Hospitality Group, LLC L.A. Arena Land Company * Lightstone Group Narrator, Inc. Neman Real Estate Investments LLC	SOCAL San Pedro SPV1, LLC Sunset & Gardner Investors, LLC c/o DasherTabata Trammell Crow / Ninth Street LA Apartments, LLC Tribune Real Estate Holdings, LLC University of Southern California Worthe Real Estate Group

TOP 10 HIGHEST PAID LOBBYING FIRMS

Based on Client Payments Reported as Received in 2021 Q1

2. Sheppard, Mullin, Richter & Hampton LLP

Payments	Clients		
\$966,841	1 and 8, Inc. 1600 Hudson, LLC 6000 SV Holdings LLC 9712 Oak Pass Road LLC Automobile Club of Southern California Azure Development, Inc. Brookfield Properties Development LLC Brookfield Properties Management (CA) Inc. Capital Hall Partners Continuum Partners Daylight Community Development	Elkwood LLC Equitas Academy Girls Athletic Leadership School Go For Broke National Education Center Helm's Deep Trust Holland Partner Group Hollywood Forever Cemetery Hollywood International Regional Center Hudson Pacific Properties, Inc. Jonathan Rose Companies	Lightstone DTLA, LLC LLJ Adler Warner MOB Hotels & Compagnie LLC Montgomery Clark Advisors Our Lady of Mt. Lebanon Peebles Corporation, The Pluto Partners, LLC Primestor Development, Inc. Sandstone Properties TA Los Angeles 443 SSS LP The True Life Companies Venus Over Manhattan Warner Center Gardens Limited

3. Armbruster Goldsmith & Delvac LLP

Payments	Clients		
\$855,148	2800 Casitas LLC 4508ethel, llc 5420 Sunset Venture, LLC 6th & Alameda LLP ABS Properties, Inc. Academy of Motion Picture Arts & Sciences AEG Amoroso Company Artisan Realty Advisors AutoNation B&F Associates Bel Air Country Club Belmont Village Senior Living BI Opportunity Zone Fund I, LLC Black Equities blvd hospitality Bolour Brookfield Properties Development LLC BWC/St. Andrews LP California Landmark	Calvary Christian School Cascades Project Owner LLC CGI Strategies Cherokee Bliss, LLC City Market of Los Angeles Connolly, John Cypress Equity Decron Properties Corp. Elm Tree Investments Frost/Chaddock Developers, LLC G.H. Palmer Glassell Park, LLC GPI Companies Greystar GRT Portfolio Properties Grubb Properties IMT Capital LLC International Equity Partners Jade Enterprises Jamison Properties, LP Johnson Development	Kalonymous Development Partners, LLC Kaplan Development Group Karma Company, LLC La Terra Development, LLC Landmark Properties, Inc. LANDRE, LLC LeFrak Leon Capital Group Lithia Real Estate LP Venice Development LLC Mapleton Investments Marlborough School MCRT Investments LLC PSS West L.A., LLC RAR2-Villa Marina Center CA, LLC Related California Relevant Group Sares Regis SeaZen-AHC 1375, LLC Skya Highland Park

TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)

Based on Client Payments Reported as Received in 2021 Q1

4. Englander Knabe and Allen

Payments	Clients		
\$740,701	1100 Wilshire Commercial, LLC 1784 Capital Holdings, LLC 830 Fairfax Owner II, LLC Accela, Inc. Agile Modularity Inc. American Wood Council Anthem, Inc. AT&T Enterprise Services (AT & T and its affiliates) Avaya, Inc. BNSF Railway Company Boingo Wireless, Inc. Bonzai Inc. California Trucking Association Calmet Corp. Canopy Coca Cola Bottling USA Conduent DC Collective Decro Corporation Deloitte Consulting LLP Delta 9 THC Endera Corporation Enterprise Rent-A-Car Company of Los Angeles	Fenix Marine Services Fiserv Solutions, LLC Gemdale USA Corporation Glenrose, Inc. Gohar Afifi GSW Creative Corporation dba dosist HDR Engineering, Inc. Hi Hi Heel Productions Holistic Pain Relief In-N-Out Burgers Independent Hospitality Coalition Katchko, Vitiello, Karikomi, PC on behalf of their client Circle of Hope KPMG LLP LA 11th Market, LLC LA Blue La Terra Development LLC Laurence School Malibu Green Martin Outdoor of So. California, LLC McAfee Public Sector, LLC Metallic Blue LLC N N N Productions Nike	Official Police Garage Assn of LA Onni Contracting (CA) Inc. Osmose Utilities Services, Inc. Pottery Inc. Puerto Rico Potential, LLC Road Soup of California Saltchuk Resources, Inc. SAP Public Services, Inc. Self-Storage Management Company Skinny Labs Inc., dba Spin Sportsmen's Lodge Owner, LLC The Relief Collective Total Transportation Services, Inc. – TTSI TRC Solutions, Inc. United Taxi Universal Technical Institute, Inc. URW Airports, LLC (f/k/a Westfield Airports, LLC) Waste Management Inc. Westfield Property Management, LLC

5. Craig Lawson & Co., LLC

Payments	Clients		
\$653,645	1614 Temple LLC 1784 Capital Holdings LLC 860 Highland Associates LLC A Community of Friends Abode Communities Amidi Group B & F Associates Blix Equities LLC Bridge Housing Corporation Catholic Charities of Los Angeles Inc. Century Housing Corp Children's Hospital Los Angeles Circa 1200 LLC	Community Corporation of Santa Monica Confluent Development LLC Flexible PSH Solutions Freeman Group Grocery Outlet Inc. Holland Partners Ikar Jacmar Partners Jamison Properties LP Jefferson Property Owner LLC Kaiser Foundation Health Plan Inc. KLARE 17, LLC	LA Family Housing Little Tokyo Service Center Logos Faith Development LLC Mercy Housing Mosaic Development Group Motion Picture Industry PHP Museum Associates Museum of Contemporary Art National Community Renaissance of CA National Real Estate Development LLC

TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)

Based on Client Payments Reported as Received in 2021 Q1

5. Craig Lawson & Co., LLC, continued

Payments	Clients		
	Our Lady of Mt. Lebanon Pacific Springs LLC P.V.A. Investments, LLC Palisades Capital Partners LLC Pure Silver Enterprises Inc. Rexford Industrial Realty Roque & Mark Co. RPK Development	Skid Row Housing Trust Summit Western Limited, LLC The City Market of Los Angeles The Hanover Company Tower Investments Group LLC Triumph Management Valued Housing II, LLC	Vermont Real Estate Properties LLC Wakeland Housing & Development Walter N Marks Inc Weingart Center West Hollywood Community Housing Corp. Yavneh Hebrew Academy

6. TChoi and Associates

Payments	Clients		
\$626,936	Chick-Fil-A Englander Knabe & Allen on behalf of 1100 Wilshire Commercial Englander Knabe & Allen on behalf of 830 Fairfax Owners Englander Knabe & Allen on behalf of Gemdale USA Englander Knabe & Allen on behalf of Glenrose, Inc.	Englander Knabe & Allen on behalf of Hi Hi Heel Productions Englander Knabe & Allen on behalf of LaTerra Properties Englander Knabe & Allen on behalf of Laurence School Englander Knabe & Allen on behalf of N.N.N. Productions	Englander Knabe & Allen on behalf of Puerto Rico Potential, LLC Englander Knabe & Allen on behalf of Self Storage Management Englander Knabe & Allen on behalf of Sportsmen's Lodge Owner LLC Next Century Partners, LLC

7. MAX DEVELOPMENT LLC dba three6ixty

Payments	Clients		
\$526,954	3710 Dunn Venture LLC Apex Opportunity Fund Apex Realty Apex Realty Inc APPA Real Estate Aragon Properties, Ltd Archean Partners Ari Chazans Atrio Venice LLC BA Realty Capital BCG Lodi Homes LLC Black Equities Group Bolour Associates Boost Housing Botanical Hospital Group Brasa Capital Brickstar Capital LLC	Cadmium Realty CalBay Development, LLC CBRE CGI Strategies Charring Cross Acquisitions LP CIM Group Cityview LLC Community Corporation of Santa Monica Comstock Homes Crescent Capital Partners Crescent Capital Partners LLC Dalan Management Daylight Community Development	Decro Corporation Devaskar, Uday Domus Development LLC EAH Housing EBEAG Properties LLC EIP001 Hope LLC Elkwood Elsey Partners Empire Property Group LLC Englander Knabe & Allan Fifteen Group Firestone Walker Geneva Street Partners Gillis Family Partnership Glaser Weil Greenlawn Development LLC

TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)

Based on Client Payments Reported as Received in 2021 Q1

7. MAX DEVELOPMENT LLC dba three6ixty, continued

Payments	Clients		
	Greystone Management Group GRUBB Properties GTM Holdings LLC Hawkins Way Properties LLC Healthy Spot Hollenbeck Palms Hotel Erwin In and Out Burger Investors Management Co Jewish Federation of Greater LA Johar Properties LLC Kanani, Fareed Klinedinst PC Kompany, LLC KSLB Holding LLC LA Jewish Home Legacy 21 LLC Lim, CPA, Steve Mani Brothers Real Estate Group Mark Juncosa	Maxxam LLC McCormack Baron Salazar Development Moss & Company National Community Renaissance Newcastle Partners North Palisades Partners, LLC Orion Capital Oxford Capital Group Pan Am Equities Paramount Construction and Management Parkview Mgmt Group Inc Path Ventures PAX Urban Partners RBM of California Relevant Group Reservoir Partners LLC Robhana Group Rockpoint Group RSE Capital Partners Saban Community Clinic	Sancerra Saticoy Sepulveda Venture Seazen AHC 1375LLC Senior Housing Partners Shafrom & Kramer LLP Shamina Investments Sonder USA Inc. Starkwood Inc. Suit Supply LA Tishman Speyer Tom Safran & Associates Tova Capital Tyerman, Sarah Unilev Corporation Urth Café Vidiots Foundation Viramontes, Enrique Welbrook Senior Living West Hollywood Community Housing Wynkoop Properties LLC Young S Kim Zephyr Acquisitions

8. Kimberlina Whettam & Associates

Payments	Clients		
\$513,105	12564 Ventura Boulevard, LLC 1410 Highland Venture, LLC 837 N Cahuenga, LLC ARUP Bel Air Country Club Highland Ventures, LLC	Kilroy Realty Corporation LA Real Estate LLC & Chavez Ravine Land Company LLC LINXS Constructors Lithia Real Estate C/O United Development Services Mendez & Clark Ventures	Mrs Robinson's Irish Pub OSIB LA Downtown Properties, LLC PCL Construction Services, Inc Wilshire Gayley, LLC

TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)

Based on Client Payments Reported as Received in 2021 Q1

9. Michael Bai and Associates

Payments	Clients		
\$451,000	Better Home 2018, LLC Capri Urban Baldwin LLC Choi, Lana CTI Housing Domos Co-living, LLC ervin cohen Jessup ESI Ventures Ha, Kee Whan	Jamison Services, Inc. Jia Long Real Estate Development LA Gateway, LLC Lincoln Property Company West Los Angeles Equestrian Center	Pacific 26 Management LLC Public Storage Sabah, Dan Samitaur Constructs Sea Urchin Lounge LLC SM Entertainment LA Washington Sage Ilc

10. Mercury Public Affairs

Payments	Clients		
\$400,300	AECOM American Beverage Association Anacostia Rail Holding Co. Bird Rides, Inc. CalPortland Company CGI Technology Solutions Charter Communications Operating LLC	Clear Channel Outdoor, Inc. Comcast Frost Chaddock GrubHub Hellmuth Obata and Kassabaum Inc. HMS Host Corporation NBCUniversal Media	Pacific Charter School Development Postmates Ready Responders SoCalGas - Sempra Energy Starbucks Coffee Company United HealthCare Services

E. Top 10 Highest Paying Clients

In the first quarter of 2021, there were 1,654 registered clients of lobbying entities. Lobbying firms are required to disclose the payments they receive from each client and the City matters associated with those payments. The clients that lobbying firms reported as having paid the most for lobbying services in the first quarter are identified in the table that begins on the following page. Payments from clients with similar names and projects are aggregated.

Each of the top ten highest paying clients spent at least \$128,000 during the quarter. Combined, their payments totaled \$2,573,172, or 16.2 percent of the total \$15,887,168 reported payments from clients.

TOP 10 HIGHEST PAYING CLIENTS

Based on Aggregate Client Payments Reported for 2021 Q1

Client	Total Payments Reported	Lobbying Firm	Payment	City Matter	Agencies Lobbied
1. SOCAL San Pedro SPV1 LLC	\$742,181	Psomas	\$742,181	Ponte Vista: Entitlement Support for Final Map Processing a Final Map	Building and Safety; City Planning; Engineering
2. Chick-Fil-A	\$346,594	TChoi and Associates	\$116,250	Outreach, Entitlement Strategy	Transportation; City Council
			\$72,000	17660 Ventura Blvd	City Council; Engineering; Transportation
			\$63,900	20101 Ventura Blvd	Transportation; City Council; Engineering
			\$44,800	1011 Western Avenue	Building and Safety; Engineering
			\$38,000	LaCienega Triangle Cienega Triangle: 6801 S La Cienega, 6815 S La Cienega, 5208 W Centinela, and 5218 W Centinela—Los Angeles, CA 90405	Building and Safety; Engineering
		\$4,300	6726 Sunset	City Council	
		Pacific Crest Consultants	\$7,344	Commercial property	City Planning
3. LINXS Constructors	\$275,408	Kimberlina Whettam & Associates	\$275,408	LINXS Permit expediting for Automated People Mover at Los Angeles World Airport	Building and Safety
4. Staley Point Capital	\$241,253	Greenberg Traurig LLP	\$236,000	22815 W. Roscoe Boulevard	Building and Safety; City Planning
		Rosenheim & Associates, Inc.	\$5,253	Roscoe Blvd., Canoga Park (RAA Ref. 21-1427) Obtain Site Plan Review and Possible Commercial Corner Conditional Use Permit to Allow Construction and Operation of Three Light Industrial/Warehouse Buildings With Total Floor Area of Approx. 100,000 SF On Approx. 7-Acre Property	City Planning

TOP 10 HIGHEST PAYING CLIENTS (cont'd)

Based on Aggregate Client Payments Reported for 2021 Q1

Client	Total Payments Reported	Lobbying Firm	Payment	City Matter	Agencies Lobbied
5. Clear Channel Outdoor Inc	\$195,000	Mercury Public Affairs	\$150,000	Issue related to digital boards	City Council; Mayor's Office
		Kirra, LLC	\$45,000	Outdoor Advertising	Mayor's Office; City Council; City Planning
6. Palisades Capital Partners	\$183,444	Armbruster Goldsmith & Delvac LLP	\$183,443	Alpine Project	City Planning; City Council
7. Sandstone Properties	\$159,594	Sheppard, Mullin, Richter & Hampton LLP	\$157,456	1330 West Pico, LA Development of a mixed-use hotel project. [CPC-2018-3454-GPA-VZC-HD-MCP-CUX-CCMP-SPR]	City Council; City Planning; Transportation
			\$2,138	21515 Vanowen Residential multi-family project in Warner Center. [DIR-2018-2336-SPP-SPPA-1A]	City Council; City Planning; Transportation
8. Englander Knabe & Allen on behalf of Puerto Rico Potential LLC	\$156,037	TChoi and Associates	\$156,036	1516 Stone Canyon	City Council; Building and Safety; Engineering
9. Lendlease Development Inc	\$145,661	Allen Matkins Leck Gamble Mallory & Natsis LLP	\$111,486	3401 S. La Cienega Blvd.	Building and Safety; City Planning
		Irvine and Associates, Inc.	\$34,174	Land Use Assistance Provide research and land use assistance for potential development in West Los Angeles	Water & Power; City Council; Building and Safety; Fire; Housing and Community Investment; City Planning; Engineering; Transportation
10. NEWKOA LLC	\$128,000	GSD22 Partners Corp	\$128,000	NEST ON 3RDHOMEKEY ACQUISITION	City Council; Housing Authority

F. Fundraising

Lobbying entities are required to disclose the fundraising they engage in on behalf of the City's elected officials, candidates, and committees. Of the 715 first-quarter lobbying entities, 16 (2.2 percent) reported fundraising activity totaling \$149,945.

A breakdown of the first-quarter fundraising activity, as reported by 9 lobbying firms and 7 lobbyists, is provided in the table that follows. Entities that reported identical amounts for the same candidate or officeholder may have served as co-hosts for the same fundraising event.

FUNDRAISING 2021 Q1				
Total	Lobbying Entity	Type of Entity	Recipient	Amount
1. \$43,975	Veronica Perez & Associates	Firm	<i>Kevin James for City Attorney 2022</i>	\$15,350
			<i>Tim McOsker for City Council 2022</i>	\$12,450
			<i>Jeff Ebenstein for City Council 2022</i>	\$6,875
			<i>Curren Price, Jr. for City Council 2022</i>	\$3,700
			<i>Nury Martinez for City Council 2013 Officeholder Account</i>	\$3,200
			<i>Harris-Dawson for City Council 2015 Officeholder</i>	\$2,400
2. \$22,225	Kindel Gagan	Firm	<i>Kevin James for City Attorney 2022</i>	\$15,350
			<i>Jeff Ebenstein for City Council 2022</i>	\$6,875
3. \$15,350	Courtney Chesla Torres	Firm*	<i>Kevin James for City Attorney 2022</i>	\$15,350
4. \$15,320	Ronald Stone	Lobbyist	<i>Kevin James for City Attorney 2022</i>	\$15,320
5. \$10,900	Englander Knabe and Allen	Firm	<i>Mark Ridley-Thomas for City Council 2020 Officeholder</i>	\$2,400
			<i>Harris-Dawson for City Council 2015 Officeholder</i>	\$1,850
			<i>Mark Ridley-Thomas for City Council 2020 Officeholder</i>	\$1,850
			<i>Harris-Dawson for City Council 2015 Officeholder</i>	\$800
			<i>Harris-Dawson for City Council 2015 Officeholder</i>	\$800
			<i>Harris-Dawson for City Council 2015 Officeholder</i>	\$800
			<i>Mark Ridley-Thomas for City Council 2020 Officeholder</i>	\$800
			<i>Mitch O'Farrell for City Council 2022</i>	\$800
			<i>Monica Rodriguez for City Council 2022</i>	\$800
6. \$9,225	Gathers Strategies, Inc.	Firm*	<i>Jeff Ebenstein for City Council 2022</i>	\$5,025
			<i>Mitch O'Farrell for City Council 2022</i>	\$4,200
7. \$8,750	Afriat Consulting Group Inc	Firm	<i>Cedillo for City Council 2022</i>	\$4,000
			<i>Nury Martinez for City Council 2013 Officeholder Account</i>	\$2,650
			<i>Mark Ridley-Thomas for City Council 2020 Officeholder</i>	\$1,300
			<i>Harris-Dawson for City Council 2015 Officeholder</i>	\$800

FUNDRAISING 2021 Q1 (cont'd)

Total	Lobbying Entity	Type of Entity	Recipient	Amount
8. \$6,650	Jeffrey McConnell	Lobbyist	Harris-Dawson for City Council 2015 Officeholder	\$1,850
			Mark Ridley-Thomas for City Council 2020 Officeholder	\$1,600
			Mark Ridley-Thomas for City Council 2020 Officeholder	\$1,600
			Harris-Dawson for City Council 2015 Officeholder	\$800
			Mitch O'Farrell for City Council 2022	\$800
9. \$4,800	Leon & Walsh Public Affairs	Firm	Harris-Dawson for City Council 2015 Officeholder	\$3,200
			Nury Martinez for City Council 2013 Officeholder Account	\$1,600
10. \$2,900	TChoi and Associates	Firm*	Cedillo for City Council 2022	\$800
			Cedillo for City Council 2022	\$800
			Nury Martinez for City Council 2020	\$800
			Cedillo for City Council 2022	\$500
11. \$2,400	Strategies 360	Firm	Harris-Dawson for City Council 2015	\$800
			Kevin James for City Attorney 2022	\$800
			Mark Ridley-Thomas for City Council 2020	\$800
12. \$2,400	Areen Ibranossian	Lobbyist	Harris-Dawson for City Council 2015 Officeholder	\$800
			Kevin James for City Attorney 2022	\$800
			Mark Ridley-Thomas for City Council 2020 Officeholder	\$800
13. \$2,400	Marcus Allen	Lobbyist	Harris-Dawson for City Council 2015	\$800
			Mark Ridley-Thomas for City Council 2020 Officeholder	\$800
			Monica Rodriguez for City Council 2022	\$800
14. \$1,600	Eric Rose	Lobbyist	Harris-Dawson for City Council 2015 Officeholder	\$800
			Mark Ridley-Thomas for City Council 2020 Officeholder	\$800
15. \$800	David Herbst	Lobbyist	Tim McOsker for City Council 2022	\$800
16. \$250	Kellie Hawkins	Lobbyist	Mark Ridley-Thomas for City Council 2020 Officeholder	\$250

*Sole Proprietor

G. Contributions

Lobbying entities must report on a quarterly basis, contributions to City officeholders, candidates, and the committees they control when the lobbying entities make, deliver, or act as intermediaries for the contributions.

A lobbying entity delivers a contribution for another person when the lobbying entity causes the contribution to be mailed or physically conveyed to the recipient. A lobbying entity is

an intermediary for a contribution when the lobbying entity makes the contribution, itself, on behalf of another party who then reimburses the lobbying entity. The identity of a person for whom a lobbying entity acts as an intermediary must be disclosed.

Certain contributions are prohibited. Lobbyists and lobbying firms may not make contributions to elected City officials, City candidates, or their City-controlled committees if they are required to be registered to lobby the City office the official or candidate holds or seeks. This ban does not extend to lobbyist employers.

In the first quarter, one lobbyist employer reported making \$6,300 in contributions to the committees of six City candidates and officeholders.

MADE CONTRIBUTIONS 2021 Q1				
Total	Lobbying Entity	Type of Entity	Recipient	Amount
1. \$6,300	Laborers Local 300	Employer	<i>Kevin James for City Attorney 2022</i>	<i>\$1,500</i>
			<i>Cedillo for City Council 2022</i>	<i>\$800</i>
			<i>Councilmember Cedillo Officeholder Account 2013</i>	<i>\$800</i>
			<i>Harris-Dawson for City Council 2015 Officeholder</i>	<i>\$800</i>
			<i>Jeff Ebenstein for City Council 2022</i>	<i>\$800</i>
			<i>Mitch O'Farrell for City Council 2022</i>	<i>\$800</i>
			<i>Paul Koretz Officeholder</i>	<i>\$800</i>

Also during the reporting period, five lobbying firms, one lobbyist employer, and three lobbyists reported delivering \$55,100 in contributions to the committees of City officeholders and City candidates. More detail is provided in the next table.

DELIVERED CONTRIBUTIONS 2021 Q1				
Total	Lobbying Entity	Type of Entity	Committee Name	Amount
1. \$22,550	Arnie Berghoff & Associates	Firm	<i>Kevin James for City Attorney 2022</i>	<i>\$1,500</i>
			<i>Kevin James for City Attorney 2022</i>	<i>\$1,500</i>
			<i>Kevin James for City Attorney 2022</i>	<i>\$1,000</i>
			<i>Curren Price, Jr. for City Council 2022</i>	<i>\$800</i>
			<i>Harris-Dawson for City Council 2015 Officeholder</i>	<i>\$800</i>
			<i>Harris-Dawson for City Council 2015 Officeholder</i>	<i>\$800</i>
			<i>Harris-Dawson for City Council 2015 Officeholder</i>	<i>\$800</i>
			<i>Harris-Dawson for City Council 2015 Officeholder</i>	<i>\$800</i>
			<i>Jeff Ebenstein for City Council 2022</i>	<i>\$800</i>

DELIVERED CONTRIBUTIONS 2021 Q1 (cont'd)

Total	Lobbying Entity	Type of Entity	Committee Name	Amount
			<i>Jeff Ebenstein for City Council 2022</i>	\$800
			<i>Kevin de Leon for City Council 2020 - Officeholder Committee</i>	\$800
			<i>Kevin de Leon for City Council 2020 - Officeholder Committee</i>	\$800
			<i>Kevin de Leon for City Council 2020 - Officeholder Committee</i>	\$800
			<i>Kevin de Leon for City Council 2020 - Officeholder Committee</i>	\$800
			<i>Kevin de Leon for City Council 2020 - Officeholder Committee</i>	\$800
			<i>Kevin de Leon for City Council 2020 - Officeholder Committee</i>	\$800
			<i>Mark Ridley-Thomas for City Council 2020 Officeholder</i>	\$800
			<i>Mark Ridley-Thomas for City Council 2020 Officeholder</i>	\$800
			<i>Mark Ridley-Thomas for City Council 2020 Officeholder</i>	\$800
			<i>Nury Martinez for City Council 2013 Officeholder Account</i>	\$800
			<i>Nury Martinez for City Council 2013 Officeholder Account</i>	\$800
			<i>Nury Martinez for City Council 2013 Officeholder Account</i>	\$800
			<i>Tim McOsker for City Council 2022</i>	\$800
			<i>Harris-Dawson for City Council 2015 Officeholder</i>	\$500
			<i>Jeff Ebenstein for City Council 2022</i>	\$500
			<i>Kevin de Leon for City Council 2020 - Officeholder Committee</i>	\$500
			<i>Kevin James for City Attorney 2022</i>	\$500
			<i>Jeff Ebenstein for City Council 2022</i>	\$300
			<i>Jeff Ebenstein for City Council 2022</i>	\$250
2. \$12,600	Kindel Gagan	Firm	<i>Kevin James for City Attorney 2022</i>	\$1,500
			<i>Harris-Dawson for City Council 2015 Officeholder</i>	\$800
			<i>Jeff Ebenstein for City Council 2022</i>	\$800
			<i>Jeff Ebenstein for City Council 2022</i>	\$800
			<i>Joe Buscaino for City Council 2022</i>	\$800
			<i>Mark Ridley-Thomas for City Council 2020 Officeholder</i>	\$800
			<i>Mark Ridley-Thomas for City Council 2020 Officeholder</i>	\$800
			<i>Mark Ridley-Thomas for City Council 2020 Officeholder</i>	\$800
			<i>Mark Ridley-Thomas for City Council 2020 Officeholder</i>	\$800
			<i>Monica Rodriguez for City Council 2022</i>	\$800

DELIVERED CONTRIBUTIONS 2021 Q1 (cont'd)

Total	Lobbying Entity	Type of Entity	Committee Name	Amount
			<i>Nury Martinez for City Council 2013 Officeholder Account</i>	\$800
			<i>Nury Martinez for City Council 2013 Officeholder Account</i>	\$800
			<i>Harris-Dawson for City Council 2015 Officeholder</i>	\$500
			<i>Jeff Ebenstein for City Council 2022</i>	\$500
			<i>Kevin James for City Attorney 2022</i>	\$500
			<i>Nury Martinez for City Council 2013 Officeholder Account</i>	\$500
			<i>Mark Ridley-Thomas for City Council 2020 Officeholder</i>	\$300
3. \$6,400	Englander Knabe and Allen	Firm	<i>Harris-Dawson for City Council 2015 Officeholder</i>	\$800
			<i>Harris-Dawson for City Council 2015 Officeholder</i>	\$800
			<i>Harris-Dawson for City Council 2015 Officeholder</i>	\$800
			<i>Mark Ridley-Thomas for City Council 2020 Officeholder</i>	\$800
			<i>Mark Ridley-Thomas for City Council 2020 Officeholder</i>	\$800
			<i>Mark Ridley-Thomas for City Council 2020 Officeholder</i>	\$800
			<i>Mark Ridley-Thomas for City Council 2020 Officeholder</i>	\$800
			<i>Monica Rodriguez for City Council 2022</i>	\$800
4. \$5,550	Afriat Consulting Group Inc	Firm	<i>Cedillo for City Council 2022</i>	\$800
			<i>Cedillo for City Council 2022</i>	\$800
			<i>Cedillo for City Council 2022</i>	\$800
			<i>Harris-Dawson for City Council 2015 Officeholder</i>	\$800
			<i>Mark Ridley-Thomas for City Council 2020 Officeholder</i>	\$800
			<i>Nury Martinez for City Council 2013</i>	\$800
			<i>Mark Ridley-Thomas for City Council 2020 Officeholder</i>	\$500
			<i>Nury Martinez for City Council 2013</i>	\$250
5. \$2,400	Marcus Allen	Lobbyist	<i>Harris-Dawson for City Council 2015 Officeholder</i>	\$800
			<i>Mark Ridley-Thomas for City Council 2020 Officeholder</i>	\$800
			<i>Monica Rodriguez for City Council 2022</i>	\$800
6. \$2,400	Jeffrey McConnell	Lobbyist	<i>Harris-Dawson for City Council 2015 Officeholder</i>	\$800
			<i>Mark Ridley-Thomas for City Council 2020 Officeholder</i>	\$800
			<i>Mark Ridley-Thomas for City Council 2020 Officeholder</i>	\$800

DELIVERED CONTRIBUTIONS 2021 Q1 (cont'd)				
Total	Lobbying Entity	Type of Entity	Committee Name	Amount
7. \$1,600	Eric Rose	Lobbyist	Harris-Dawson for City Council 2015 Officeholder	\$800
			Mark Ridley-Thomas for City Council 2020 Officeholder	\$800
8. \$800	Central City Association of Los Angeles	Employer	Harris-Dawson for City Council 2015 Officeholder	\$800
9. \$800	Tchoi and Associates	Firm*	Nury Martinez for City Council 2020	\$800

*Sole Proprietor

H. Activity Expenses

Lobbying entities are required to report the payments they make to benefit City officials and their immediate family members. LAMC §§ 48.08(B)(4)–(5), 48.08(C)(5)–(6), 48.08(D)(7)–(8). Activity expenses include gifts and must be itemized if they are valued at \$25 or more. *Id.*; LAMC § 48.02.

Just as lobbyists and lobbying firms cannot make certain campaign contributions, they also cannot make gifts to City officials. Gifts from lobbyist employers are not prohibited, but they may not exceed \$100 per City official per year. In the first quarter of 2021, there were no itemized activity expenses reported.

I. Major Filers

A major filer is a person who makes or incurs expenses totaling \$5,000 or more in a calendar quarter to influence one or more City matters but does not directly communicate with a City decision maker. Lobbyists, lobbying firms, and lobbyist employers are not major filers, and the payments and expenses they report do not count toward the threshold. However, a lobbying client can qualify as a major filer. LAMC § 48.02.

As detailed in the table below, two major filers reported spending \$151,744 in the first quarter of 2021.

MAJOR FILER ACTIVITY 2021 Q1			
Total Spent	Major Filer	City Matter	Amount
1. \$130,000	California Business Roundtable	Housing and Homelessness	\$130,000
2. \$21,744	Ad Zero	Sign Ordinance Revisions (11-1705)	\$21,744

J. Public Access

This and other quarterly summaries are available on the Ethics Commission's web site. Detailed information about lobbying entities and their clients is also available. Registration statements and quarterly reports may be viewed online, and specific information may be searched through the Public Data Portal.