
Item 12
Information

Quarterly Lobbying Summary

Executive Summary: This item presents a summary of activities reported to the Ethics Commission by lobbying entities for the first quarter of 2020.

Recommended Action: This item is for informational purposes only.

Authors: Heather Holt, Executive Director
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Presenter: Mark Low, Lobbying Program Manager

Lobbying Summary: 1st Quarter 2020

A. Introduction

The Municipal Lobbying Ordinance (MLO) regulates persons who receive compensation to lobby City officials. Los Angeles Municipal Code (LAMC) §§ 48.01, *et seq.* In LAMC § 48.01(B), the MLO makes several findings regarding lobbying activity, including the following:

1. Citizens have a right to know the identities of those who attempt to influence City decisions;
2. Public disclosure by lobbyists and their clients regarding their lobbying activities is essential to citizen confidence in the integrity of local government;
3. It is in the public interest to ensure that lobbyists do not misrepresent facts or their positions;
4. It is in the public interest to ensure that lobbyists do not place City officials under personal obligation to themselves or their clients.

To help ensure adequate and effective disclosure regarding efforts to lobby City government, lobbying entities are required to file quarterly disclosure reports. *See* LAMC §§ 48.01(B)(6), 48.08. This item summarizes information disclosed on the lobbying reports filed for the first quarter of 2020.

B. Legal Background

1. Definitions

The MLO defines lobbying activity generally as compensated conduct related to communications with City officials that are designed to influence municipal matters. LAMC § 48.02. The lobbying entities that are regulated by the MLO include lobbyists, lobbying firms, and lobbyist employers.

A lobbyist is an individual, regardless of title, who is compensated to spend 30 or more hours in a three-month period to engage in lobbying activities that include at least one direct communication with a City official or employee that is designed to influence a City matter on behalf of another person. *Id.* A lobbying firm is an entity that is entitled to receive \$1,000 in compensation for engaging in lobbying activities on behalf of another person during a three-month period, if a partner, owner, shareholder, or employee of the entity qualifies as a lobbyist. *Id.* A lobbying firm may be an individual lobbyist. Finally, a lobbyist employer is an entity that employs a lobbyist in-house to lobby on the entity's behalf. *Id.*

Certain persons are exempt from the lobbying regulations. These include individuals acting in an official government capacity, newspapers and other media outlets that publish editorials or paid advertising, persons whose only activity is bidding on a City contract, and 501(c)(3) organizations that receive government funding and are created to provide direct services to indigent persons. LAMC § 48.03.

2. Registration and Reporting

Lobbyists and lobbying firms are required to register with the Ethics Commission on an annual basis. LAMC §§ 48.07(A)-(B). Registration is required within 10 days after the end of the month in which the qualification threshold is met. LAMC § 48.07(A). The fees for each year's registration are \$450 per lobbyist plus \$75 for each client from whom the lobbyist is entitled to receive \$250 or more in a calendar quarter. LAMC § 48.07(C).

Each lobbying entity is required to file a disclosure report for every calendar quarter in which it qualifies as a lobbying entity. LAMC § 48.08(A)(1). Lobbying entities must continue to submit quarterly reports until registration is terminated, either voluntarily or automatically by virtue of the end of the calendar year. The disclosure reports must contain specific information, including the following:

- a. Each City agency that a lobbyist attempted to influence. LAMC §§ 48.08(B)(12), 48.08(C)(14).
- b. Each municipal matter that a lobbyist employer attempted to influence. LAMC § 48.08(D)(6).
- c. Total payments from clients to lobbying firms. LAMC § 48.08(C)(4).
- d. Total payments to lobbyists by lobbying firms and lobbyist employers. LAMC §§ 48.08(C)(7)(a), 48.08(D)(3).
- e. The elected City officials, candidates, and committees for which a lobbyist engaged in fundraising activity, as well as the dates of the activity and the amount of money raised. LAMC §§ 48.08(B)(7), 48.08(C)(9), 48.08(D)(10).
- f. Services provided by a lobbyist to a City candidate or ballot measure campaign or to the City under contract, including the amount of compensation received for those services. LAMC §§ 48.08(B)(10)-(11), 48.08(C)(12)-(13).

3. Prohibited Activities

Lobbying entities are prohibited from engaging in certain types of activity. They may not attempt to deceive City officials. LAMC §§ 48.04(B), (D). They may not place City officials under personal obligation to them. LAMC § 48.04(A). They may not create a municipal matter for the purpose of being retained to lobby on that matter. LAMC § 48.04(C).

Lobbyists and lobbying firms are also limited in certain financial activities. They may engage in fundraising, but they may not make campaign contributions to elected City officials, City candidates, or their committees if they are required to be registered to lobby the office the official or candidate holds or seeks. Los Angeles City Charter § 470(c)(11). And they may not make or act as an intermediary in the making of a gift to a City official. LAMC §§ 48.04(E), 49.5.8(A)-(C).

C. First Quarter Compliance

In the first quarter of 2020, there were 495 registered lobbyists and 142 registered lobbying firms, including 52 sole proprietorships. In addition, there were 85 lobbyist employers.

These 722 lobbying entities were required to file 670 disclosure reports for the first quarter (the 52 sole-proprietor lobbyists were required to file a lobbying firm report but not a lobbyist report). A total of 662 reports (98.8 percent) were filed on time. Penalties totaling \$350 were collected for reports filed past the April 30 deadline. All outstanding reports were filed by May 15, 2020.

D. Top 10 Highest Paid Lobbying Firms

Lobbying firms are required to report the total amount of payments they receive each quarter from the clients they represent. All lobbying firms reported a total of \$19,079,134 in payments received from clients during the first quarter of 2020.

The ten firms that reported the highest total payments from clients are identified in the table starting below and continuing on the next five pages. Each of the top ten firms reported receiving at least \$460,000 from clients in the first quarter. Together, the ten firms reported receiving a total of \$8,598,085, which represents 45 percent of all payments from clients reported by all lobbying firms for the first quarter of 2020.

TOP 10 HIGHEST PAID LOBBYING FIRMS			
Based on Client Payments Reported as Received In 2020 Q1			
Rank & Payments	Firms and Clients		
1. \$2,407,209	DLA Piper LLP (US) 1245 Vine Owner LLC Champion Real Estate Company 1665 North Sycamore Owner LLC CRE-HAR Crossroads SPV, LLC Altman Apartments LLC Equity Residential Amplify Development Co. Estate Four Arc Capital Partners LLC Fifteen Group Atlas Capital Group, LLC FIN - Asian Tapas Bar BARDAS Investment Group Geneva Street Partners Company, LLC Bastion Development Corporation Gerald W. - Vic Inn-Ternational Bobbitt, Scott Harbor Associates Joseph's Café Live Nation Entertainment, Inc Lowe Enterprises Real Estate Group, Inc. LSA Capital, Inc. MR Real Estate, LLC MREC HD Blake Street MREC HD Elysian Park, LLC O'Brien Machinery, Inc. Rising Realty Partners		

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2. \$1,099,451	<p>Englander Knabe and Allen (including three6ixty)</p> <p>4348 Van Nuys Blvd LLC 4410-22 W. Jefferson, LLC 8155 Heights LLC dba AGEA 830 Fairfax Owner II, LLC Accela, Inc. Adam Mizel American Golf Corporation American Wood Council AmPLY Power Ancon Services Anthem, Inc. AT&T Enterprise Services (AT & T and its affiliates) Avaya, Inc. BNSF Railway Company Boardwalk Property Development, LLC Boingo Wireless, Inc. Boos Development West, LLC CA, Inc. California Trucking Association Calmet Corp. Clark Construction Group - California, LP Clay Lacy Aviation Coca Cola Bottling USA Conduent</p> <p>Crews of California, Inc. Decro Corporation Deloitte Consulting LLP Enterprise Rent-A-Car Company of Los Angeles Fenix Marine Services Fuller Realty Company, Inc. Genius Fund Gohar Afifi GSW Creative Corporation dba dosist Haven HDR Engineering, Inc. Heyday Beverly, LLC Hi Hi Heel Productions Hillcrest Beverly Oil Corporation In-N-Out Burgers Independent Taxi Company Kamp Grizzly Katchko, Vitiello, Karikomi, PC on behalf of their client Boo-Ku CC Katchko, Vitiello, Karikomi, PC on behalf of their client Circle of Hope Katchko, Vitiello, Karikomi, PC on behalf of their client Swamp Capital, LLC</p> <p>Knoll Agency, Inc. LA Checker Cab La Terra Development LLC Madcap Motel Los Angeles LLC Malibu Green N N N Productions Nike Official Police Garage Assn of LA Onni Contracting (CA) Inc. PMA Consultants Puerto Rico Potential, LLC Road Soup of California Saltchuk Resources, Inc. Skinny Labs Inc., dba Spin Skya Ventures Sportsmen's Lodge Owner, LLC The Relief Collective The Ruth Group Total Transportation Services, Inc. - TTSI TRC Solutions, Inc. United Taxi Universal Technical Institute, Inc. Waste Management Inc. Westfield Airports, LLC Westfield, LLC Xerox Corporation</p>

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CoreSite	ONNI Group Contracting (California) Inc.	Vantage Property Investors																																																																																																										
Cypress Equity	P&L Figueroa Investors, LLC	Ventus Group																																																																																																										
EAH Housing	Palatine Capital Partners Management LLC	VisionQuest																																																																																																										
Faring Capital, LLC	Palisades Capital Partners	Welbrook Senior Living																																																																																																										
FF Realty IV LLC		Westmark School																																																																																																										
Frost/Chaddock Developers, LLC		WH Hotel, LLC																																																																																																										
G.H. Palmer		Wilshire Skyline, Inc.																																																																																																										
Glassell Park, LLC		Wiseman Residential																																																																																																										
GRT Portfolio Properties		WNMS Properties, Inc.																																																																																																										
IMT Capital LLC		Yorkwood LLC																																																																																																										
6. \$635,750	<p>Michael Bai and Associates</p> <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 33%;">Alameda Industrial Medical Group</td> <td style="width: 33%;">Ha, Kee Whan</td> <td style="width: 33%;">Los Angeles Equestrian Center</td> </tr> <tr> <td>Atlas Capital Group</td> <td>Jamison Services, Inc.</td> <td>Public Storage</td> </tr> <tr> <td>Better Home 2018, LLC</td> <td>Jia Long Real Estate Development</td> <td>Sabah, Dan</td> </tr> <tr> <td>Capri Urban Baldwin LLC</td> <td>LA Gateway, LLC</td> <td>Samitaur Constructs</td> </tr> <tr> <td>Choi, Lana</td> <td>Lincoln Property Company West</td> <td>Sea Urchin Lounge LLC</td> </tr> <tr> <td>Clear Channel</td> <td></td> <td>SM Entertainment LA</td> </tr> <tr> <td>CTI Housing</td> <td></td> <td>Sushi Nozawa Group</td> </tr> <tr> <td></td> <td></td> <td>Walter J. Company</td> </tr> </table>			Alameda Industrial Medical Group	Ha, Kee Whan	Los Angeles Equestrian Center	Atlas Capital Group	Jamison Services, Inc.	Public Storage	Better Home 2018, LLC	Jia Long Real Estate Development	Sabah, Dan	Capri Urban Baldwin LLC	LA Gateway, LLC	Samitaur Constructs	Choi, Lana	Lincoln Property Company West	Sea Urchin Lounge LLC	Clear Channel		SM Entertainment LA	CTI Housing		Sushi Nozawa Group			Walter J. Company																																																																																	
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TOP 10 HIGHEST PAID LOBBYING FIRMS

Based on Client Payments Reported as Received In 2020 Q1

Rank & Payments	Firms and Clients		
7. \$625,570	<p>Psomas</p> <div style="display: flex; justify-content: space-between;"> <div style="width: 30%;"> <p>1330 Pico Blvd. Partners, LLC Art District Los Angeles Regional Center, LLC Beverly La Cienega, LLC BW America Development, LLC Canbri Properties, LLC Carmel Partners ' Colburn School Crown Group Holdings, PTY, Ltd. Cutting Edge Consultants DTLA South Park Properties Propco I, LLC</p> </div> <div style="width: 30%;"> <p>DTLA South Park Properties Propco II, LLC Granada Hills Partners, LLC Harridge Development Group, LLC Heart Olive, LLC Hermoyne Investments, Inc. Kingdom Hospitality Group, LLC L.A. Arena Land Company Lightstone Group NBCUniversal Media, LLC</p> </div> <div style="width: 30%;"> <p>Neman Real Estate Investments LLC PH/T&T Master One LLC Rescore Koreatown, LLC Shenzhen New World Investments (USA), Inc. SOCAL San Pedro SPV1, LLC The Parlor HW, LLC Tribune Real Estate Holdings, LLC University of Southern California</p> </div> </div>		
8. \$533,666	<p>M Strategic Communications</p> <div style="display: flex; justify-content: space-between;"> <div style="width: 30%;"> <p>Airbnb Amazon Web Services ATLAS/College Station Bombardier Transit Corporation CA Resources Corporation Californians for Energy Independence Cohen Goldstein Investment (CGI) Strategies</p> </div> <div style="width: 30%;"> <p>Dart Container Corporation EDF Revewable Energy Firefly Systems Inc. First Solar, Inc Florida East Coast Industries HNTB Corporation Hudson Pacific Properties Jade Enterprises, LLC JUUL Labs, Inc LAFC Sports, LLC</p> </div> <div style="width: 30%;"> <p>Lincoln Property Company West LLC Los Angeles Dodgers Pacific Maritime Association Plains Marketing, L.P. Rancho LPG Holdings LLC Relevant Group SA Recycling LLC Tishman Speyer Vella Group Verizon Westfield Promenade</p> </div> </div>		
9. \$488,440	<p>MAX DEVELOPMENT LLC dba three6ixty</p> <div style="display: flex; justify-content: space-between;"> <div style="width: 30%;"> <p>BCG Lodi Homes LLC Black Equities Group Bolour Associates Brasa Capital CGI Strategies CIM Group Cityview LLC Comstock Homes Crescent Capital Partners LLC Daylight Community Development Decro Corporation Domus Development LLC EAH Housing EBEAG Properties LLC EIP001 Hope LLC Elkwood Elsey Partners</p> </div> <div style="width: 30%;"> <p>Empire Property Group LLC Englander Knabe & Allan Fader Enterprises Fig & Olive Firestone Walker Galaxy Holdings Geneva Street Partners Gillis Family Partnership Glaser Weil GTM Holdings LLC Healthy Spot Hollenbeck Palms Investors Management Co Jewish Federation of Greater LA JMS Design Klinedinst PC KSLB Holding LLC Mark Juncosa</p> </div> <div style="width: 30%;"> <p>McCormack Baron Salazar Development McKidd Family Trust Moss & Company Ness Holdings, Inc North Palisades Partners, LLC Pan Am Equities Parkview Mgmt Group Inc AX Urban Partners RBM of California Redcar Properties Reservoir Partners LLC Rilito 2, LLC RSE Capital Partners Saban Community Clinic Seazen AHC 1375LLC Sklar-Kirsh The Souferian Group Timberlane Partners</p> </div> </div>		

TOP 10 HIGHEST PAYING CLIENTS

Based on Aggregate Client Payments Reported for 2020 Q1

Detail of Total Payments

Client	Total Payments Reported	Lobbying Firm	Payment	City Matter	Agencies Lobbied
1. CRE-HAR Crossroads SPV, LLC	\$497,353	DLA Piper LLP (US)	\$497,353	Crossroads-Development of a 7 plus acre site with 8 new buildings including hotel, retail, residential and office uses. (CPC-2015-2025-ZC-HD-MCUP-CU-ZV-SPR)	Mayor, City Attorney, City Council, Building and Safety, HCID, Planning
2. Atlas Capital Group, LLC (and Atlas Capital Group and ATLAS /COLLEGE STATION)	\$469,193	DLA Piper LLP (US)	\$251,056	Chinatown CEQA/120-129 W. College Street	Building and Safety, Planning
			\$135,804	Alameda Square/777 Alameda St	City Attorney, City Council, Building and Safety, Planning
			\$12,391	General real estate	City Council, Planning
			\$9,942	Chinatown/120-129 W. College Street	City Attorney
		M Strategic Communications	\$30,000	Development of College Station project in Chinatown	City Council, Building and Safety, Planning
		Michael Bai and Associates	\$30,000	Downtown Los Angeles ROW Project	City Council
3. Champion Real Estate Company	\$292,448	DLA Piper LLP (US)	\$153,940	Yucca Argyle	City Attorney, City Council, Planning
			\$104,295	General Real Estate	City Council, Building and Safety, LAFD, Planning, Engineering, LADWP
			\$34,213	1501 Sunset	Building and Safety, Planning
4. Tribune Media company (and Tribune Real Estate Holdings, LLC)	\$243,669	Latham & Watkins LLP	\$125,358	General Land Use & Transportation Matters/Civic Center	Mayor, Planning
		Mercury Public Affairs	\$50,000	Issue related to development	Mayor, City Council
		Psomas	\$43,736	Tribune: South Parcel/Second Street (Broadway & Spring St.) - South Parcel	Building and Safety, Planning, Engineering
		Consensus Inc.	\$24,575	222W 2 nd Street/Los Angeles	City Council
5. Hollywood International Regional Center	\$228,615	Sheppard, Mullin, Richter & Hampton LLP	\$162,277	Morrison Hotel/1220 S. Hope St., Los Angeles, CA [ZA-2018-2293-MCUP-CUX-DD-SPR, ENV-2018-2294-EIR, VTT-82183]	Mayor, City Council, Building and Safety, CLA, HCID, Planning, Engineering, Rec & Parks, LADOT

TOP 10 HIGHEST PAYING CLIENTS

Based on Aggregate Client Payments Reported for 2020 Q1

Detail of Total Payments

Client	Total Payments Reported	Lobbying Firm	Payment	City Matter	Agencies Lobbied
Hollywood International Regional Center (cont'd)			\$53,945	Thompson Hotel/1523-1541 N. Wilcox Ave. [CPC-2020-537-ZC-CUB; ENV-2014-3707-MND-REC2]	Mayor, City Council, Building and Safety, CLA, HCID, Planning, Engineering, Rec & Parks, LADOT
			\$11,781	Tommie Hotel/6516 Selma Avenue [CPC-2016-270-VZC-HD-CUB-SPR]	Mayor, City Council, Building and Safety, CLA, HCID, Planning, Engineering, Rec & Parks, LADOT
			\$371	6421 West Selma Avenue [ZA-2015-2671-CUB]	Mayor, City Council, Building and Safety, CLA, HCID, Planning, Engineering, Rec & Parks, LADOT
			\$241	Citizen News/1545 W. Wilcox, Hollywood, CA [ZA-2017-755-MCUP]	Mayor, City Council, Building and Safety, CLA, HCID, Planning, Engineering, Rec & Parks, LADOT
6. Harridge Development Group, LLC	\$224,937	DLA Piper LLP (US)	\$120,234	San Feliciano/Woodland Hills	City Council, Planning
			\$86,750	Ponte Vista 15	City Council, Planning, LADOT
		Psomas	\$17,953	Blake: Entitlement Support for Final Map /1801 Blake Avenue - Riverfront project.	Building and Safety, Planning, Engineering
7. SOCAL San Pedro SPV1, LLC	\$173,357	Psomas	\$173,357	Ponte Vista: Entitlement Support for Final Map/26900 & 27812 S. Western Ave., San Pedro, CA	Building and Safety, Planning, Engineering
8. Sandstone Properties (and Sandstone Properties, Inc.)	\$134,032	Sheppard, Mullin, Richter & Hampton LLP	\$74,560	1330 West Pico, LA/1330 West Pico, LA [CPC-2018-3454-GPA-VZC-HD-MCP-CUX-CCMP-SPR]	City Council, Planning, LADOT
		De Aztlan Group	\$30,000	Development/Redevelopment in City	City Council
		Rosenheim & Associates, Inc.	\$8,858	Canoga Ave., Warner Center (RAA Ref. 18-1249) / 6400 Canoga Avenue, Warner Center	City Council, City Clerk, Planning
			\$5,436	Alma Real Drive, Pacific Palisades (RAA Ref. 17-1164) / 881 Alma Real Drive, Pacific Palisades	Planning
			\$4,219	Vanowen Street, Warner Center (RAA Ref. 16-1140) / 21515 Vanowen Street, Warner Center	City Council, Planning

TOP 10 HIGHEST PAYING CLIENTS

Based on Aggregate Client Payments Reported for 2020 Q1

Detail of Total Payments

Client	Total Payments Reported	Lobbying Firm	Payment	City Matter	Agencies Lobbied
Sandstone Properties (and Sandstone Properties, Inc.) (cont'd)		Crest Real Estate, LLC.	\$10,361	Permit Expediting /6733 Sepulveda Blvd	Building and Safety, Planning
		Craig Lawson & Co., LLC	\$598	Residential Project/Westchester	Planning
9. Watermark Westwood Village LLC	\$132,743	DLA Piper LLP (US)	\$132,743	Westwood	City Council, Building and Safety, LAFD, HCID, Planning, LADWP
10. Jamison Properties LP (and Jamieson Properties, LP and Jamison Services, Inc.)	\$130,406	Craig Lawson & Co., LLC	\$18,243	Mixed Use Project/Manhattan Place	City Council, Building and Safety, Planning
			\$15,530	Mixed Use Project/Olympic Bl	City Council, Building and Safety
			\$3,744	Mixed Use Project/Western Plaza (Western & 8th)	Planning
			\$2,782	Mixed Use Project/Wilshire/St. Andrews	Planning
			\$2,627	Multi-Family Residential Project/Normandie/4th	Planning
			\$1,991	Mixed Use Project/Figueroa & 4th	Planning
			\$1,657	Mixed Use Project/S.M. Blvd. at Federal	Planning
			\$1,531	Mixed Use Project/4622 Santa Monica Blvd	Planning
			\$1,504	Mixed Use Project/200 N. Vermont	Planning
			\$1,408	Mixed Use Project /Wilshire/Ardmore	Planning
		Michael Bai and Associates	\$45,000	Consulting	City Council, Planning
		DLA Piper LLP (US)	\$21,227	738 Normandie/738 Normandie	City Council, Building and Safety, Planning
			\$4,615	Entitlements	Building and Safety, Planning
		Mayer Brown LLP	\$5,546	Central Plaza, LLC	City Council, Building and Safety, Planning, Board of Public Works, Contract Administration, , Engineering, , Sanitation, Street Lighting, Street Services
Holland & Knight	\$1,690	350 S. Figueroa	Planning		
Armbruster Goldsmith & Delvac LLP	\$1,311	3600 Wilshire/ Blvd/3600 Wilshire Blvd	City Council, Planning		

F. Fundraising

Lobbying entities are required to disclose the fundraising they engage in on behalf of the City's elected officials, candidates, and committees. Of the 722 fourth-quarter lobbying entities, 16 (2 percent) reported fundraising activity totaling \$105,400.

A breakdown of the fourth-quarter fundraising activity, as reported by five lobbyists, 10 lobbying firms, and one lobbyist employer, is provided in the following table. Entities that reported identical amounts for the same candidate or officeholder may have served as co-hosts for the same fundraising event.

FUNDRAISING 2020 Q1			
Rank & Total Raised	Name of Lobbying Entity	Type of Entity	Recipients
1.\$17,300	Veronica Perez & Associates	Firm	<i>Nury Martinez for City Council 2020</i> \$9,300 <i>Nury Martinez for City Council 2013 Officeholder Account</i> \$4,800 <i>John Lee for City Council 2019-Runoff Controller Ron Galperin Officeholder Account 2013</i> \$1,600 <i>Councilmember Monica Rodriguez 2017 - Officeholder Account</i> \$800
2.\$14,100	Courtney Chesla Torres	Firm*	<i>Nury Martinez for City Council 2020</i> \$9,300 <i>Nury Martinez for City Council 2013 Officeholder Account</i> \$4,800
3.\$14,100	Kindel Gagan	Firm	<i>Nury Martinez for City Council 2020</i> \$9,300 <i>Nury Martinez for City Council 2013 Officeholder Account</i> \$4,800
4.\$13,600	Dominic W Rubalcava - - Atty at Law	Firm*	<i>Kevin de Leon for City Council 2020</i> \$13,600
5.\$10,000	GSD22 Partners Corp	Firm*	<i>Mark Ridley-Thomas for City Council 2020</i> \$10,000
6. \$8,150	Central City Association of Los Angeles	Employer	<i>Kevin de Leon for City Council 2020</i> \$8,150
7. \$8,150	Marie Rumsey	Lobbyist	<i>Kevin de Leon for City Council 2020</i> \$8,150
8. \$4,000	Arnie Berghoff & Associates	Firm	<i>Kevin de Leon for City Council 2020</i> \$4,000
9. \$3,800	Aftriat Consulting Group	Firm	<i>Mark Ridley-Thomas for City Council 2020</i> \$3,200 <i>Kevin de Leon for City Council 2020</i> \$600
10.\$3,200	Ronald M. Stone	Lobbyist	<i>Kevin de Leon for City Council 2020</i> \$2,000 <i>David Ryu for City Council 2020</i> \$400 <i>John Lee for City Council 2020-Primary</i> \$400 <i>Mark Ridley-Thomas for City Council 2020</i> \$400
11.\$2,600	Edward Sanders	Firm*	<i>Kevin de Leon for City Council 2020</i> \$2,600
12.\$2,400	The McOsker Group	Firm	<i>Nury Martinez for City Council 2013</i> \$1,600 <i>Nury Martinez for City Council 2020</i> \$800
13.\$2,000	Englander Knabe and Allen	Firm	<i>Controller Ron Galperin Officeholder Account 2013</i> \$1,200 <i>Mark Ridley-Thomas for City Council 2020</i> \$800
14.\$1,100	Eric W. Rose	Lobbyist	<i>Mark Ridley-Thomas for City Council 2020</i> \$800 <i>Controller Ron Galperin Officeholder Account 2013</i> \$300
15. \$600	Jeffrey S. McConnell	Lobbyist	<i>Controller Ron Galperin Officeholder Account 2013</i> \$600
16. \$300	Marcus A. Allen	Lobbyist	<i>Controller Ron Galperin Officeholder Account 2013</i> \$300

*Sole proprietor

G. Contributions

Lobbying entities must report on a quarterly basis the contributions they make or deliver or for which they act as intermediaries.

A lobbying entity delivers a contribution for another person when the lobbying entity causes the contribution to be mailed or physically conveyed to the recipient. A lobbying entity is an intermediary for a contribution when the lobbying entity makes the contribution, itself, on behalf of another party who then reimburses the lobbying entity. The identity of a person for whom a lobbying entity acts as an intermediary must be disclosed.

Certain contributions are prohibited. Lobbyists and lobbying firms may not make contributions to elected City officials, City candidates, or their City-controlled committees if they are required to be registered to lobby the City office the official or candidate holds or seeks. This ban does not extend to lobbyist employers.

In the first quarter, two lobbyist employers and one lobbyist reported making a combined \$3,950 in contributions.

MADE CONTRIBUTIONS 2020 Q1				
Rank & Total Raised	Name of Lobbying Entity	Type of Entity	Recipients	
1. \$2,400	Apartment Association of Greater L.A.	Employer	<i>John Lee for City Council 2019</i>	\$800
			<i>Kevin de Leon for City Council 2020</i>	\$800
			<i>Sarah Kate Levy for City Council 2020</i>	\$800
2. \$1,500	Laborers Local 300	Employer	<i>Controller Ron Galperin Officeholder Account 2013</i>	\$1,500
3. \$50	Martha Dina Arguello	Lobbyist	<i>Aura for the People of L.A. Council District 10</i>	\$50

Also during the reporting period, five lobbying firms, four lobbyists, and two lobbyist employers reported delivering \$28,700 in contributions to the committees of nine City officeholders and two City Council candidates. More detail is provided in the table below and on the next page.

DELIVERED CONTRIBUTIONS 2020 Q1				
Rank & Total Raised	Name of Lobbying Entity	Type of Entity	Recipients	
1. \$14,000	Kindel Gagan	Firm	<i>Nury Martinez for City Council 2020</i>	\$4,200
			<i>Councilmember Monica Rodriguez 2017 - Officeholder Account</i>	\$3,200
			<i>Councilmember O'Farrell Officeholder Account 2013</i>	\$1,600
			<i>Mark Ridley-Thomas for City Council 2020</i>	\$1,600
			<i>Kevin de Leon for City Council 2020</i>	\$1,000
			<i>Councilmember Curren Price Officeholder Account</i>	\$800
			<i>Harris-Dawson for City Council 2020</i>	\$800
			<i>John Lee for City Council 2020-Primary</i>	\$800

DELIVERED CONTRIBUTIONS 2020 Q1				
Rank & Total Raised	Name of Lobbying Entity	Type of Entity	Recipients	
2. \$3,200	Ken Spiker and Assoc Inc	Firm	John Lee for City Council 2020-Primary Nury Martinez for City Council 2020 Paul Krekorian for City Council 2020	\$1,600 \$800 \$800
3. \$3,100	Beverly Kenworthy	Lobbyist	Controller Ron Galperin Officeholder Account 2013 John Lee for City Council 2019-Runoff John Lee for City Council 2020-Primary	\$1,500 \$800 \$800
4. \$2,400	California Restaurant Association	Employer	David Ryu for City Council 2020 John Lee for City Council 2020-Primary Paul Krekorian for City Council 2020	\$800 \$800 \$800
5. \$2,000	Englander Knabe and Allen	Firm	Controller Ron Galperin Officeholder Account 2013 Mark Ridley-Thomas for City Council 2020	\$1,200 \$800
6. \$1,100	Eric W. Rose	Lobbyist	Mark Ridley-Thomas for City Council 2020 Controller Ron Galperin Officeholder Account 2013	\$800 \$300
7. \$800	Central City Association of Los Angeles	Employer	Nury Martinez for City Council 2020	\$800
8. \$700	Urbanism Advisors	Firm*	Kevin de Leon for City Council 2020	\$700
9. \$600	Jeffrey S. McConnell	Lobbyist	Controller Ron Galperin Officeholder Account 2013	\$600
10. \$500	Afriat Consulting Group Inc	Firm	Kevin de Leon for City Council 2020	\$500
11. \$300	Marcus A. Allen	Lobbyist	Controller Ron Galperin Officeholder Account 2013	\$300

*Sole proprietor

Finally, one lobbying firm reported serving as an intermediary in the first quarter for \$1,900 in contributions to a City Council candidate.

INTERMEDIARY CONTRIBUTIONS 2020 Q1				
Rank & Total Raised	Name of Lobbying Entity	Type of Entity	Recipients	
1. \$1,900	Urbanism Advisors	Firm*	Kevin de Leon for City Council 2020	\$1,900

*Sole proprietor

H. Activity Expenses

Lobbying entities are required to report the payments they make to benefit City officials and their immediate family members. LAMC §§ 48.08(B)(4)–(5), 48.08(C)(5)–(6), 48.08(D)(7)–(8). Activity expenses include gifts and must be itemized if they are valued at \$25 or more. *Id.*; LAMC § 48.02.

Just as lobbyists and lobbying firms cannot make certain campaign contributions, they also cannot make gifts to City officials. Gifts from lobbyist employers are not prohibited, but they may not exceed \$100 per City official per year. As noted in the following table, four lobbyist employers reported itemized activity expenses totaling \$51,186 in the first quarter of 2020.

ACTIVITY EXPENSES 2020 Q1

Total	Lobbying Entity	Type of Entity	Recipient	Description	Value
1. \$49,443	University of Southern California	Employer	Teresa Villegas <i>Commissioner</i> Board of Public Works	Salary paid to spouse	\$49,395
			Emada Tingirides, <i>Captain</i> LAPD	Martin Luther King, Jr. Brunch	\$48
2. \$1,195	LA Area Chamber of Commerce	Employer	Joe Buscaino <i>Councilmember</i> Council District 15	Event Ticket	\$95
			Jessica Caloza <i>Commisisoner</i> Board of Public Works	Event Ticket	\$95
			Gil Cedillo <i>Councilmember</i> Council District 1	Event Ticket	\$95
			Gabriel Eshaghian <i>Commissioner</i> LAWA	Event Ticket	\$95
			Mike Feuer <i>City Attorney</i> Office of the City Attorney	Event Ticket	\$95
			Paul Koretz <i>Councilmember</i> Council District 5	Event Ticket	\$95
			Mitch O'Farrell <i>Councilmember</i> Council District 13	Event Ticket	\$95
			Curren Price <i>Councilmember</i> Council District 9	Event Ticket	\$95
			Monica Rodriguez <i>Councilmember</i> Council District 7	Event Ticket	\$95
			Cynthia Telles <i>Commissioner</i> LAWA	Event Ticket	\$95
			Mike Castillo <i>ED of Business Resource Center</i> Council District 9	Event Ticket	\$35
			William Chun <i>Deputy Mayor</i> Office of the Mayor	Event Ticket	\$35
			Dennis Gleason <i>Policy Director</i> Council District 15	Event Ticket	\$35
			Debbie Kim <i>Chief of Staff</i> Council District 1	Event Ticket	\$35
			Lauren Padick <i>Caseworker</i> Council District 6	Event Ticket	\$35
			Ackley Padilla <i>Chief of Staff</i> Council District 6	Event Ticket	\$35
Doug Tripp <i>Chief of Staff</i> Council District 5	Event Ticket	\$35			

ACTIVITY EXPENSES 2020 Q1					
Total	Lobbying Entity	Type of Entity	Recipient	Description	Value
3. \$460	United Airlines	Employer	Justin Erbacci <i>CEO</i> LAWA	Food and Beverage (The Montage)	\$92
			Gabriel Eshaghian <i>Commissioner</i> LAWA	Food and Beverage (The Montage)	\$92
			Grant Firestone <i>Chief of Staff</i> LAWA	Food and Beverage (The Montage)	\$92
			Michelle Schwartz <i>Chief External Affairs Officer</i> LAWA	Food and Beverage (The Montage)	\$92
			Jeff Utterback <i>Deputy Executive Director</i> LAWA	Food and Beverage (The Montage)	\$92
4. \$88	Central City Association of Los Angeles	Employer	Nick Grief <i>Chief of Staff</i> Council District 4	Working Lunch (The Jonathan Club)	\$46
			Grace Yao <i>Communications Director</i> Council District 12	Working Lunch (The Mayfair Hotel)	\$42

I. Major Filers

A major filer is a person who makes or incurs expenses totaling \$5,000 or more in a calendar quarter to influence one or more City matters but does not directly communicate with a City decision maker. Lobbyists, lobbying firms, and lobbyist employers are not major filers, and the payments and expenses they report do not count toward the threshold. However, a lobbying client can qualify as a major filer. LAMC § 48.02.

Major filers must file a disclosure report for every quarter in which they meet the \$5,000 threshold. Among other things, they must report the money spent on public or media relations, advertising, public outreach, research, reports, and similar activities. LAMC § 48.08(E).

For the first quarter of 2020, Ad Zero reported \$24,250 in major filer activity.

Major Filer Activity 2020 Q1			
Filer	City Matter	City Reference Number	Total Expenditures
Ad Zero	Sign Ordinance Revisions	CF 11-1705	\$24,250

J. Public Access

This and other quarterly summaries are available on the Ethics Commission's web site. Detailed information about lobbying entities and their clients is also available. Registration

statements and quarterly reports may be viewed online, and specific information may be searched through the Public Data Portal.