
Item 9
Information

Quarterly Lobbying Summary

Executive Summary: This item presents a summary of activities reported to the Ethics Commission by lobbying entities for the second quarter of 2020.

Recommended Action: This item is for informational purposes only.

Authors: Heather Holt, Executive Director
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Presenter: Mark Low, Lobbying Program Manager

Lobbying Summary: 2nd Quarter 2020

A. Introduction

The Municipal Lobbying Ordinance (MLO) regulates persons who receive compensation to lobby City officials. Los Angeles Municipal Code (LAMC) §§ 48.01, *et seq.* In LAMC § 48.01(B), the MLO makes several findings regarding lobbying activity, including the following:

1. Citizens have a right to know the identities of those who attempt to influence City decisions;
2. Public disclosure by lobbyists and their clients regarding their lobbying activities is essential to citizen confidence in the integrity of local government;
3. It is in the public interest to ensure that lobbyists do not misrepresent facts or their positions;
4. It is in the public interest to ensure that lobbyists do not place City officials under personal obligation to themselves or their clients.

To help ensure adequate and effective disclosure regarding efforts to lobby City government, lobbying entities are required to file quarterly disclosure reports. *See* LAMC §§ 48.01(B)(6), 48.08. This item summarizes information disclosed on the lobbying reports filed for the second quarter of 2020.

B. Legal Background

1. Definitions

The MLO defines lobbying activity generally as compensated conduct related to communications with City officials that are designed to influence municipal matters. LAMC § 48.02. The lobbying entities that are regulated by the MLO include lobbyists, lobbying firms, and lobbyist employers.

A lobbyist is an individual, regardless of title, who is compensated to spend 30 or more hours in a three-month period to engage in lobbying activities that include at least one direct communication with a City official or employee that is designed to influence a City matter on behalf of another person. *Id.* A lobbying firm is an entity that is entitled to receive \$1,000 in compensation for engaging in lobbying activities on behalf of another person during a three-month period, if a partner, owner, shareholder, or employee of the entity qualifies as a lobbyist. *Id.* A lobbying firm may be an individual lobbyist. Finally, a lobbyist employer is an entity that employs a lobbyist in-house to lobby on the entity's behalf. *Id.*

Certain persons are exempt from the lobbying regulations. These include individuals acting in an official government capacity, newspapers and other media outlets that publish editorials or paid advertising, persons whose only activity is bidding on a City contract, and 501(c)(3) organizations that receive government funding and are created to provide direct services to indigent persons. LAMC § 48.03.

2. Registration and Reporting

Lobbyists and lobbying firms are required to register with the Ethics Commission on an annual basis. LAMC §§ 48.07(A)-(B). Registration is required within 10 days after the end of the month in which the qualification threshold is met. LAMC § 48.07(A). The fees for each year's registration are \$450 per lobbyist plus \$75 for each client from whom the lobbyist is entitled to receive \$250 or more in a calendar quarter. LAMC § 48.07(C).

Each lobbying entity is required to file a disclosure report for every calendar quarter in which it qualifies as a lobbying entity. LAMC § 48.08(A)(1). Lobbying entities must continue to submit quarterly reports until registration is terminated, either voluntarily or automatically by virtue of the end of the calendar year. The disclosure reports must contain specific information, including the following:

- a. Each City agency that a lobbyist attempted to influence. LAMC §§ 48.08(B)(12), 48.08(C)(14).
- b. Each municipal matter that a lobbyist employer attempted to influence. LAMC § 48.08(D)(6).
- c. Total payments from clients to lobbying firms. LAMC § 48.08(C)(4).
- d. Total payments to lobbyists by lobbying firms and lobbyist employers. LAMC §§ 48.08(C)(7)(a), 48.08(D)(3).
- e. The elected City officials, candidates, and committees for which a lobbyist engaged in fundraising activity, as well as the dates of the activity and the amount of money raised. LAMC §§ 48.08(B)(7), 48.08(C)(9), 48.08(D)(10).
- f. Services provided by a lobbyist to a City candidate or ballot measure campaign or to the City under contract, including the amount of compensation received for those services. LAMC §§ 48.08(B)(10)-(11), 48.08(C)(12)-(13).

3. Prohibited Activities

Lobbying entities are prohibited from engaging in certain types of activity. They may not attempt to deceive City officials. LAMC §§ 48.04(B), (D). They may not place City officials under personal obligation to them. LAMC § 48.04(A). They may not create a municipal matter for the purpose of being retained to lobby on that matter. LAMC § 48.04(C).

Lobbyists and lobbying firms are also limited in certain financial activities. They may engage in fundraising, but they may not make campaign contributions to elected City officials, City candidates, or their committees if they are required to be registered to lobby the office the official or candidate holds or seeks. Los Angeles City Charter § 470(c)(11). And they may not make or act as an intermediary in the making of a gift to a City official. LAMC §§ 48.04(E), 49.5.8(A)-(C).

C. Second Quarter Compliance

In the second quarter of 2020, there were 513 registered lobbyists and 147 registered lobbying firms, including 53 sole proprietorships. In addition, there were 87 lobbyist employers.

These 747 lobbying entities were required to file 694 disclosure reports for the second quarter (the 53 sole-proprietor lobbyists were required to file a lobbying firm report but not a lobbyist report). A total of 681 reports (98.1 percent) were filed on time. Penalties totaling \$975 were collected for reports filed past the July 31 deadline. All but one report have now been filed.

D. Top 10 Highest Paid Lobbying Firms

Lobbying firms are required to report the total amount of payments they receive each quarter from the clients they represent. All lobbying firms reported receiving a total of \$18,077,174 in payments from clients during the second quarter of 2020.

The ten firms that reported the highest total payments from clients are identified in the table that starts below and continues on the next several pages. Each of the top ten firms reported receiving at least \$395,000 from clients in the second quarter. Together, the top ten firms reported receiving a total of \$7,985,338, which represents 44 percent of all payments from clients reported by all lobbying firms for the second quarter of 2020.

TOP 10 HIGHEST PAID LOBBYING FIRMS			
Based on Client Payments Reported as Received In 2020 Q2			
Rank & Payments	Firms and Clients		
1. \$1,333,329	Sheppard, Mullin, Richter & Hampton LLP 1 and 8, Inc. 1600 Hudson, LLC 6000 SV Holdings LLC 9712 Oak Pass Road LLC Automobile Club of Southern California Azure Development, Inc. Capital Hall Partners Elkwood LLC Equitas Academy Girls Athletic Leadership School Go For Broke National Education Center Holland Partner Group Hollywood Forever Cemetery Hollywood International Regional Center Hudson Pacific Properties, Inc. James Samatas Jonathan Rose Companies Lightstone DTLA, LLC LLJ Adler Warner MAK Center McCadden Plaza, LP MOB Hotels & Compagnie LLC Montgomery Clark Advisors Our Lady of Mt. Lebanon Peebles Corporation, The Pluto Partners, LLC Primestor Development, Inc. Sandstone Properties		

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	<p>Sheppard, Mullin, Richter & Hampton LLP <i>(continued from the previous page)</i></p> <p>TA Los Angeles 443 SSS LP The True Life Companies</p> <p>Valley Charter – 18600 Lanark</p> <p>Venus Over Manhattan Warner Center Gardens Limited</p>		
2. \$1,328,401	<p>DLA Piper LLP (US)</p> <p>1245 Vine Owner LLC 1665 North Sycamore Owner LLC Altman Apartments LLC Amplify Development Co. Arc Capital Partners LLC Atlas Capital Group, LLC BARDAS Investment Group Bastion Development Corporation Bobbitt, Scott Champion Real Estate Company CRE-HAR Crossroads SPV, LLC Equity LifeStyle Properties Equity Residential Estate Four Fifteen Group FIN - Asian Tapas Bar</p> <p>Geneva Street Partners Company, LLC Gerald W. - Vic Inn Ternational GVI-KU 755 South Los Angeles Owner, LLC Harbor Associates Harridge Development Group, LLC Jamison Properties, LP Joseph's Cafe Live Nation Entertainment, Inc. Lowe Enterprises Real Estate Group, Inc. LSA Capital, Inc. MR Real Estate, LLC MREC HD Blake Street MREC HD Elysian Park, LLC O'Brien Machinery, Inc.</p> <p>Rising Realty Partners Rosten, James and Rachelle RWBP Highland, LP Shappell Liberty Investment Properties, LLC Statewide Acquisitions Summer Land Partners Group, Inc. TruAmerica Multifamily Vaghashia, LLC Valley Canoga Properties LTD Via Transportation, Inc. Watermark Westwood Village LLC Wheelhouse Group</p>		
3. \$1,049,825	<p>Englander Knabe and Allen</p> <p>1784 Capital Holdings, LLC 4348 Van Nuys Blvd LLC 4410-22 W. Jefferson, LLC 8155 Heights LLC dba AGEA 830 Fairfax Owner II, LLC Accela, Inc. Adam Mizel American Golf Corporation American Wood Council AmPLY Power Ancon Services Anthem, Inc.</p> <p>AT&T Enterprise Services (AT & T and its affiliates) Avaya, Inc. BNSF Railway Company Boardwalk Property Development, LLC Boingo Wireless, Inc. Boos Development West, LLC CA, Inc. California Precision Products Inc. California Trucking Association</p> <p>Calmet Corp. Clark Construction Group - California, LP Clay Lacy Aviation Coca Cola Bottling USA Conduent Crews of California, Inc. Decro Corporation Deloitte Consulting LLP Encore Capital Group Enterprise Rent-A-Car Company of Los Angeles Fenix Marine Services Fiserv Solutions, LLC Fogelre Fund II, LLC Fuller Realty Company, Inc.</p>		

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TOP 10 HIGHEST PAID LOBBYING FIRMS

Based on Client Payments Reported as Received In 2020 Q2 (cont'd)

Rank & Payments	Firms and Clients		
8. \$511,250	<p>Michael Bai and Associates</p> <p>3800 W 6th Street, LLC Alameda Industrial Medical Group Atlas Capital Group Better Home 2018, LLC Capri Urban Baldwin LLC Choi, Lana Clear Channel CTI Housing Domos Co-living, LLC</p> <p>ESI Ventures Ha, Kee Whan Jamison Services, Inc. Jia Long Real Estate Development LA Gateway, LLC Lincoln Property Company West Los Angeles Equestrian Center</p> <p>Pacific 26 Management LLC Public Storage Sabah, Dan Samitaur Constructs Sea Urchin Lounge LLC SM Entertainment LA Sushi Nozawa Group Walter J. Company</p>		
9. \$490,185	<p>Glaser, Weil, Fink, Howard, Avchen & Shapiro, LLP</p> <p>685 Westminster Holdings LLC 963 South Wilton Investors Affinity House Inc. Balios Capital LLC BBC Van Ness, LLC BLDG Partners, LLC Capital United LLC Carmel Partners Chen, Kevin Dart Partners/Mateo Arts LLC Enwave Energy Corporation Expo Line Owner, LLC Fidelity National Title Insurance Company Firmin Court LP Flexible PSH Solutions Fogel Real Estate</p> <p>Fredston, David and Rochelle Hadar Family Intervivos Trust Hospitality Group, LLC Huntington Point Partners, LLC IKE Smart City Judaken, Len Kermath, Karen Levy, Allen LINC Housing Corporation Lion Boylston, LLC Los Angeles Dodgers Marina Pacific Hotel and Suites, Inc. Merlone Geier Partners NoHo 5050 LP North Main LLC NSB/Richlar Partnership</p> <p>Park View Management Group Inc. RBM of CA Republic Services, Inc Schwartz, Steve Shapiro, Joel and Lori Tezuke LLC Thatcher Yard Housing LLC The 118 Building Drive Limited Partnership The Brine, LLC The Palmline Trust The Taubman Company Vista Investment Group Watts Station LP WEMS Inc. Wynkoop Properties, LLC</p>		
10. \$396,889	<p>Kindel Gagan</p> <p>ABM Alchemy Media Amazon American Chemistry Council American Hotel & Lodging Association AT&T INC. AND ITS AFFILIATES Aviation Facilities Company Management Aviation Safeguards California Sign Association Cedars-Sinai Medical Center Center BMW Drollinger Properties</p> <p>DWP Mgmt Employees Assn Felix Chevrolet on behalf of The Shammass Group Firefly Systems Inc. Gateway to LA Geosyntec Consultants Greater LA New Car Dealers Assn Honda of Downtown L.A. Honeywell International Inc. Hudson Group JMF Development Co Ketter Construction Keyes Automotive Kilroy Realty Corp La Cienega Triangle LLC</p> <p>LimeBike Linde London & Gonzalez Advocacy on behalf of the Recording Industry Assoc. of America Loyola Marymount University Menzies Aviation National Transportation, Inc. STV Group Inc. Swedish Match North America LLC Swissport USA, Inc. The Mayan Theater Topanga Managing Partners LLC</p>		

TOP 10 HIGHEST PAID LOBBYING FIRMS <i>Based on Client Payments Reported as Received In 2020 Q2 (cont'd)</i>			
Rank & Payments	Firms and Clients		
	Kindel Gagan <i>(continued from the previous page)</i>		
	Toyota of North Hollywood Trammell Crow Residential	Transdev North America, Inc. United Airlines	Unqork, Inc World Class Capital Group LLC

E. Top 10 Highest Paying Clients

In the second quarter of 2020, there were 1,981 registered clients of lobbying entities. Lobbying firms are required to disclose the payments they receive from each client and the City matters associated with those payments. The clients that lobbying firms reported as having paid the most for lobbying services in the second quarter are identified in the table that begins below. Payments from clients with similar names and projects are aggregated.

Each of the top ten highest paying clients spent at least \$159,000 during the quarter. Combined, their payments totaled \$2,154,875, or 11.9 percent of the total \$18,077,174 reported payments from clients.

TOP 10 HIGHEST PAYING CLIENTS <i>Based on Aggregate Client Payments Reported for 2020 Q2</i>					
Client	Total Payments Reported	Detail of Total Payments			
		Lobbying Firm	Payment	City Matter	Agencies Lobbied
1. Harridge Development Group, LLC	\$290,317	DLA Piper LLP (US)	\$132,923	San Feliciano/Woodland Hills	City Council, Planning
			\$94,934	Ponte Vista 15	City Council, Neighborhood Councils, Planning
			\$38,958	Koreatown	Building and Safety, HCID, Planning
			\$8,866	St. Vincent's	City Council
			\$3,721	Granada Hills	Engineering
		Psomas	\$10,915	Blake: Entitlement Support for Final Map /1801 Blake Avenue - Riverfront project.	No agencies lobbied.
2. Holland Partner Group	\$257,591	Sheppard, Mullin, Richter & Hampton LLP	\$181,978	3rd and Fairfax /6300 W. Third Street	City Council, Planning, LADOT
			\$34,646	Mixed Use Development/625 S Beacon St	City Council, Building and Safety, LAFD, Planning, Engineering, LADWP
			\$1,288	New Mixed-Use Development/1911 W Sunset Blvd [CPC-2020-3140-CU-MCUP-DB-SPR-HCA]	Building and Safety, Planning

TOP 10 HIGHEST PAYING CLIENTS

Based on Aggregate Client Payments Reported for 2020 Q2 (cont'd)

TOP 10 HIGHEST PAYING CLIENTS					
<i>Based on Aggregate Client Payments Reported for 2020 Q2 (cont'd)</i>					
		Detail of Total Payments			
Client	Total Payments Reported	Lobbying Firm	Payment	City Matter	Agencies Lobbied
		Loeb & Loeb LLP	\$18,244	1911 Sunset	City Council, Planning
		Urban Solutions, LLC	\$11,011	Taix/1911 Sunset Blvd.	City Council
			\$0	Town & Country/Third & Fairfax	City Council
		Craig Lawson & Co., LLC	\$1,288	Mixed Use Project/Fairfax & 3rd, Los Angeles	City Council, Building and Safety, Neighborhood Councils, Planning
3. Champion Real Estate Company	\$237,867	DLA Piper LLP (US)	\$158,143	Yucca Argyle	City Council, Building and Safety, HCID, Planning
			\$42,138	General Real Estate	City Attorney, Building and Safety, LAFD, Planning, Engineering
			\$37,586	1501 Sunset	Building and Safety, LAFD, Planning, Engineering, Rec & Parks, LADWP
4. Westfield, LLC	\$234,289	Latham & Watkins LLP	\$199,902	General land use & transportation matters/Century City, Topanga, Sherman Oaks, Woodland Hills	City Council, HCID, Planning
		Alston & Bird LLP	\$19,387	6100 N. Topanga Canyon Blvd.	City Attorney, Planning
		Englander Knabe and Allen	\$15,000	URW	Mayor, City Attorney, City Council
5. 9712 Oak Pass Road LLC	\$219,546	Sheppard, Mullin, Richter & Hampton LLP	\$197,415	The Retreat	Mayor, City Council, Planning
			Afriat Consulting Group Inc	\$22,131	Assist client with political and community outreach./9712 Oak Pass Rd.
6. Clear Channel Outdoor, Inc.	\$219,049	Mercury Public Affairs	\$100,000	Issue related to digital boards	Mayor, City Council
		Kirra, LLC	\$45,000	Outdoor Advertising	Mayor, City Council, Planning
		Afriat Consulting Group Inc	\$38,204	Assist with securing permits and other issues regarding outdoor advertising/Various locations	City Council
		Urban Solutions, LLC	\$20,000	Digital Signage	City Council
		David Gershwin Consulting	\$14,000	Outdoor Advertising Issues/City of Los Angeles	Neighborhood Councils
		Latham & Watkins LLP	\$1,845	Assist client in connection with outdoor advertising issues.	No agencies lobbied.
		Michael Bai and Associates	\$0	Billboard Issue	City Council
7. LLJ Adler Warner Ventures LLC	\$188,831	Rosenheim & Associates, Inc.	\$97,098	Warner Center - Project Planning (RAA Ref. 13-852) / Generally Adjacent to Warner Center Lane	City Council, Planning, Engineering
		Sheppard, Mullin, Richter & Hampton LLP	\$91,733	Land Use/Entitlements/DeSoto/Burbank Blvd., Woodland Hills	City Council, Building and Safety, Planning, Engineering, Rec & Parks

TOP 10 HIGHEST PAYING CLIENTS

Based on Aggregate Client Payments Reported for 2020 Q2 (cont'd)

TOP 10 HIGHEST PAYING CLIENTS					
<i>Based on Aggregate Client Payments Reported for 2020 Q2 (cont'd)</i>					
Client	Total Payments Reported	Detail of Total Payments			Agencies Lobbied
		Lobbying Firm	Payment	City Matter	
8. Watermark Westwood Village LLC	\$180,118	DLA Piper LLP (US)	\$180,118	Westwood	City Council, Building and Safety, LAFD, HCID, Planning
9. Hollywood International Regional Center	\$168,065	Sheppard, Mullin, Richter & Hampton LLP	\$148,857	Morrison Hotel/1220 S. Hope St., Los Angeles, CA	Mayor, City Council, Building and Safety, CLA, HCID, Planning, Engineering, Rec & Parks, LADOT
			\$13,737	Thompson Hotel/1523-1541 N. Wilcox Ave.	Mayor, City Council, Building and Safety, CLA, HCID, Planning, Engineering, Rec & Parks, LADOT
			\$4,736	Dream Hotel/6415 W. Selma Avenue, Hollywood, CA	Mayor, City Council, Building and Safety, CLA, HCID, Planning, Public Works, Engineering, Rec & Parks, LADOT
			\$735	Citizen News/1545 W. Wilcox, Hollywood, CA	Mayor, City Council, Building and Safety, CLA, HCID, Planning, Engineering, Rec & Parks, LADOT
10. Flexible PSH Solutions	\$159,202	Consensus Inc.	\$64,179	Enlightenment Plaza	City Council
		Craig Lawson & Co., LLC	\$49,926	Affordable Housing Project/Juanita Ave.	Mayor, City Council, Building and Safety, Neighborhood Councils, Planning
		Glaser, Weil, Fink, Howard, Avchen & Shapiro, LLP	\$45,097	Enlightenment Plaza	City Council, Planning

F. Fundraising

Lobbying entities are required to disclose the fundraising they engage in on behalf of the City's elected officials, candidates, and committees. Of the 747 second-quarter lobbying entities, 12 (1.6 percent) reported fundraising activity totaling \$69,049.

A breakdown of the second-quarter fundraising activity, as reported by seven lobbyists and five lobbying firms is provided in the table on the next page. Entities that reported identical amounts for the same candidate or officeholder may have served as co-hosts for the same fundraising event.

FUNDRAISING 2020 Q2				
Rank & Total Raised	Name of Lobbying Entity	Type of Entity	Recipients	Amount
1. \$11,350	Englander Knabe and Allen	Firm	Wesson for Supervisor 2020	\$5,500
			Mark Ridley-Thomas for City Council 2020	\$3,450
			Councilmember Monica Rodriguez 2017 - Officeholder Account	\$1,600
			Councilmember Monica Rodriguez 2017 - Officeholder Account	\$800
2. \$10,300	Veronica Perez & Associates	Firm	Kevin de Leon for City Council 2020 - Officeholder Committee	\$5,200
			Councilmember Monica Rodriguez 2017 - Officeholder Account	\$3,500
			David Ryu for City Council 2020	\$800
			Kevin de Leon for City Council 2020	\$800
3. \$9,050	Sunkin Group, LLC	Firm	Mark Ridley-Thomas for City Council 2020-General	\$6,650
			Mark Ridley-Thomas for City Council 2020	\$2,400
4. \$8,400	Afriat Consulting Group Inc	Firm	Paul Koretz for Controller 2022	\$6,000
			Mark Ridley-Thomas for City Council 2020-General	\$2,400
5. \$7,599	Stacey Brenner	Lobbyist	Paul Koretz for Controller 2022	\$6,099
			Wesson for Supervisor 2020	\$1,500
6. \$6,450	Jeffrey S. McConnell	Lobbyist	Wesson for Supervisor 2020	\$3,000
			Mark Ridley-Thomas for City Council 2020	\$1,850
			Councilmember Monica Rodriguez 2017 - Officeholder Account	\$1,600
7. \$6,000	Gathers Strategies, Inc.	Firm*	Councilmember Monica Rodriguez 2017 - Officeholder Account	\$6,000
8. \$2,600	Eric W. Rose	Lobbyist	Wesson for Supervisor 2020	\$1,000
			Councilmember Monica Rodriguez 2017 - Officeholder Account	\$800
			Mark Ridley-Thomas for City Council 2020	\$800
9. \$2,300	Marcus A. Allen	Firm	Wesson for Supervisor 2020	\$1,500
			Mark Ridley-Thomas for City Council 2020	\$800
10. \$1,800	David Herbst	Lobbyist	Mark Ridley-Thomas for City Council 2020-General	\$1,300
			Wesson for Supervisor 2020	\$500
11. \$1,600	Areen Ibranossian	Lobbyist	Kevin de Leon for City Council 2020 - Officeholder Committee	\$1,600
12. \$1,600	Strategies 360	Firm	Kevin de Leon for City Council 2020 - Officeholder Committee	\$1,600

*Sole proprietor

G. Contributions

Lobbying entities must report on a quarterly basis the contributions to controlled committees of City officeholders and candidates that they make or deliver or for which they act as intermediaries.

A lobbying entity delivers a contribution for another person when the lobbying entity causes the contribution to be mailed or physically conveyed to the recipient. A lobbying entity is

an intermediary for a contribution when the lobbying entity makes the contribution, itself, on behalf of another party who then reimburses the lobbying entity. The identity of a person for whom a lobbying entity acts as an intermediary must be disclosed.

Certain contributions are prohibited. Lobbyists and lobbying firms may not make contributions to elected City officials, City candidates, or their City-controlled committees if they are required to be registered to lobby the City office the official or candidate holds or seeks. This ban does not extend to lobbyist employers.

In the second quarter, two lobbyist employers reported making \$6,300 in contributions to six City officeholders.

MADE CONTRIBUTIONS 2020 Q2				
	Name of Lobbying Entity	Type of Entity	Recipients	
1. \$4,000	Apartment Association of Greater L.A	Employer	<i>Councilmember Monica Rodriguez 2017 - Officeholder Account</i>	\$800
			<i>Councilmember O'Farrell Officeholder Account 2013</i>	\$800
			<i>David Ryu for City Council 2020-General</i>	\$800
			<i>Mark Ridley-Thomas for City Council 2020-General</i>	\$800
			<i>Nury Martinez for City Council 2013 Officeholder Account</i>	\$800
2. \$2,300	Laborers Local 300	Employer	<i>Paul Koretz for Controller 2022</i>	\$1,500
			<i>Councilmember Monica Rodriguez 2017 - Officeholder Account</i>	\$800

Also during the reporting period, four lobbying firms, three lobbyists, and one lobbyist employer reported delivering \$39,150 in contributions to the committees of four City officeholders and two City Council candidates. More detail is provided in the table below.

DELIVERED CONTRIBUTIONS 2020 Q2				
Rank & Total Delivered	Name of Lobbying Entity	Type of Entity	Recipients	
1. \$11,100	Englander Knabe & Allen	Firm	<i>Wesson for Supervisor 2020</i>	\$5,500
			<i>Mark Ridley-Thomas for City Council 2020</i>	\$3,200
			<i>Councilmember Monica Rodriguez 2017 - Officeholder Account</i>	\$2,400
2. \$6,400	Arnie Berghoff & Associates	Firm	<i>Mark Ridley-Thomas for City Council 2020-General</i>	\$6,400
3. \$6,200	Jeffrey S. McConnell	Lobbyist	<i>Wesson for Supervisor 2020</i>	\$3,000
			<i>Councilmember Monica Rodriguez 2017 - Officeholder Account</i>	\$1,600
			<i>Mark Ridley-Thomas for City Council 2020</i>	\$800
4. \$4,000	Kindel Gagan	Firm	<i>Councilmember Monica Rodriguez 2017 - Officeholder Account</i>	\$4,000

DELIVERED CONTRIBUTIONS 2020 Q2 (cont'd)					
Rank & Total Delivered	Name of Lobbying Entity	Type of Entity	Recipients		
5. \$3,350	Afriat Consulting Group Inc	Firm	Mark Ridley-Thomas for City Council 2020-General		\$1,600
			Paul Koretz for Controller 2022		\$1,500
			Councilmember Monica Rodriguez 2017 - Officeholder Account		\$250
6. \$3,200	Central City Association of Los Angeles	Employer	Councilmember Cedillo Officeholder Account 2013		\$800
			Councilmember Monica Rodriguez 2017 - Officeholder Account		\$800
			Kevin de Leon for City Council 2020		\$800
			Mark Ridley-Thomas for City Council 2020-General		\$800
7. \$2,600	Eric W. Rose	Lobbyist	Wesson for Supervisor 2020		\$1,000
			Councilmember Monica Rodriguez 2017 - Officeholder Account		\$800
			Mark Ridley-Thomas for City Council 2020		\$800
8. \$2,300	Marcus A. Allen	Lobbyist	Wesson for Supervisor 2020		\$1,500
			Mark Ridley-Thomas for City Council 2020		\$800

H. Activity Expenses

Lobbying entities are required to report the payments they make to benefit City officials and their immediate family members. LAMC §§ 48.08(B)(4)–(5), 48.08(C)(5)–(6), 48.08(D)(7)–(8). Activity expenses include gifts and must be itemized if they are valued at \$25 or more. *Id.*; LAMC § 48.02.

Just as lobbyists and lobbying firms cannot make certain campaign contributions, they also cannot make gifts to City officials. Gifts from lobbyist employers are not prohibited, but they may not exceed \$100 per City official per year. As noted in the following table, lobbyist employer USC reported itemized activity expenses totaling \$79,958 in the second quarter of 2020.

ACTIVITY EXPENSES 2020 Q2					
Total	Lobbying Entity	Type of Entity	Recipient	Description	Value
\$79,958	University of Southern California	Employer	Teresa Villegas <i>Commissioner</i> Board of Public Works	Salary paid to spouse of Teresa Villegas	\$49,395
			Hawthorne, Christopher <i>Chief Design Officer</i> Planning Department	Salary paid to Christopher Hawthorn	\$16,857
			Alarcon, Patricia <i>Commissioner</i> El Pueblo de Los Angeles Historic Monument	Salary paid to Patricia Alarcon	\$13,706

I. Major Filers

A major filer is a person who makes or incurs expenses totaling \$5,000 or more in a calendar quarter to influence one or more City matters but does not directly communicate with a City decision maker. Lobbyists, lobbying firms, and lobbyist employers are not major filers, and the payments and expenses they report do not count toward the threshold. However, a lobbying client can qualify as a major filer. LAMC § 48.02.

Major filers must file a disclosure report for every quarter in which they meet the \$5,000 threshold. Among other things, they must report the money spent on public or media relations, advertising, public outreach, research, reports, and similar activities. LAMC § 48.08(E).

For the second quarter of 2020, three major filers reported \$268,134 in major filer activity.

Major Filer Activity 2020 Q2			
Filer	City Matter	City Reference Number	Total Expenditures
Los Angeles Police Protective League	Los Angeles Police Department Budgeting	N/A	\$256,365
Communities Against Rider Surveillance	Mobility Data Specification	N/A	\$6,544
Ad Zero	Sign Ordinance Revisions	CF 11-1705	\$5,225

J. Public Access

This and other quarterly summaries are available on the Ethics Commission's web site. Detailed information about lobbying entities and their clients is also available. Registration statements and quarterly reports may be viewed online, and specific information may be searched through the Public Data Portal.