# Item 8 Information

# Quarterly Lobbying Summary

**Executive Summary:** This item presents a summary of activities reported to the Ethics Commission by lobbying entities for the first quarter of 2019.

**Recommended Action:** This item is for informational purposes only.

**Authors:** Heather Holt, Executive Director

Mark Low, Lobbying Program Manager

**Presenter:** Mark Low, Lobbying Program Manager

Ethics Commission June 25, 2019

# Lobbying Summary: 1st Quarter 2019

#### A. Introduction

The Municipal Lobbying Ordinance (MLO) regulates persons who receive compensation to lobby City officials. Los Angeles Municipal Code (LAMC) §§ 48.01, *et seq.* In LAMC § 48.01(B), the MLO makes several findings regarding lobbying activity, including the following:

- 1. Citizens have a right to know the identities of those who attempt to influence City decisions:
- 2. Public disclosure by lobbyists and their clients regarding their lobbying activities is essential to citizen confidence in the integrity of local government;
- 3. It is in the public interest to ensure that lobbyists do not misrepresent facts or their positions;
- 4. It is in the public interest to ensure that lobbyists do not place City officials under personal obligation to themselves or their clients.

To help ensure adequate and effective disclosure regarding efforts to lobby City government, lobbying entities are required to file quarterly disclosure reports. *See* LAMC §§ 48.01(B)(6), 48.08. This item summarizes information disclosed on the lobbying reports filed for the first quarter of 2019.

# B. Legal Background

#### 1. <u>Definitions</u>

The MLO defines lobbying activity generally as compensated conduct related to communications with City officials that are designed to influence municipal matters. LAMC § 48.02. The lobbying entities that are regulated by the MLO include lobbyists, lobbying firms, and lobbyist employers.

A lobbyist is an individual, regardless of title, who is compensated to spend 30 or more hours in a three-month period to engage in lobbying activities that include at least one direct communication with a City official or employee that is designed to influence a City matter on behalf of another person. *Id.* A lobbying firm is an entity that is entitled to receive \$1,000 in compensation for engaging in lobbying activities on behalf of another person during a three-month period, if a partner, owner, shareholder, or employee of the entity qualifies as a lobbyist. *Id.* A lobbying firm may be an individual lobbyist. Finally, a lobbyist employer is an entity that employs a lobbyist in-house to lobby on the entity's behalf. *Id.* 

Certain persons are exempt from the lobbying regulations. These include individuals acting in an official government capacity, newspapers and other media outlets that publish editorials or paid advertising, persons whose only activity is bidding on a City contract, and 501(c)(3) organizations that receive government funding and are created to provide direct services to indigent persons. LAMC § 48.03.

#### 2. Registration and Reporting

Lobbyists and lobbying firms are required to register with the Ethics Commission on an annual basis. LAMC §§ 48.07(A)-(B). Registration is required within 10 days after the end of the month in which the qualification threshold is met. LAMC § 48.07(A). The fees for each year's registration are \$450 per lobbyist plus \$75 for each client from whom the lobbyist is entitled to receive \$250 or more in a calendar quarter. LAMC § 48.07(C).

Each lobbying entity is required to file a disclosure report for every calendar quarter in which it qualifies as a lobbying entity. LAMC § 48.08(A)(1). Lobbying entities must continue to submit quarterly reports until registration is terminated, either voluntarily or automatically by virtue of the end of the calendar year. The disclosure reports must contain specific information, including the following:

- a. Each City agency that a lobbyist attempted to influence. LAMC §§ 48.08(B)(12), 48.08(C)(14).
- b. Each municipal matter that a lobbyist employer attempted to influence. LAMC § 48.08(D)(6).
- c. Total payments from clients to lobbying firms. LAMC § 48.08(C)(4).
- d. Total payments to lobbyists by lobbying firms and lobbyist employers. LAMC §§ 48.08(C)(7)(a), 48.08(D)(3).
- e. The elected City officials, candidates, and committees for which a lobbyist engaged in fundraising activity, as well as the dates of the activity and the amount of money raised. LAMC §§ 48.08(B)(7), 48.08(C)(9), 48.08(D)(10).
- f. Services provided by a lobbyist to a City candidate or ballot measure campaign or to the City under contract, including the amount of compensation received for those services. LAMC §§ 48.08(B)(10)-(11), 48.08(C)(12)-(13).

#### 3. Prohibited Activities

Lobbying entities are prohibited from engaging in certain types of activity. They may not attempt to deceive City officials. LAMC §§ 48.04(B), (D). They may not place City officials under personal obligation to them. LAMC § 48.04(A). They may not create a municipal matter for the purpose of being retained to lobby on that matter. LAMC § 48.04(C).

Lobbyists and lobbying firms are also limited in certain financial activities. They may engage in fundraising, but they may not make campaign contributions to elected City officials, candidates, or their committees if they are required to be registered to lobby the office the official or candidate holds or seeks. Los Angeles City Charter § 470(c)(11). And they may not make or act as an intermediary in the making of a gift to a City official. LAMC §§ 48.04(E), 49.5.8(A)-(C).

#### C. First Quarter Compliance

In the first quarter of 2019, there were 428 registered lobbyists and 120 registered lobbying firms, including 42 sole proprietorships. In addition, there were 74 lobbyist employers.

These 622 lobbying entities were required to file 580 disclosure reports for the first quarter (the 42 sole-proprietor lobbyists were required to file a lobbying firm report but not a lobbyist report). A total of 574 reports (99 percent) were filed on time. Penalties totaling \$150 were collected in connection with reports filed past the April 30, 2019 deadline. All outstanding reports were filed by May 1, 2019.

#### D. Top 10 Highest Paid Lobbying Firms

Lobbying firms are required to report the total amount of payments they receive each quarter from the clients they represent. A total of \$13,512,472 in payments from clients was reported by all lobbying firms for the first quarter of 2019.

The ten firms that reported the highest total payments from clients are identified in the table on the following six pages. Each of the top ten firms reported receiving at least \$350,000 from clients in the first quarter. Together, the ten firms reported receiving a total of \$6,545,113, which represents 48.4 percent of all payments from clients reported by all lobbying firms for the first quarter of 2019.

TOP 10 HIGHEST PAID LOBBYING FIRMS  Based on Client Payments Reported as Received In 2019 Q1							
Rank & Payments	Firm & Clients						
1. \$1,686,828	Englander Knabe and Allen (including three6ixty)						
	202 Main, LLC 3 Space 4G Wireless, Inc. 5959 LLC Accela, Inc. Advocates for Fairness in Transportation Airport Terminal Services, Inc. Alimentari, Angelini Alliance Residential Company American Communities, Inc. American Golf Corporation American Technology Solutions American Wood Council Amply Power Anthem, Inc. APPA Real Estate Aragon Properties, Ltd AT&T Enterprise Services (AT & T and its affiliates) Avaya, Inc. Avisare Corporation Barlow Respiratory Hospital BCG Lodi Homes LLC Beach City Capital Ben Leeds Properties Bergin's Public House Black Equities Group Blue Label Construction BNSF Railway Company Boardwalk Property Development, LLC Boingo Wireless, Inc. Bolour Associates Brasa Capital Bronson Holdings, LLC	BYD CA, Inc. CalBay Development, LLC Calcrete Construction California Trucking    Association Calmet Corp. CGI Strategies CIM Group Cityview LLC Clark Construction Group -    California, LP Clay Lacy Aviation Coca Cola Bottling USA Comstock Homes Core/Related Grand Ave    Owner, LLC Crescent Capital Partners    LLC Crews of California, Inc. Curson Capital Deloitte Consulting LLP Delta 9 THC Devlin Land Group Dominick DiBartolomeo Dyvinel Inc. EAH Housing East LA Community Corp EBEAG Properties LLC Elevado Group Elkwood Elsey Partners Empire Property Group LLC Ensemble Investments Enterprise Rent-A-Car    Company of Los Angeles Firestone Walker Brewery Foxpoint Media, LLC Geneva Street Partners Genius Fund Giannotta, Steven Gillis Family Partnership Glaser Weil	Gohar Afifi GSW Creative Corporation dba dosist GTM Holdings LLC Hanover Financial LLC HDR Engineering, Inc. Hi Hi Heel Productions Hillcrest Beverly Oil Corporation Hollenbeck Palms Independence Healthcare Managment Indus Holding Company Jamison Properties LP Japanese American Cultural & Community Jewish Federation of Greater LA JSM Design KansasEXP-LA, LLC Katchko, Vitiello, Karikomi, PC on behalf of their client Boo-Ku CC Katchko, Vitiello, Karikomi, PC on behalf of their client Gourmet Green Room Katchko, Vitiello, Karikomi, PC on behalf of their client Purple Heart Compassion Katchko, Vitiello, Karikomi, PC on behalf of their client Southern California Collective Katchko, Vitiello, Karikomi, PC on behalf of their client Southern California Collective Katchko, Vitiello, Karikomi, PC on behalf of their client Universal Collective KH Equities LLC Kirsh, Andrew Kitchen United, Inc. Klinedinst PC Knoll Agency, Inc. KSLB Holding LLC La Terra Development LLC LAMF 522 Harbor LLC Lenyn Ltd, dba ICE Currency Services, USA				

	TOP 10 HIGHEST  Based on Client Pay	PAID LOBBYING FIRMS /ments Reported as Received In 2	S (cont'd) 2019 Q4
Rank & Payments	Firm & Clients		
	Englander Knabe and A (continued from previous)  Location Based Entertainment LOGS Apartments, LP Malibu Green MCAP Partners MDK Angelo Holdings, LLC MDM Investment Group Medical Caregiver Coop Melrose Herbal Collective Menchies's	Oxford Capital Group LLC Pan Am Equities Park Lane Projects Parkview Mgmt Group Inc Pattern Energy Group Inc ("Patten Energy") and Pattern Energy Group 2 Ll ("Pattern Development") PAX Urban Partners PRG Investment & Management Private Line Service, Inc.	Steiner Douglas Construction Inc The Hanover Company The Jane Club The Relief Collective The Ruth Group The Waterford Group P Timberlane Partners IV LLC Timothy Leary Memorial Dispensary Tishman Speyer Tom Safran & Associates Total Transportation Services, Inc TTSI
	Merle Norman Cosmetics, Inc. Meta Housing Millenium Settlement Consulting Molasky Ventures, LLC Moss & Company Murray, Todd National Strategies, LLC on behalf of Avtec, Inc. Ness Holdings, Inc Nike Ocean Development, Inc. Official Police Garage Assn of LA Olson Urban Housing LLC One Concern, Inc. Onni Contracting (CA) Inc. Organic Green Treatment Center, Inc.	Rahbar, Keyvan RBM of California Reavis, Eric Reservoir Partners, LLC Rilito 2, LLC Risley, M & E Three Palms Trust Roobik Khanlari Rose Cafe and Market, Inc. RSE Capital Partners Saltchuk Resources, Inc. Seaview Investors, LLC Seazen AHC 1375LLC Shaun T Jaenick LLC Silver, Scott Silver Hill Properties LLC Skinny Labs Inc., dba Spin Sklar-Kirsh Slate Property Group SPI Holdings LLC SproutLA Stay Alfred	TRC Solutions, Inc. TriCal Contruction, Inc UCBA Trade Association Universal Standard Housing Universal Technical Institute, Inc. Victoria SK Holdings, LLC

		PAID LOBBYING FIRMS yments Reported as Received In 2	
Rank & Payments	Firm & Clients		
2. \$902,247	DLA Piper LLP (US)  1045 Olive LLC Amplify Development Co. BARDAS Investment Group Bastion Development Corporation BlueGreen Preservation & Development, LLC Career Lofts - LA, LLC Champion Real Estate Company CorePoint Lodging Inc. Crossroads Associates LLC	Deep Green Housing & Community Development Elsey Partners Fifteen Group Gerald W Vic Inn- Ternational Harridge Development Group, LLC Jamison Properties, LP Joseph's Cafe Live Nation Entertainment, Inc. Local Construct LSA Capital, Inc. MREC HD Blake Street	Realm Group LLC RWBP Highland, LP Shappell Liberty Investment Properties, LLC Summer Land Partners Group, Inc. Taite, Richard TF Broadway Partnership TF Shatto Partnership Universal Standard Housing LLC Urban Offerings Watermark Westwood Village LLC
3. \$784,280	Armbruster Goldsmith 8  11601 Dunstan Partners, L.P. 2800 Casitas LLC 4454 Van Nuys, LLC 6104 Hollywood, LLC 7006 Van Nuys, LLC 8008 Third Street Investments Academy of Motion Picture Arts & Sciences ACC OP Development LLC AEG American Commercial Equities Amoroso Company Aragon (Sunset/Everett) Properties Corp. Artisan Realty Advisors Bel Air Cliff Holdings Inc. Bel Air Country Club Belmont Village Senior Living BLT Enterprises Bolour Brentwood School Caladan Investments LLC California Landmark	Camden USA, Inc. Campbell Hall School Chelsea Investment Corp. CIM Group City Market of Los Angeles CoreSite Devenney Group, Ltd. District Square LLC Electric Pointe, LP Elm Tree Investm ents Equity Office Equity Residential Faring Capital, LLC FF Realty IV LLC Frost/Chaddock Developers, LLC Frymer Construction G.H. Palmer Glassell Park, LLC Griffin Opportunities, LLC IMT Capital LLC Jade Enterprises Jamison Properties, LP Johnson Development Karma Company, LLC Knight Restaurant Group, Inc. LA Hollywood Properties LLC La Terra Development, LLC Landmark Properties, Inc. LeFrak	Lincoln Property Company Lizard Capital LLC LJ Properties, Inc. Lowe Enterprises Real Estate Group MCRT Investments LLC MGA North LLC Next Century Associates, LLC North New Hampshire Partners, LLC Oakmont Capital ONNI Group Contracting (California) Inc. OSIB LA Downtown Properties, LLC Pacific Storage Palisades Capital Partners PATH Ventures Precision Development Company PSS West L.A., LLC RAR2-Villa Marina Center CA, LLC Regalian, LLC Regalian, LLC Related California Sandstone Properties SeaZen-AHC 1375, LLC Sonder

	TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)  Based on Client Payments Reported as Received In 2019 Q1						
Rank & Payments	Firm & Clients						
	Armbruster Goldsmith &	& Delvac LLP					
	(continued from previous	page)					
	Spectrum Group Real Estate SunCal Sunrise Senior Living Sutter, Gary & Vera The Buckley School The Community Builders Group The Hanover Company	The Mirman School The Richman Group California Development Company Tishman Speyer Trammell Crow TriCal Construction TriStar Realty Group, LLC	Uncommon Development Universal Standard Housing University of Southern California Vantage Property Investors Westmark School Wilshire Skyline, Inc. WNMS Properties, Inc.				
4. \$705,642	Craig Lawson & Co						
	1200 S. Figueroa LLC 3800 West Sixth Street LLC Abode Communities Acon Development AD Sharp US Amidi Group Augustson Family Trust Chelsea Investment Corp. CIM Group Darden Corp. Decro Corporation Equity Residential Flexible PSH Solutions FN Property Investment Greenland US Holding Co. Harry's Auto Body Inc Holland Partners	Hollywood Forever Inc. Hudson Pacific Jade Enterprises Jamison Properties LP Kaiser Foundation Health Plan Inc. Little Tokyo Service Center Mercy Housing Meta Housing Mitsui Fudosan America Museum Associates Music Box Building Co., LLC National Community Renaissance of CA National Real Estate Development LLC Palisades Capital Partners LLC PariSel LLC Rodeo Properties LLC Samko LLC	Temple Israel of Hollywood The City Market of Los Angeles The Hanover Company Topa Management Co. Triumph Management TTLC Management Inc. Universal Villas LLC Vermont Real Estate Properties LLC Wakeland Housing & Development				
5. \$460.597	Kindel Gagan	Sumko EES					
	755 S Los Angeles St, LLC ABM Alchemy Media Amazon American Chemistry Council American Hotel & Lodging Association AT&T INC. AND ITS AFFILIATES	Aviation Facilities Company Management Aviation Safeguards California Sign Association Cedars-Sinai Medical Center Center BMW Chandler Partners DLJ Real Estate Capital Partners DWP Mgmt Employees Assn Embree Asset Group, Inc.	Felix Chevrolet on behalf of The Shammas Group Gateway to LA Greater LA New Car Dealers Assn Honda of Downtown L.A. Honeywell International Inc. Hudson Group JADE Enterprises, LLC Keyes Automotive Kilroy Realty Corp				

	TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)  Based on Client Payments Reported as Received In 2019 Q1						
Rank & Payments	Firm & Clients						
	Kindel Gagan (continued from previous page)						
	LA Housing Partnership LimeBike London & Gonzalez Advocacy on behalf of the Recording Industry Assoc. of America Manhole Adjusting Inc. Markwood Enterprises	Menzies Aviation Oracle America, Inc. Praxair, Inc Danbury, CT Space Exploration Technologies Corp. STV Group Inc. Super Shuttle Los Angeles Swedish Match North America LLC Swissport USA, Inc.	The Robert Mayer Corporation Topanga Managing Partners LLC Transdev North America, Inc. United Airlines Urban Offerings World Class Capital Group LLC				
6. \$421,352	Glaser, Weil, Fink, How 544 Pacific Investment, LLC 6161 Mulholland Hwy LLC Andrew Walter & Carmen Carpenter Balios Capital LLC BBC Van Ness, LLC BLDG Partners LLC California Hotel and Lodging Association Chen, Kevin Decro Corporation Dragonlaine Holdings, LLC Economic Resources Corporation	Enwave Energy Corporation Expo Line Owner, LLC Fidelity National Title Insurance Company Fogel Real Estate Groening, Deborah HLC-LP Oakwood, LLC IKE Smart City Kermath, Karen Levy, Allen Lion Boylston, LLC Los Angeles Police Protective League Marina Pacific Hotel and Suites, Inc. Merlone Geier Partners	North Main LLC NSB/Richlar Partnership Paramount Contractors & Developers Park View Management Group Inc. Peter & Sarah Mandell Shapiro, Joel and Lori Tezuke LLC Thatcher Yard Housing LLC The Brine, LLC The Palmline Trust The Taubman Company University of Southern California Wynkoop Properties, LLC				
7. \$415,000	Ek, Sunkin, Klink & Bai  AECOM American Beverage Association Bird Clear Channel FEDEX Jamison Properties	Meruelo Group Microsoft Corporation Motion Picture Association of America NFI Industries, Inc. Republic Services Southern California Gas Company	Spectrum Group Real Estate Sugarfish Tribune Real Estate Holdings Valero Westside Campus Owner, LLC				

	TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)  Based on Client Payments Reported as Received In 2019 Q1							
Rank & Payments	Firm & Clients							
8. \$410,643	1600 Hudson, LLC 9712 Oak Pass Road LLC Automobile Club of Southern California Azure Development, Inc. Inc. California Hotel & J Lodging Association	Holland Partner Group Holland Partner Group Hollywood Forever Cemetery Hollywood International Regional Center Hudson Pacific Properties, Inc. ke Smart City LLC James Samatas Lightstone DTLA, LLC	Luxe Hotels McCadden Plaza, LP MOB Hotels & Compagnie LLC Our Lady of Mt. Lebanon Peebles Corporation, The Pluto Partners, LLC Primestor Development, Inc. Sandstone Properties TA Los Angeles 443 SSS LP Venus Over Manhattan					
9. \$401,709	Afriat Consulting Group, Inc.  5750 Hollywood, LLC 5929 Sunset (Hollywood), LLC 900 Hilgard, LLC 9712 Oak Pass Road, LLC ACE of California ACRL 100, LLC AYM Management LLC Basseri, Eraj  Firmin Court, LP Hard Rock Cafe International (US Inc. iHeartMedia, Inc., C Channel Outdoor Affiliated Entities Integral Associates, Mesmer Properties.		P K Equities, Inc. Park View Apt, LLC SBLP Development, LLC The Brine, L.P. WERWER One Thousand, LLC Western & Franklin, LLC WNMS Communities, LLC Yorkwood LLC					
10. \$356,815	Marathon Communicatio	ons Inc						
	6104 Hollywood, LLC Arts District Development LLC AvalonBay Communities, Inc. Avis Budget Group, Inc. Burbank-Glendale-	Charles Company Coalition for Responsible Community Developmer Consolidated Disposal Service, L.L.C. dba Republic Services DFS North America Hilton Hotel & Resorts JMF Development LLC	Kaiser Permanente La Cienega Partners Limited Int Partnership Millennium Partners PPCG FIGAM LLC Townscape Partners Watt Investment Partners					

# E. Top 10 Highest Paying Clients

In the first quarter of 2019, there were 1,437 registered clients of lobbying entities. Lobbying firms are required to disclose the payments they receive from their clients and the City matters associated with those payments. The clients that lobbying firms reported as having paid the most for lobbying services in the first quarter are identified in the table that begins on the next page. Payments from clients with similar names and projects are aggregated.

Each of the top ten highest paying clients spent at least \$108,000 during the quarter. Combined, their payments totaled \$1,532,075 or 11.3 percent of the \$13,512,472 total reported payments from clients.

TOP 10 HIGHEST PAYING CLIENTS  Based on Aggregated Client Payments Reported for 2019 Q1					
Total Client Payments		Detail of Total Payments			Agencies
	Reported	Lobbying Firm	Payment	City Matter	Lobbied
1. Clear Channel (and Clear Channel Outdoor and iHeartMedia, Inc., Clear Channel Outdoor, and Affiliated Entities)	\$204,948	Ek, Sunkin, Klink & Bai	\$75,000	Issues related to sign ordinance	City Council
,		Urban Solutions, LLC	\$72,020	Digital Signage [CF12-1611]	City Council
		Afriat Consulting Group, Inc	\$20,507	Assist with securing permits and other issues regarding outdoor advertising/Various locations	City Council, Neighborhood Councils
		David Gershwin Consulting	\$20,000	Outdoor Advertising Issues/City of Los Angeles [FILE11-1705]	City Council, Neighborhood Councils
		Latham & Watkins LLP	\$17,421	Assist client in connection with outdoor advertising issues.	City Council, Planning
Crossroads     Associates LLC	\$185,022	DLA Piper LLP (US)	\$185,022	Crossroads	City Council, HCID, Planning, LAPD
<ol><li>Jamison Properties, LP</li></ol>	\$162,332	Craig Lawson & Co., LLC	\$19,049	Mixed Use Project/200 N. Vermont	City Council, Building and Safety, Planning
			\$19,031	Mixed Use Project/Santa Monica Blvd	City Council, Building and Safety, Neighborhood Councils, Planning
			\$18,111	Mixed Use Project/Westwood	Building and Safety, Neighborhood Councils, Planning
			\$7,845	Mixed Use Project/Figueroa & 4th	City Council, Building and Safety, Planning
			\$7,067	Mixed Use Project/Wilshire/St. Andrews	City Council, Building and Safety, Planning
			\$2,615	Mixed Use Project/Leeward	Planning
			\$2,243	Mixed Use Project/Western Plaza (Western & 8 <sup>th</sup> )	Building and Safety, Planning
			\$449	Mixed Use Project/4055 Wilshire BI (at Norton)	Building and Safety
			\$168	Mixed Use Project/Wilshire/ Ardmore	Building and Safety
		Ek, Sunkin, Klink & Bai	\$40,000	Land Use Issues	City Council

TOP 10 HIGHEST PAYING CLIENTS (cont'd)  Based on Aggregated Client Payments Reported for 2019 Q1					
Client	Total Payments	Deta	il of Total I	Payments	Agencies
	Reported	Lobbying Firm	Payment	City Matter	Lobbied
Jamison Properties, LP (continued)		Mayer Brown LLP	\$23,038	Central Plaza, LLC	City Council, Building and Safety, Planning, Board of Public Works, Contract Administration, Engineering, Sanitation, Street Lighting, Street Services.
			\$16,012	Jamison Properties, Inc.	City Council, Building and Safety, Planning, Board of Public Works, Contract Administration, Engineering, Sanitation, Street Lighting, Street Services
		Armbruster Goldsmith & Delvac LLP	\$4,556	3600 Wilshire Blvd./3600 Wilshire Blvd.	Planning
		DLA Piper LLP (US)	\$2,148	Olympic & Lake 04/1030 Lake/2140 Olympic	City Council
Holland Partner     Group (and Holland	\$163,050	Sheppard, Mullin, Richter & Hampton LLP	\$95,971	3rd and Fairfax /6300 W. Third Street	City Council, Planning
Partners)		Loeb & Loeb LLP	\$19,767	1911 Sunset	City Council, Planning
		Urban Solutions, LLC	\$16,500	Town & Country/Third & Fairfax	City Council
		Craig Lawson & Co., LLC	\$12,562	Mixed Use Project/Fairfax & 3rd, Los Angeles	City Council, Building and Safety, Neighborhood Councils, Planning
			\$3,250	Mixed Use Project /9th & Figueroa [DIR 2015-97-SPR]	Building and Safety, Planning
		Eric Shabsis Public Affairs	\$15,000	Town & Country Center Entitlement/3rd & Fairfax	City Council, Neighborhood Councils
La Terra     Development LLC	\$159,135	Englander Knabe and Allen (including three6ixty)	\$37,175	Venice Collection/12444, 12575, 12579 Venice Blvd	No City agencies lobbied.
			\$34,100	Development / 4900 Hollywood Blvd.	No City agencies lobbied.
			\$27,000	Development/4850 Hollywood Blvd.	No City agencies lobbied.
			\$18,500	Pinnacle 360 Hoover LLC/235 N. Hoover Street, Los Angeles, CA	No City agencies lobbied.

TOP 10 HIGHEST PAYING CLIENTS (cont'd)  Based on Aggregated Client Payments Reported for 2019 Q1					
Client	Total Deta		il of Total F	Payments	Agencies
	Reported	Lobbying Firm	Payment	City Matter	Lobbied
La Terra Development LLC (continued)		Englander Knabe and Allen (including three6ixty)	\$5,300	Development/1100 West Temple	No City agencies lobbied.
			\$4,300	1350 Deluxe Hollywood Investors, LLC/1350 N. Western Ave., Los Angeles, CA	No City agencies lobbied.
		Armbruster Goldsmith & Delvac LLP	\$8,307	4850 Hollywood/4850 Hollywood	Planning
			\$8,157	1350 Western/1350 Western	Building and Safety, HCID, Planning
			\$6,329	12440 Venice/12440 Venice	Planning
			\$6,329	12575 Venice/12575 Venice	Planning
			\$3,638	4900 Hollywood/4900 Hollywood	City Council
Champion Real     Estate Company	\$149,080	DLA Piper LLP (US)	\$95,684	Yucca Argyle	City Council, Building and Safety, Planning
			\$35,137	1501 Sunset	City Council, LAFD, Planning, Engineering
			\$18,259	General Real Estate	Building and Safety, LAFD, Planning, Engineering
7. CIM Group (and 5929 Sunset (Hollywood), LLC and CIM Group, LP)	\$145,857	Gonzales Law Group, APC	\$40,635	5103 Adams [DIR2017-2835- DV-SPR]	City Council, Planning
от о			\$27,145	926 Sycamore /926 Sycamore Avenue	City Council, Planning
			\$13,337	4327 Adams CUP	City Council, Planning
			\$11,513	5170 Adams Hotel	City Council, Planning
			\$8,162	7007 Romaine/7007 Romaine [ZA-2016-2266-ZAA]	City Council, Planning
			\$4,626	5211 W Adams CUP	City Council, Planning
			\$4,361	5563 Adams CUP/5563-5565 West Adams Boulevard	City Council, Planning
			\$3,613	San Vicente	City Council, Planning
			\$1,832	5561 Adams CUP/5561 West Adams Boulevard	City Council, Planning
			\$1,340	6007 Sunset Blvd.	City Council, Planning
			\$752	904 La Brea	City Council, Planning
			\$555	5135 Adams CUP	City Council, Planning
			\$550	2231 Western .	City Council, Planning
			\$344	5560 Adams CUP/5560-5562 West Adams Boulevard	City Council, Planning

TOP 10 HIGHEST PAYING CLIENTS (cont'd)  Based on Aggregated Client Payments Reported for 2019 Q1					
Client	Total Payments	Deta	Detail of Total Payments		
C.II.C.III	Reported	Lobbying Firm	Payment	City Matter	Lobbied
CIM Group (and 5929 Sunset (Hollywood), LLC and CIM Group, LP) (continued)		Gonzalez Law Group	\$273	904 LA Brea CUP	City Council, Planning
			\$117	4121 Santa Monica Blvd.	City Council, Planning
		Latham & Watkins LLP	\$13,978	Land Use & Transportation Matters re: Sunset and Gordon Mixed-Use Project/5929-5945 W. Sunset Boulevard [EIRSCH 2006111135]	City Council
		Craig Lawson & Co., LLC	\$7,866	Sunset & Gordon/Hollywood [CPC-2015-1922-GPA-ZC- HD-CUB-SPR-DB]	City Attorney, City Council, Planning
		Englander Knabe and Allen (including three6ixty)	\$3,457	Development/5400 W. Adams Blvd., Los Angeles, CA 90016	Planning
		,,	\$1,401	Development/5410 W. Adams, Los Angeles, CA 90016	Planning
8. 900 Hilgard, LLC (and 900 Hillgard LLC, Eraj Basseri, Theodore Khalili)	\$130,181	Afriat Consulting Group Inc	\$91,216	Assist client with gaining various approvals for their project/900 Hilgard Ave.	City Council, Neighborhood Councils, Planning
,		Jeffer Mangels Butler & Mitchell LLP	\$38,965	900 Hilgard	Planning
Mitsui Fudosan     America	\$123,761	Urban Solutions, LLC	\$74,080	Proposed Residential Project/Figueroa & Eighth Street, DTLA	City Council
		Latham & Watkins LLP	\$35,420	Mitsui Fudosan America, Inc.	City Council, Planning
		Craig Lawson & Co., LLC	\$12,393	Development Project/8th & Figueroa/Downtown Los Angeles	City Council, Building and Safety, Planning
			\$1,868	Development Project/8th & Hope/Downtown Los Angeles	Planning
10. AEG	\$108,709	M Advisors LLC	\$40,000	Special event approvals, downtown hotel development, and waste & recycling issues	Mayor, City Attorney, City Council, Building and Safety, CAO, CTD, LAFD, Planning, LAPD, Board of Public Works, Rec & Parks.
			\$20,000	Continued development and operations of LA LIVE	Mayor, City Attorney, City Council, Building and Safety, CAO, CTD, LAFD, Planning, LAPD, Board of Public Works, Rec & Parks

TOP 10 HIGHEST PAYING CLIENTS (cont'd)  Based on Aggregated Client Payments Reported for 2019 Q1							
Client	Total Payments	Deta	Detail of Total Payments Agencie				
Ollent	Reported	Lobbying Firm	Lobbying Firm Payment City Matter				
AEG (continued)		Armbruster Goldsmith & Delvac LLP	\$34,883	LA Live Entitlements/LA Live Entitlements	City Attorney, Planning		
			\$7,359	11th & Grand/1099 Grand	No City agencies lobbied.		
			\$6,467	Convention Center Expansion & Hotel/Convention Center Expansion & Hotel	City Attorney, City Council, Planning		

## F. Fundraising

Lobbying entities are required to disclose the fundraising they engage in on behalf of elected City officials, candidates, and committees. Of the 622 first-quarter lobbying entities, 17 (2.7 percent) reported fundraising activity totaling \$155,449.

A breakdown of the first-quarter fundraising activity, as reported by 9 lobbying firms, 7 lobbyists, and one lobbyist employer, is provided in the table below. Entities that reported identical amounts for the same candidate or officeholder may have served as co-hosts for the same fundraising event.

	FUNDRAISING 2019 Q1							
Ra	ank & Total Raised	Name of Lobbying Entity	Type of Entity	Recipients				
1.	\$24,750	Veronica Perez & Associates	Firm	David Ryu for City Council 2020				
2.	\$23,150	Englander Knabe and Allen (including three6ixty)	Firm	Wesson for Supervisor 2020\$10,701 Councilmember O'Farrell Officeholder Account 2013\$5,549 John Lee for City Council 2019\$4,900 Councilmember Monica Rodriguez 2017 – Officeholder Account\$2,000				
3.	\$19,150	Courtney Chesla Torres	Firm*	David Ryu for City Council 2020\$9,650 John Lee for City Council 2019\$9,500				
4.	\$19,150	Kindel Gagan	Firm	David Ryu for City Council 2020\$9,650 John Lee for City Council 2019\$9,500				
5.	\$14,900	Building Industry Association – Los Angeles/Ventura Chapter	Employer	John Lee for City Council 2019\$14,900				

	FUNDRAISING 2019 Q1 (cont'd)						
Ra	ank & Total Raised	Name of Lobbying Entity	Type of Entity	Recipients			
6.	\$14,698	Jeffrey S. McConnell	Lobbyist	Wesson for Supervisor 2020\$10,500 Councilmember O'Farrell Officeholder Account 2013\$2,398 Councilmember Monica Rodriguez 2017 – Officeholder Account\$1,000 John Lee for City Council 2019\$800			
7.	\$11,150	Gathers Strategies, Inc.	Firm*	David Ryu for City Council 2020\$11,150			
8.	\$5,600	James Santa Maria	Lobbyist	John Lee for City Council 2019\$3,200  Nury Martinez for City Council 2020\$2,400			
9.	\$5,600	The Santa Maria Group	Firm	John Lee for City Council 2019 \$3,200  Nury Martinez for City Council 2020 \$2,400			
10.	\$5,400	Eric W. Rose	Lobbyist	John Lee for City Council 2019			
11.	\$4,500	TChoi and Associates	Firm*	Kevin de Leon for City Council 2020\$2,000 Wesson for Supervisor 2020\$1,500 Councilmember O'Farrell Officeholder Account 2013\$500 Mitch O'Farrell for LA City Council 2013\$500			
12.	\$1,751	Dana Sayles	Lobbyist	Councilmember O'Farrell Officeholder Account 2013			
13.	\$1,600	Afriat Consulting Group Inc	Firm	Councilmember Monica Rodriguez 2017 – Officeholder Account\$800 Mark Ridley-Thomas for City Council 2020\$800			
14.	\$1,450	James Elmendorf	Lobbyist	Stella T. Maloyan for LA City Council 2019 \$1,450			
15.	\$1,300	Marcus A. Allen	Lobbyist	Councilmember O'Farrell Officeholder Account 2013\$800 Councilmember Monica Rodriguez 2017 – Officeholder Account\$500			
16.	\$800	Glaser, Weil, Fink, Howard, Avchen & Shapiro, LLP	Firm	Councilmember Monica Rodriguez 2017 – Officeholder Account\$800			
17.	\$500	David Herbst	Lobbyist	John Lee for City Council 2019\$500			
		İ		1			

<sup>\*</sup>Sole proprietor

## G. Contributions

Lobbying entities must report on a quarterly basis the contributions they make or deliver or for which they act as intermediaries.

A lobbying entity delivers a contribution for another person when the lobbying entity causes the contribution to be mailed or physically conveyed to the recipient. A lobbying entity is

an intermediary for a contribution when the lobbying entity makes the contribution, itself, on behalf of another party who then reimburses the lobbying entity. The identity of a person for whom a lobbying entity acts as an intermediary must be disclosed.

Certain contributions are prohibited. Lobbyists and lobbying firms may not make contributions to elected City officials, candidates, or their City-controlled committees if they are required to be registered to lobby the City office the official or candidate holds or seeks. This ban does not extend to lobbyist employers.

In the first quarter, three lobbyist employers reported making a combined \$7,100 in contributions, detailed in the next table.

MADE CONTRIBUTIONS 2019 Q1						
Total Made	Name of Lobbying Entity	Type of Entity	Recipients			
1. \$3,900	Laborers Local 300	Employer	Controller Ron Galperin Officeholder Account 2013			
2. \$2,400	BNSF Railway Company	Employer	Councilmember Curren Price Officeholder Account			
3. \$800	California Apartment Association Los Angeles	Employer	Councilmember Monica Rodriguez 2017 – Officeholder Account\$800			

Also during the reporting period, five lobbying firms, five lobbyists, and one lobbyist employer reported delivering \$39,198 in contributions to the committees of five City Councilmembers and four City Council candidates. More detail is provided in the table below and on the next page.

DELIVERED CONTRIBUTIONS 2019 Q1							
Total Delivered	Name of Lobbying Entity	Type of Entity	Recipients				
1. \$10,400	Kindel Gagan	Firm	John Lee for City Council 2019				

	DELIVERED CONTRIBUTIONS 2019 Q1 (cont'd)						
ı	Total Delivered	Name of Lobbying Entity	Type of Entity	Recipients			
2.	\$7,799	Englander Knabe and Allen (including three6ixty)	Firm	Councilmember O'Farrell Officeholder Account 2013\$3,998 Councilmember Monica Rodriguez 2017 – Officeholder Account\$2,000 John Lee for City Council 2019\$1,600 Wesson for Supervisor 2020\$201			
3.	\$7,200	Arnie Berghoff & Associates	Firm	Mark Ridley-Thomas for City Council 2020 \$3,200  Nury Martinez for City Council 2020 \$2,400  Councilmember Monica Rodriguez 2017 –  Officeholder Account			
4.	\$3,398	Jeffrey S. McConnell	Lobbyist	Councilmember Monica Rodriguez 2017 – Officeholder Account			
5.	\$2,400	Central City Association of Los Angeles	Employer	Councilmember Cedillo Officeholder Account 2013\$800 David Ryu for City Council 2020\$800 Nury Martinez for City Council 2020\$800			
6.	\$2,100	Eric W. Rose	Lobbyist	Councilmember O'Farrell Officeholder Account 2013 \$800 John Lee for City Council 2019 \$800 Councilmember Monica Rodriguez 2017 - Officeholder Account \$500			
7.	\$2,000	Afriat Consulting Group Inc	Firm	Councilmember O'Farrell Officeholder Account 2013\$1,200 David Ryu for City Council 2020\$800			
8.	\$1,300	Marcus A. Allen	Lobbyist	Councilmember O'Farrell Officeholder Account 2013 \$800 Councilmember Monica Rodriguez 2017 — Officeholder Account \$500			
9.	\$1,001	Dana Sayles	Lobbyist	Councilmember O'Farrell Officeholder Account 2013\$800 Wesson for Supervisor 2020\$201			
10.	\$800	Ken Spiker and Associates	Firm	Councilmember Monica Rodriguez 2017 – Officeholder Account\$800			
11.	\$800	Gregory J. Spiker	Lobbyist	Councilmember Monica Rodriguez 2017 – Officeholder Account\$800			

Finally, as indicated in the next table, one lobbyist employer reported serving as an intermediary for a contribution to the campaign committee of a City Council candidate.

INTERMEDIARY CONTRIBUTIONS 2019 Q1						
Total	Name of Lobbying Entity	Type of Entity	Recipients			
1. \$800	Building Industry Association - Los Angeles/Ventura Chapter	Employer	John Lee for City Council 2019\$800			

## H. Activity Expenses

Lobbying entities are required to report the payments they make to benefit City officials and their immediate family members. LAMC §§ 48.08(B)(4)–(5), 48.08(C)(5)–(6), 48.08(D)(7)–(8). Activity expenses include gifts and must be itemized if they are valued at \$25 or more. *Id.*; LAMC § 48.02.

Just as lobbyists and lobbying firms cannot make certain campaign contributions, they also cannot make gifts to City officials. Gifts from lobbyist employers are not prohibited, but they may not exceed \$100 per City official per year. As noted in the table below and on the following two pages, five lobbyist employers reported itemized activity expenses totaling \$2,328 in the first quarter of 2019.

	ACTIVITY EXPENSES 2019 Q1							
Total	Total Lobbying Entity Type of Entity		Recipient	Description	Value			
1. \$1,730	LA Area Chamber of Commerce	Employer	Joe Buscaino City Councilmember Council District 15	Inaugural Dinner (JW Marriott)	\$95			
			Taylor Campbell Legislative Deputy Office of the Controller	Inaugural Dinner (JW Marriott)	\$95			
			Gil Cedillo City Councilmember Council District 1	Inaugural Dinner (JW Marriott)	\$95			
			Ron Galperin City Controller Office of the Controller	Inaugural Dinner (JW Marriott)	\$95			
			Marqueece Harris-Dawson City Councilmember Council District 9	Inaugural Dinner (JW Marriott)	\$95			
			Paul Koretz City Councilmember Council District 5	Inaugural Dinner (JW Marriott)	\$95			

	ACTIVITY EXPENSES 2019 Q1 (cont'd)									
Total	Lobbying Entity	Type of Entity	Recipient	Description	Value					
	LA Area Chamber of Commerce (continued)		Gail Koretz  Local Government Liaison  Office of the Mayor	Inaugural Dinner (JW Marriott)	\$95					
			Branimir Kvartuc Communications Director Council District 14	Inaugural Dinner (JW Marriott)	\$95					
			Nury Martinez City Councilmember Council District 6	Inaugural Dinner (JW Marriott)	\$95					
			Mitch O'Farrell City Councilmember Council District 13	Inaugural Dinner (JW Marriott)	\$95					
			Ackley Padilla Deputy Chief of Staff Council District 6	Inaugural Dinner (JW Marriott)	\$95					
			Curren Price City Councilmember Council District 10	Inaugural Dinner (JW Marriott)	\$95					
			Humberto Quintana Council Deputy Council District 7	Inaugural Dinner (JW Marriott)	\$95					
			Tony Ricasa Assistant Chief of Staff Council District 1	Inaugural Dinner (JW Marriott)	\$95					
			Monica Rodriguez City Councilmember Council District 7	Inaugural Dinner (JW Marriott)	\$95					
									Marisol Rodriguez District Director Council District 13	Inaugural Dinner (JW Marriott)
			Mike Bonin City Councilmember Council District 11	Inaugural Reception (JW Marriott)	\$35					
			Kevin Kline Deputy Chief of Staff Council District 11	Inaugural Reception (JW Marriott)	\$35					
			Paul Krekorian City Councilmember Council District 2	Inaugural Reception (JW Marriott)	\$35					
			Jay Orenstein Legislative Director Council District 4	Inaugural Reception (JW Marriott)	\$35					

	ACTIVITY EXPENSES 2019 Q1 (cont'd)							
Total	Lobbying Entity	Type of Entity	Recipient	Description	Value			
	LA Area Chamber of Commerce (continued)		David Ryu City Councilmember Council District 4	Inaugural Reception (JW Marriott)	\$35			
			Geffrey Yazzetta Deputy District Director Council District 2	Inaugural Reception (JW Marriott)	\$35			
2. \$229	So Cal Gas Co (a Sempra Energy Utility)	Employer	Linda Lopez Office of Immigrant Affairs Office of the Mayor	Meal (Factory Kitchen)	\$178			
			Michael Owens District Director Council District 3	Meal (Blu Jam)	\$51			
3. \$177	Central City Association of Los Angeles	Employer	Ackley Padilla Deputy Chief of Staff Council District 6	Luncheon (Fashion Design Institute of Design and Merchandising)	\$91			
			Amy Gebert Communications Council District 15	Luncheon (California Market Center)	\$43			
			Aksel Palacios Field Deputy Council District 15	Luncheon (California Market Center)	\$43			
4. \$155	University of Southern California	Employer	Paul Krekorian Councilmember Council District 2	Attended USC Price 90th Anniversary Celebration	\$51			
			Christopher Hawthorne Chief Design Officer Planning	Dinner meeting	\$50			
			Nate Hayward Senior Project Coordinator Rec and Parks	Farewell gift	\$27			
			Zenay Loera Hayward Community Program Assistant Library	Farewell gift	\$27			
5. \$37	Pacific Merchant Shipping Association	Employer	Joe Buscaino Councilmember Council District 15	State of the Port luncheon	\$37			

## I. Major Filers

A major filer is a person who makes or incurs expenses totaling \$5,000 or more in a calendar quarter to influence one or more City matters but does not directly communicate with a City decision maker. Lobbyists, lobbying firms, and lobbyist employers are not major filers, and the payments and expenses they report do not count toward the threshold. However, a lobbying client can qualify as a major filer. LAMC § 48.02.

Major filers must file a disclosure report for every quarter in which they meet the \$5,000 threshold. Among other things, they must report the money spent on public or media relations, advertising, public outreach, research, reports, and similar activities. LAMC § 48.08(E).

As detailed in the table blow, two entities reported major filer activity totaling \$43,647 in the first quarter of 2019.

Major Filer Activity 2019 Q1							
Filer	City Matter	City Reference Number	Total Expenditures				
Altria Client Services LLC	Flavored Tobacco Products Sale Restriction	CF 19-1104	\$29,012				
Center for Biological Diversity	Oil and gas zoning code proposed changes	CF 17-0447	\$14,635				

#### J. Public Access

This and other quarterly summaries are available on the Ethics Commission's web site. Detailed information about lobbying entities and their clients is also available. Registration statements and quarterly reports may be viewed online, and specific information may be searched through the Public Data Portal.