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***Item 10***  
**Information**

***Quarterly Lobbying Report***

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**Executive Summary:** This item presents a summary of activities reported to the Ethics Commission by lobbying entities for the first quarter of 2017.

**Recommended Action:** This item is for informational purposes only.

**Presenter:** Mark Low, Lobbying Program Manager

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## *Lobbying Report: 1st Quarter 2017*

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### **A. Introduction**

The Municipal Lobbying Ordinance (MLO) regulates persons who receive compensation to lobby City officials. Los Angeles Municipal Code (LAMC) §§ 48.01, *et seq.* In LAMC § 48.01(B), the MLO makes several findings regarding lobbying activity, including the following:

1. Citizens have a right to know the identities of those who attempt to influence City decisions;
2. Public disclosure by lobbyists and their clients regarding their lobbying activities is essential to citizen confidence in the integrity of local government;
3. It is in the public interest to ensure that lobbyists do not misrepresent facts or their positions;
4. It is in the public interest to ensure that lobbyists do not place City officials under personal obligation to themselves or their clients.

To help ensure adequate and effective disclosure regarding efforts to lobby City government, lobbying entities are required to file quarterly disclosure reports. *See* LAMC §§ 48.01(B)(6), 48.08. This item summarizes information disclosed on the lobbying reports filed for the first quarter of 2017.

### **B. Legal Background**

#### 1. Definitions

The MLO defines lobbying activity generally as compensated conduct related to communications with City officials that are designed to influence municipal matters. LAMC § 48.02. The lobbying entities that are regulated by the MLO include lobbyists, lobbying firms, and lobbyist employers.

A lobbyist is an individual who is compensated to spend 30 or more hours in a three-month period to engage in lobbying activities that include at least one direct communication with a City employee, including commissioners, that is designed to influence a City matter on behalf of another person. *Id.* A lobbying firm is an entity that is entitled to receive \$1,000 in compensation for engaging in lobbying activities on behalf of another person during a three-month period, if a partner, owner, shareholder, owner, or employee of the entity qualifies as a lobbyist. *Id.* A lobbying firm may be an individual lobbyist. Finally, a lobbyist employer is an entity that employs a lobbyist in-house to lobby on the entity's behalf. *Id.*

Certain persons are exempt from the lobbying regulations. These include individuals acting in an official government capacity, newspapers and other media outlets that publish editorials or paid advertising, persons whose only activity is bidding on a City contract, and 501(c)(3) organizations created to provide services to indigent persons and that organization's employees when acting in the scope of that employment. LAMC § 48.03.

## 2. Registration and Reporting

Lobbyists and lobbying firms are required to register with the Ethics Commission on an annual basis. LAMC §§ 48.07(A)-(B). Registration is required within 10 days after the end of the month in which the qualification threshold is met. LAMC § 48.07(A). The fees for each year's registration are \$450 per lobbyist plus \$75 for each client from whom the lobbyist is entitled to receive \$250 or more in a calendar quarter. LAMC § 48.07(C).

Every lobbying entity is required to file quarterly disclosure reports once it or, for lobbyist employers, one of its employees qualifies as a lobbying entity. LAMC § 48.08(A)(1). They must continue to submit quarterly reports until registration is terminated, either voluntarily or automatically by virtue of the end of the calendar year. The disclosure reports must contain specific information, including the following:

- a. Each City agency that a lobbyist attempted to influence. LAMC §§ 48.08(B)(12), 48.08(C)(14).
- b. Each municipal matter that a lobbyist employer attempted to influence. LAMC § 48.08(D)(6).
- c. Total payments from clients to lobbying firms. LAMC § 48.08(C)(4).
- d. Total payments to lobbyists by lobbying firms and lobbyist employers. LAMC §§ 48.08(C)(7)(a), 48.08(D)(3).
- e. The elected City officials, candidates, and committees for which a lobbyist engaged in fundraising activity, as well as the dates of the activity and the amount of money raised. LAMC §§ 48.08(B)(7), 48.08(C)(9), 48.08(D)(10).
- f. Services provided by a lobbyist to a City candidate or ballot measure campaign or to the City under contract, including the amount of compensation received for those services. LAMC §§ 48.08(B)(10)-(11), 48.08(C)(12)-(13).

## 3. Prohibited Activities

Lobbying entities are prohibited from engaging in certain types of activity. They may not attempt to deceive City officials. LAMC §§ 48.04(B), (D). They may not place City officials under personal obligation to them. LAMC § 48.04(A). They may not create a municipal matter for the purpose of being retained to lobby on that matter. LAMC § 48.04(C).

Lobbyists and lobbying firms are also limited in certain financial activities. They may engage in fundraising, but they may not make campaign contributions to elected City officials, candidates, or their committees if they are required to be registered to lobby the office the official or candidate holds or seeks. Los Angeles City Charter § 470(c)(11). And they may not make or act as an intermediary in the making of a gift to a City official. LAMC §§ 48.04(E), 49.5.8(A)-(C).

### **C. First Quarter Compliance**

In the first quarter of 2017, there were 391 registered lobbyists and 113 registered lobbying firms, including 39 sole proprietorships. In addition, there were 70 lobbyist employers.

These 574 lobbying entities were required to file 535 disclosure reports for the first quarter (the 39 sole proprietor lobbyists were each required to file a lobbying firm report but not a lobbyist report). A total of 531 reports (99 percent) were filed on time. Penalties totaling \$225 were paid in connection with reports filed past the May 2 deadline. The tables in this report detail and summarize the information that was disclosed through all reports filed for the quarter.

### **D. Top 10 Highest Paid Lobbying Firms**

Lobbying firms are required to report the total amount of payments they receive each quarter from the clients they represent. A total of \$13,897,249 in payments from clients was reported by all lobbying firms for the first quarter of 2017.

The ten firms that reported the highest total payments from clients are identified in the table on the following pages. Each of the top ten firms reported receiving at least \$390,000 from clients in the first quarter. Together, the ten firms reported receiving a total of \$6,600,387 which represents 47.5 percent of all payments from clients reported by all lobbying firms for the first quarter of 2017.

**TOP 10 HIGHEST PAID LOBBYING FIRMS**

*Based on Client Payments Reported as Received In 2017 Q1*

Rank & Payments	Firm & Clients		
1. \$1,019,936	<p><b>Liner LLP</b></p> <p>Ace Outdoor Advertising Greenland LA Metropolis National Electrical            Arc Capital Partners LLC Development II LLC Contractors Association            Atlas Capital Group, LLC Harridge Development Group, Nationwide RP Corporation            Bancroft Capital LLC Nike, Inc.            Barlow Respiratory Hospital Jade Enterprises, LLC Oxford Capital Group            Hospital Jamison Properties, LP Prime/CRDF Mission Hills,            Bastion Development Corporation Jia Yuan USA Co., Inc. LLC            Corporation Ladder Capital Finance Realm Group LLC            Champion Real Estate Company Larchmont Village Partners One Relevant Group LLC            Company LLC Ryda Ventures LLC            City Century LLC Laurus Corporation Shappell Liberty            CityView Lawn School LLC Investment Properties,            Crescent Heights Leap of Faith Partners LLC            Crossroads Associates Local Construct Skid Row Housing Trust            LLC Los Angeles Streetcar, Inc. Southern California            CTK Ventures Lowe Enterprises Inc. Ambulance            CV 1800 Beverly, LLC Maguire Properties - 755 S. Trammell Crow Residential            Estate Four Figueroa, LLC Urban Offerings            EYP Realty MEtspresso LLC Watermark Westwood            Forest City Residential MREC HD Blake Street Village LLC            West, Inc. MREC HD Elysian Park, LLC Westland Partners Inc            Gilmore Associates WP West Development            Enterprises</p>		

## TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)

*Based on Client Payments Reported as Received In 2017 Q1*

Rank & Payments	Firm & Clients		
2.      \$966,576	<b>Englander Knabe and Allen</b>		
	5959 LLC	CALTROP	Official Police Garage Assn of LA
	9712 Oak Pass Road, LLC	City of Alhambra	LA
	Accela, Inc.	Clark Construction Group - California, LP	One Concern, Inc.
	American Golf Corporation	Clay Lacy Aviation	Onni Contracting (CA) Inc.
	Anthem, Inc.	Coca Cola Bottling USA	Quick Silver Towing, Inc.
	AT&T Enterprise Services (AT & T and its affiliates)	Crews of California, Inc.	Renovate America, Inc.
	Avaya, Inc.	Enterprise Rent-A-Car Company of Los Angeles	SAS Institute Inc.
	Bay Village Investments, LLC	Gavin de Becker & Associates, Inc.	Seaview Investors, LLC
	Bel Air Cliff Property Holding Inc.	Gilmore Associates	Skanska USA Civil Inc.
	Beverly Hills Greater Los Angeles Association of Realtors	Hillcrest Beverly Oil Corporation	Southland News Distribution Co., LLC
	BLH Construction Co.	HNTB Corporation	The Ruth Group
	BNSF Railway Company	IMPEX Technologies, Inc.	Timberlane Partners IV LLC
	Boingo Wireless, Inc.	Itron, Inc.	Total Transportation Services, Inc. - TTSI
	Burke, Williams & Sorensen, LLP For City of Alhambra	JetBlue Airways Corporation	TRC Solutions, Inc.
	California Trucking Association	Katten Muchin Rosenman LLP	UCBA Trade Association
		La Terra Development LLC	Universal Technical Institute, Inc.
		Los Angeles City Attorneys Association	US Metro Group, Inc.
		Mobilitie Management LLC	Waste Management Inc.
		Motorola, Inc.	Westfield Airports, LLC
			Westfield, LLC
			William Blair

**TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)**

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3. \$868,981	<p><b>Craig Lawson &amp; Co., LLC</b></p> <table border="0"> <tr> <td>1045 Olive LLC</td> <td>Fay Avenue Art District</td> <td>Museum Associates</td> </tr> <tr> <td>1200 S. Figueroa LLC</td> <td>Dwellings LLC Greenland</td> <td>Palisades Capital Partners LLC</td> </tr> <tr> <td>28th Church</td> <td>US Holding Co.</td> <td>PATH Ventures</td> </tr> <tr> <td>Abode Communities</td> <td>Harry's Auto Body Inc</td> <td>R.D. Olson Development</td> </tr> <tr> <td>Amidi Group</td> <td>Holland Partners</td> <td>Redcar Properties</td> </tr> <tr> <td>Career Lofts - LA</td> <td>Hollywood Forever Inc.</td> <td>Rodeo Properties LLC</td> </tr> <tr> <td>Carmel Partners Inc.</td> <td>Jade Enterprises</td> <td>Sandstone Properties</td> </tr> <tr> <td>Carson Corner LLC</td> <td>Jamison Properties LP</td> <td>Shammas Realty LLC</td> </tr> <tr> <td>Caruso Affiliated Holdings</td> <td>Johnson Fain Architects</td> <td>Shoreham Capital LP</td> </tr> <tr> <td>Chabad of Greater Los Feliz</td> <td>LA Urban Homes</td> <td>Skid Row Housing Trust</td> </tr> <tr> <td>Chelsea Investment Corp.</td> <td>LB Property Management</td> <td>SRG Properties</td> </tr> <tr> <td>CIM Group</td> <td>Lifan Tower LLC</td> <td>SRO Housing Corp.</td> </tr> <tr> <td>CityView</td> <td>Lincoln Property Co.</td> <td>Sumitomo Realty</td> </tr> <tr> <td>Combined Properties</td> <td>Maguire Properties</td> <td>The City Market of Los Angeles</td> </tr> <tr> <td>Continuum Partners</td> <td>Maple Multi-Family Land CA</td> <td>The Condor LLC</td> </tr> <tr> <td>Crespi Carmelite High School</td> <td>Marina Business Center LLC</td> <td>Tooley Interests</td> </tr> <tr> <td>Dynamic Development Co.</td> <td>Markwood Enterprises</td> <td>Tujunga Village LLC</td> </tr> <tr> <td>Eiden Inc.</td> <td>McCadden Plaza L.P.</td> <td>Universal Villas LLC</td> </tr> <tr> <td>Equity Residential</td> <td>McCormack Baron Salazar</td> <td>USC Caruso Catholic Center &amp; Our Savior Parish Church</td> </tr> <tr> <td>Fashion District Residences LLC</td> <td>Mercy Housing</td> <td>Verbukh, Isaac</td> </tr> <tr> <td></td> <td>Mitsui Fudosan America</td> <td>Wolf Rifkin Shapiro Schulman &amp; Rabkin LLP</td> </tr> <tr> <td></td> <td>Monteverdi LLC c/o Paratus Group</td> <td></td> </tr> </table>			1045 Olive LLC	Fay Avenue Art District	Museum Associates	1200 S. Figueroa LLC	Dwellings LLC Greenland	Palisades Capital Partners LLC	28th Church	US Holding Co.	PATH Ventures	Abode Communities	Harry's Auto Body Inc	R.D. Olson Development	Amidi Group	Holland Partners	Redcar Properties	Career Lofts - LA	Hollywood Forever Inc.	Rodeo Properties LLC	Carmel Partners Inc.	Jade Enterprises	Sandstone Properties	Carson Corner LLC	Jamison Properties LP	Shammas Realty LLC	Caruso Affiliated Holdings	Johnson Fain Architects	Shoreham Capital LP	Chabad of Greater Los Feliz	LA Urban Homes	Skid Row Housing Trust	Chelsea Investment Corp.	LB Property Management	SRG Properties	CIM Group	Lifan Tower LLC	SRO Housing Corp.	CityView	Lincoln Property Co.	Sumitomo Realty	Combined Properties	Maguire Properties	The City Market of Los Angeles	Continuum Partners	Maple Multi-Family Land CA	The Condor LLC	Crespi Carmelite High School	Marina Business Center LLC	Tooley Interests	Dynamic Development Co.	Markwood Enterprises	Tujunga Village LLC	Eiden Inc.	McCadden Plaza L.P.	Universal Villas LLC	Equity Residential	McCormack Baron Salazar	USC Caruso Catholic Center & Our Savior Parish Church	Fashion District Residences LLC	Mercy Housing	Verbukh, Isaac		Mitsui Fudosan America	Wolf Rifkin Shapiro Schulman & Rabkin LLP		Monteverdi LLC c/o Paratus Group	
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*Based on Client Payments Reported as Received In 2017 Q1*

Rank & Payments	Firm & Clients
5. \$781,558	<p><b>Armbruster Goldsmith &amp; Delvac LLP</b></p> <p>11460 Gateway LLC            2800 Casitas LLC            6104 Hollywood, LLC            646 South Broadway LLC            649 South Olive LLC            7107 KWLF Developers, LLC            740 South Broadway LLC            Academy of Motion Picture Arts &amp; Sciences            AEG            Alliance Development            American Commercial Equities            Amoroso Company            Aragon            AutoNation            Bel Air Cliff Holdings Inc.            Belmont Village Senior Living            Biergarten, LLC            Black Equities            BLT Enterprises            Bolour            Brentwood School            California Landmark            Camden USA, Inc.            Canfield Development, Inc.            Caruso Affiliated            Cascades Project Owner LLC            Case Real Estate Planners I, LLC            CDC Mar Panama, LLC            Chapman Court, LLC            Chernoff Family Trust            CIM Group            City Market of Los Angeles            Clearwater Communities</p> <p>CoreSite            Costco Wholesale            Crest Real Estate            Crown Acquisitions, Inc.            Decron Properties            Devenney Group, Ltd.            Douglas Emmett            Elm Tree Investments            Equity Office            Equity Residential            Faring Capital, LLC            Fifield Companies            Frost/Chaddock Developers, LLC            G.H. Palmer            GAW Capital Partners            Glencoe Avenue Associates LLC            Greystar            Griffin Opportunities, LLC            Halavi Family Trust/La Brea 9 LLC            Hollywood Sycamore LLC            IMT Capital LLC            Intelligent Design Real Estate            Irvine Riverside W, LLC            Jade Enterprises            Jamison Properties, LP            Joan's on Third            Karma Company, LLC            Karney Management Company            KOR Group            LA Hollywood Properties LLC            Labi, Adrien            Land Sea Air Leasing, Corp.            Laurus Corporation            LeFrak            Lenmar Beverly Glen LLC</p> <p>Lincoln Property Company            Lizard Capital LLC            Lowe Enterprises Real Estate Group            Lucas Museum of Narrative Arts            M David Paul            MacFarlane Partners            Mazzone, Angelo            MCRT Investments LLC            MGA North LLC            Milken Community Schools            Next Century Associates, LLC            NMS Properties, Inc.            Oakmont Capital            Oceanwide Plaza LLC            Omninet            ONNI Group Contracting (California) Inc.            Palisades Capital Partners            Pebblebrook Hotels            Precision Development Company            PSS West L.A., LLC            RAR2-Villa Marina Center CA, LLC            Regalian, LLC            Related California            Seaview Investors, LLC            Silver Lake Pinnacle LLC            Sonnenblick, Robert            Spectrum Group Real Estate            Stephen Wise Temple            SunCal            Terra River LLC            The Buckley School            The Hanover Company            The Macerich Company            The Mirman School            The Walt Disney Company</p>

**TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)**

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6. \$500,884	<p><b>Jeffer Mangels Butler &amp; Mitchell LLP</b></p> <table border="0"> <tr> <td>1410 Tanager, LLC</td> <td>Crimson EHOF 12444 Venice</td> <td>Kellal Israel Synagogue</td> </tr> <tr> <td>15 Rose LLC; Doug Bruce;</td> <td>Bldv Investors LP</td> <td>Kornblum, David</td> </tr> <tr> <td>Glen Luchford</td> <td>Cummins, Philip</td> <td>Kottler, Don and Marlene</td> </tr> <tr> <td>2026 Bentley LLC and</td> <td>Drai, Victor</td> <td>Legado Companies</td> </tr> <tr> <td>Michael Cohanzad</td> <td>Empire USA, Inc.</td> <td>Levi, Evan</td> </tr> <tr> <td>811 Ocean Front Walk LLC</td> <td>Essex Property Trust</td> <td>Lola Visual Effects</td> </tr> <tr> <td>and 815 Ocean Front</td> <td>Feldman, Todd</td> <td>Palisades Drive LP</td> </tr> <tr> <td>Walk LLC</td> <td>Fisch Properties LP</td> <td>Ronald A. Simms Commercial</td> </tr> <tr> <td>Amalgamated Bank</td> <td>Forestar Real Estate Group,</td> <td>Development and Montel</td> </tr> <tr> <td>ASB Watermarke Owner,</td> <td>Inc.</td> <td>Associates LP</td> </tr> <tr> <td>LLC</td> <td>Golden Bee Investments</td> <td>SB Hotel LA, LLC</td> </tr> <tr> <td>Bay Village</td> <td>Gregorchuk; Manasseh</td> <td>Soltani, Alex, ARS Holdings,</td> </tr> <tr> <td>Bay-Shuck, Aaron</td> <td>Building Group, Inc.,</td> <td>LLC</td> </tr> <tr> <td>Boardwalk Sunset LLC</td> <td>Stephen</td> <td>STI CA 1, LLC; TDC Properties</td> </tr> <tr> <td>Bordan Shoe Company</td> <td>Grueter, Nina and Andreas</td> <td>Tower Lane Properties, Inc.</td> </tr> <tr> <td>Bright, Lilly and Evan Cole</td> <td>Hanasab, Robert and Soraiya</td> <td>Urban Commons</td> </tr> <tr> <td>Burdorf, Gary</td> <td>Jia Yuan USA Co., Inc.</td> <td>Ziman and 416 Grand Blvd.</td> </tr> <tr> <td>Chapman Court, LLC</td> <td>Judaken, Len</td> <td>LLC, Ralph</td> </tr> </table>			1410 Tanager, LLC	Crimson EHOF 12444 Venice	Kellal Israel Synagogue	15 Rose LLC; Doug Bruce;	Bldv Investors LP	Kornblum, David	Glen Luchford	Cummins, Philip	Kottler, Don and Marlene	2026 Bentley LLC and	Drai, Victor	Legado Companies	Michael Cohanzad	Empire USA, Inc.	Levi, Evan	811 Ocean Front Walk LLC	Essex Property Trust	Lola Visual Effects	and 815 Ocean Front	Feldman, Todd	Palisades Drive LP	Walk LLC	Fisch Properties LP	Ronald A. Simms Commercial	Amalgamated Bank	Forestar Real Estate Group,	Development and Montel	ASB Watermarke Owner,	Inc.	Associates LP	LLC	Golden Bee Investments	SB Hotel LA, LLC	Bay Village	Gregorchuk; Manasseh	Soltani, Alex, ARS Holdings,	Bay-Shuck, Aaron	Building Group, Inc.,	LLC	Boardwalk Sunset LLC	Stephen	STI CA 1, LLC; TDC Properties	Bordan Shoe Company	Grueter, Nina and Andreas	Tower Lane Properties, Inc.	Bright, Lilly and Evan Cole	Hanasab, Robert and Soraiya	Urban Commons	Burdorf, Gary	Jia Yuan USA Co., Inc.	Ziman and 416 Grand Blvd.	Chapman Court, LLC	Judaken, Len	LLC, Ralph
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Walk LLC	Fisch Properties LP	Ronald A. Simms Commercial																																																							
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ASB Watermarke Owner,	Inc.	Associates LP																																																							
LLC	Golden Bee Investments	SB Hotel LA, LLC																																																							
Bay Village	Gregorchuk; Manasseh	Soltani, Alex, ARS Holdings,																																																							
Bay-Shuck, Aaron	Building Group, Inc.,	LLC																																																							
Boardwalk Sunset LLC	Stephen	STI CA 1, LLC; TDC Properties																																																							
Bordan Shoe Company	Grueter, Nina and Andreas	Tower Lane Properties, Inc.																																																							
Bright, Lilly and Evan Cole	Hanasab, Robert and Soraiya	Urban Commons																																																							
Burdorf, Gary	Jia Yuan USA Co., Inc.	Ziman and 416 Grand Blvd.																																																							
Chapman Court, LLC	Judaken, Len	LLC, Ralph																																																							

**TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)**

*Based on Client Payments Reported as Received In 2017 Q1*

Rank & Payments	Firm & Clients		
7. \$418,749	<p><b>Kindel Gagan</b></p> <p>A Community of Friends Exelon Corporation on behalf of Constellation Energy National Promotions &amp; Advertising, Inc.</p> <p>Adobe of Constellation Energy</p> <p>American Chemistry Fashion District Residences, Praxair, Inc. - Danbury, CT Council LLC c/o Realm Group Santa Fe Lofts, LLC</p> <p>American Hotel &amp; Lodging Fluor Enterprises, Inc. Shammas Group Downtown LA Association Frontier Holdings East, LLC Motors Porsche</p> <p>Arts District Development, FSP - South Flower Street Shammas Group Downtown LA LLC Associates, LLC Motors Toyota</p> <p>AT&amp;T INC. AND ITS Greater LA New Car Dealers Smarte Carte, Inc. AFFILIATES Assn Star Industries</p> <p>Aviation Safeguards Griffith Heights LLC STV Group Inc.</p> <p>Birdi &amp; Associates, Inc. Hanjin International Corp Suffolk Construction</p> <p>Cafe on Location Hudson Group Super Shuttle Los Angeles</p> <p>California Sign Association Insite Wireless Group, LLC TDA Consultants</p> <p>Century BMW Kilroy Realty Corp Trammell Crow Residential</p> <p>CLEAR LA Auto Show Transdev North America, Inc.</p> <p>DWP Mgmt Employees London &amp; Gonzalez Advocacy United Airlines Assn on behalf of the Recording</p> <p>Effkay Enterprises Industry Assoc. of America Universal Villas, LLC Manhole Adjusting Inc. Urban Commons, LLC Metabolic Studios Victory Unlimited Construction, LLC</p>		
8. \$415,348	<p><b>Marathon Communications Inc</b></p> <p>6104 Hollywood, LLC Consolidated Disposal Millennium Partners</p> <p>AutoNation Service, L.L.C. dba NBC Universal</p> <p>AvalonBay Communities, Republic Services PCCP, LLC Inc. DFS North America PHR LA Mart, LLC</p> <p>Avis Budget Group, Inc. EDF Renewable Robertson Honda</p> <p>Black Equities Development, Inc. Shoreham Capital, LP</p> <p>Burbank-Glendale- Hilton Hotel &amp; Resorts The Ratkovich Company Pasadena Airport JMF Development LLC Townscape Partners</p> <p>Authority Kaiser Permanente TriCal Construction Inc.</p> <p>Caruso Affiliated La Cienega Partners Limited Partnership</p>		

**TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)**

*Based on Client Payments Reported as Received In 2017 Q1*

<b>Rank &amp; Payments</b>	<b>Firm &amp; Clients</b>																													
9. \$402,327	<p><b>Urban Solutions, LLC</b></p> <table border="0"> <tr> <td>4000 Chevy Chase LLC</td> <td>JWDA</td> <td>Mitsui Fudosan America, Inc.</td> </tr> <tr> <td>Anastasi Development Company</td> <td>Lightstone</td> <td>Palisades Capital Partners LLC</td> </tr> <tr> <td>Carmel Partners, Inc.</td> <td>Listen to the River, LLC</td> <td>PayLock</td> </tr> <tr> <td>Catalina Heights, LLC</td> <td>Los Angeles Chinatown Business Council</td> <td>The Related Companies</td> </tr> <tr> <td>Holland Partner Group</td> <td>Los Angeles Professional Managers Association</td> <td>Trammell Crow Residential</td> </tr> <tr> <td>iHeartMedia, Inc., Clear Channel Outdoor, and Affiliated Entities</td> <td></td> <td>United American Properties, Inc.</td> </tr> </table>			4000 Chevy Chase LLC	JWDA	Mitsui Fudosan America, Inc.	Anastasi Development Company	Lightstone	Palisades Capital Partners LLC	Carmel Partners, Inc.	Listen to the River, LLC	PayLock	Catalina Heights, LLC	Los Angeles Chinatown Business Council	The Related Companies	Holland Partner Group	Los Angeles Professional Managers Association	Trammell Crow Residential	iHeartMedia, Inc., Clear Channel Outdoor, and Affiliated Entities		United American Properties, Inc.									
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10. \$390,695	<p><b>Afriat Consulting Group Inc</b></p> <table border="0"> <tr> <td>1005-1013 Everett, LLC</td> <td>CRM Properties Inc.</td> <td>SPB Partners, LLC</td> </tr> <tr> <td>1045 Olive, LLC</td> <td>Donaldson Street Apartments LLC</td> <td>Sportsmen's Lodge REW, LLC</td> </tr> <tr> <td>5750 Hollywood Blvd., LLC</td> <td>Franklin, Jeff</td> <td>The Californian on Wilshire HOA</td> </tr> <tr> <td>900 Hilgard, LLC</td> <td>iHeartMedia, Inc., Clear Channel Outdoor, and Affiliated Entities</td> <td>Weddington Senior Living, LLC</td> </tr> <tr> <td>ACE of California</td> <td>IMT Capital II Sherman Oaks LLC</td> <td>Western &amp; Franklin, LLC</td> </tr> <tr> <td>CH Palladium, LLC</td> <td>Mesmer Properties, LLC</td> <td>Westside Coalition, Inc.</td> </tr> <tr> <td>Charles Company</td> <td>MZA Events, Inc.</td> <td></td> </tr> <tr> <td>Coulter, Benedict</td> <td>P K Equities, Inc.</td> <td></td> </tr> <tr> <td></td> <td>Rampart Village Plaza, LLC</td> <td></td> </tr> </table>			1005-1013 Everett, LLC	CRM Properties Inc.	SPB Partners, LLC	1045 Olive, LLC	Donaldson Street Apartments LLC	Sportsmen's Lodge REW, LLC	5750 Hollywood Blvd., LLC	Franklin, Jeff	The Californian on Wilshire HOA	900 Hilgard, LLC	iHeartMedia, Inc., Clear Channel Outdoor, and Affiliated Entities	Weddington Senior Living, LLC	ACE of California	IMT Capital II Sherman Oaks LLC	Western & Franklin, LLC	CH Palladium, LLC	Mesmer Properties, LLC	Westside Coalition, Inc.	Charles Company	MZA Events, Inc.		Coulter, Benedict	P K Equities, Inc.			Rampart Village Plaza, LLC	
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**E. Top 10 Highest Paying Clients**

In the first quarter of 2017, there were 1,257 registered clients of lobbying entities. Lobbying firms are required to disclose the payments they receive from their clients and the projects associated with those payments. The clients that lobbying firms reported as having paid the most for lobbying services in the first quarter are identified in the table on the following pages. Payments from clients with similar names and projects are aggregated as noted in the table on the following pages.

Each of the top ten highest paying clients spent at least \$111,000 during the quarter. Combined, their payments totaled \$1,569,271 or 11.3 percent of the \$13,897,249 total reported payments from clients.

## TOP 10 HIGHEST PAYING CLIENTS

*Based on Aggregated Client Payments Reported for 2017 Q1*

Client	Total Payments Reported From Client	Detail of Total Payments			Agencies Lobbied
		Lobbying Firm	Payment	Project	
1. Seaview Investors, LLC (and Englander Knabe & Allen on behalf of Seaview Investors, LLC)	\$267,337	Englander Knabe and Allen	\$99,400	Development/6399 Wilshire Blvd., Los Angeles, CA	City Council
			\$8,625	Development/6151 Century Blvd., Los Angeles, CA	No City agencies reported.
			\$7,025	Development/6344 Arizona Circle, Playa Vista, CA	No City agencies reported.
		TChoi and Associates	\$69,283	Proposed Hotel Entitlements/6399 Wilshire Blvd., Los Angeles	City Council
			\$6,815	6151 W. Century Blvd.	No City agencies reported.
			\$4,912	Proposed Hotel entitlements /6344 Arizona Circle, Playa Vista	No City agencies reported.
		Consensus Inc	\$70,018	6399 Wilshire	No City agencies reported
		Armbruster Goldsmith & Delvac LLP	\$1,259	6399 Wilshire Blvd./6399 Wilshire Blvd	No City agencies reported.
2. City Century LLC	\$220,000	Liner LLP	\$220,000	DTLA	City Council, Building and Safety, Planning
3. Lightstone DTLA LLC (and Lightstone and Lighthstone Group)	\$185,273	Sheppard, Mullin, Richter & Hampton LLP	\$120,471	Figueroa Convention Center Hotel	City Council, CLA, Planning
		Urban Solutions, LLC	\$30,177	Proposed Hotel /Pico & Figueroa [CF 16-0073]	City Council
		Arnie Berghoff & Associates	\$30,000	Development projects in the city of Los Angeles	City Council, Planning
		Psomas	\$4,625	Subdivision Map/601 W. Pico Blvd and 1248-1260 S. Figueroa Ave	Planning

**TOP 10 HIGHEST PAYING CLIENTS (cont'd)**

*Based on Aggregated Client Payments Reported for 2017 Q1*

Client	Total Payments Reported From Client	Detail of Total Payments			Agencies Lobbied
		Lobbying Firm	Payment	Project	
4. Lowe Enterprises Inc. (and Lowe Enterprises Real Estate Group)	\$150,107	Liner LLP	\$132,570	Culver City/Washington, National and Venice Blvd.	City Council, Building and Safety, Planning
			\$8,562	Arts District	Building and Safety, LADWP
		Arnbruster Goldsmith & Delvac LLP	\$8,975	2130 Violet/2130 Violet	Council, Building and Safety, Planning
5. iHeartMedia, Inc., Clear Channel Outdoor, and Affiliated Entities	\$144,079	Urban Solutions, LLC	\$75,845	Digital Signage [CF12-1611]	City Council
		Afriat Consulting Group Inc	\$38,234	Assist with securing permits and other issues regarding outdoor advertising/Various locations	Mayor, City Council, City Clerk, Planning
		David Gershwin Consulting	\$30,000	Outdoor Advertising Issues/City of Los Angeles [FILE11-1705].	City Council, Neighborhood Councils
6. Crespi Carmelite High School	\$132,478	Consensus Inc.	\$114,996	Crespi Master Plan	No City agencies reported.
		Craig Lawson & Co., LLC	\$17,482	Master Plan for School Campus/Encino [CPC-2016-4853-VCU-ZV-SPR]	City Council, Neighborhood Councils, Planning
7. AEG	\$119,998	Arnbruster Goldsmith & Delvac LLP	\$35,642	LA Live/LA Live	Planning
			\$33,544	JW Marriott Expansion	No City agencies reported.
			\$812	Grammy Museum/L.A. Live	No City agencies reported.
		M Advisors LLC	\$50,000	Continued development and operations of LA LIVE.	City Attorney, City Council, Convention and Tourism Development, Planning

**TOP 10 HIGHEST PAYING CLIENTS (cont'd)**

*Based on Aggregated Client Payments Reported for 2017 Q1 (cont'd)*

Client	Total Payments Reported From Client	Detail of Total Payments			Agencies Lobbied
		Lobbying Firm	Payment	Project	
8. Monteverdi LLC c/o Paratus Group	\$119,829	Consensus Inc.	\$85,108	Educational & Research Center/West Los Angeles	No City agencies reported.
		Craig Lawson & Co, LLC	\$34,721	Development Project/West LA [CPC-2016-1417-DB]	City Council, Building and Safety, Planning, Engineering
9. Harridge Development Group, LLC	\$118,906	Liner LLP	\$32,960	Reseda/Reseda	City Council, Planning
			\$32,423	Koreatown	City Council, Planning
			\$17,603	Granada Hills	City Council, Neighborhood Councils.
			\$8,967	San Feliciano/Woodland Hills	Planning
			\$6,067	LA Times Industrial	City Council, Planning
			\$802	Lakeview Terrace	Building and Safety
		Psomas	\$10,313	Subdivision map and related entitlements/3240 Wilshire Boulevard	Planning
		Rosenheim & Associates, Inc.	\$4,800	San Fernando Mission Blvd. & Woodley Ave., Granada Hills (RAA Ref. 16-1093) / Northwest Corner of San Fernando Mission Boulevard and Woodley Avenue, Granada Hills	City Council, Planning
			\$2,872	Mulholland Dr. - Woodland Hills (RAA Ref. 14-933) / Mulholland Dr. - Woodland Hills	City Council, Neighborhood Councils, Planning
			\$2,099	Eldridge Avenue, Lakeview Terrace (RAA Ref. 15-1063) / 11600 Eldridge Avenue, Lakeview Terrace	Planning

TOP 10 HIGHEST PAYING CLIENTS (cont'd)					
Based on Aggregated Client Payments Reported For 2017 Q1					
Client	Total Payments Reported From Client	Detail of Total Payments			Agencies Lobbied
		Lobbying Firm	Payment	Project	
10. Trammell Crow Residential	\$111,264	Liner LLP	\$64,189	Maple Multi-Family Development L.L.C.	City Attorney, Planning
		Urban Solutions, LLC	\$32,075	Proposed residential development/850 S. Hill Street	City Council
		Kindel Gagan	\$15,000	Development of a mixed-use residential project at 850 S Hill St, LA 90014	City Council, Planning, City, LADOT

**F. Fundraising**

Lobbying entities are required to disclose the fundraising they engage in on behalf of elected City officials, candidates, and committees. Of the 574 first-quarter lobbying entities, 17 (3 percent) reported fundraising activity, which totaled \$61,750. A breakdown of the first-quarter fundraising activity as reported by these nine lobbying firms and eight lobbyists is provided in the table below. Entities that reported identical amounts for the same candidate or officeholder may have served as co-hosts for the same fundraising event.

FUNDRAISING 2017 Q1				
Rank & Total Raised	Name of Lobbying Entity	Type of Entity	Recipients	
1. \$7,750	Veronica Perez & Associates	Firm	<i>Monica Rodriguez for City Council</i> ..... \$7,750	
2. \$7,000	Urban Solutions, LLC	Firm*	<i>Curren Price, Jr. for City Council 2017</i> ..... \$7,000	
3. \$6,800	Englander Knabe and Allen	Firm	<i>Cedillo for City Council 2017</i> ..... \$2,500	
			<i>Monica Rodriguez for City Council 2017 – General</i> ..... \$1,900	
			<i>Cedillo for City Council General 2017</i> ..... \$1,400	
			<i>Krekorian for City Council 2009 Officeholder</i> .... \$1,000	
4. \$5,800	Kindel Gagan	Firm	<i>Monica Rodriguez for City Council 2017 – General</i> ..... \$5,800	
5. \$4,500	Jeffer Mangels Butler & MitchellLLP	Firm	<i>Koretz for City Council 2017</i> ..... \$4,500	
6. \$4,500	Benjamin Reznick	Lobbyist	<i>Koretz for City Council 2017</i> ..... \$4,500	

FUNDRAISING 2017 Q1 (cont'd)				
7.	\$4,100	Jeffrey S. McConnell	Lobbyist	<i>Monica Rodriguez for City Council 2017 –</i> <i>General</i> ..... \$1,400 <i>Cedillo for City Council 2017</i> ..... \$1,000 <i>Cedillo for City Council General 2017</i> ..... \$700 <i>Monica Rodriguez for City Council 2017</i> ..... \$500 <i>Krekorian for City Council 2009 Officeholder</i> ..... \$500
8.	\$3,900	M Advisors LLC	Firm	<i>Harris-Dawson for City Council 2015</i> <i>Officeholder</i> ..... \$3,700 <i>Koretz for City Council 2017</i> ..... \$200
9.	\$3,500	Glaser, Weil, Fink, Howard, Avchen & Shapiro, LLP	Firm*	<i>Cedillo for City Council 2017</i> ..... \$2,800 <i>Harris-Dawson for City Council 2015</i> <i>Officeholder</i> ..... \$700
10.	\$3,500	Manatt Phelps & Phillips LLP	Firm	<i>Monica Rodriguez for City Council 2017 –</i> <i>General</i> ..... \$3,500
11.	\$2,800	James Santa Maria	Lobbyist	<i>Harris-Dawson for City Council 2015</i> ..... \$2,800
12.	\$2,800	The Santa Maria Group	Firm	<i>Harris-Dawson for City Council 2015</i> ..... \$2,800
13.	\$1,700	Harvey A. Englander	Lobbyist	<i>Cedillo for City Council General 2017</i> ..... \$700 <i>Cedillo for City Council 2017</i> ..... \$500 <i>Krekorian for City Council 2009 Officeholder</i> ..... \$500
14.	\$1,400	David Herbst	Lobbyist	<i>Mike Bonin for City Council 2013 Officeholder</i> <i>Account</i> ..... \$1,400
15.	\$700	Gregory J. Spiker	Lobbyist	<i>Krekorian for City Council 2009 Officeholder</i> ..... \$700
16.	\$500	Marcus A. Allen	Lobbyist	<i>Cedillo for City Council 2017</i> ..... \$500
17.	\$500	Eric W. Rose	Lobbyist	<i>Cedillo for City Council 2017</i> ..... \$500

\*Sole proprietor

## G. Contributions

Lobbying entities must also report on a quarterly basis the contributions they make or deliver or for which they act as intermediaries. A lobbying entity delivers a contribution for another person when the lobbying entity causes the contribution to be mailed or physically conveyed to the recipient.

A lobbying entity is an intermediary for a contribution when the lobbying entity makes the contribution, itself, on behalf of another party who then reimburses the lobbying entity. The identity of a person for whom a lobbying entity acts as an intermediary must be disclosed.

The making of certain contributions is prohibited. Los Angeles City Charter Section 470(c)11 bans lobbyists and lobbying firms from making contributions to elected City officials, candidates, or their City-controlled committees if they are required to be registered to lobby the City office the official or candidate holds or seeks. This ban does not extend to lobbyist employers.

In the first quarter, three lobbyist employers reported delivering a combined \$4,900 in contributions. These contributions are detailed in the table on the next page.

MADE CONTRIBUTIONS 2017 Q1			
Rank & Total Delivered	Name of Lobbying Entity	Type of Entity	Recipients
1. \$2,100	Apartment Association of Greater L.A.	Employer	<i>Koretz for City Council 2017</i> ..... \$700 <i>Mike Bonin for City Council 2017</i> ..... \$700 <i>Monica Rodriguez for City Council 2017</i> ..... \$700
2. \$1,400	California Resources Corporation	Employer	<i>Cedillo for City Council 2017</i> ..... \$700 <i>Harris-Dawson for City Council 2015 Officeholder</i> ..... \$700
3. \$1,400	Laborers Local 300 Laborers Local 300	Employer	<i>Krekorian for City Council 2009 Officeholder</i> ..... \$700 <i>Monica Rodriguez for City Council 2017 – General</i> ..... \$700

Also during the reporting period, six lobbyists, four lobbying firms, and two lobbyist employers reported delivering \$46,650 in contributions to the committees of 10 City officeholder and two City Council candidates.

DELIVERED CONTRIBUTIONS 2017 Q1			
Total Made	Name of Lobbying Entity	Type of Entity	Recipients
1. \$9,350	Kindel Gagan	Firm	<i>Monica Rodriguez for City Council 2017 – General</i> .....\$5,050 <i>Karo Torossian for Council 2017</i> .....\$1,400 <i>Krekorian for City Council 2009 Officeholder</i> .....\$1,400 <i>Koretz for City Council 2017</i> .....\$1,000 <i>Garcetti for Mayor 2017</i> ..... \$500
2. \$8,400	Building Owners & Managers Assn	Employer	<i>Bob Blumenfield for City Council 2013 – Officeholder Account</i> .....\$1,400 <i>Re-Elect Mike Feuer City Attorney 2017</i> .....\$1,400 <i>Garcetti for Mayor 2017</i> .....\$1,400 <i>Friends of Eric Garcetti Officeholder</i> .....\$1,400 <i>Joe Buscaino for City Council 2011 Officeholder</i> ..... \$700 <i>Mike Bonin for City Council 2013 Officeholder Account</i> ..... \$700 <i>Mike Bonin for City Council 2017</i> ..... \$700 <i>Mitch O'Farrell for City Council 2017</i> ..... \$700
3. \$6,800	Englander Knabe and Allen	Firm	<i>Cedillo for City Council General 2017</i> .....\$3,900 <i>Monica Rodriguez for City Council 2017 – General</i> .....\$1,900 <i>Krekorian for City Council 2009 Officeholder</i> .....\$1,000
4. \$4,500	Jeffer Mangels Butler & Mitchell LLP	Firm	<i>Koretz for City Council 2017</i> .....\$4,500
5. \$4,500	Benjamin D. Reznik	Lobbyist	<i>Koretz for City Council 2017</i> .....\$4,500

DELIVERED CONTRIBUTIONS 2017 Q1 (cont'd)			
Total Made	Name of Lobbying Entity	Type of Entity	Recipients
6. \$4,100	Jeffrey D. McConnell	Lobbyist	<i>Monica Rodriguez for City Council 2017 –</i> <i>General</i> .....\$1,900 <i>Cedillo for City Council 2017</i> .....\$1,000 <i>Cedillo for City Council General 2017</i> ..... \$700 <i>Krekorian for City Council 2009 Officeholder</i> ..... \$500
7. \$3,500	Beverly Kenworthy	Lobbyist	<i>Curren Price, Jr. for City Council 2017</i> ..... \$700 <i>Joe Buscaino for City Council 2017</i> ..... \$700 <i>Koretz for City Council 2017</i> ..... \$700 <i>Mike Bonin for City Council 2017</i> ..... \$700 <i>Mitch O'Farrell for City Council 2017</i> ..... \$700
8. \$2,100	Central City Association	Employer	<i>Councilmember Curren Price Officeholder</i> <i>Account</i> ..... \$700 <i>Karo Torossian for Council 2017</i> ..... \$700 <i>Krekorian for City Council 2009 Officeholder</i> ..... \$700
9. \$1,700	Harvey A. Englander	Lobbyist	<i>Cedillo for City Council 2017</i> ..... \$500 <i>Cedillo for City Council General 2017</i> ..... \$700 <i>Krekorian for City Council 2009 Officeholder</i> ..... \$500
10. \$700	Ken Spiker and Assoc Inc	Firm	<i>Krekorian for City Council 2009 Officeholder</i> ..... \$700
11. \$500	Marcus D. Allen	Lobbyist	<i>Cedillo for City Council 2017</i> ..... \$500
12. \$500	Eric D. Rose	Lobbyist	<i>Cedillo for City Council 2017</i> ..... \$500

## H. Activity Expenses

Lobbying entities are required to report the payments they make to benefit City officials and their immediate family members each quarter. LAMC §§ 48.08(B)(4)–(5), 48.08(C)(5)–(6), 48.08(D)(7)–(8). Activity expenses include gifts, and they must be itemized if they are valued at \$25 or more. *Id.*; LAMC § 48.02. Just as lobbyists and lobbying firms cannot make certain campaign contributions, they also cannot make gifts to City officials. LAMC § 48.5.8(C)(4)(a). Gifts from lobbyist employers are not prohibited, but they may not exceed \$100 per City official per year. LAMC § 48.5.8(C)(4)(b). As noted in the table on the following pages, three lobbyist employers reported activity expenses totaling \$1,251 in the first quarter of 2017.

**ACTIVITY EXPENSES 2017 Q1**

<b>Total</b>	<b>Lobbying Entity</b>	<b>Type of Entity</b>	<b>Recipient</b>	<b>Description</b>	<b>Value</b>
1. \$700	Hollywood Chamber of Commerce	Employer	Nicole Carcel <i>City Attorney Administrative Coordinator II</i> Office of the City Attorney	Heroes of Hollywood Luncheon	\$100
			Sarah Dusseault <i>Chief of Staff</i> Council District 4	Heroes of Hollywood Luncheon	\$100
			Mike Feuer <i>City Attorney</i> Office of the City Attorney	Heroes of Hollywood Luncheon	\$100
			Mitch O'Farrell, <i>Councilmember</i> Council District 13	Heroes of Hollywood Luncheon	\$100
			Robert Park <i>Central Area Representative</i> Office of the Mayor	Heroes of Hollywood Luncheon	\$100
			David Ryu <i>Councilmember</i> Council District 4	Heroes of Hollywood Luncheon	\$100
			Lisette Covarrubias <i>City Planning Associate</i> Office of City Planning	2017 Economic Development Summit	\$50
			Cheryl Getuiza, <i>Public Information Director</i> Office of City Planning	2017 Economic Development Summit	\$50

**ACTIVITY EXPENSES 2017 Q1 (cont'd)**

<b>Total</b>	<b>Lobbying Entity</b>	<b>Type of Entity</b>	<b>Recipient</b>	<b>Description</b>	<b>Value</b>
2. \$478	University of Southern California	Employer	Stella Catanzarite <i>Senior Management Analyst</i> Economic Workforce Development	Business of Biotech event	\$70
			Jasson Crockett <i>Business Team Representative</i> Office of the Mayor	Business of Biotech event	\$70
			Anna Hovasapian <i>Senior Legislative Deputy</i> Council District 2	Business of Biotech event	\$70
			Kevin Ocubillo, <i>Transportation &amp; Planning Deputy</i> Council District 14	Business of Biotech event	\$70
			Juan Romero <i>Program Coordinator</i> Economic Workforce Development	Business of Biotech event	\$70
3. \$73	Edison International and Affiliates	Employer	Betty Oyama, <i>Project Coordinator</i> , Department of Neighborhood Empowerment	Ticket/meal/beverages (Pat Brown Institute for Public Affairs)	\$73

**I. Public Access**

Detailed information about lobbying entities and their clients is available on the lobbying page of the Ethics Commission’s web site. Our electronic filing system is instantly updated when a registration occurs or a quarterly report is filed. Registration statements and quarterly reports may be viewed online, and the public can also conduct queries to retrieve specific information about lobbying entities and their activities.

This and other quarterly summaries are available on the Ethics Commission’s lobbying page.