
Item 12
Information

Quarterly Lobbying Report

Executive Summary: This item presents a summary of activities reported to the Ethics Commission by lobbying entities for the fourth quarter of 2016.

Recommended Action: This item is for informational purposes only.

Presenter: Mark Low, Lobbying Program Manager

Lobbying Report: 4th Quarter 2016

A. Introduction

The Municipal Lobbying Ordinance (MLO) regulates persons who receive compensation to lobby City officials. Los Angeles Municipal Code (LAMC) §§ 48.01, *et seq.* In LAMC § 48.01(B), the MLO makes several findings regarding lobbying activity, including the following:

1. Citizens have a right to know the identities of those who attempt to influence City decisions;
2. Public disclosure by lobbyists and their clients regarding their lobbying activities is essential to citizen confidence in the integrity of local government;
3. It is in the public interest to ensure that lobbyists do not misrepresent facts or their positions;
4. It is in the public interest to ensure that lobbyists do not place City officials under personal obligation to themselves or their clients.

To help ensure adequate and effective disclosure regarding efforts to lobby City government, lobbying entities are required to file quarterly disclosure reports. *See* LAMC §§ 48.01(B)(6), 48.08. This item summarizes information disclosed on the lobbying reports filed for the fourth quarter of 2016.

B. Legal Background

1. Definitions

The MLO defines lobbying activity generally as compensated conduct related to communications with City officials that are designed to influence municipal matters. LAMC § 48.02. The lobbying entities that are regulated by the MLO include lobbyists, lobbying firms, and lobbyist employers.

A lobbyist is an individual who is compensated to spend 30 or more hours in a three-month period to engage in lobbying activities that include at least one direct communication with a City employee, including commissioners, that is designed to influence a City matter on behalf of another person. *Id.* A lobbying firm is an entity that is entitled to receive \$1,000 in compensation for engaging in lobbying activities on behalf of another person during a three-month period, if a partner, owner, shareholder, owner, or employee of the entity qualifies as a lobbyist. *Id.* A lobbying firm may be an individual lobbyist. Finally, a lobbyist employer is an entity that employs a lobbyist in-house to lobby on the entity's behalf. *Id.*

Certain persons are exempt from the lobbying regulations. These include individuals acting in an official government capacity, newspapers and other media outlets that publish editorials or paid advertising, persons whose only activity is bidding on a City contract, and 501(c)(3) organizations created to provide services to indigent persons and that organization's employees when acting in the scope of that employment. LAMC § 48.03.

2. Registration and Reporting

Lobbyists and lobbying firms are required to register with the Ethics Commission on an annual basis. LAMC §§ 48.07(A)-(B). Registration is required within 10 days after the end of the month in which the qualification threshold is met. LAMC § 48.07(A). The fees for each year's registration are \$450 per lobbyist plus \$75 for each client from whom the lobbyist is entitled to receive \$250 or more in a calendar quarter. LAMC § 48.07(C).

Every lobbying entity is required to file quarterly disclosure reports once it or, for lobbyist employers, one of its employees qualifies as a lobbying entity. LAMC § 48.08(A)(1). They must continue to submit quarterly reports until registration is terminated, either voluntarily or automatically by virtue of the end of the calendar year. The disclosure reports must contain specific information, including the following:

- a. Each City agency that a lobbyist attempted to influence. LAMC §§ 48.08(B)(12), 48.08(C)(14).
- b. Each municipal matter that a lobbyist employer attempted to influence. LAMC § 48.08(D)(6).
- c. Total payments from clients to lobbying firms. LAMC § 48.08(C)(4).
- d. Total payments to lobbyists by lobbying firms and lobbyist employers. LAMC §§ 48.08(C)(7)(a), 48.08(D)(3).
- e. The elected City officials, candidates, and committees for which a lobbyist engaged in fundraising activity, as well as the dates of the activity and the amount of money raised. LAMC §§ 48.08(B)(7), 48.08(C)(9), 48.08(D)(10).
- f. Services provided by a lobbyist to a City candidate or ballot measure campaign or to the City under contract, including the amount of compensation received for those services. LAMC §§ 48.08(B)(10)-(11), 48.08(C)(12)-(13).

3. Prohibited Activities

Lobbying entities are prohibited from engaging in certain types of activity. They may not attempt to deceive City officials. LAMC §§ 48.04(B), (D). They may not place City officials under personal obligation to them. LAMC § 48.04(A). They may not create a municipal matter for the purpose of being retained to lobby on that matter. LAMC § 48.04(C).

Lobbyists and lobbying firms are also limited in certain financial activities. They may engage in fundraising, but they may not make campaign contributions to elected City officials, candidates, or their committees if they are required to be registered to lobby the office the official or candidate holds or seeks. Los Angeles City Charter § 470(c)(11). And they may not make or act as an intermediary in the making of a gift to a City official. LAMC §§ 48.04(E), 49.5.8(A)-(C).

C. Fourth Quarter Compliance

In the fourth quarter of 2016, there were 426 registered lobbyists and 133 registered lobbying firms, including 49 sole proprietorships. In addition, there were 77 lobbyist employers.

These 636 lobbying entities were required to file 587 disclosure reports for the fourth quarter (the 49 sole proprietor lobbyists were required to file a lobbying firm report but not a lobbyist report). A total of 572 reports (97.6 percent) were filed on time. Penalties totaling \$750 were paid in connection with reports filed past the January 31 deadline. The tables in this report detail and summarize the information that was disclosed through all reports filed for the quarter.

D. Top 10 Highest Paid Lobbying Firms

Lobbying firms are required to report the total amount of payments they receive each quarter from the clients they represent. A total of \$17,076,190 in payments from clients was reported by all lobbying firms for the fourth quarter of 2016.

The ten firms that reported the highest total payments from clients are identified in the table on the following pages. Each of the top ten firms reported receiving at least \$395,000 from clients in the fourth quarter. Together, the ten firms reported receiving a total of \$8,689,290 which represents 50.9 percent of all payments from clients reported by all lobbying firms for the fourth quarter of 2016.

TOP 10 HIGHEST PAID LOBBYING FIRMS

Based on Client Payments Reported as Received In 2016 Q4

| Rank & Payments | Firm & Clients |
|-----------------|--|
| 1. \$2,179,521 | <p>Liner LLP</p> <p>809 S. Flower LLC Arc Capital Partners LLC Atlas Capital Group, LLC Bancroft Capital Barlow Respiratory Hospital Bastion Development Corporation Beshty, Walead Champion Real Estate Company CityView CRE-HAR SoCal Lot JV, LLC/So Cal North Serrano SPV I, LLC CRE-HAR SoCal Office JV, LLC Crossroads Associates LLC CTK Ventures CV 1800 Beverly, LLC Deep Green Housing & Community Development Estate Four EYP Realty Forest City Residential West, Inc. Gilmore Associates</p> <p>Greenland LA Metropolis Development II LLC Harridge Development Group, LLC Hollywood International Regional Center Jade Enterprises, LLC Jamison Properties, LP Jia Yuan USA Co., Inc. Ladder Capital Finance Larchmont Village Partners One LLC LaTerra Development, LLC Laurus Corporation Leap of Faith Partners Lennar Lindy Trust and Margaret L. Blume Trust Local Construct Los Angeles Streetcar, Inc. Lowe Enterprises Inc. Maguire Properties - 755 S. Figueroa, LLC Maple Multi-Family Land CA, L.P Metspresso LLC Millennium Partners MREC HD Blake Street MREC HD Elysian Park, LLC MREC Tramonto, LLC National Electrical Contractors Association</p> <p>Nationwide RP Corporation Nike, Inc. Nordhoff Associates, LLC NP Robertson Property Oxford Capital Group Prime/CRDF Mission Hills, LLC Realm Group LLC Ryda Ventures LLC Sannes, Michael Sasu, LLC Shappell Liberty Investment Properties, LLC Simone 2015 LP Skid Row Housing Trust So Cal North Serrano SPV I, LLC Southern California Ambulance Sullivan Equity Partners LLC Tatsu Ramen LLC Trammell Crow Residential Vintage Westwood LLC Westland Partners, Inc Whitsett Avenue Partners, LLC WP West Development Enterprises</p> |

TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)

Based on Client Payments Reported as Received In 2016 Q4

| Rank & Payments | Firm & Clients |
|-----------------|---|
| 2. \$1,225,980 | <p>Englander Knabe and Allen</p> <p>300 South Robertson LLC 4G Wireless, Inc. 5959 LLC Accela, Inc. American Golf Corporation Anthem, Inc. Art of Living Foundation USA AT&T Enterprise Services (AT & T and its affiliates) Avaya, Inc. Bel Air Cliff Property Holding Inc. Beverly Hills Greater Los Angeles Association of Realtors BLH Construction Co. BNSF Railway Company Boingo Wireless, Inc. Bridge Housing Corporation Burke, Williams & Sorensen, LLP For City of Alhambra California Trucking Association Calmet CALTROP City of Alhambra City of Ontario Clay Lacy Aviation</p> <p>Coca Cola Bottling USA Crews of California, Inc. Downtown Center Studios Elections Systems & Software LLC Enterprise Rent-A-Car Company of Los Angeles First City Pacific, Inc. Gavin de Becker & Associates, Inc. Gilmore Associates Gohar Afifi Greater California Livery Association HNTB Corporation IMPEX Technologies, Inc. Independent Taxi Company Itron, Inc. JetBlue Airways Corporation Katten Muchin Rosenman LLP LA Checker Cab Cooperative, Inc. La Terra Development LLC Los Angeles City Attorneys Association Mark Adrian Reed Mobilitie Management LLC Motorola, Inc. Official Police Garage Assn of LA OmniEarth One Concern, Inc. Onni Contracting (CA) Inc.</p> <p>OUE USA Services Corp. Pacific 9 PGACA Presence Technologies, LLC Quick Silver Towing, Inc. Renovate America, Inc. SAS Institute Inc. Seaview Investors, LLC Silicon Bay - 514 Santa Clara LLC Skanska USA Civil Inc. Sodexo America, LLC Southland News Distribution Co., LLC State Partners LLC on behalf of EMC Corporation The Ruth Group Total Transportation Services, Inc. - TTSI TRC Solutions, Inc. UCBA Trade Association United Taxi Universal Technical Institute, Inc. US Metro Group, Inc. Waste Management Inc. Westfield Airports, LLC Westfield, LLC William Blair WylanJames Development LLC Xerox Business Services, LLC and its Affiliates</p> |

TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)

Based on Client Payments Reported as Received In 2016 Q4

| Rank & Payments | Firm & Clients |
|-----------------|---|
| 3. \$1,070,269 | <p>Armbruster Goldsmith & Delvac LLP</p> <p>11460 Gateway LLC 2800 Casitas LLC 4180 Wilshire LLC 5955 De Soto, LLC 6104 Hollywood, LLC 646 South Broadway LLC 649 South Olive LLC 7107 KWLF Developers, LLC 740 South Broadway LLC 93-97 Wythe Avenue LLC Academy of Motion Picture Arts & Sciences AEG Alliance Development American Commercial Equities Amoroso Company Apel, Paul Aragon Belmont Village Senior Living Biergarten, LLC Black Equities BLDG Partners blvd hospitality Bolour Brentwood School California Landmark Camden USA, Inc. Canfield Development, Inc. Caruso Affiliated Cascades Project Owner LLC Case Real Estate Planners I, LLC Catenary Group/Jason Post CDC Mar Panama, LLC Chapman Court, LLC CIM Group City Market of Los Angeles Clearwater Communities Costco Wholesale Crest Real Estate</p> <p>Crown Acquisitions, Inc. Douglas Emmett Elm Tree Investments Equity Residential Faring Capital, LLC Fifield Companies Frost/Chaddock Developers, LLC G.H. Palmer GAW Capital Partners Genton Property Group Glencoe Avenue Associates LLC Greystar Griffin Opportunities, LLC Halavi Family Trust/La Brea 9 LLC Hawkins Way Capital, LLC Hollywood Motors Hollywood Sycamore LLC IMT Capital LLC Innovative Dining Group Intelligent Design Real Estate Irvine Riverside W, LLC Jade Enterprises Jamison Properties, LP Joan's on Third Karma Company, LLC Karney Management Company KB Home KOAR Institutional Advisors, LLC KOR Group LA Hollywood Properties LLC Labi, Adrien Land Sea Air Leasing, Corp Laurus Corporation LeFrak Lenmar Beverly Glen LLC Lennar Multifamily Lincoln Property Company Lizard Capital LLC</p> <p>Lowe Enterprises Real Estate Group M David Paul MacFarlane Partners Marlborough School Mazzone, Angelo MCRT Investments LLC MGA North LLC Milken Community Schools Next Century Associates, LLC NMS Properties, Inc. Oakmont Capital Oceanwide Plaza LLC Omninet ONNI Group Contracting (California) Inc. Palisades Capital Partners Pebblebrook Hotels Precision Development Company PSS West L.A., LLC RAR2-Villa Marina Center CA, LLC Regalian, LLC Related California Seaview Investors, LLC Silver Lake Pinnacle LLC Sonnenblick, Robert Spectrum Group Real Estate Stephen Wise Temple SunCal Terra River LLC The Buckley School The Hanover Company The Macerich Company The Mirman School The Walt Disney Company Trammell Crow Company TriStar Realty Group, LLC UB RiverRow LLC UDR United Technologies Corporation</p> |

(continued on next page)

TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)

Based on Client Payments Reported as Received In 2016 Q4

| Rank & Payments | Firm & Clients | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
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| | <p>Armbruster Goldsmith & Delvac LLP <i>(continued from previous page)</i></p> <table border="0"> <tr> <td>University of Southern California</td> <td>Walgreens</td> <td>Wilkes, Gary</td> </tr> <tr> <td>Urban View Investments, LLC</td> <td>Weddington Living LLC</td> <td>Wilshire Skyline, Inc.</td> </tr> <tr> <td>US Longton, Inc.</td> <td>Westmark School</td> <td>Windward School</td> </tr> <tr> <td></td> <td>Westwood Marketplace</td> <td>YSHRE LA LLC</td> </tr> <tr> <td></td> <td>Westwood3, LLC</td> <td></td> </tr> </table> | University of Southern California | Walgreens | Wilkes, Gary | Urban View Investments, LLC | Weddington Living LLC | Wilshire Skyline, Inc. | US Longton, Inc. | Westmark School | Windward School | | Westwood Marketplace | YSHRE LA LLC | | Westwood3, LLC | | | | | | | | | | | | | | | | | | | |
| University of Southern California | Walgreens | Wilkes, Gary | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Urban View Investments, LLC | Weddington Living LLC | Wilshire Skyline, Inc. | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| US Longton, Inc. | Westmark School | Windward School | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | Westwood Marketplace | YSHRE LA LLC | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | Westwood3, LLC | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 4. \$821,347 | <p>Ek and Sunkin</p> <table border="0"> <tr> <td>Arrow Technology</td> <td>Greater Los Angeles Collective Alliance</td> <td>Los Angeles Business Council</td> </tr> <tr> <td>BreitBurn Management Company</td> <td>Hankook Property Management Company, Inc.</td> <td>Los Angeles Wholesale Produce Mart</td> </tr> <tr> <td>Canfield Development</td> <td>Harvard Westlake School</td> <td>McCourt Global Nursery Products</td> </tr> <tr> <td>CBS Group</td> <td>Hecate Energy</td> <td>Paramount Contractors</td> </tr> <tr> <td>CGI Strategies</td> <td>Hilton Hotels</td> <td>Paramount Studios</td> </tr> <tr> <td>City Century</td> <td>Historic Holmby Westwood</td> <td>Primestor Development, Inc.</td> </tr> <tr> <td>Clear Channel</td> <td>Jamison Properties</td> <td>Spectrum Group Real Estate</td> </tr> <tr> <td>Competitor Group</td> <td>Jia Long Real Estate Development</td> <td>Sugarfish</td> </tr> <tr> <td>Datum</td> <td>LA Mart</td> <td>The Washinton Group</td> </tr> <tr> <td>Freeport-McMoRan Oil & Gas</td> <td></td> <td>Walter J Company</td> </tr> <tr> <td></td> <td></td> <td>Westside Campus Owner, LLC</td> </tr> </table> | Arrow Technology | Greater Los Angeles Collective Alliance | Los Angeles Business Council | BreitBurn Management Company | Hankook Property Management Company, Inc. | Los Angeles Wholesale Produce Mart | Canfield Development | Harvard Westlake School | McCourt Global Nursery Products | CBS Group | Hecate Energy | Paramount Contractors | CGI Strategies | Hilton Hotels | Paramount Studios | City Century | Historic Holmby Westwood | Primestor Development, Inc. | Clear Channel | Jamison Properties | Spectrum Group Real Estate | Competitor Group | Jia Long Real Estate Development | Sugarfish | Datum | LA Mart | The Washinton Group | Freeport-McMoRan Oil & Gas | | Walter J Company | | | Westside Campus Owner, LLC |
| Arrow Technology | Greater Los Angeles Collective Alliance | Los Angeles Business Council | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| BreitBurn Management Company | Hankook Property Management Company, Inc. | Los Angeles Wholesale Produce Mart | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Canfield Development | Harvard Westlake School | McCourt Global Nursery Products | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| CBS Group | Hecate Energy | Paramount Contractors | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| CGI Strategies | Hilton Hotels | Paramount Studios | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| City Century | Historic Holmby Westwood | Primestor Development, Inc. | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Clear Channel | Jamison Properties | Spectrum Group Real Estate | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Competitor Group | Jia Long Real Estate Development | Sugarfish | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Datum | LA Mart | The Washinton Group | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Freeport-McMoRan Oil & Gas | | Walter J Company | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | Westside Campus Owner, LLC | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |

TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)

Based on Client Payments Reported as Received In 2016 Q4

| Rank & Payments | Firm & Clients | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
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| 5. \$805,809 | <p>Craig Lawson & Co., LLC</p> <table border="0"> <tr> <td>1045 Olive LLC</td> <td>Fay Avenue Art District</td> <td>Onni Contracting</td> </tr> <tr> <td>1200 S. Figueroa LLC</td> <td>Dwellings LLC</td> <td>Palisades Capital Partners LLC</td> </tr> <tr> <td>28th Church</td> <td>Goldman Trust</td> <td>PATH Ventures</td> </tr> <tr> <td>A Community of Friends</td> <td>Greenland US Holding Co.</td> <td>R.D. Olson Development</td> </tr> <tr> <td>Abode Communities</td> <td>Habita Arts District LLC</td> <td>Rodeo Properties LLC</td> </tr> <tr> <td>Alameda & Fourth LLC</td> <td>Holland Partners</td> <td>Sandstone Properties</td> </tr> <tr> <td>Amidi Group</td> <td>Hollywood Forever Inc.</td> <td>Santa Fe Investments</td> </tr> <tr> <td>BH Palms Investment</td> <td>Hudson Pacific</td> <td>Shammas Realty LLC</td> </tr> <tr> <td>BLVD Partners</td> <td>Jade Enterprises</td> <td>Skid Row Housing Trust</td> </tr> <tr> <td>Boss Law Firm</td> <td>Jamison Properties LP</td> <td>SRG Properties</td> </tr> <tr> <td>Career Lofts - LA</td> <td>Johnson Fain Architects</td> <td>SRO Housing Corp.</td> </tr> <tr> <td>Carmel Partners Inc.</td> <td>Kaiser Foundation Health Plan Inc.</td> <td>St Matthews Parish School</td> </tr> <tr> <td>Carson Corner LLC</td> <td>LB Property Management</td> <td>Sterling Education West</td> </tr> <tr> <td>Caruso Affiliated Holdings</td> <td>Lifan Tower LLC</td> <td>Sumitomo Realty</td> </tr> <tr> <td>CIM Group</td> <td>Lincoln Property Co.</td> <td>System Property</td> </tr> <tr> <td>CityView</td> <td>Lockwood Development</td> <td>Taylor Yards LLC</td> </tr> <tr> <td>Combined Properties</td> <td>Partners</td> <td>Temple Israel of Hollywood</td> </tr> <tr> <td>Continuum Partners</td> <td>Maguire Properties</td> <td>The City Market of Los Angeles</td> </tr> <tr> <td>Crespi Carmelite High School</td> <td>Maple Multi-Family Land CA</td> <td>The Condor LLC</td> </tr> <tr> <td>Crown Equity</td> <td>Marina Business Center LLC</td> <td>The Hanover Company</td> </tr> <tr> <td>Deep Green Housing</td> <td>Markwood Enterprises</td> <td>Think Tank Gallery</td> </tr> <tr> <td>DK Connections LLC</td> <td>McCadden Plaza L.P.</td> <td>UDR, Inc.</td> </tr> <tr> <td>Dynamic Development Co.</td> <td>Mercy Housing</td> <td>Universal Villas LLC</td> </tr> <tr> <td>Eiden Inc.</td> <td>Mitsui Fudosan America</td> <td>USC Caruso Catholic Center & Our Savior Parish Church</td> </tr> <tr> <td>Equity Residential</td> <td>Monteverdi LLC c/o Paratus Group</td> <td>Venice Pacific Investments LP</td> </tr> <tr> <td>Fashion District Residences LLC</td> <td>Museum Associates</td> <td>Verbukh, Isaac</td> </tr> <tr> <td></td> <td></td> <td>Walter N Marks Inc</td> </tr> </table> | 1045 Olive LLC | Fay Avenue Art District | Onni Contracting | 1200 S. Figueroa LLC | Dwellings LLC | Palisades Capital Partners LLC | 28th Church | Goldman Trust | PATH Ventures | A Community of Friends | Greenland US Holding Co. | R.D. Olson Development | Abode Communities | Habita Arts District LLC | Rodeo Properties LLC | Alameda & Fourth LLC | Holland Partners | Sandstone Properties | Amidi Group | Hollywood Forever Inc. | Santa Fe Investments | BH Palms Investment | Hudson Pacific | Shammas Realty LLC | BLVD Partners | Jade Enterprises | Skid Row Housing Trust | Boss Law Firm | Jamison Properties LP | SRG Properties | Career Lofts - LA | Johnson Fain Architects | SRO Housing Corp. | Carmel Partners Inc. | Kaiser Foundation Health Plan Inc. | St Matthews Parish School | Carson Corner LLC | LB Property Management | Sterling Education West | Caruso Affiliated Holdings | Lifan Tower LLC | Sumitomo Realty | CIM Group | Lincoln Property Co. | System Property | CityView | Lockwood Development | Taylor Yards LLC | Combined Properties | Partners | Temple Israel of Hollywood | Continuum Partners | Maguire Properties | The City Market of Los Angeles | Crespi Carmelite High School | Maple Multi-Family Land CA | The Condor LLC | Crown Equity | Marina Business Center LLC | The Hanover Company | Deep Green Housing | Markwood Enterprises | Think Tank Gallery | DK Connections LLC | McCadden Plaza L.P. | UDR, Inc. | Dynamic Development Co. | Mercy Housing | Universal Villas LLC | Eiden Inc. | Mitsui Fudosan America | USC Caruso Catholic Center & Our Savior Parish Church | Equity Residential | Monteverdi LLC c/o Paratus Group | Venice Pacific Investments LP | Fashion District Residences LLC | Museum Associates | Verbukh, Isaac | | | Walter N Marks Inc |
| 1045 Olive LLC | Fay Avenue Art District | Onni Contracting | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 1200 S. Figueroa LLC | Dwellings LLC | Palisades Capital Partners LLC | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 28th Church | Goldman Trust | PATH Ventures | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| A Community of Friends | Greenland US Holding Co. | R.D. Olson Development | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Abode Communities | Habita Arts District LLC | Rodeo Properties LLC | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Alameda & Fourth LLC | Holland Partners | Sandstone Properties | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Amidi Group | Hollywood Forever Inc. | Santa Fe Investments | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| BH Palms Investment | Hudson Pacific | Shammas Realty LLC | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| BLVD Partners | Jade Enterprises | Skid Row Housing Trust | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Boss Law Firm | Jamison Properties LP | SRG Properties | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Career Lofts - LA | Johnson Fain Architects | SRO Housing Corp. | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Carmel Partners Inc. | Kaiser Foundation Health Plan Inc. | St Matthews Parish School | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Carson Corner LLC | LB Property Management | Sterling Education West | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Caruso Affiliated Holdings | Lifan Tower LLC | Sumitomo Realty | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| CIM Group | Lincoln Property Co. | System Property | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| CityView | Lockwood Development | Taylor Yards LLC | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Combined Properties | Partners | Temple Israel of Hollywood | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Continuum Partners | Maguire Properties | The City Market of Los Angeles | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Crespi Carmelite High School | Maple Multi-Family Land CA | The Condor LLC | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Crown Equity | Marina Business Center LLC | The Hanover Company | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Deep Green Housing | Markwood Enterprises | Think Tank Gallery | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| DK Connections LLC | McCadden Plaza L.P. | UDR, Inc. | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Dynamic Development Co. | Mercy Housing | Universal Villas LLC | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Eiden Inc. | Mitsui Fudosan America | USC Caruso Catholic Center & Our Savior Parish Church | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Equity Residential | Monteverdi LLC c/o Paratus Group | Venice Pacific Investments LP | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Fashion District Residences LLC | Museum Associates | Verbukh, Isaac | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | Walter N Marks Inc | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |

TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)

Based on Client Payments Reported as Received In 2016 Q4

| Rank & Payments | Firm & Clients | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
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| 6. \$669,197 | <p>Glaser, Weil, Fink, Howard, Avchen & Shapiro, LLP</p> <table border="0"> <tr> <td>1045 Olive</td> <td>Fairfield Investment Company</td> <td>O'Mara, Bettina</td> </tr> <tr> <td>1100 Wilshire Commercial</td> <td>Floor and Décor</td> <td>Ocean Terminal Services</td> </tr> <tr> <td>AltaSea at the Port of Los Angeles</td> <td>Fogel Real Estate</td> <td>Paramount Contractors & Developers</td> </tr> <tr> <td>Bill, Tony</td> <td>Franklin, Jeff</td> <td>Paris West Companies</td> </tr> <tr> <td>Blatteis & Schnur</td> <td>Hollywood International Regional Center</td> <td>Parsons</td> </tr> <tr> <td>BLDG Partners LLC</td> <td>Hollywood International Regional Center</td> <td>Regenerate Power</td> </tr> <tr> <td>Blue Shield of California</td> <td>Hooman Automotive Group</td> <td>Shaaya, Sammi</td> </tr> <tr> <td>Brookfield Office Properties</td> <td>iStar</td> <td>Shapiro, Joel & Lori</td> </tr> <tr> <td>California Hotel and Lodging Association</td> <td>Jamison Realty Advisors, LLC</td> <td>Summit Media</td> </tr> <tr> <td>Casden West LLC</td> <td>LA Taxi Cooperative</td> <td>SunCal Companies</td> </tr> <tr> <td>Chen, Kevin</td> <td>Linear City Development, LLC</td> <td>The Management Group</td> </tr> <tr> <td>Compton and Simpson LLC</td> <td>Lion Boylston, LLC</td> <td>The Taubman Company</td> </tr> <tr> <td>CR&R Environmental Services, Inc.</td> <td>Los Angeles Police Protective League</td> <td>Townscape Management, Inc</td> </tr> <tr> <td>DBP Lincoln, LLC</td> <td>Marina Pacific Hotel and Suites, Inc.</td> <td>TraPac LLC</td> </tr> <tr> <td>Dolores Hope Trust</td> <td>Merlone Geier Partners</td> <td>Urban Blox</td> </tr> <tr> <td>Economic Resources Corporation</td> <td>Modern Parking Inc</td> <td>Van Ness Partners I, LLC</td> </tr> <tr> <td>Edison Water Resources</td> <td>Nederlander of California, Inc.</td> <td>Vopak Terminal Los Angeles, Inc.</td> </tr> <tr> <td></td> <td>New Roads School</td> <td>West 7th Street Property LLC</td> </tr> <tr> <td></td> <td>NSB/Richlar Partnership</td> <td>Wildwood School</td> </tr> <tr> <td></td> <td></td> <td>Wynkoop Properties, LLC</td> </tr> <tr> <td></td> <td></td> <td>Xyvest Holdings Inc.</td> </tr> </table> | | | 1045 Olive | Fairfield Investment Company | O'Mara, Bettina | 1100 Wilshire Commercial | Floor and Décor | Ocean Terminal Services | AltaSea at the Port of Los Angeles | Fogel Real Estate | Paramount Contractors & Developers | Bill, Tony | Franklin, Jeff | Paris West Companies | Blatteis & Schnur | Hollywood International Regional Center | Parsons | BLDG Partners LLC | Hollywood International Regional Center | Regenerate Power | Blue Shield of California | Hooman Automotive Group | Shaaya, Sammi | Brookfield Office Properties | iStar | Shapiro, Joel & Lori | California Hotel and Lodging Association | Jamison Realty Advisors, LLC | Summit Media | Casden West LLC | LA Taxi Cooperative | SunCal Companies | Chen, Kevin | Linear City Development, LLC | The Management Group | Compton and Simpson LLC | Lion Boylston, LLC | The Taubman Company | CR&R Environmental Services, Inc. | Los Angeles Police Protective League | Townscape Management, Inc | DBP Lincoln, LLC | Marina Pacific Hotel and Suites, Inc. | TraPac LLC | Dolores Hope Trust | Merlone Geier Partners | Urban Blox | Economic Resources Corporation | Modern Parking Inc | Van Ness Partners I, LLC | Edison Water Resources | Nederlander of California, Inc. | Vopak Terminal Los Angeles, Inc. | | New Roads School | West 7th Street Property LLC | | NSB/Richlar Partnership | Wildwood School | | | Wynkoop Properties, LLC | | | Xyvest Holdings Inc. |
| 1045 Olive | Fairfield Investment Company | O'Mara, Bettina | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 1100 Wilshire Commercial | Floor and Décor | Ocean Terminal Services | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| AltaSea at the Port of Los Angeles | Fogel Real Estate | Paramount Contractors & Developers | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Bill, Tony | Franklin, Jeff | Paris West Companies | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Blatteis & Schnur | Hollywood International Regional Center | Parsons | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| BLDG Partners LLC | Hollywood International Regional Center | Regenerate Power | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Blue Shield of California | Hooman Automotive Group | Shaaya, Sammi | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Brookfield Office Properties | iStar | Shapiro, Joel & Lori | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| California Hotel and Lodging Association | Jamison Realty Advisors, LLC | Summit Media | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Casden West LLC | LA Taxi Cooperative | SunCal Companies | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Chen, Kevin | Linear City Development, LLC | The Management Group | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Compton and Simpson LLC | Lion Boylston, LLC | The Taubman Company | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| CR&R Environmental Services, Inc. | Los Angeles Police Protective League | Townscape Management, Inc | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| DBP Lincoln, LLC | Marina Pacific Hotel and Suites, Inc. | TraPac LLC | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Dolores Hope Trust | Merlone Geier Partners | Urban Blox | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Economic Resources Corporation | Modern Parking Inc | Van Ness Partners I, LLC | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Edison Water Resources | Nederlander of California, Inc. | Vopak Terminal Los Angeles, Inc. | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | New Roads School | West 7th Street Property LLC | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | NSB/Richlar Partnership | Wildwood School | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | Wynkoop Properties, LLC | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | Xyvest Holdings Inc. | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 7. \$606,345 | <p>Mayer Brown LLP</p> <table border="0"> <tr> <td>2222 South Figueroa Street, LLC</td> <td>CGI Strategies In Real Estate</td> <td>Maxxam Enterprises</td> </tr> <tr> <td>AG SCH 8150 Sunset Boulevard Owner LP</td> <td>Clay Lacy Aviation</td> <td>PH LA Mart LLC Rescore</td> </tr> <tr> <td>Avalonbay Communities, Inc.</td> <td>Colossal Media</td> <td>Hollywood LLC</td> </tr> <tr> <td>Celebrity Realty Holdings LLC</td> <td>Goldstein Planting Wagman, LLC</td> <td>Rescore Koreatown LLC</td> </tr> <tr> <td>Central Plaza, LLC</td> <td>Harvard-Westlake School</td> <td>Summit Media LLC</td> </tr> <tr> <td></td> <td>Jamison Properties, LP</td> <td>Sun Hill Properties, Inc.</td> </tr> <tr> <td></td> <td>LIG - 900, 910 and 926 E. 4th St., 405-411 S. Hewitt St., LLC</td> <td>Western Plaza Capital Holding, LLC</td> </tr> </table> | | | 2222 South Figueroa Street, LLC | CGI Strategies In Real Estate | Maxxam Enterprises | AG SCH 8150 Sunset Boulevard Owner LP | Clay Lacy Aviation | PH LA Mart LLC Rescore | Avalonbay Communities, Inc. | Colossal Media | Hollywood LLC | Celebrity Realty Holdings LLC | Goldstein Planting Wagman, LLC | Rescore Koreatown LLC | Central Plaza, LLC | Harvard-Westlake School | Summit Media LLC | | Jamison Properties, LP | Sun Hill Properties, Inc. | | LIG - 900, 910 and 926 E. 4th St., 405-411 S. Hewitt St., LLC | Western Plaza Capital Holding, LLC | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 2222 South Figueroa Street, LLC | CGI Strategies In Real Estate | Maxxam Enterprises | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| AG SCH 8150 Sunset Boulevard Owner LP | Clay Lacy Aviation | PH LA Mart LLC Rescore | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Avalonbay Communities, Inc. | Colossal Media | Hollywood LLC | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Celebrity Realty Holdings LLC | Goldstein Planting Wagman, LLC | Rescore Koreatown LLC | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Central Plaza, LLC | Harvard-Westlake School | Summit Media LLC | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | Jamison Properties, LP | Sun Hill Properties, Inc. | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | LIG - 900, 910 and 926 E. 4th St., 405-411 S. Hewitt St., LLC | Western Plaza Capital Holding, LLC | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |

TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)

Based on Client Payments Reported as Received in 2016 Q4

| Rank & Payments | Firm & Clients |
|----------------------------|--|
| <p>8. \$509,391</p> | <p>Jeffer Mangels Butler & Mitchell LLP</p> <p>1410 Tanager, LLC 15 Rose LLC; Doug Bruce; Glen Luchford 15027 D, LLC; Victor Svilik 5000 Beethoven, LLC 811 Ocean Front Walk LLC and 815 Ocean Front Walk LLC Achache, Arnaud Action Investment Group, Inc. Afifi, Gohar and Gevork Amalgamated Bank Arya ASB Watermarke Owner, LLC Badger, Stephen Bay-Shuck, Aaron Berezin, Vladimir Beverly Glen Luxurious Apartments, LLC; 625 Barrington Estates, LLC Boardwalk Sunset LLC Bordan Shoe Company Bright, Lilly and Evan Cole Burdorf, Gary Butler, Alexis and Craig Camaj, Fran Castleborn LLC Chapman Court, LLC Chasin, David</p> <p>CMB Developers; David Lee, Jonathan Zadok Crystal Clear LLC, Jason Frisch, Takayuki Fujiwara Cummins, Philip Davey Tree Surgery Co. Draï, Victor Dreyer, Jerrold Edelson, Steven Empire USA, Inc. Essex Property Trust etcoHOMES Fisch Properties LP FN Property Investment, LLC Forestar Real Estate Group, Inc. Gibbens, Dennis Golden Bee Investments Golovin, George and Yuliana Green, Robert Gregorchuk; Manasseh Building Group, Inc., Stephen Hanasab, Robert and Soraiya Hariri, Mehran and Susan Harouni, Cyrus Helios Group Distressed Real Estate Ventures Inc. Holmby Hills Premier Estate LLC HSR Devon Jia Yuan USA Co., Inc. Judaken, Len Kellal Israel Synagogue</p> <p>Keystone Management, Dan Shalom Kilroy Realty Corp.; Kilroy Realty LP Kornblum, David Kottler, Don and Marlene Kozar, Menashe L.A. Entertainment Center; George Luk Legado Companies Levi, Evan Overall Murals, Inc. Palisades Drive LP Park Bel Air Holdings, LLC Patchin, Jeffrey Paul, Thomas Resnick, Ronald Ronald A. Simms Commercial Development and Montel Associates LP Rosenfeld, John A. and Ronald M. Oster SB Hotel LA, LLC Shapiro, Joel and, Joel J. Shapiro Intervivos Trust Silver Triangle, LLC; Alon Zakoot; Hagai Rapaport Snyder Family Trust STI CA 1, LLC; TDC Properties Tower Lane Properties, Inc. Urban Commons Zadeh, David Ziman and 416 Grand Blvd. LLC, Ralph</p> |

TOP 10 HIGHEST PAID LOBBYING FIRMS (cont'd)

Based on Client Payments Reported as Received In 2016 Q4

| Rank & Payments | Firm & Clients | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
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| 9. \$406,058 | <p>Marathon Communications Inc.</p> <table border="0"> <tr> <td>6104 Hollywood, LLC</td> <td>Charles Company</td> <td>La Cienega Partners Limited Partnership</td> </tr> <tr> <td>Amazon Properties, LLC</td> <td>Cintra Servicios de Infraestructuras, S.A.</td> <td>Millennium Partners NBC Universal</td> </tr> <tr> <td>AvalonBay Communities, Inc.</td> <td>Consolidated Disposal Service, L.L.C. dba Republic Services</td> <td>PCCP, LLC</td> </tr> <tr> <td>Avis Budget Group, Inc.</td> <td>DFS North America</td> <td>PHR LA Mart, LLC</td> </tr> <tr> <td>Black Equities</td> <td>EDF Renewable Development, Inc.</td> <td>Regenerate Power</td> </tr> <tr> <td>Burbank-Glendale-Pasadena Airport Authority</td> <td>Hilton Hotel & Resorts</td> <td>Rescore Hollywood LLC</td> </tr> <tr> <td>Caruso Affiliated</td> <td>iStar Financial</td> <td>Rescore Koreatown LLC</td> </tr> <tr> <td>CGI Strategies</td> <td>JMF Development LLC</td> <td>The Ratkovich Company</td> </tr> <tr> <td></td> <td></td> <td>Townscape Partners</td> </tr> </table> | 6104 Hollywood, LLC | Charles Company | La Cienega Partners Limited Partnership | Amazon Properties, LLC | Cintra Servicios de Infraestructuras, S.A. | Millennium Partners NBC Universal | AvalonBay Communities, Inc. | Consolidated Disposal Service, L.L.C. dba Republic Services | PCCP, LLC | Avis Budget Group, Inc. | DFS North America | PHR LA Mart, LLC | Black Equities | EDF Renewable Development, Inc. | Regenerate Power | Burbank-Glendale-Pasadena Airport Authority | Hilton Hotel & Resorts | Rescore Hollywood LLC | Caruso Affiliated | iStar Financial | Rescore Koreatown LLC | CGI Strategies | JMF Development LLC | The Ratkovich Company | | | Townscape Partners | | | | | | | | | | | | | | | |
| 6104 Hollywood, LLC | Charles Company | La Cienega Partners Limited Partnership | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Amazon Properties, LLC | Cintra Servicios de Infraestructuras, S.A. | Millennium Partners NBC Universal | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| AvalonBay Communities, Inc. | Consolidated Disposal Service, L.L.C. dba Republic Services | PCCP, LLC | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Avis Budget Group, Inc. | DFS North America | PHR LA Mart, LLC | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Black Equities | EDF Renewable Development, Inc. | Regenerate Power | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Burbank-Glendale-Pasadena Airport Authority | Hilton Hotel & Resorts | Rescore Hollywood LLC | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Caruso Affiliated | iStar Financial | Rescore Koreatown LLC | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| CGI Strategies | JMF Development LLC | The Ratkovich Company | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | Townscape Partners | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 10. \$395,373 | <p>Afriat Consulting Group</p> <table border="0"> <tr> <td>1005-1013 Everett, LLC</td> <td>Donaldson Street Apartments LLC</td> <td>Philena Properties, L.P.</td> </tr> <tr> <td>1045 Olive, LLC</td> <td>Franklin, Jeff</td> <td>Rampart Village Plaza, LLC</td> </tr> <tr> <td>2041 N. Commonwealth, LLC</td> <td>Friends of West Los Angeles</td> <td>Richmond American Homes</td> </tr> <tr> <td>5750 Hollywood Blvd., LLC</td> <td>Glaser Weil</td> <td>SEC Hollywood Gower, LLC</td> </tr> <tr> <td>ACE of California</td> <td>iHeartMedia, Inc., Clear Channel Outdoor, and Affiliated Entities</td> <td>SPB Partners, LLC</td> </tr> <tr> <td>BLDG Edinburgh, LLC</td> <td>IMT Capital II Sherman Oaks LLC</td> <td>Sportsmen's Lodge REW, LLC</td> </tr> <tr> <td>Browning-Ferris Industries of California, Inc.</td> <td>Karsh, Bruce & Martha</td> <td>Sweetzer Square Investment Company</td> </tr> <tr> <td>CH Palladium, LLC</td> <td>MZA Events, Inc.</td> <td>The Californian on Wilshire HOA</td> </tr> <tr> <td>Charles Company</td> <td>O'Mara, Bettina</td> <td>United Civil, Inc.</td> </tr> <tr> <td>Consolidated Disposal Service, L.L.C.</td> <td>ORCC Development, LLC</td> <td>VTA, Ltd.</td> </tr> <tr> <td>Coulter, Benedict</td> <td>P K Equities, Inc.</td> <td>Weddington Senior Living, LLC</td> </tr> <tr> <td></td> <td></td> <td>Western & Franklin, LLC</td> </tr> <tr> <td></td> <td></td> <td>Westside Coalition, Inc.</td> </tr> <tr> <td></td> <td></td> <td>Westside Housing, LLC</td> </tr> </table> | 1005-1013 Everett, LLC | Donaldson Street Apartments LLC | Philena Properties, L.P. | 1045 Olive, LLC | Franklin, Jeff | Rampart Village Plaza, LLC | 2041 N. Commonwealth, LLC | Friends of West Los Angeles | Richmond American Homes | 5750 Hollywood Blvd., LLC | Glaser Weil | SEC Hollywood Gower, LLC | ACE of California | iHeartMedia, Inc., Clear Channel Outdoor, and Affiliated Entities | SPB Partners, LLC | BLDG Edinburgh, LLC | IMT Capital II Sherman Oaks LLC | Sportsmen's Lodge REW, LLC | Browning-Ferris Industries of California, Inc. | Karsh, Bruce & Martha | Sweetzer Square Investment Company | CH Palladium, LLC | MZA Events, Inc. | The Californian on Wilshire HOA | Charles Company | O'Mara, Bettina | United Civil, Inc. | Consolidated Disposal Service, L.L.C. | ORCC Development, LLC | VTA, Ltd. | Coulter, Benedict | P K Equities, Inc. | Weddington Senior Living, LLC | | | Western & Franklin, LLC | | | Westside Coalition, Inc. | | | Westside Housing, LLC |
| 1005-1013 Everett, LLC | Donaldson Street Apartments LLC | Philena Properties, L.P. | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 1045 Olive, LLC | Franklin, Jeff | Rampart Village Plaza, LLC | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 2041 N. Commonwealth, LLC | Friends of West Los Angeles | Richmond American Homes | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 5750 Hollywood Blvd., LLC | Glaser Weil | SEC Hollywood Gower, LLC | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| ACE of California | iHeartMedia, Inc., Clear Channel Outdoor, and Affiliated Entities | SPB Partners, LLC | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| BLDG Edinburgh, LLC | IMT Capital II Sherman Oaks LLC | Sportsmen's Lodge REW, LLC | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Browning-Ferris Industries of California, Inc. | Karsh, Bruce & Martha | Sweetzer Square Investment Company | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| CH Palladium, LLC | MZA Events, Inc. | The Californian on Wilshire HOA | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Charles Company | O'Mara, Bettina | United Civil, Inc. | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Consolidated Disposal Service, L.L.C. | ORCC Development, LLC | VTA, Ltd. | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Coulter, Benedict | P K Equities, Inc. | Weddington Senior Living, LLC | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | Western & Franklin, LLC | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | Westside Coalition, Inc. | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | Westside Housing, LLC | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |

E. Top 10 Highest Paying Clients

In the fourth quarter of 2016, there were 1,744 registered clients of lobbying entities. Lobbying firms are required to disclose the payments they receive from their clients and the projects associated with those payments. The clients that lobbying firms reported as having paid the most for lobbying services in the fourth quarter of 2016 are identified in the table on the following pages. Payments from clients with similar names and projects are aggregated as noted in the table.

Each of the top ten highest paying clients spent at least \$131,000 during the quarter. Combined, their payments totaled \$2,315,376 or 13.6 percent of the \$17,076,190 total reported payments from clients.

| TOP 10 HIGHEST PAYING CLIENTS | | | | | |
|---|--|--------------------------------------|----------------|--|--|
| <i>Based on Aggregated Client Payments Reported for 2016 Q4</i> | | | | | |
| Client | Total Payments Reported From Client | Detail of Total Payments | | | Agencies Lobbied |
| | | Lobbying Firm | Payment | Project | |
| 1. Atlas Capital Group, LLC | \$862,580 | Liner LLP | \$398,546 | Alameda Square | Mayor, City Council; Building and Safety; LAFD, Planning, LAPD, Engineering, LADOT, LADWP |
| | | | \$171,448 | Chinatown/120-129 W. College St. | City Council, Building and Safety, LAFD, Planning, Engineering |
| | | | \$109,045 | Woodland Hills | Building and Safety, Planning, LADOT, LADWP |
| | | | \$92,898 | 712 S. Olive | Building and Safety, LAFD, Planning, LADWP |
| | | | \$74,514 | 220 Center St. | City Council, Building and Safety, LAFD, Planning, LADWP |
| | | | \$16,130 | 410 W. 7 th St. | Planning, LADWP |
| 2. PH LA Mart LLC | \$199,436 | Mayer Brown LLP | \$199,436 | Assist client with City entitlements. | City Council, Building and Safety, Planning, Board of Public Works, Contract Administration, Engineering, Sanitation, Street Lighting, Street Services |
| 3. Crossroads Associates LLC | \$193,993 | Liner LLP | \$193,993 | Crossroads-Development of a 7 plus acre site with 8 new buildings including hotel, retail, residential and office uses. (CPC-2015-2025-ZC-HD-MCUP-CU-ZV-SPR) | City Council, Housing and Community Investment, Planning, LADOT |
| 4. Jia Yuan USA Co., Inc. | \$177,329 | Liner LLP | \$133,343 | 1020 S. Figueroa St./Los Angeles | Mayor, City Council, Building and Safety, Planning |
| | | Jeffer Mangels Butler & Mitchell LLP | \$43,986 | Project at 1020 S. Figueroa St., Los Angeles, CA | Planning |

TOP 10 HIGHEST PAYING CLIENTS (cont'd)

Based on Aggregated Client Payments Reported for 2016 Q4

| Client | Total Payments Reported From Client | Detail of Total Payments | | | Agencies Lobbied | |
|----------------|-------------------------------------|-----------------------------|-----------|---|--|----------------------------|
| | | Lobbying Firm | Payment | Project | | |
| 5. Airbnb | \$162,580 | Urban Strategy Group | \$72,500 | Special Event Permit | City Council, Building and Safety, LAFD, Neighborhood Councils, LAPD, Street Services, LADOT | |
| | | Mercury Public Affairs | \$60,000 | Land use. | | No City agencies reported. |
| | | Arnie Berghoff & Associates | \$30,000 | Representation of client to City of Los Angeles with regards to short term rentals. | | |
| 6. Estate Four | \$155,032 | Liner LLP | \$155,032 | 2 nd Street | City Council, Building and Safety, LAFD, Planning | |

TOP 10 HIGHEST PAYING CLIENTS (cont'd)

Based on Aggregated Client Payments Reported for 2016 Q4 (cont'd)

| Client | Total Payments Reported From Client | Detail of Total Payments | | | Agencies Lobbied |
|---------------------------|-------------------------------------|-----------------------------------|-----------------|--|--|
| | | Lobbying Firm | Payment | Project | |
| 7. Jamison Properties, LP | \$154,169 | Ek & Sunkin | \$40,000 | Issues related to development | City Council, LAWA |
| | | Craig Lawson & Co, LLC | \$24,599 | Mixed Use Project/Westwood | City Council, Building and Safety, Neighborhood Councils, Planning |
| | | | \$8,463 | Mixed Use Project/Wilshire/Ardmore | City Council, Building and Safety, Planning |
| | | | \$5,428 | Mixed Use Project/Wilshire/Hoover | City Council, Building and Safety, Planning |
| | | | \$3,230 | Mixed Use Project/Western/Manhattan | City Council, Planning |
| | | | \$2,573 | Mixed Use Project/Wilshire/St. Andrews | Planning |
| | | | \$2,125 | Mixed Use Project/Wilshire/Wilton | Planning |
| | | | \$978 | Museum Project/6tn And Vermont | Planning |
| | | | \$350 | Mixed Use Project/8 th and Berendo | Planning |
| | | | \$33 | Mixed Use Project/Figueroa and 4 th | Planning |
| | | | Mayer Brown LLP | \$39,569 | Assist client with City entitlements |
| | | Armbruster Goldsmith & Delvac LLP | \$17,931 | 3700 Wilshire Blvd./3700 Wilshire Blvd. | No City agencies reported. |
| | | | \$8,890 | 3600 Wilshire Blvd./3600 Wilshire Blvd. | Planning, DWP |

TOP 10 HIGHEST PAYING CLIENTS (cont'd)

Based on Aggregated Client Payments Reported For 2016 Q4

| Client | Total Payments Reported From Client | Detail of Total Payments | | | Agencies Lobbied |
|--|-------------------------------------|---|-----------|---|--|
| | | Lobbying Firm | Payment | Project | |
| 8. Spectrum Group Real Estate | \$140,289 | Armbruster Goldsmith & Delvac LLP | \$95,140 | 4000 S. Figueroa Entitlements for 260-400 unit project. | City Council, DWP |
| | | Ek & Sunkin | \$45,149 | Issues dealing with property Development. | City Council |
| 9. Lightstone DTLA LLC (and Lightstone and Lightstone Group) | \$138,171 | Sheppard, Mullin, Richter & Hampton LLP | \$85,000 | Figueroa Convention Center Hotel (Entitlements) | City Council, Planning |
| | | Arnie Berghoff & Associates | \$30,000 | Development projects in City of Los Angeles. | City Council, Planning |
| | | Urban Solutions, LLC | \$15,041 | Proposed hotel/Pico & Figueroa [CF 16-0073] | City Council |
| | | Psomas | \$8,330 | Subdivision Map/601 W. Pico Blvd and 1249-1260 S. Figueroa Ave. | Planning; |
| 10. Lowe Enterprises Inc. (and Lowe Enterprises Real Estate Group) | \$131,877 | Liner LLP | \$115,837 | Culver City | Mayor, City Council, Building and Safety, Planning |
| | | | \$11,257 | Arts District | City Council, Building and Safety, LAFD |
| | | Armbruster Goldsmith & Delvac LLP | \$4,783 | 2130 Violet/2130 Violet | Council, Planning |

G. Fundraisers

Lobbying entities are required to disclose the fundraising they engage in on behalf of elected City officials, candidates, and committees. Of the 636 fourth-quarter lobbying entities, 10 (1.6 percent) reported fundraising activity, which totaled \$94,350. A breakdown of the fourth-quarter fundraising activity as reported by these six lobbying firms and four lobbyists is provided in the table below. Entities that reported identical amounts for the same candidate or officeholder may have served as co-hosts for the same fundraising event.

| FUNDRAISERS 2016 Q4 | | | |
|---------------------|------------------------------|----------------|---|
| Rank & Total Raised | Name of Lobbying Entity | Type of Entity | Recipients |
| 1. \$25,000 | Kirra, LLC | Firm | <i>Friends of Eric Garcetti Officeholder</i> \$25,000 |
| 2. \$20,350 | Aristos Strategy, LLC | Firm* | <i>Garcetti for Mayor 2017</i> \$20,350 |
| 3. \$14,000 | Strategic Government Affairs | Firm* | <i>Los Angeles Forward - Councilmember Mike Bonin's Ballot Measure Committee</i> \$14,000 |

| FUNDRAISERS 2016 Q4 (cont'd) | | | | |
|------------------------------|----------|---|----------|--|
| 4. | \$13,000 | Urban Solutions, LLC | Firm* | Huizar Officeholder Account \$8,000 Monica Rodriguez for City Council 2017..... \$5,000 |
| 5. | \$8,000 | Glaser, Weil, Fink, Howard, Avchen & Shapiro, LLP | Firm | Garcetti for Mayor 2017 \$8,000 |
| 6. | \$5,600 | David Hersbst | Lobbyist | Garcetti for Mayor 2017 \$5,600 |
| 7. | \$4,200 | Englander Knabe and Allen | Firm | Garcetti for Mayor 2017 \$2,000 Ron Galperin For City Controller 2017..... \$1,500 Mitch O'Farrell for City Council 2017 \$700 |
| 8. | \$2,000 | Alex H. Chernin | Lobbyist | Garcetti for Mayor 2017 \$2,000 |
| 9. | \$1,200 | Eric W. Rose | Lobbyist | Mitch O'Farrell for City Council 2017 \$700 Ron Galperin For City Controller 2017..... \$500 |
| 10. | \$1,000 | Jeffrey S. McConnell | Lobbyist | Ron Galperin For City Controller 2017..... \$1,000 |

*Sole proprietor

H. Contributions

Lobbying entities must also report on a quarterly basis the contributions they make or deliver or for which they act as intermediaries. A lobbying entity delivers a contribution for another person when the lobbying entity causes the contribution to be mailed or physically conveyed to the recipient.

A lobbying entity is an intermediary for a contribution when the lobbying entity makes the contribution, itself, on behalf of another party who then reimburses the lobbying entity. The identity of a person for whom a lobbying entity acts as an intermediary must be disclosed.

The making of certain contributions is prohibited. Los Angeles City Charter section 470(c)11 bans lobbyists and lobbying firms from making contributions to elected City officials, candidates, or their City-controlled committees if they are required to be registered to lobby the City office the official or candidate holds or seeks. This ban does not extend to lobbyist employers.

In the fourth quarter, two lobbyist employers and one lobbying firm reported making \$4,700 in contributions to four City officeholder and three City Council campaign committees.

| MADE CONTRIBUTIONS 2016 Q4 | | | |
|----------------------------|----------------------------------|----------------|--|
| Total Made | Name of Lobbying Entity | Type of Entity | Recipients |
| \$3,500 | Laborers Local 300 | Employer | <i>Councilmember Cedillo Officeholder Account 2013.....</i> \$700 <i>David Ryu for City Council 2015 Officeholder.....</i> \$700 <i>Harris-Dawson for City Council 2015 Officeholder</i> \$700 <i>Huizar Officeholder Account</i> \$700 <i>Mike Bonin for City Council 2017.....</i> \$700 |
| \$700 | California Resources Corporation | Employer | <i>Curren Price, Jr. for City Council 2017</i> \$700 |
| \$500 | Spindler Engineering | Firm | <i>Monica Rodriguez for City Council 2017.....</i> \$500 |

Also during the reporting period, seven lobbying entities (three lobbyists, three lobbying firms, and one lobbyist employer) reported delivering a combined \$29,550 in contributions. These contributions are detailed in the following table.

| DELIVERED CONTRIBUTIONS 2016 Q4 | | | |
|---------------------------------|---|----------------|---|
| Rank & Total Delivered | Name of Lobbying Entity | Type of Entity | Recipients |
| 1. \$8,400 | Kindel Gagan | Firm | <i>Garcetti for Mayor 2017</i> \$4,200 <i>Curren Price, Jr. for City Council 2017.....</i> \$1,400 <i>Friends of Eric Garcetti Officeholder</i> \$1,400 <i>Monica Rodriguez for City Council 2017.....</i> \$1,400 |
| 2. \$6,450 | Afriat Consulting Group Inc | Firm | <i>Councilmember O'Farrell Officeholder 2013</i> \$1,400 <i>Mitch O'Farrell for City Council 2017.....</i> \$1,400 <i>Curren Price, Jr. for City Council 2017.....</i> \$1,200 <i>Karo Torossian for Council 2017.....</i> \$1,000 <i>Bob Blumenfield For City Council 2017.....</i> \$750 <i>Koretz for City Council 2017</i> \$700 |
| 3. \$6,300 | Central City Association of Los Angeles | Employer | <i>Cedillo for City Council 2017.....</i> \$700 <i>Councilmember Cedillo Officeholder Account 2013.....</i> \$700 <i>Councilmember O'Farrell Officeholder 2013</i> \$700 <i>Curren Price, Jr. for City Council 2017.....</i> \$700 <i>Harris-Dawson for City Council 2015 Officeholder.....</i> \$700 <i>Huizar Officeholder Account</i> \$700 <i>Koretz for City Council 2017</i> \$700 <i>Mike Bonin for City Council 2017.....</i> \$700 <i>Mitch O'Farrell for City Council 2017.....</i> \$700 |
| 4. \$4,200 | Englander Knabe and Allen | Firm | <i>Garcetti for Mayor 2017</i> \$2,000 <i>Ron Galperin For City Controller 2017.....</i> \$1,500 <i>Mitch O'Farrell for City Council 2017.....</i> \$700 |

| DELIVERED CONTRIBUTIONS 2016 Q4 (cont'd) | | | | |
|--|---------|----------------------|----------|--|
| 5. | \$2,000 | Alex S. Chernin | Lobbyist | <i>Garcetti for Mayor 2017</i> \$2,000 |
| 6. | \$1,200 | Eric W. Rose | Lobbyist | <i>Mitch O'Farrell for City Council 2017</i> \$700 <i>Ron Galperin For City Controller 2017</i> \$500 |
| 7. | \$1,000 | Jeffrey S. McConnell | Lobbyist | <i>Ron Galperin For City Controller 2017</i> \$1,000 |

I. Public Access

Detailed information about lobbying entities and their clients is available on the lobbying page of the Ethics Commission's web site. Our electronic filing system is instantly updated when a registration occurs or a quarterly report is filed. Registration statements and quarterly reports may be viewed online, and the public can also conduct queries to retrieve specific information about lobbying entities and their activities.

This and other quarterly summaries are available on the Ethics Commission's lobbying page.