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# Item 11

## Information

### *Quarterly Lobbying Report*

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**Executive Summary:** This item presents a summary of activities reported to the Ethics Commission by lobbying entities for the first quarter of 2013.

**Recommended Action:** This item is for informational purposes only.

**Presenter:** Mark Low, Lobbying Program Analyst

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## *Lobbying Report: 1st Quarter 2013*

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### **A. Introduction**

The Municipal Lobbying Ordinance (MLO) regulates persons who receive compensation to lobby City officials. Los Angeles Municipal Code (LAMC) §§ 48.01, *et seq.* In LAMC § 48.01(B), the MLO makes several findings regarding lobbying activity, including the following:

1. Citizens have a right to know the identities of those who attempt to influence City decisions;
2. Public disclosure by lobbyists and their clients regarding their lobbying activities is essential to citizen confidence in the integrity of local government;
3. It is in the public interest to ensure that lobbyists do not misrepresent facts or their positions;
4. It is in the public interest to ensure that lobbyists do not place City officials under personal obligation to themselves or their clients.

To help ensure adequate and effective disclosure regarding efforts to lobby City government, lobbying entities are required to file quarterly disclosure reports. *See* LAMC §§ 48.01(B)(6), 48.08. This item summarizes information disclosed on the lobbying reports filed for the first quarter of this year. As with recusals, we plan to provide you with these quarterly updates about lobbying activities on an ongoing basis.

### **B. Legal Background**

#### 1. Definitions

The MLO defines lobbying activity generally as compensated conduct related to communications with City officials that are designed to influence municipal matters. LAMC § 48.02. The lobbying entities that are regulated by the MLO include lobbyists, lobbying firms, and lobbyist employers.

A lobbyist is an individual who is compensated to spend 30 or more hours in a three-month period to engage in lobbying activities that include at least one direct communication with a City employee, including commissioners, that is designed to influence a City matter on behalf of another person. *Id.* A lobbying firm is an entity that is entitled to receive \$1,000 in compensation for engaging in lobbying activities on behalf of another person during a three-month period, if a partner, owner, shareholder, owner, or employee of the entity qualifies as a lobbyist. *Id.* A lobbying firm may be an individual lobbyist. A lobbyist employer is an entity that employs a lobbyist in-house to lobby on the entity's behalf. *Id.*

Certain persons are exempt from the lobbying regulations. These include the following: public officials and employees acting in an official government capacity; newspapers and other media outlets that publish editorials or paid advertising; a person whose only activity is bidding on a City contract; a 501(c)(3) organization created to provide services to indigent persons and that organization's employees when acting in the scope of that employment. LAMC § 48.03.

## 2. Registration and Reporting

Lobbyists and lobbying firms are required to register with the Ethics Commission on an annual basis. LAMC §§ 48.07(A)-(B). Registration is required within 10 days after the end of the month in which the qualification thresholds are met. LAMC § 48.07(A). Fees are charged for each year's registration: \$450 per lobbyist plus \$75 for each client from whom the lobbyist is entitled to receive \$250 or more in a calendar quarter. LAMC § 48.07(C).

Every lobbying entity is required to file quarterly disclosure reports once it or, for lobbyist employers, one of its employees qualifies as a lobbying entity. LAMC § 48.08(A)(1). They must continue to submit quarterly reports until registration is terminated, either voluntarily or automatically by virtue of the end of the calendar year. The disclosure reports must contain specific information, including the following:

- a. Each City agency that a lobbyist attempted to influence. LAMC §§ 48.08(B)(12), 48.08(C)(14).
- b. Each municipal matter that a lobbyist employer attempted to influence. LAMC § 48.08(D)(6).
- c. Total payments from clients to lobbying firms. LAMC § 48.08(C)(4).
- d. Total payments to lobbyists by lobbying firms and lobbyist employers. LAMC §§ 48.08(C)(7)(a), 48.08(D)(3).
- e. The elected City officials, candidates, or committees for which a lobbyist engaged in fundraising activity, as well as the dates of the activity and the amount of money raised. LAMC §§ 48.08(B)(7), 48.08(C)(9), 48.08(D)(10).
- f. Services provided by a lobbyist to a City candidate or ballot measure campaign or to the City under contract, as well as the amount of compensation received for those services. LAMC §§ 48.08(B)(10)-(11), 48.08(C)(12)-(13).

## 3. Prohibited Activities

Lobbying entities are prohibited from engaging in certain types of activity. They may not attempt to deceive City officials. LAMC §§ 48.04(B), (D). They may not place City officials under personal obligation to them. LAMC § 48.04(A). They may not create a municipal matter for the purpose of being retained to lobby on that matter. LAMC § 48.04(C).

Lobbyists and lobbying firms are also limited in certain financial activities. They may engage in fundraising, but they may not make campaign contributions to elected City officials, candidates, or committees if they are required to be registered to lobby the office the candidate holds or seeks. Los Angeles City Charter § 470(c)(11). And they may not make or act as an intermediary in the making of a gift to a City official. LAMC §§ 48.04(E), 49.5.10(A)(4)-(5).

#### 4. Paperless Filings

Effective January 30, 2013, lobbying entities must file registrations, quarterly reports, terminations, and amendments electronically. LAMC § 48.06(B). In addition, the requirement that lobbyists file letters authorizing them to contact City officials on behalf of their clients was eliminated. Therefore, these filing requirements for lobbying entities are now entirely paperless.

In order to accommodate paperless filings, the Lobbying Electronic Filing System (LEFS) required intensive updating. Following a three-month period of rigorous design, development, and testing, the Commission unveiled the new LEFS on April 1.

The new user interface accepts electronic signatures and allows a filer to see the current year's registrations, amendments, and quarterly filings at a glance on the same page. The updated LEFS also incorporates compliance assistance tools, such as sending filing confirmation emails, alerting users to upcoming deadlines, automatically assessing late filing penalties, and permitting online payments of registration and filing fees. The overall response to the new paperless LEFS has been very favorable, and we will continue to improve the system through user feedback and our experiences implementing it.

### **C. First Quarter Compliance**

In the first quarter of this year, 452 disclosure reports were required to be filed by lobbying entities. A total of 403 reports were filed on time, resulting in an 89 percent initial compliance rate.

LEFS notified non-filers automatically on May 1, and all disclosure reports for lobbying entities with a first-quarter filing requirement were filed by May 8. Late filing penalties totaling \$2,300 have been collected in connection with the first quarter filings. This is another area in which technology helps promote timely compliance and provides public information as quickly as possible. Without an automated system, it can take weeks or months for staff to manually sift through filings, identify non-filers, issue notice letters, and obtain this level of compliance.

### **D. Top 10 Clients**

The ten clients who paid the most for lobbying services in the first quarter of 2013 are indicated in the following table. Seven clients paid more than \$100,000 each, and payments from all ten clients total \$1,531,766 (16 percent of the \$9,564,169 total reported payments from clients). The table also describes the projects for which these clients paid.

| <b>TOP 10 CLIENTS</b><br><i>Based on Payments Made in 2013Q1</i> |                              |   |  |
|--|------------------------------|---|--|
| <b>Payments</b>  | <b>Client</b>                | <b>Project</b>  | <b>Lobbying Firm</b>                               |
| \$395,917  | Millennium Partners LA       | Entitlements, community outreach, and related activities for Millennium Hollywood Project, a two-tower mixed-use development project located on 4.47 acres in Hollywood.  | <i>Sheppard, Mullin, Richter &amp; Hampton LLP</i> |
| \$205,513  | CBS Outdoor Inc.             | Matters concerning regulation of outdoor advertising, including providing legal advice concerning existing and proposed municipal legislation, and legal representation concerning administrative actions by City agencies related to outdoor advertising. (CF# 11-1705)  | <i>Kendall Brill &amp; Klieger LLP</i>             |
| \$158,576  | NBC Universal Studios        | Community outreach and advocacy for the NBCUniversal Master Plan for Universal City, which includes upgrades and improvements to production and post- production facilities, a revitalized entertainment destination, and modern office space, without expanding the current property (CF#s 12-1657, 12-1657-S2).                 | <i>Greer/Dailey</i>                                |
| \$137,016  | NBCUniversal Media, LLC      | Community outreach and advocacy for the NBCUniversal Master Plan for Universal City, which includes upgrades and improvements to production and post- production facilities, a revitalized entertainment destination, and modern office space, without expanding the current property (CF#s 12-1657, 12-1657-S2).                 | <i>Latham &amp; Watkins LLP</i>                    |
| \$125,943  | Tower Lane Properties, Inc.  | Land use and permit processing associated with property on Tower Lane in Benedict Canyon (CF# 12-1662).   | <i>Jeffer Mangels Butler &amp; Mitchell LLP</i>    |
| \$118,722  | Casden West LA LLC           | Project management, community outreach, and communications for project entitlement for property located at the southwest corner of West Pico Boulevard and South Sepulveda Boulevard for the development of a mixed-use project of 785,564 square feet with 638 dwelling units, retail space, and a grocery market. (CF# 13-0523) | <i>Marathon Communications Inc</i>                 |
| \$114,662  | Champion Real Estate Company | Approvals related to:<br>1. Highland Selma Venture Project, a mixed-use, two-building development project.<br>2. Hollywood Cherokee Apartments, a 225-unit development project.   | <i>Sheppard, Mullin, Richter &amp; Hampton LLP</i> |
| \$92,976   | Target Corporation           | Approvals related to property located at 5520 Sunset Boulevard.   | <i>Armbruster Goldsmith &amp; Delvac LLP</i>       |
| \$91,706   | JMB Realty Corporation       | Approvals for Century City Center Project, a 37-story building development featuring condominiums, office space, retail space, restaurants, and a transit plaza.  | <i>Mayer Brown LLP</i>                             |
| \$90,735   | McCormack Baron Salazar      | Approvals in connection with Affordable Housing projects located in Highland Park and at Taylor Yards (VTT# 704).   | <i>Craig Lawson &amp; Co., LLC</i>                 |

## **E. Top 10 Lobbying Firms**

Lobbying firms are required to report the total amount of payments they receive each quarter from the clients they represent. A total of \$9,564,169 in payments from clients was reported by all lobbying firms for the first quarter of 2013.

The ten firms that reported the highest total payments from clients are identified in the following table. These ten firms received \$5,080,655 from clients, or 53 percent of all payments from clients reported by all lobbying firms for the first quarter.

| <b>TOP 10 LOBBYING FIRMS</b>                              |   |   |   |
|---|---|---|---|
| <i>Based on Payments Received From Clients in 2013 Q1</i> |   |   |   |
| <b>Client Payments</b>                                    | <b>Firm and Clients</b>   |   |   |
| \$910,441   | <b>Sheppard, Mullin, Richter &amp; Hampton LLP</b>  |   |   |
|   | 1775 N. Summitridge<br>228 S. Main Street, LLC<br>Champion Real Estate Company<br>Chinese Theatre, LLC<br>Cooperative of American Physicians  | Flying Food Group Forest City<br>Residential West, Inc.<br>Harridge Development Group, LLC<br>Hollywood Orange Land, LLC<br>Hudson Capital LLC<br>Icon LA Ultra Lounge  | Ladner, John<br>Millennium Partners LA<br>RECP Sydell Wilshire<br>Taft Owner Partners LLC<br>Taglyan, Petros<br>The Walt Disney Company   |
| \$668,450   | <b>Englander, Knabe and Allen</b>   |   |   |
|   | Active Networks, Inc.<br>American Airports Corporation<br>American Golf Corporation<br>Avaya, Inc.<br>BNSF Railway Company<br>CALTROP<br>City of Ontario<br>Clay Lacy Aviation<br>Coalition to Save the Westside<br>Coca Cola Bottling USA<br>Crews of California, Inc.<br>Diamond Contract Services<br>Dominion Voting Systems, Inc.<br>Dragados USA<br>Enterprise Rent-A-Car<br>Company of Los Angeles<br>Envista Corporation | Greater California Livery Association<br>Harbor Trucking Association<br>IBM Corporation<br>IMPEX Technologies, Inc.<br>JCDecaux North America<br>JH Consulting (on behalf of Skanska)<br>McArthurGlen Group<br>Motorola, Inc.<br>National Strategies, LLC (on behalf of CityScan)<br>Official Police Garage Assn of LA<br>Project Frog<br>salesforce.com<br>SMG<br>Standard Parking | Television Center, Inc.<br>Total Transportation Services, Inc.-TTSI<br>TRC Solutions, Inc.<br>U.S. Tow, Inc.<br>United Road Towing, Inc.<br>Vision Motor Corp.<br>Waste Management Inc.<br>Westfield Concession Management, Inc.<br>William Blair<br>Xerox Business Services, LLC and its Affiliates<br>Xerox Corporation<br>XpresSpa Holdings, LLC |
| \$629,145   | <b>Ek &amp; Ek</b>  |   |   |
|   | AECOM<br>Aerolease West<br>Airtel Plaza Hotel<br>American Airlines<br>American Beverage Association<br>American Reclamation<br>CalPortland Cement<br>DFS North America<br>Exxon Mobil<br>Farmers Insurance<br>Flying Food Group<br>HMS Host<br>JC Decaux North America  | JMB Realty Corporation<br>Karth, Bruce & Martha<br>Los Angeles Waterfront Alliance<br>Motion Picture Association of America<br>Multi State Associates (on behalf of Community Financial Services of America)<br>NBCUniversal Media, LLC<br>NIKE – GBU West<br>Northrop Gruman Corporation<br>Pacific Coast Sightseeing Tours & Charters   | Pacific Harbor Line<br>Parking Concepts, Inc.<br>Pick Your Part<br>Regency Outdoor Advertising, Inc.<br>Signature Flight Support<br>Trammell Crow Company<br>Urbaser<br>Valero Inc<br>Walmart<br>Warren E&P Inc.<br>Warrior Petroleum<br>Yellow Cab   |
| \$499,207   | <b>Craig Lawson &amp; Co., LLC</b>  |   |   |
|   | 233 W. Washington LLC<br>Astani Enterprises Inc.<br>B & F Associates<br>Beverly & Lucas LLC<br>Boss Law Firm<br>BW Brody Affiliated<br>Capital Foresight<br>Carmel Partners Inc.<br>Caruso Affiliated Holdings<br>CIM Group<br>EYP Realty, LLC<br>Holland Partners  | Islands Restaurants, L.P.<br>John & Sons LLC<br>Kaiser Foundation Health Plan Inc.<br>LA Main Affiliates LLC<br>LA Metropolis LLC<br>Los Angeles Country Club<br>M. David Paul Development LLC<br>McCormack Baron Salazar<br>Mendocino Farms<br>Moss & Company<br>Myron, James  | Rancho Trust<br>RREEF America LLC<br>Sassony Commercial Real Estate<br>Shalhevet School<br>St Matthews Parish School<br>TAAG Investment Management LLC<br>The City Market of Los Angeles<br>The Hanover Company<br>UDR, Inc.<br>Williams Homes Inc.<br>Young Nak Church   |

**TOP 10 LOBBYING FIRMS (cont'd)**  
Based on Payments Received From Clients in 2013 Q1

| Client Payments | Firm and Clients  |  |  |
|-----------------|---|--|--|
| \$496,438       | <p><b>Armbruster Goldsmith &amp; Delvac LLP</b></p> <p>1430 N. Cahuenga Partners LP<br/>512 Perugia Way, LLC<br/>901 W. Olympic Blvd LP<br/>A&amp;S Brewing Collaborative LLC<br/>Academy of Motion Picture Arts &amp; Sciences<br/>ACC OP Development LLC<br/>AEG<br/>Associated Estates<br/>Bel Air Presbyterian Church<br/>Boy Scouts of America,<br/>Western Los Angeles City<br/>BRE Properties, Inc.<br/>Brentwood School<br/>California Marketplace<br/>Campbell Hall School<br/>Cascades Project Owner LLC<br/>Chandler Partners</p> <p>Davis, Kelvin<br/>Din/Cal 2, Inc.<br/>Factor, Dean &amp; Shannon<br/>Fifield Companies<br/>Frost/Chaddock Developers, LLC<br/>Genton Property Group<br/>Hadid, Mohamed<br/>IMT Capital LLC<br/>JCDecaux Airport; Inc.<br/>L.T. Properties<br/>Legacy Partners<br/>Lincoln Property Company<br/>Los Angeles Country Club<br/>M David Paul<br/>Marlborough School<br/>MGA North LLC<br/>Next Century Associates, LLC</p> <p>Outparcel Investment Partners VI, LLC<br/>Precision Development Company<br/>Project Operations LLC<br/>Starwood Hotels and Resorts Worldwide<br/>Tanner &amp; White Properties, Inc.<br/>Target Corporation<br/>The Buckley School<br/>The Hanover Company (for UDR)<br/>The Macerich Company<br/>The Martin Group<br/>TriStar Realty Group, LLC<br/>United Technologies Corporation<br/>University of Southern California<br/>Walgreens<br/>Wilcox Melrose Residential II LLC<br/>Woram, Brian</p> |  |  |
| \$421,491       | <p><b>Marathon Communications, Inc.</b></p> <p>Academy of Motion Picture Arts and Sciences<br/>Bechtel Development Company, Inc. for Soda<br/>Mountain Solar, LLC<br/>Burbank-Glendale-Pasadena Airport Authority</p> <p>Casden West LA LLC<br/>DFS North America<br/>HNTB Corporation<br/>iStar Financial<br/>Mayer Brown LLP (on behalf of Summit Media LLC)</p> <p>Millennium Partners<br/>Rainbow Environmental Services<br/>Target Corporation<br/>The Ratkovich Company<br/>Townscape Partners</p>  |  |  |
| \$388,002       | <p><b>Arnie Berghoff &amp; Associates</b></p> <p>Affirmed Housing Group<br/>American Medical Response of So. California (AMR)<br/>Arcadis US Inc.<br/>Athens Services<br/>Barren Ridge 1 (Recurrent Energy)<br/>BNSF Railway Company</p> <p>Cisco Systems Inc<br/>City of Beverly Hills<br/>Clear Channel Airports<br/>Clear Channel Outdoor<br/>Estate Research Associates<br/>Green Conversion Systems, LLC<br/>IMPEX Technologies, Inc.</p> <p>NORESCO LLC<br/>Oracle America, Inc.<br/>Repipe California / Inland Pipe Rehabilitation LLC<br/>SAS Institute, Inc.<br/>SERCO, Inc.<br/>World Wide Technology</p>   |  |  |
| \$367,453       | <p><b>Jeffer Mangels Butler &amp; Mitchell LLP</b></p> <p>1400 Linda Flora Associates, LLC<br/>7th Street Property Investors, LLC<br/>Abbey Loo, Inc., Evan Levi, Mia Levi<br/>Asada, Inc.<br/>Beverlywood Homes Association<br/>Broad Beach Geologic Hazard Abatement District</p> <p>Bulwer Drive, LLC/Midwest First Financial, Inc.<br/>Chabad of North Hollywood<br/>Coalition to Save the Westside<br/>Decron Properties Corp.<br/>Edelson, Steven<br/>Forestar Real Estate Group, Inc.<br/>Gary M. Safady and 9712 Oak Pass Road, LLC<br/>Hecker, Gary<br/>Injae, LLC; Int'l West, LLC</p> <p>iPic Entertainment<br/>iStar Financial, Inc.<br/>Minerd, Byron Scott<br/>Miramar Home Owners Association, Inc.<br/>Patel, Mukesh<br/>Ronald A. Simms Commercial Development and Montel Associates LP<br/>Safari, Said &amp; Heidi<br/>Tower Lane Properties, Inc.</p>   |  |  |
| \$353,925       | <p><b>Latham &amp; Watkins LLP</b></p> <p>512 Perugia Way, LLC<br/>6104 Hollywood, LLC<br/>8minutenergy Renewables, LLC<br/>Apartment Investments &amp; Management Company ("AIMCO")<br/>Archer School for Girls<br/>Atlas Iron &amp; Metal Company<br/>CH Palladium, LLC<br/>Clear Channel Outdoor<br/>DCOR, LLC</p> <p>First Solar (formerly NextLight)<br/>Forest Lawn Memorial Park Assn<br/>GH Palmer Assoc (Palmer/Flower Street Properties, LP)<br/>Honeywell International, Inc.<br/>JMB Realty Corporation (AP Propeties)<br/>Karsh, Bruce &amp; Martha<br/>Mapleton/RDS Real Estate, LLC<br/>Montrose Chemical Corporation of California</p> <p>NBCUniversal Media, LLC<br/>Pacific Maritime Association<br/>Paramount Studios<br/>SM 10000 Property, LLC<br/>SulCan Holdings LLC<br/>The Buckley School<br/>The McCourt Company<br/>Urbaser<br/>Westfield, LLC<br/>Wilshire Gayley, LLC</p>  |  |  |

| <b>TOP 10 LOBBYING FIRMS (cont'd)</b>                     |   |  |  |
|---|---|--|--|
| <i>Based on Payments Received From Clients in 2013 Q1</i> |   |  |  |
| <b>Client Payments</b>                                    | <b>Firm and Clients</b>   |  |  |
| \$346,103   | <b>Kindel Gagan</b><br><i>American Chemistry Council<br/> AT&amp;T INC. AND ITS<br/> AFFILIATES<br/> Aviation Safeguards<br/> Baxter BioScience<br/> Birdi &amp; Associates, Inc.<br/> Bright Star Schools<br/> Central City East Association<br/> Century West BMW &amp; MINI<br/> Universal City<br/> Chef Robert Catering, Inc. (on behalf of the Motion Picture &amp; Television Catering Assn)</i> |  |  |
|   | <i>Decron Management Corp<br/> Downtown LA Art Walk<br/> DWP Mgmt Employees Assn<br/> Exelon Corporation on behalf of<br/> Constellation Energy<br/> Geosyntec Consultants<br/> Greater LA Auto Show<br/> Greater LA New Car Dealers Assn<br/> Hudson Group<br/> Keyes Automotive<br/> Legado Companies<br/> Maguire Aviation Group, LLC</i>  |  |  |
|   | <i>National Promotions &amp; Advertising, Inc.<br/> Praxair, Inc. - Danbury, CT<br/> Recording Industry Association of America, Inc.<br/> Smarte Carte, Inc.<br/> Sonic Automotive, Inc.<br/> Spilo Worldwide<br/> Super Shuttle Los Angeles<br/> Tower Lane Properties Inc.<br/> United Airlines<br/> Veolia Transportation, Inc.</i>  |  |  |

**F. Top 10 Fundraisers**

Lobbying entities are also required to disclose each quarter their activities associated with money in City campaigns. For example, they must disclose the total amount of fundraising that they engaged in for elected City officials, candidates, and committees. All lobbying entities combined reported raising a total of \$189,923 in the first quarter of 2013.

The ten lobbying entities that raised the most money in the first quarter are identified in the table below. Combined, they raised \$133,303, which is 70 percent of the total raised by all lobbying entities.

| <b>TOP 10 FUNDRAISERS 2013 Q1</b> |                                |                       |   |
|-----------------------------------|--------------------------------|-----------------------|---|
| <b>Total Raised</b>               | <b>Name of Lobbying Entity</b> | <b>Type of Entity</b> | <b>Recipients</b>   |
| \$19,750                          | Playa Capital Company LLC      | Employer              | <i>Mike Bonin for City Council.....\$19,750</i>   |
| \$17,500                          | Svorinich & Associates         | Firm                  | <i>Buscaino for City Council 2013.....\$5,000<br/> Trutanich for City Attorney 2013 .....\$5,000<br/> Garcetti for Mayor 2013 .....\$5,000<br/> Mike Bonin for City Council.....\$2,500</i>   |
| \$17,500                          | Rudy Svorinich, Jr.            | Lobbyist              | <i>Buscaino for City Council 2013.....\$5,000<br/> Trutanich for City Attorney 2013 .....\$5,000<br/> Garcetti for Mayor 2013 .....\$5,000<br/> Mike Bonin for City Council.....\$2,500</i>   |
| \$15,123                          | Mark Armbruster                | Lobbyist              | <i>Trutanich for City Attorney .....\$4,823<br/> Zine for Controller 2013 .....\$3,000<br/> Bob Blumenfield for City Council 2013.....\$2,800<br/> Wendy Greuel for Mayor.....\$2,600<br/> Re-elect Councilman Koretz 2013 .....\$1,400<br/> Mitch Englander Officeholder.....\$500</i> |



| TOP 10 FUNDRAISERS 2013 Q1 (cont'd) |                                   |                |   |
|-------------------------------------|-----------------------------------|----------------|---|
| Total Raised                        | Name of Lobbying Entity           | Type of Entity | Recipients  |
| \$14,300                            | Englander, Knabe and Allen        | Firm           | Wendy Greuel for Mayor 2013–General .....\$7,800<br>Jose Gardea for City Council 2013–General.....\$1,400<br>Mike Feuer for City Attorney .....\$1,300<br>Mitch Englander Officeholder.....\$1,000<br>Bob Blumenfield for City Council 2013.....\$700<br>Felipe Fuentes for City Council 2013.....\$700<br>Nury Martinez for City Council 2013 .....\$700<br>Wesson for City Council.....\$500<br>Cedillo for City Council General 2013.....\$200 |
| \$12,450                            | Dave Rand                         | Lobbyist       | Wendy Greuel for Mayor 2013.....\$7,700<br>Montanez for School Board 2013.....\$2,500<br>Bob Blumenfield for City Council 2013.....\$2,000<br>Buscaino for City Council 2013.....\$250  |
| \$10,700                            | Mayer Brown LLP                   | Firm           | Buscaino for City Council 2013.....\$5,700<br>Wendy Greuel for Mayor 2013.....\$5,000   |
| \$9,000                             | Sage Advisors Inc                 | Firm           | Buscaino for City Council 2013.....\$5,000<br>Mike Bonin for City Council.....\$4,000   |
| \$9,000                             | Urban Solutions, LLC              | Firm*          | Bob Blumenfield for City Council 2013.....\$5,000<br>Curren Price for City Council 2013.....\$4,000   |
| \$7,980                             | Armbruster Goldsmith & Delvac LLP | Firm           | Mike Bonin for City Council.....\$7,980   |

\*Sole proprietor.

## G. Contributions

Lobbying entities must also report on a quarterly basis the contributions they deliver or for which they act as intermediaries. A lobbying entity delivers a contribution for another person when the lobbying entity causes the contribution to be mailed or physically conveyed to the recipient.

A lobbying entity is an intermediary for a contribution when the lobbying entity makes the contribution, itself, on behalf of another party who then reimburses the lobbying entity. The identity of a person for whom a lobbying entity acts as an intermediary must be disclosed.

In the first quarter of 2013, lobbying entities reported \$50,134 in delivered contributions. As noted in the following table, three lobbying firms reported more than \$10,000 each in delivered contributions and represent 72 percent of all delivered contributions.

| DELIVERED CONTRIBUTIONS 2013 Q1 |  |                    |  |
|---------------------------------|--|--------------------|--|
| Total Delivered                 | Name of Lobbying Entity  | Type of Entity     | Recipients   |
| \$13,100                        | Englander Knabe and Allen  | Firm               | Wendy Greuel for Mayor 2013—General.....\$11,700<br>Jose Gardea for Council 2013—General .....\$1,400  |
| \$12,350                        | Afriat Consulting Group  | Firm               | Garcetti for Mayor 2013.....\$3,900<br>Alex De Ocampo for LA City Council 2013 .....\$1,400<br>Matt Szabo for City Council 2013.....\$1,400<br>Trutanich for City Attorney 2013 .....\$1,300<br>Wendy Greuel for Mayor 2013—General.....\$1,300<br>Buscaino for City Council 2013.....\$1,200<br>Mitch Englander Officeholder.....\$1,000<br>Cedillo for City Council 2013.....\$500<br>Terry Hara for City Council 2013.....\$250<br>Mitch O'Farrell for LA City Council 2013—General.....\$100 |
| \$10,784                        | Urban Solutions, LLC   | Firm*              | Nury Martinez for City Council 2013 .....\$4,184<br>Curren Price for City Council 2013.....\$2,100<br>Bob Blumenfield for City Council 2013.....\$1,400<br>John Choi for City Council 2013.....\$700<br>Jose Gardea for Council 2013—General .....\$700<br>Matt Szabo for City Council 2013.....\$700<br>Richard Alarcon Officeholder Account .....\$500<br>Councilmember Jan Perry's Officeholder Committee .....\$500  |
| \$4,200                         | Seymour Consulting Group   | Firm*              | Mike Bonin for City Council 2013 Officeholder Account .....\$4,200   |
| \$3,900                         | Jeffrey McConnell  | Lobbyist           | Mike Feuer for City Attorney .....\$2,600<br>Wendy Greuel for Mayor 2013—General.....\$1,300   |
| \$2,000                         | Harvey Englander   | Lobbyist           | Mitch Englander Officeholder.....\$1,000<br>Mitchell Englander for City Council 2011 .....\$500<br>Wesson Officeholder Account.....\$500   |
| \$1,900                         | California Apartment Association of Los Angeles; Beverly Kenworthy | Employer; Lobbyist | John Choi for City Council 2013.....\$700<br>Matt Szabo for City Council 2013.....\$700<br>Mitch Englander Officeholder.....\$500  |
| \$1,400                         | Marcus Allen   | Lobbyist           | Mitch Englander Officeholder.....\$500<br>Wesson Officeholder Account.....\$500<br>Cedillo for City Council 2013.....\$400   |
| \$500                           | Holland & Knight   | Firm               | Bob Blumenfield for City Council 2013.....\$500  |

\*Sole proprietor.

In addition to delivered contributions, two lobbying firms also reported \$21,900 in intermediary contributions. Those contributions are detailed in the following table.

| INTERMEDIARY CONTRIBUTIONS 2013 Q1 |                         |                |  |
|------------------------------------|-------------------------|----------------|--|
| Total                              | Name of Lobbying Entity | Type of Entity | Recipients   |
| \$19,700                           | Kindel Gagan            | Firm           | <i>Mike Bonin for City Council 2013</i><br><i>Officeholder Account</i> ..... \$4,250<br><i>Nury Martinez for City Council 2013</i> ..... \$3,250<br><i>Bob Blumenfeld for City Council 2013</i> ..... \$2,950<br><i>Garcetti for Mayor 2013—General</i> ..... \$2,300<br><i>Wendy Greuel for Mayor 2013—General</i> ..... \$1,300<br><i>Felipe Fuentes for City Council 2013</i> ..... \$1,000<br><i>Curren Price for City Council 2013</i> ..... \$700<br><i>Matt Szabo for City Council 2013</i> ..... \$700<br><i>Mitch Englander Officeholder</i> ..... \$500<br><i>Huizar for Council</i> ..... \$500<br><i>Re-Elect Councilman Koretz 2013</i> ..... \$500<br><i>Ron Galperin for LA City Controller</i><br><i>2013 General</i> ..... \$500<br><i>Garcetti for Mayor 2013</i> ..... \$350<br><i>Buscaino for City Council 2013</i> ..... \$350<br><i>Wendy Greuel for Mayor 2013</i> ..... \$300<br><i>John Choi for City Council 2013</i> ..... \$250 |
| \$2,200                            | Ken Spiker & Associates | Firm           | <i>Mike Bonin for City Council 2013</i><br><i>Officeholder Account</i> ..... \$1,200<br><i>Mitch Englander Officeholder</i> ..... \$500<br><i>Zine for Controller 2013—General</i> ..... \$500   |

**H. Public Access**

Detailed information about lobbying entities and their clients is available on the Ethics Commission’s website at [ethics.lacity.org/lobby/lobby.cfm](http://ethics.lacity.org/lobby/lobby.cfm). LEFS is instantly updated when a registration occurs, so the public has real-time information about who is registered to lobby in the City. Registration statements and quarterly reports may be viewed online. In addition, the public can conduct queries of the LEFS database to retrieve specific information about lobbying entities and their activities.